

DEEPA SELVARAJ

Erode | arun.krishnan30@example.com | 555-0188

PROFESSIONAL SUMMARY

Persuasive Sales professional with deep expertise in Negotiation and Cold Calling.

TECHNICAL SKILLS

Negotiation, Cold Calling, B2B Sales, Account Management, Presentation, Closing

PROFESSIONAL EXPERIENCE

Sales Representative

Rajendran Tech | 2020 - 2021

- Expanded market territory by 373% through aggressive Closing strategies.
- Generated \$595k in new revenue through strategic prospecting and Closing.
- Negotiated contracts with C-level executives for Presentation solutions.
- Exceeded quarterly sales targets by 528% consistently leveraging Closing.

Business Development Manager

Kumar Tech | 2022 - 2023

- Managed a portfolio of 352 key accounts, ensuring high retention.
- Exceeded quarterly sales targets by 815% consistently leveraging Closing.
- Generated \$118k in new revenue through strategic prospecting and Presentation.

EDUCATION

B.S. in Sales

Bharathithasan University, Graduated 2011