

SURESH SRINIVASAN

Karaikudi | mohan.manickam20@example.com | 555-0150

PROFESSIONAL SUMMARY

Strategic problem solver experienced in Account Management, seeking to apply Sales principles to challenging projects.

TECHNICAL SKILLS

Account Management, Presentation, Lead Generation, Closing, Negotiation, CRM

PROFESSIONAL EXPERIENCE

Sales Director

Lakshmanan Corp | 2020 - 2021

- Managed a portfolio of 107 key accounts, ensuring high retention.
- Generated \$99k in new revenue through strategic prospecting and Lead Generation.
- Expanded market territory by 321% through aggressive Closing strategies.

Account Executive

Muthusamy Corp | 2018 - 2021

- Generated \$792k in new revenue through strategic prospecting and Closing.
- Managed a portfolio of 43 key accounts, ensuring high retention.
- Exceeded quarterly sales targets by 842% consistently leveraging CRM.
- Expanded market territory by 473% through aggressive Account Management strategies.

EDUCATION

B.S. in Sales

Bharathithasan University, Graduated 2015