## Great American Rating Examples to Modify Beazley Rate

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Insured	Limit	Premium	Revenue	Rate	Credit	Base Rate
Big Bend	\$ 1,000,000.00	\$ 7,710.00	\$ 33,164,451.00	\$ 0.02	25	\$ 0.03
Border to Border	\$ 1,000,000.00	\$ 3,252.00	\$ 5,013,895.00	\$ 0.06	25	\$ 0.08
Brazoria	\$ 1,000,000.00	\$ 4,684.00	\$ 12,249,340.00	\$ 0.04	25	\$ 0.05
Cap Rock	\$ 1,000,000.00	\$ 6,015.00	\$ 5,394,941.00	\$ 0.11	25	\$ 0.14
Central TX	\$ 1,000,000.00	\$ 5,990.00	\$ 59,771,208.00	\$ 0.01	25	\$ 0.01
Coleman Co	\$ 1,000,000.00	\$ 6,967.00	\$ 4,050,000.00	\$ 0.17	25	\$ 0.22
Coleston	\$ 1,000,000.00	\$ 3,819.00	\$ 6,661,850.00	\$ 0.06	25	\$ 0.07
Colorado Valley	\$ 1,000,000.00	\$ 4,805.00	\$ 11,633,994.00	\$ 0.04	25	\$ 0.05
Community	\$ 1,000,000.00	\$ 3,601.00	\$ 5,544,136.00	\$ 0.06	25	\$ 0.08
Cumby	\$ 1,000,000.00	\$ 4,816.00	\$ 4,573,813.00	\$ 0.11	25	\$ 0.13
Dell	\$ 1,000,000.00	\$ 5,759.00	\$ 9,674,322.00	\$ 0.06	25	\$ 0.07
First American	\$ 1,000,000.00	\$ 3,385.00	\$ 4,753,000.00	\$ 0.07	25	\$ 0.09
Five Area	\$ 1,000,000.00	\$ 5,753.00	\$ 17,207,303.00	\$ 0.03	25	\$ 0.04
Harris	\$ 1,000,000.00	\$ 3,952.00	\$ 4,428,586.00	\$ 0.09	25	\$ 0.11
Industry	\$ 1,000,000.00	\$ 7,554.00	\$ 5,962,191.00	\$ 0.13	25	\$ 0.16
LaWard	\$ 1,000,000.00	\$ 4,047.00	\$ 2,588,000.00	\$ 0.16	25	\$ 0.20
Santa Rosa	\$ 1,000,000.00	\$ 7,764.00	\$ 18,000,000.00	\$ 0.04	25	\$ 0.05
South Plains	\$ 1,000,000.00	\$ 6,103.00	\$ 9,212,672.00	\$ 0.07	25	\$ 0.08
West Texas	\$ 1,000,000.00	\$ 9,493.00	\$ 11,398,648.00	\$ 0.08	25	\$ 0.10
XIT	\$ 1,000,000.00	\$ 4,797.00	\$ 15,602,931.00	\$ 0.03	25	\$ 0.04
Average Rate				\$ 0.07		\$ 0.09
Beazley Rate				\$ 0.25		\$ 0.05
Rate @ 15%				\$ 0.16		\$ 0.23
Rate @ 20%				\$ 0.10		\$ 0.17
Sele cted Rate				\$ 0.17		\$ 0.15
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ILF BEAZLEY	Sample	RTIC	Sample
	\$ 2,000.00		\$ 2,000.00
\$2m	1.32 \$ 2,640.00	50% \$ 1,000.00	\$ 3,000.00
\$3m	1.625 \$ 3,250.00	50% \$ 500.00	\$ 3,500.00
\$4m	1.9 \$ 3,800.00	50% \$ 500.00	\$ 4,000.00
\$5m	2.15 \$ 4,300.00	50% \$ 500.00	\$ 4,500.00

Per Occurrence Limit	Aggregate Limit	Increased Limit Factor (Total Revenues \$35M or less)	Increased Limit Factor (Total Revenues over \$35M)
100,000	100,000	0.600	0.600
250,000	250,000	0.675	0.675
300,000	300,000	0.700	0.700
500,000	500,000	0.800	0.800
500,000	1,000,000	0.850	0.850
1,000,000	1,000,000	1.000	1.000
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## October 2014 AFB MEDIA TECH® BIC-MT-RP-CW-2

Class 1

Examples include:

Reseller/Distributor

Archiving/Records Management
Training/Education

Automation/Word Processing

Consulting & Administrative Services (Low Exposure)
Prepackaged Software Products/Services (Low Exposure)
Technology Hardware (Low Exposure)
Internet Access Provider (Low Exposure)

All Other – Other classes or areas of practice that present a similar risk profile to those within this Class.

## Base Rates:

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Hazard	Base Rate per \$100		
Class	Revenue		
1	0.25		
2	0.5		
3	1		
4	1.5		
5	1.85		
6	2.5		

1,000,000	2,000,000	1.060	1.060
1,000,000	3,000,000	1.095	1.095
1,000,000	4,000,000	1.112	1.112
1,000,000	5,000,000	1.126	1.126
2,000,000	2,000,000	1.320	1.325
2,000,000	3,000,000	1.371	1.377
2,000,000	4,000,000	1.400	1.405
2,000,000	5,000,000	1.425	1.430
2,500,000	2,500,000	1.491	1.463
3,000,000	3,000,000	1.625	1.600
3,000,000	5,000,000	1.695	1.669
4,000,000	4,000,000	1.900	1.850
5,000,000	5,000,000	2.150	2.100