```
Python 3.8.10 (default, Sep 28 2021, 16:10:42)
[GCC 9.3.0] on linux
Type "help", "copyright", "credits" or "license" for more information.
>>> import numpy as np
>>> import pandas as pd
>>> df = pd.read_csv('data.csv')
>>> df.head()
 recency history used_discount used_bogo ... is_referral channel
                                                                          offer conversion
0
     10 142.44
                         1
                                0 ...
                                           0
                                              Phone Buy One Get One
1
        329.08
                               1 ...
                                          1
                                                         No Offer
      6
                        1
                                               Web
                                                                        0
2
      7
         180.65
                        0
                                          1
                                               Web Buy One Get One
                                                                            0
                               1 ...
3
      9 675.83
                                                                        0
                        1
                               0 ...
                                          1
                                               Web
                                                         Discount
4
      2 45.34
                       1
                                               Web Buy One Get One
                                                                            0
                               0 ...
                                          0
[5 rows x 9 columns]
>>> df.shape
(64000, 9)
>>> df.dtypes
recency
              int64
history
            float64
used_discount
                 int64
used_bogo
                int64
zip_code
               object
is referral
              int64
channel
              object
offer
            object
conversion
                int64
dtype: object
>>> df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 64000 entries, 0 to 63999
Data columns (total 9 columns):
recency
             64000 non-null int64
history
             64000 non-null float64
used_discount 64000 non-null int64
used bogo
               64000 non-null int64
zip_code
              64000 non-null object
is referral
             64000 non-null int64
channel
             64000 non-null object
offer
            64000 non-null object
              64000 non-null int64
conversion
dtypes: float64(1), int64(5), object(3)
memory usage: 4.4+ MB
>>> df = df['conversion'].replace('comversion', 'target')
,>>> df = df['offer'].replace('offer', 'treatment')
>>> df = df['treatment'].isin([1.0,'Buy One Get One'])
>>> df = df['treatment'].replace({True: 1, False: 0})
>>> df.to_csv('data.csv')
>>>
```