

Shipment Status

Select all

delivered

lost

48.77

Avg Days to Reorder

28.46%

RTO %

53.91M

Total Revenue unit

ndr

returned

rto dispat...

71.45%

Delivery %

754.79

AOV

95K

Total Orders

Order Type

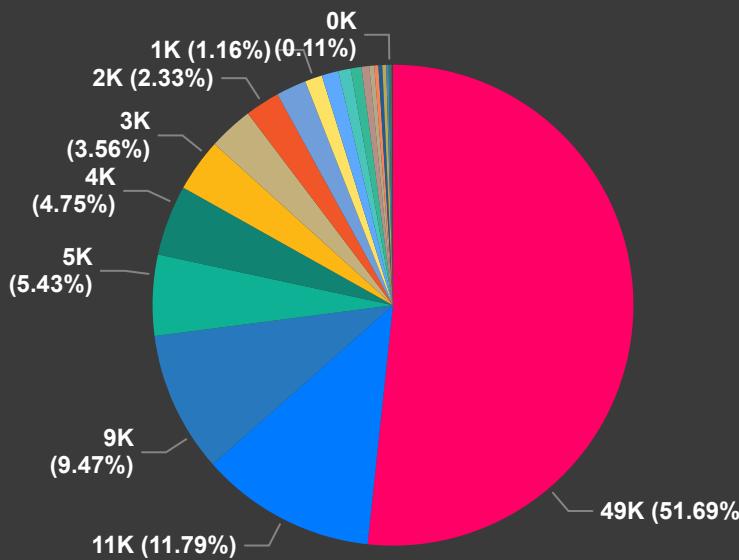
cod

prepaid

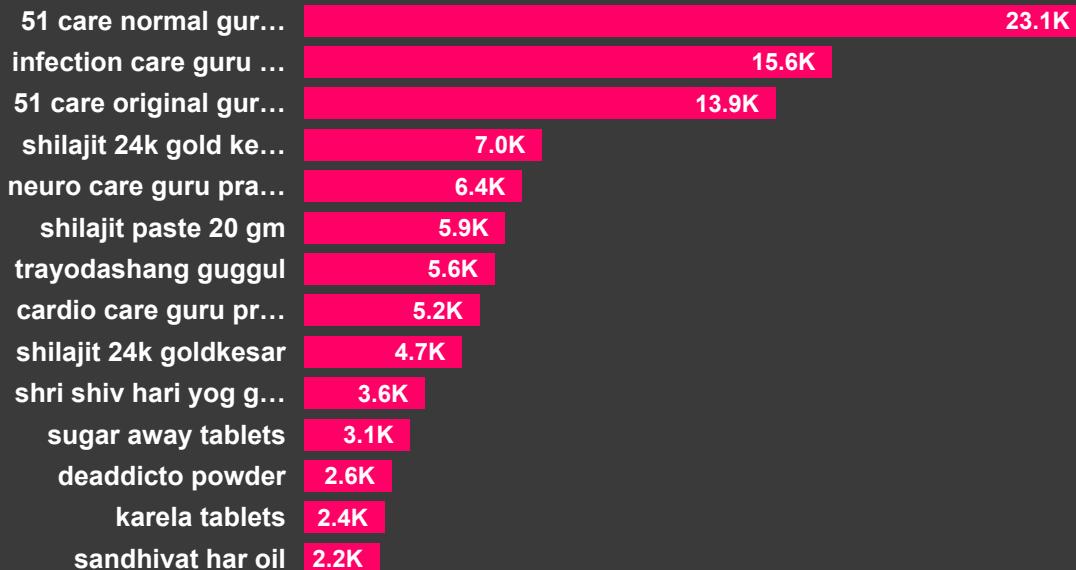
ABHIMANTRIT GURUPRASADAM AYURVEDA

Top Selling States

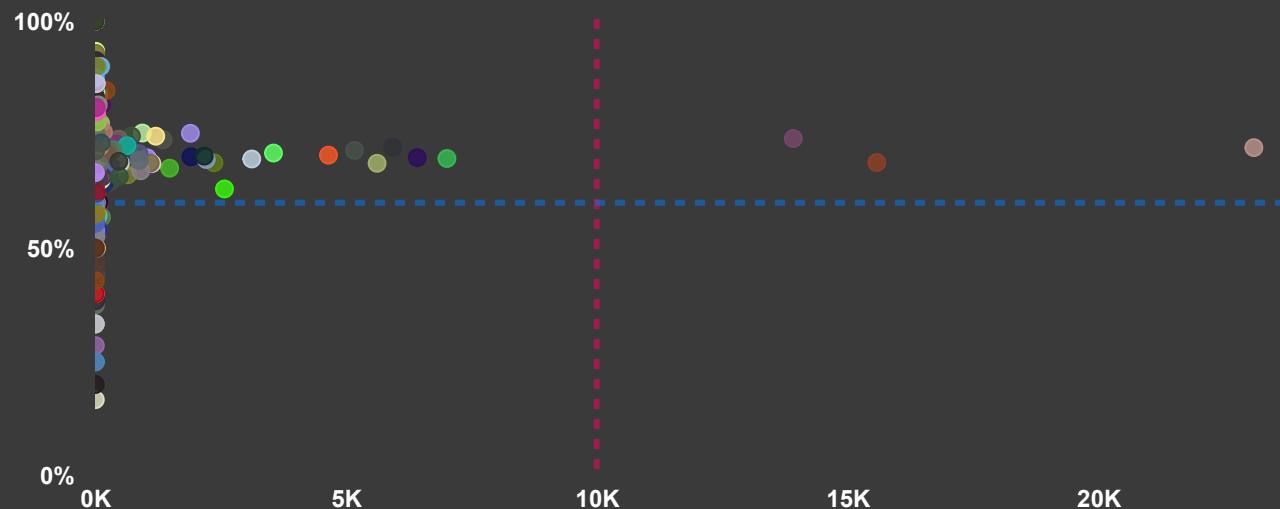
- punjab
- haryana
- uttar pradesh
- rajasthan
- madhya pradesh
- bihar
- maharashtra
- jammu and kashmir
- uttarakhand
- gujarat
- jharkhand
- chandigarh



Top Selling Products



Product Efficiency (Ordered Vs Delivered)



Top Customers

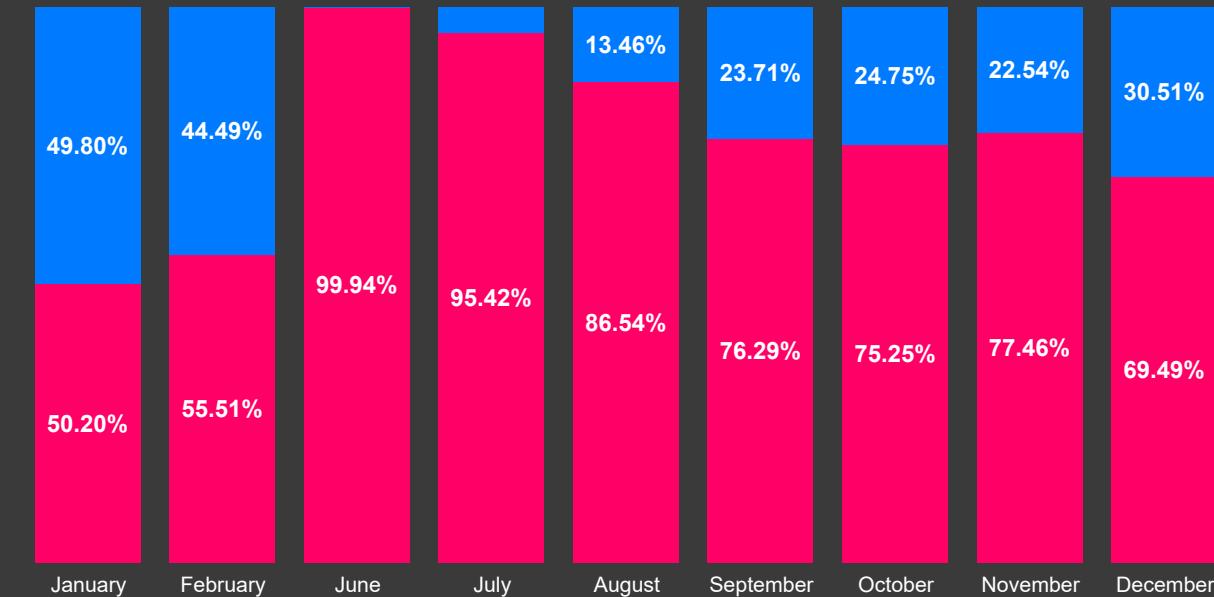
| Customer Name | Mobile NO | Revenue | Orders |
|-----------------------|------------|------------|--------|
| MR.SAMEER SETH | 7018861847 | 115,366.00 | 4 |
| Santosh Aasi | 9430337634 | 65,150.00 | 2 |
| Azad Singh Malik | 9731201596 | 57,240.00 | 3 |
| Anuj Kumar Minghlani | 8146080712 | 29,028.00 | 5 |
| HARDIK JI | 9569803080 | 27,250.00 | 4 |
| BHAGWAN PRASAD SHUKLA | 9919478782 | 25,585.00 | 14 |
| KARNAIL SINGH | 9927263594 | 23,530.00 | 8 |
| JATIN SARNA | 9953333100 | 23,400.00 | 2 |
| Anand Makhija | 9021301930 | 23,092.00 | 6 |
| GULAB SINGH | 9814032348 | 22,605.00 | 8 |
| Dharana Makwana | 9769621787 | 22,173.00 | 4 |
| MALKIT SINGH | 8146028125 | 21,899.00 | 8 |

Top Cities

| Destination City | Total Sales | RTO % | Delivery Success Rate |
|------------------|-------------|--------|-----------------------|
| amritsar | 3727742 | 31.41% | 0.68 |
| jalandhar | 2528536 | 27.46% | 0.72 |
| patiala | 2526845 | 33.05% | 0.67 |
| hoshiarpur | 2463213 | 18.88% | 0.81 |
| gurdaspur | 1824766 | 34.36% | 0.66 |
| ludhiana | 1810233 | 27.28% | 0.73 |
| firozpur | 1740596 | 36.85% | 0.63 |
| tarn taran | 1730637 | 37.60% | 0.62 |
| sangrur | 1609836 | 23.40% | 0.77 |
| moga | 1337885 | 25.05% | 0.75 |
| bathinda | 1072776 | 26.73% | 0.73 |
| kapurthala | 1051936 | 31.49% | 0.69 |
| muktsar | 993082 | 24.73% | 0.75 |
| mansa | 946258 | 27.34% | 0.73 |
| mohali | 936638 | 26.52% | 0.73 |
| sirsa | 813590 | 21.77% | 0.78 |

New Vs Returning Customers

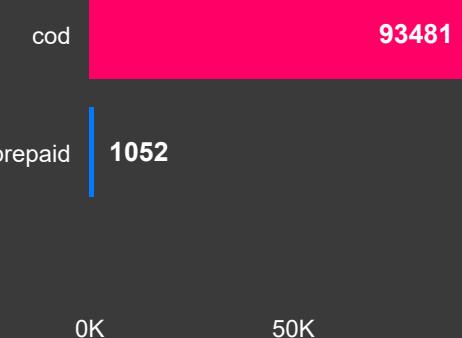
● Sales from New Customers ● Sales from Returning Customers



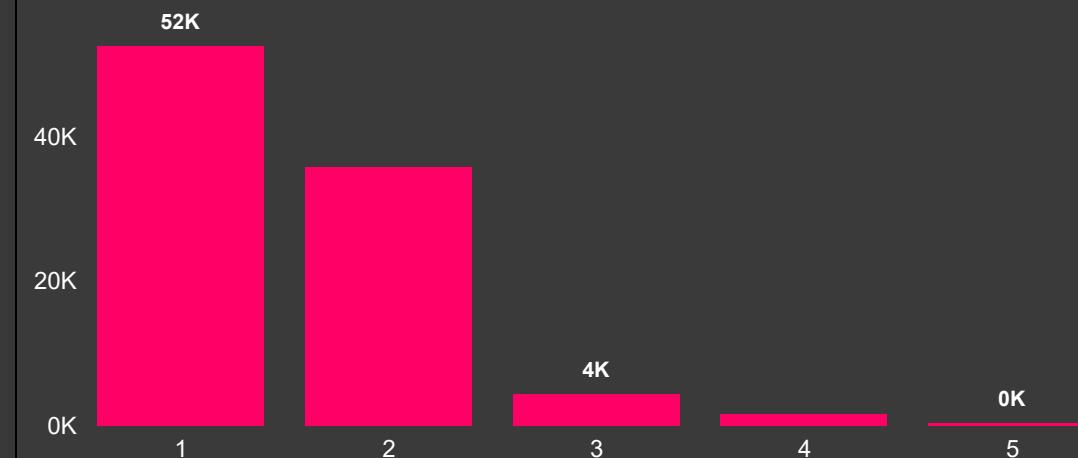
Daily orders

| Day Name | Total Orders |
|-----------|--------------|
| Wednesday | 12898 |
| Saturday | 12882 |
| Friday | 11842 |
| Thursday | 11791 |
| Tuesday | 11586 |
| Monday | 11567 |
| Sunday | 173 |

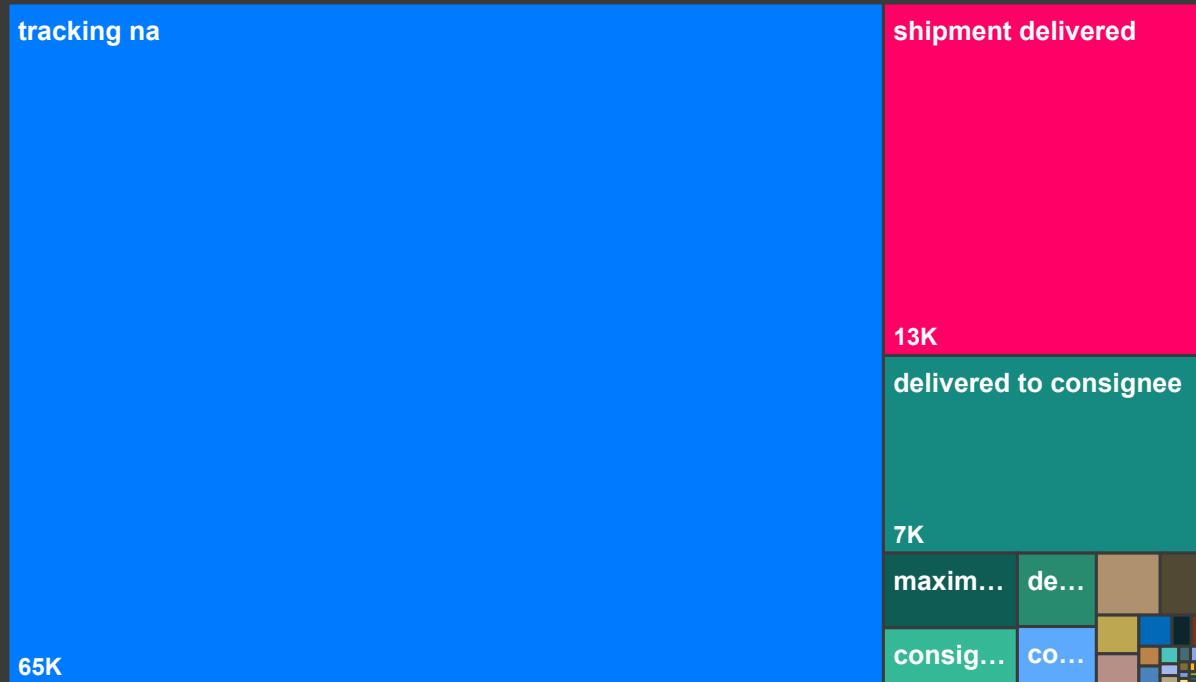
Orders



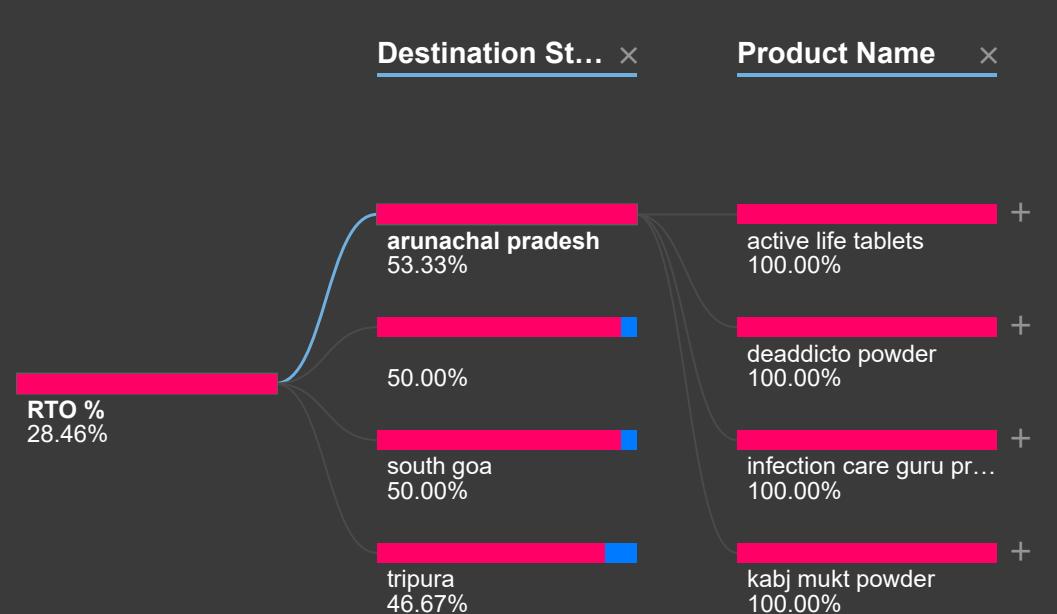
Total Order by Product Qty



Total order by Remarks



Destination St...



Product Name