

## ABOUT VILLA-FINDER.COM

**We are a leading villa rental agency based in Singapore** with our Operations Office in Bali. We have a young & motivated multinational team of 25 employees of 7 different nationalities across our 2 offices.

**We make it easier for consumers to book a Villa in Asia.** Our growing portfolio of **handpicked villas** includes more than **1000 Villas in Bali, Thailand and Sri Lanka**. We care deeply about the Villas we choose for our customers. **Authenticity** of the Villa, **quality**, **customer service**, and **great locations** are at the heart of what we do.

## ABOUT THE MARKET MANAGER SRI LANKA ROLE

### Job Description:

[SriLanka-Villa.com](http://SriLanka-Villa.com) is already a leader in the Sri Lanka Villa market, with top positions on Google, and a great selection of Villas in Sri Lanka. We are now looking for a **Sri-Lanka based Market Manager** to help us supporting the growth of [SriLanka-Villa.com](http://SriLanka-Villa.com)

### The role includes:

- Managing incoming client requests for Sri Lanka Villa Bookings: ensuring villa availability, suggesting travel destinations and alternate villas
- Sourcing new villas for customers, building-up long-lasting and trustful relationships with villa owners and managers
- Ensuring smooth guest arrivals and stays in Sri Lanka through strong and reliable partnerships with drivers, guides and activity providers

### Candidate profile:

- Entrepreneur mindset, able to run and develop a business unit within a company
- Passion for Customer Service; ability to go the extra-mile and convince clients
- Great EQ; able to build-up trust with villa owners, partners and clients
- Well organized, and able to communicate well with management
- Strong work ethic, pragmatic, quick learner & autonomous.
- Great command of English

### Position details:

- Full-time, based in Sri Lanka, travel in the country
- Salary dep. on experience and qualification ; variable based on targets

This is an excellent opportunity to learn about the high-end hospitality industry.

Only shortlisted candidates will be notified