

RAVI GANESAN

Coimbatore | janani.subramanian47@example.com | 555-0146

PROFESSIONAL SUMMARY

Results-oriented specialist in Sales, dedicated to leveraging Presentation to drive business success.

TECHNICAL SKILLS

Presentation, Account Management, B2B Sales, Lead Generation, Closing, Cold Calling

PROFESSIONAL EXPERIENCE

Account Executive

Rajendran Systems | 2015 - 2018

- Managed a portfolio of 215 key accounts, ensuring high retention.
- Negotiated contracts with C-level executives for Closing solutions.
- Exceeded quarterly sales targets by 137% consistently leveraging Account Management.

Account Executive

Balasubramanian Enterprises | 2017 - 2020

- Expanded market territory by 747% through aggressive Cold Calling strategies.
- Generated \$730k in new revenue through strategic prospecting and Lead Generation.
- Managed a portfolio of 413 key accounts, ensuring high retention.
- Negotiated contracts with C-level executives for B2B Sales solutions.

EDUCATION

B.S. in Sales

Anna University, Graduated 2013