

LAKSHMI RAMASAMY

Coimbatore | anitha.srinivasan63@example.com | 555-0123

PROFESSIONAL SUMMARY

Persuasive problem solver experienced in Account Management, seeking to apply Sales principles to challenging projects.

TECHNICAL SKILLS

Account Management, Presentation, Negotiation, CRM, Lead Generation, Cold Calling

PROFESSIONAL EXPERIENCE

Sales Representative

Manickam Systems | 2022 - 2023

- Generated \$685k in new revenue through strategic prospecting and Account Management.
- Exceeded quarterly sales targets by 847% consistently leveraging Presentation.
- Managed a portfolio of 348 key accounts, ensuring high retention.
- Expanded market territory by 364% through aggressive Lead Generation strategies.

Sales Director

Muthusamy Global | 2018 - 2019

- Expanded market territory by 291% through aggressive Negotiation strategies.
- Managed a portfolio of 868 key accounts, ensuring high retention.
- Generated \$469k in new revenue through strategic prospecting and CRM.

EDUCATION

B.S. in Sales

Alagappa University, Graduated 2017