

SURESH ARUMUGAM

Madurai | deepa.murugan6@example.com | 555-0161

PROFESSIONAL SUMMARY

Persuasive problem solver experienced in B2B Sales, seeking to apply Sales principles to challenging projects.

TECHNICAL SKILLS

B2B Sales, Closing, Cold Calling, Lead Generation, Presentation, Account Management

PROFESSIONAL EXPERIENCE

Sales Representative

Ramasamy Global | 2019 - 2022

- Generated \$881k in new revenue through strategic prospecting and Presentation.
- Expanded market territory by 491% through aggressive Presentation strategies.
- Exceeded quarterly sales targets by 714% consistently leveraging Lead Generation.
- Managed a portfolio of 819 key accounts, ensuring high retention.
- Negotiated contracts with C-level executives for B2B Sales solutions.

Account Executive

Srinivasan Enterprises | 2017 - 2018

- Expanded market territory by 19% through aggressive Cold Calling strategies.
- Exceeded quarterly sales targets by 851% consistently leveraging Account Management.
- Managed a portfolio of 439 key accounts, ensuring high retention.

EDUCATION

B.S. in Sales

Anna University, Graduated 2010