

Initiating Coverage

20<sup>th</sup> October 2025



 **sealmatic®**



**SNM VALUE EDUCATOR RESEARCH  
SERVICES LLP:**  
**Tiny Titans**

RA No: INH000019789

# Sealmatic India Ltd

*Sealing the Future of Global Industries*



Sealmatic India Ltd. defined by global expansion, technological advancements, and a decisive push into long-term high-barrier industries. With two advanced facilities at Mira Road and the newly commissioned Kaman plant, the company has enhanced its ability to deliver world-class mechanical seals and seal supply systems across 63+ countries. Strategic moves such as the launch of SealTech LLC in Abu Dhabi, along with planned offices in Houston and Europe, position Sealmatic to tap into multi-billion-dollar opportunities in North America and Europe while strengthening its foothold in the Middle East and Russia.

Certifications like ISO 19443 (Nuclear) and DGQA (Defense) have paved entry into defense and nuclear sectors, adding long-term, sustainable revenue streams. The company's strong presence at global exhibitions and partnerships with marquee OEMs and EPCs underline its growing industry relevance. Financially, FY25 reinforced this trajectory, with revenues rising 42% YoY to ₹10,097 lakh, led by a 43% surge in exports. This blend of strategic expansion, technological leadership, and financial strength places Sealmatic on a clear path for sustainable growth.

## Strong Financial Growth

FY25 saw revenues of ₹10,096.96 lakh, up 42% YoY, driven by robust export orders (43% growth) and strong domestic demand. Profitability improved with retained earnings of ₹1,591 lakh, highlighting operational efficiency and scalability.

## Global Expansion & JV in Abu Dhabi

The launch of SealTech LLC in Abu Dhabi strengthens Sealmatic's Middle East presence, with customers including ADNOC, KSB, Ebara, and leading EPCs. Similar partnerships in Oman, KSA, Qatar, Kuwait, and Egypt unlock access to projects worth over USD 50 billion over the next five years.

## Technological Leadership & Certifications

Sealmatic is among the few Indian companies certified with ISO 19443 (Nuclear) and DGQA (Defense), enabling entry into high-barrier, long-term sectors. Its seals are deployed in nuclear plants, submarines, and offshore platforms—demonstrating proven reliability in mission-critical environments.

## Margin expansion once O&M kicks in

The company has close to 50% EBITDA margins in the O&M projects which comes in after 18 months of the seal installation. This O&M projects are expected to ramp up from FY27.



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CMP (₹)	₹475
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Market Cap (₹ Cr)	₹430
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BSE-SME	543782
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## Shareholding pattern

Promoter	72.44%
FII+DII	0%
Others	27.57%

## Financial Summary

(₹ Cr)	FY23	FY24	FY25
Revenues	59	71	101
EBITDA (%)	26%	20%	23%
PAT	11	10	16
ROCE (%)	27%	16%	22%



## Company Overview:

Sealmatic India Ltd. has established itself as a leading manufacturer of mechanical seals and seal support systems, serving as a critical enabler for industries where equipment uptime, safety, and reliability are paramount. Founded with the vision of developing indigenous sealing solutions, the company has steadily transformed into a globally recognized player, delivering products that compete head-to-head with the best international standards.

The company operates through two ultra-modern facilities in the Mumbai region—its flagship plant at Mira Road, which houses advanced machining, testing, and assembly capabilities, and the newly commissioned Kaman plant (October 2024), which has significantly enhanced Sealmatic's production flexibility and scale. Together, these facilities enable Sealmatic to manufacture a wide range of seals, from standard designs to fully customized, mission-critical solutions for nuclear, defense, oil & gas, and aerospace applications.



Manufacturing Unit: Mira Road, Maharashtra

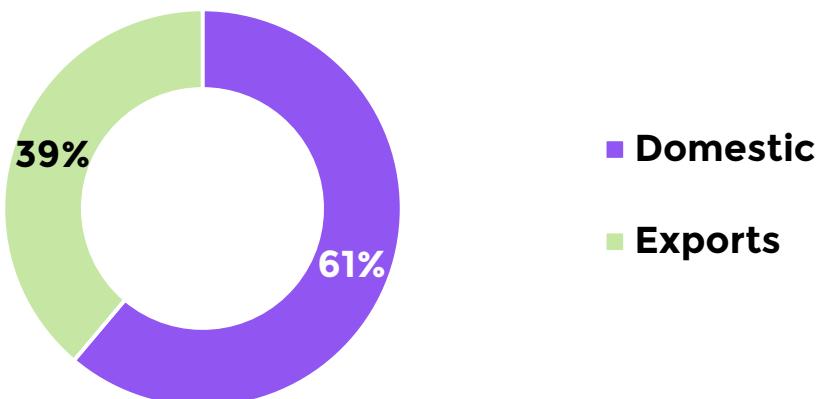


New Manufacturing Unit: Kaman, Maharashtra

A defining strength of Sealmatic is its global orientation. The company's footprint now extends to over 63 countries, with exports contributing the majority of revenues. In FY25, exports surged by 43% YoY to ₹6,175 lakh, making up 61% of total revenues, while domestic sales contributed ₹3,921 lakh. This sharp international tilt is the result of Sealmatic's deliberate focus on building a strong overseas presence through global approvals, certifications, and partnerships. Its engagement with end-users, OEMs, EPCs, and LSTKs spans industries from oil & gas and petrochemicals to nuclear power and pharmaceuticals, positioning Sealmatic as a reliable global partner.



## Geographic Revenue Mix (%)



Looking ahead, Sealmatic is deepening its presence in strategic markets. The launch of SealTech LLC in Abu Dhabi, upcoming sales offices in Houston and Europe, and certifications for Russia (TRCU 032 and TRCU 012) are part of a structured expansion roadmap. These steps allow the company to directly address high-potential markets, collectively worth several billion dollars. At the same time, entry into defense and nuclear sectors through ISO 19443 and DGQA certifications provides long-term, high-barrier opportunities that are both profitable and sustainable.

With this foundation, Sealmatic is not just a manufacturing company but a global technology partner in sealing solutions. Its dual strength domestic leadership and international expansion provides the right balance between stability and growth.

### Business Segments

#### 1. Oil & Gas and Petrochemicals

Mechanical seals are critical for the operation of pumps, compressors, and agitators in the oil & gas and petrochemical industries. Sealmatic's strong approvals from ADNOC, KPC, and global EPCs like Worley, Saipem, Maire Tecnimont, and PEG have enabled it to secure large contracts in the Middle East, a market with projects exceeding USD 50 billion over the next five years. Its joint venture, SealTech LLC in Abu Dhabi, is strategically positioned to serve this market, catering to key customers such as Sulzer, KSB, Sundyne, and Ebara.(Image Suggestions: Oil refinery / offshore platform visuals, logos of ADNOC, Worley, Maire Tecnimont, Sulzer, KSB, etc.)

#### 2. Defence and Nuclear

Sealmatic is one of the few Indian companies certified with ISO 19443 (Nuclear) and the DCQA (Defence) certification, positioning it in high-barrier, mission-critical industries. Its seals are deployed in naval submarines, aerospace systems, and nuclear reactors, sectors that demand absolute reliability and compliance with the strictest safety standards. These certifications not only give Sealmatic an edge but also open long-term, sustainable revenue streams that are less cyclical than traditional industrial sectors.





### 3. Chemicals, Fertilizers, and Pharmaceuticals

In the chemicals and fertilizer industries, seals are crucial for handling corrosive fluids under extreme conditions. In pharmaceuticals, they ensure sterility and precision in sensitive processes. Sealmatic's seals are trusted by global clients for their energy efficiency, longer operational life, and compliance with regulatory standards. With strong exports to Europe and the US, this segment continues to contribute significantly to growth.

### 4. Marine, Power, and General Industry

Beyond its core heavy industries, Sealmatic supplies seals for marine engines, thermal and renewable power plants, pulp & paper mills, food processing units, and water treatment facilities. These sectors provide recurring replacement demand, supporting a strong aftermarket business. By focusing on reliability and low lifecycle costs, Sealmatic ensures that its products remain competitive and sustainable across industries.

## Expansion Strategy & Future Outlook

### Operational Scale-Up

A major milestone in FY25 was the commissioning of Sealmatic's new Kaman manufacturing facility (October 2024). The plant adds significant capacity and flexibility, enabling the company to meet rising global demand while also diversifying its product portfolio. Together with the Mira Road facility, Sealmatic now has the ability to handle both high-volume standardized production and custom-engineered mechanical seals for mission-critical applications. This dual-facility model ensures scalability, shorter lead times, and resilience against supply chain disruptions.

### Global Expansion Strategy

Sealmatic has taken bold steps to strengthen its global footprint. The launch of SealTech LLC in Abu Dhabi marks a decisive move into the Middle East, a USD 70 million market for mechanical seals. This joint venture positions Sealmatic closer to key clients such as ADNOC, KSB, Ebara, Sulzer, and Sundyne, as well as EPC leaders including Worley, Saipem, and Maire Tecnimont. The Abu Dhabi service center, expected to be operational by August 2025, will serve as a hub for faster service, customer support, and aftermarket revenue.

Parallelly, Sealmatic is preparing to set up sales offices in Houston (USA) and Europe, markets collectively valued at USD 2.25 billion. These offices will provide a direct interface with OEMs and end-users, increasing Sealmatic's ability to win international contracts and enhance after-sales service. In Russia, the company has already secured the mandatory TRCU 032 and TRCU 012 certifications, strengthening its entry into a market of high complexity but immense potential.

### Exhibitions, Brand Building & Client Engagement



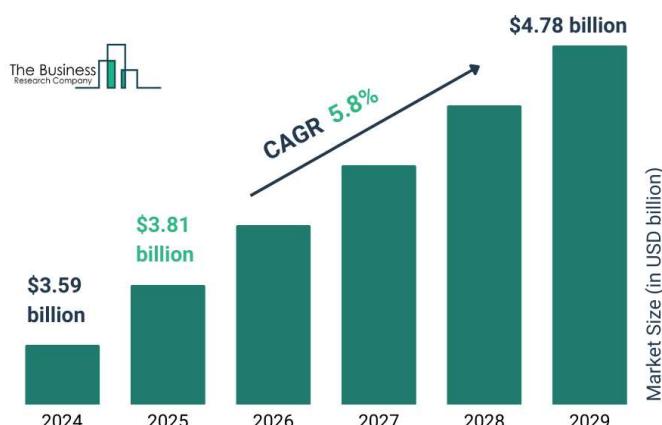


Sealmatic has also invested significantly in global exhibitions to strengthen its brand positioning and client engagement. Participation in ACHEMA (Germany), OTC (USA), ADIPEC (UAE), NEFTEGAZ (Russia), EGYPES (Egypt), and SABIC (KSA) has provided platforms to showcase its cutting-edge sealing technology. These events have resulted in strengthened partnerships with OEMs and EPCs, long-term contracts, and entry into new geographies.

## Industry Outlook

The global mechanical seals market, valued at nearly USD 3.59 billion in 2024, is projected to grow at a 5-6% CAGR, reaching USD 4.78 billion by 2029. Growth is driven by rising demand in oil & gas, petrochemicals, power generation, pharmaceuticals, and marine industries, all of which require reliable sealing solutions to ensure safe, efficient, and environmentally compliant operations.

### Mechanical Seals Global Market Report 2025



India has emerged as a key growth hub, with the domestic seals market expanding due to investments in refineries, fertilizers, chemicals, and defense projects. The push for import substitution and localization under the government's Atmanirbhar Bharat initiative further benefits companies like Sealmatic, which have the capability to produce advanced sealing technologies domestically.

A major growth vector lies in aftermarket services, as mechanical seals require regular maintenance and replacement. Global OEMs often charge premium rates, creating opportunities for cost-competitive players like Sealmatic to expand service offerings. With the commissioning of SealTech LLC in Abu Dhabi, Sealmatic is strategically entering this recurring revenue stream in the Middle East, which is estimated at USD 70 million annually.

Another key driver is Sealmatic's entry into defense and nuclear industries, where demand is long-term, less cyclical, and supported by government budgets. Certifications like ISO 19443 (Nuclear) and DGQA (Defense) give Sealmatic a unique competitive advantage, placing it in a very small league of global players able to serve these high-barrier sectors.



## Key Risks

### 1. Customer Concentration in Oil & Gas

Despite diversification, a significant portion of Sealmatic's demand comes from the oil & gas and petrochemical sectors. A downturn in crude prices or capex cycles could delay projects and reduce orders.

### 2. International Competition

Global mechanical seal manufacturers such as John Crane, Flowserve, and Eagle Burgmann are established players with deep relationships and scale advantages. Sealmatic must consistently invest in R&D and quality to maintain competitiveness.

### 3. Regulatory & Certification Barriers

Success in high-barrier markets like defense, nuclear, and Russia depends on maintaining stringent certifications and approvals. Any lapses could lead to loss of market access.

### 5. Forex & Geopolitical Exposure

With exports forming over 60% of revenues, Sealmatic faces risks from currency volatility, sanctions (e.g., Russia), and regional geopolitical tensions in the Middle East.

### 6. High Working Capital Requirements

As Sealmatic operates in project-driven industries, working capital requirements are significant. Long payment cycles from EPCs, international customers, and government-linked projects can strain cash flows. Additionally, maintaining inventories to meet specialized orders increases the working capital burden, which could impact near-term liquidity if not managed efficiently.



## Financials

### Profit & Loss Statement

	2021	2022	2023	2024	2025
Sales	35	42	59	71	101
Expenses	25	30	43	57	78
Operating Profit	10	12	15	14	23
OPM %	29%	28%	26%	20%	23%
Other Income	0	0	1	2	2
Interest	0	0	0	1	1
Depreciation	2	1	1	2	3
Profit before tax	9	11	15	14	21
Tax %	26%	26%	26%	27%	25%
Net Profit	6	8	11	10	16
EPS in Rs	322.50	417.50	12.13	10.88	17.58

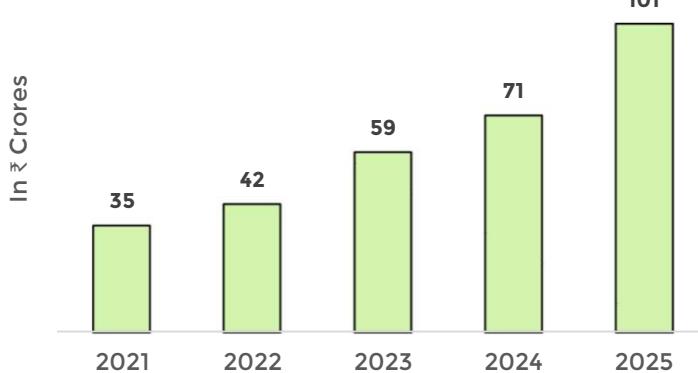
### Balance Sheet

	2021	2022	2023	2024	2025
Equity Capital	0.20	0.20	9	9	9
Reserves	22	30	70	79	94
Borrowings	3	1	5	3	5
Other Liabilities	11	8	14	19	20
Total Liabilities	35	39	97	110	128
Fixed Assets	7	9	15	21	29
CWIP	0	0	0	3	0
Investments	0	0	0	0	0
Other Assets	28	30	82	86	98
Total Assets	35	39	97	110	128

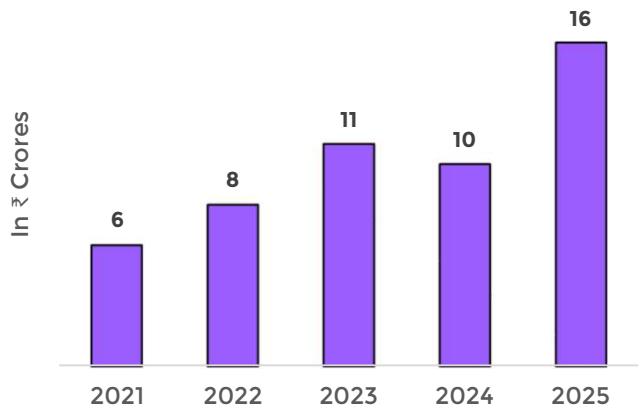


## Financials

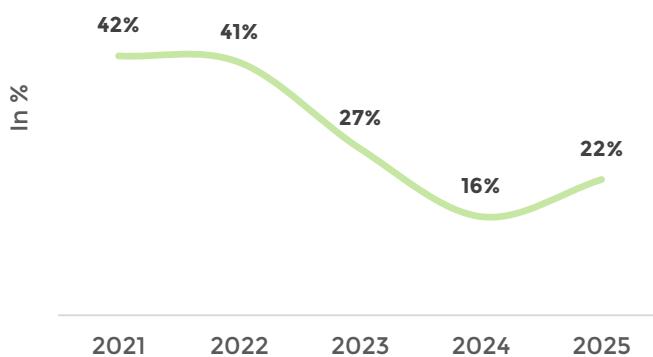
### Revenues



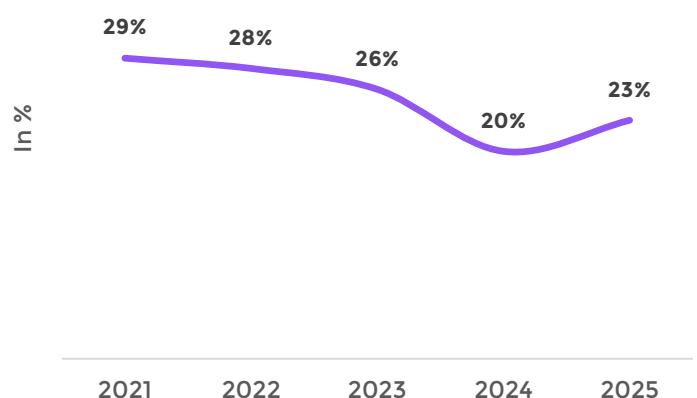
### Net Profit



### ROCE



### OPM





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