

# STAKE HOLDER ANALYSIS MATRIX

Project Title: CT Supplier Web Portal

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Power	Financial Approvers IT Project Team	CEO Procurement Leadership
	Suppliers Procurement Staff	Customers Training Manager
Interest		

**High Power High Interest:** The CEO (Chief Executive Officer) and procurement leadership team fall under this category as CT Supplier Web Portal project will significantly enhance the procurement process and increase overall revenue for the company. The company CEO isn't really an active stakeholder and only needs to be apprised of the high level status regularly.

**High Power Low Interest:** Financial approvers are only concerned with sponsoring the project and have little interest in the work output. Similarly, the IT project team is just responsible for successful project delivery.

**Low Power High Interest:** Customers have no control over the project but will be happy with the end result. Similarly, the Training Manager will train the procurement staff only after successful project delivery.

**Low Power Low Interest:** Suppliers and procurement staff, both have low control over the project and will have to learn new processes to perform the same job.