

PRIYA PERUMAL

Coimbatore | prakash.thangavel49@example.com | 555-0110

PROFESSIONAL SUMMARY

Results-oriented specialist in Sales, dedicated to leveraging Cold Calling to drive business success.

TECHNICAL SKILLS

Cold Calling, CRM, Account Management, Closing, B2B Sales, Presentation

PROFESSIONAL EXPERIENCE

Sales Representative

Perumal Tech | 2020 - 2023

- Generated \$631k in new revenue through strategic prospecting and B2B Sales.
- Expanded market territory by 574% through aggressive Closing strategies.
- Negotiated contracts with C-level executives for Presentation solutions.
- Exceeded quarterly sales targets by 181% consistently leveraging Cold Calling.
- Managed a portfolio of 694 key accounts, ensuring high retention.

Sales Representative

Murugan Global | 2019 - 2021

- Exceeded quarterly sales targets by 587% consistently leveraging Presentation.
- Generated \$861k in new revenue through strategic prospecting and CRM.
- Negotiated contracts with C-level executives for Closing solutions.
- Managed a portfolio of 579 key accounts, ensuring high retention.
- Expanded market territory by 539% through aggressive Account Management strategies.

EDUCATION

B.S. in Sales

Bharathiyar University, Graduated 2010