

GAUTAM KUMAR

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CAREER OBJECTIVE

A technology graduate who has recently spend some time within the Ed Tech domain. Seeking a challenging and rewarding career as an IT Industry web developer where I can contribute my knowledge and skills for growth and development of the organization and be able to implement Solutions that meet the customer requirements. To reach the technical excellence in achieving the organizational goals through hard work and continuous enhancements in self-capabilities.

PROFILE SNAPSHOT

- Good team player with excellent technical and interpersonal skills.
- Excellent Time Management .
- Excellent Communication Skill.

AREAS OF EXPERTISE

- JavaScript,HTML,CSS,DOM manipulation ,jQuery,Node.js ,Bootstrap

ACHIEVEMENTS

- Certified in Artificial intelligence from Bennet University(Times of India group)
- Undergoing professional full stack web developer course

PROFESSIONAL EXPERIENCE

Extramarks (06 jan 2020– 14 jan 2021)

- Understanding the b to c market for the online learning portal and generating revenues for the same within the Indian subcontinent
- Personally meeting prospects assigned to me on daily basis and helping them to understand the solutions
- Got an opportunity to mentor a team of 35 junior candidates assigned to me and making them productive from first quarter itself

- Handling the queries of prospects and customers by being a single point of contact
- Thorough understanding of service management and troubleshooting within the Ed.Tech domain.
- Conducting training modules for new joiner and CRM role out.
- Overachieved the revenue targets assigned to me by at least 30percent on quarterly basis

Dream Big It Solutions (20 feb 2021 – 30th Oct 2021)

- Understanding the b to c market for the online learning portal and generating revenues for the same within the Indian subcontinent as well as foreign clients.
- Personally meeting prospects assigned to me on daily basis and helping them to understand the solutions
- Handling the queries of prospects and customers by being a single point of contact
- Conducting training modules for new joiner and CRM role out
- Overachieved the revenue targets assigned to me by at least 30 percent on quarterly basis

ACADEMIC BACKGROUND

Qualification	College/School	University/Board	Passing Year
B. tech (CSE)	Galgotias University	Galgotias University	2020
12 th Class	Sri Chaitanya Educational Institute	CBSE	2015
10 th Class	St.Xavier's School	CBSE	2013

PERSONAL DETAILS

Date of Birth : 08/10/1997
 Marital Status : Unmarried
 Languages Known : English and Hindi
 Address : Greater Noida

DECLARATION

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Date: 21/07/2022

Place: Noida

Gautam kumar

(Signature)