

REVATHI MUTHUSAMY

Chennai | ravi.krishnan69@example.com | 555-0113

PROFESSIONAL SUMMARY

Persuasive Sales professional with deep expertise in CRM and B2B Sales.

TECHNICAL SKILLS

CRM, B2B Sales, Account Management, Closing, Lead Generation, Presentation

PROFESSIONAL EXPERIENCE

Sales Director

Balasubramanian Global | 2019 - 2022

- Negotiated contracts with C-level executives for B2B Sales solutions.
- Exceeded quarterly sales targets by 564% consistently leveraging B2B Sales.
- Expanded market territory by 806% through aggressive Presentation strategies.

Account Executive

Srinivasan Solutions | 2019 - 2022

- Negotiated contracts with C-level executives for Closing solutions.
- Expanded market territory by 735% through aggressive Closing strategies.
- Exceeded quarterly sales targets by 734% consistently leveraging Closing.
- Managed a portfolio of 62 key accounts, ensuring high retention.

EDUCATION

B.S. in Sales

Anna University, Graduated 2012