



Himanshi Gupta

Sales specialist

Driven sales specialist with 3 years of experience meeting sales targets, growing client bases, and achieving company goals. Eager to apply my expertise in acquiring new clients and developing strong relationships.

✉ anshi.gupta2309@gmail.com

📞 9012722830

📍 Noida, India

EDUCATION

Bachelor's of technology

Kiet group of institutions ghaziabad

60%

Courses

- Electronics and communication engineering

Intermediate

Purvanchal IC sikata, kushinagar

74%

Courses

- Maths

Tenth

St. Thereses high school, padrauna

69%

Courses

- Subjects all compulsory

WORK EXPERIENCE

Sr. Executive

Indiamart intermesh

08/2021 - 01/2022

Noida

Worked closely with service team to meet customer expectations resulting in an annual retention rate of 87%.

Sales & marketing manager

L4rg (lead for revenue generation)

04/2019 - 06/2021

Noida

Built out lead generation engine through LinkedIn, email campaigns, and cold callings. developed procedures for on-boarding new customers.

Executive

lenergizer

08/2018 - 03/2019

Noida

Inbound process of indiamart

SKILLS

Negotiation

CRM

Lead generation(LinkedIn,email)

Problem solving

Results oriented

PERSONAL PROJECTS

GSM based greenhouse controlling and monitoring

CERTIFICATES

2 days workshop on space technology awareness camp by IIT Kharagpur

3 days workshop on power generating using coal seminar on SOL, KIET GHAZIABAD

LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

INTERESTS

Traveling