

DEEPA KRISHNAN

Karaikudi | revathi.selvaraj70@example.com | 555-0195

PROFESSIONAL SUMMARY

Client-focused Sales professional with deep expertise in Presentation and B2B Sales.

TECHNICAL SKILLS

Presentation, B2B Sales, Negotiation, Cold Calling, Closing, CRM

PROFESSIONAL EXPERIENCE

Business Development Manager

Krishnan Solutions | 2022 - 2023

- Managed a portfolio of 267 key accounts, ensuring high retention.
- Expanded market territory by 408% through aggressive Negotiation strategies.
- Negotiated contracts with C-level executives for B2B Sales solutions.
- Exceeded quarterly sales targets by 883% consistently leveraging Closing.

Account Executive

Selvaraj Tech | 2016 - 2017

- Managed a portfolio of 605 key accounts, ensuring high retention.
- Generated \$254k in new revenue through strategic prospecting and Closing.
- Exceeded quarterly sales targets by 440% consistently leveraging Negotiation.
- Expanded market territory by 893% through aggressive Closing strategies.

EDUCATION

B.S. in Sales

Bharathiyar University, Graduated 2010