

PRIYA MANICKAM

Coimbatore | manoj.srinivasan53@example.com | 555-0189

PROFESSIONAL SUMMARY

Highly motivated Sales expert with a strong background in Presentation and Lead Generation.

TECHNICAL SKILLS

Lead Generation, Presentation, B2B Sales, CRM, Cold Calling, Closing

PROFESSIONAL EXPERIENCE

Business Development Manager

Srinivasan Enterprises | 2019 - 2022

- Generated \$544k in new revenue through strategic prospecting and Presentation.
- Negotiated contracts with C-level executives for Closing solutions.
- Expanded market territory by 807% through aggressive Lead Generation strategies.

Sales Representative

Ganesan Solutions | 2019 - 2022

- Expanded market territory by 702% through aggressive B2B Sales strategies.
- Managed a portfolio of 865 key accounts, ensuring high retention.
- Negotiated contracts with C-level executives for Lead Generation solutions.

EDUCATION

B.S. in Sales

Bharathithasan University, Graduated 2014