



LET THERE BE CHANGE

German Bank SAP Credential

October 2024

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CLIENT IS ONE OF THE LARGEST FINANCIAL INSTITUTION IN EUROPE AND ACCENTURE IS A STRATEGIC PARTNER

Client Focus Areas



Cost Optimization



Vendor Consolidation



Technology Transformation



IT services consolidation to Pune,
Strategic location

Client View of Accenture

- ★ Strategic & Valued Partner
- ★ Technology Powerhouse
- ★ Capable of driving complex Transformation
- ★ Solution Oriented & Delivery meeting/exceeding expectations

MORE THAN

150 YEARS
OF OPERATIONS

ACTIVE IN

58
COUNTRIES

1,700
BRANCHES
WORLDWIDE

BUSINESS UNITS

PRIVATE
CORPORATE
ASSET
INVESTMENT

83,000
PEOPLE
WORLDWIDE

TECH CENTRES
PUNE,
MUMBAI
BANGALORE

10000+
INDIA TECH
WORKFORCE

72%
COST INCOME
RATIO

10+ YEARS
OF PARTNERSHIP

2000+
GLOBAL
WORKFORCE

10+
LOCATIONS

1500+
INDIA
WORKFORCE

90%
OFFSHORE
RATIO

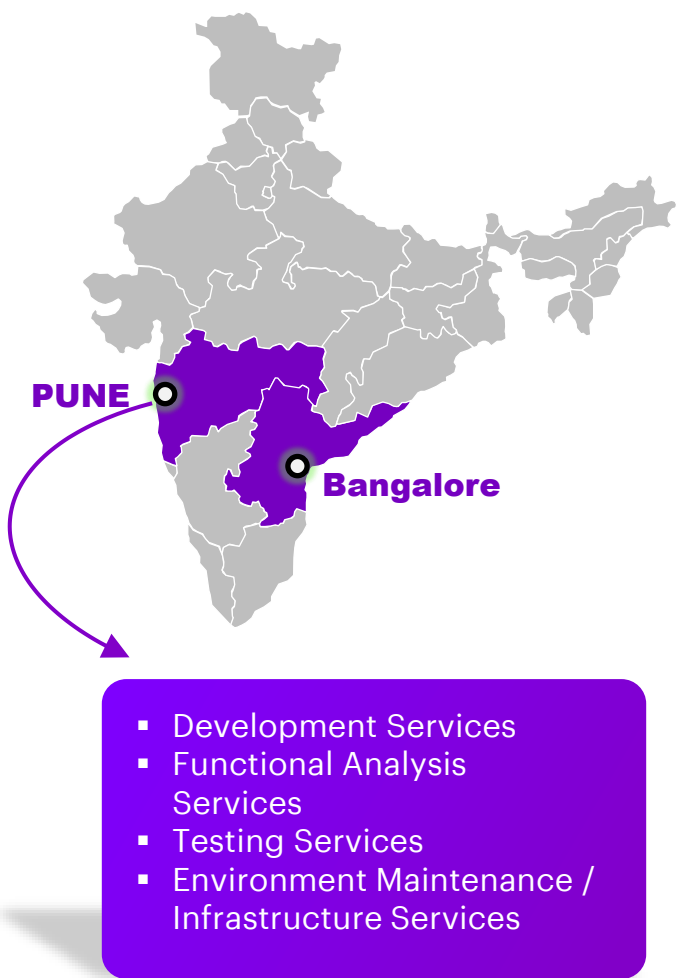
25+
TECHNOLOGIES

80%
PROJECTS
APPLICATION
DEVELOPMENT

50%
GENDER
DIVERSITY

SAP S/4 HANA GLOBAL IMPLEMENTATION

PRGRAM	Designing and implementing global SAP S/4 Finance template close to SAP standard. Working in an Agile Delivery model to plan, implement and deliver regional rollouts.
Accenture responsibilities	CDL, Contract & Financial Management, Program management, Technical & Business Architect support, Application Development, Application Managed Service
FTEs	100 FTEs
Locations	India, Germany, Singapore
Technology	SAP S4 HANA, SAP MDG, Java / J2EE, Concur, Ariba
Delivery Phases	Functional Designs, Technical Designs, Development & Unit Test, System Integration Test, User Acceptance Test, Cutover & Deployment



PROGRAM GOVERNANCE



Markus Bender
Global Client Account Lead,
Germany



Sunil Rajput
Client Account Lead, India



Peter A. David
Delivery Leadership, Germany



Swapnil Pawar
Delivery Lead, India

PROGRAM GOVERNANCE

- Monthly Governance Board
- Participation in monthly Tribe and program OpCos
- Weekly Sourcing and Planning meetings
- On-site face-to-face meetings with Tribe and Regional leadership in India, Singapore, and Germany

MONTHLY GOVERNANCE BOARD

- Setup between program leadership of Accenture and Client.
- Governance forum takes place every month.
- Agenda includes :
- Leadership and Delivery Updates, Decisions.
- Upcoming Milestones and associated Risks and Issues,
- Contractual KPIs,
- Resourcing,
- Financials

SAP ENGAGEMENT OVERVIEW

PROJECT BACKGROUND

- This is multi year initiate that will transform the Financial Reporting Process via
- (1) Implementing a STP strategic architecture,
- (2) Re-engineering process and controls resulting into global standardization,
- (3) stabilizing system with leading technology (S4 HANA), standard functionality throughout and leveraging opportunity that cloud offers.

SOLUTION ROLLOUT

- Approx **50 entities** across multiple regions rolled out
- ASIA
 - EUROPE
 - INDIA
 - NORTH AMERICA

SOLUTION SCOPE

SAP Modules

- Financial accounting
- Accounts payable
- RE-FX
- Controlling
- SAP MDG
- SAP SD
- Asset Accounting
- Accounts Receivable
- HR Mini master
- SAP MM
- SAP FIORI

Integration

- Concur
- Ariba
- TOSCA
- HR
- Revenue Reporting System

Skills

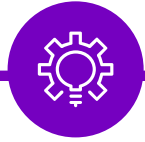
- SAP FI CO Finance
- SAP ABAP
- SAP MDG
- SAP SD
- SAP BW
- SAP Basis
- SAP DevOPS
- Informatica PC
- Agile Scrum Master
- TOSCA
- Functional Test Planning
- JAVA Full stack

Delivery Locations

- Location strategy adapted to the client's delivery model
- In response to client's request for gradually aligning to their strategic location of Pune, India. The location of India is home to 125,000+ ACN technology employees.



STARTING WITH THE INITIALIZATION IN APRIL 2020, WE ARE SUCCESSFULLY WORKING WITH CLIENT



Initialization

- Successful Initialization & Mobilization Phase
- Ramp-up of 60+ skilled SAP resources in first 6 months across Germany, India and Singapore
- Integrated feature teams co-delivering across Cost, Financial Close and Revenue
- Agile SFe® adoption: Coaching & trainings across teams

2020



Stabilization

- Consistent on-time delivery of multiple major and minor rollouts
- Strong Engineering Culture: >80%+ team members committing code consistently
- Transition to TOSCA tool for Test Automation
- Controlled, high retention and continuous people care

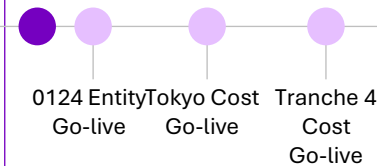
2021



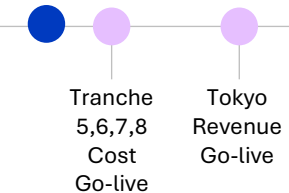
Optimization & Roll-Outs

- Agile@Scale Framework adoption initiated
- Strong involvement in test automation and test optimization
- Focus on Roll-Outs, Innovation and Industrialization
- Successful Tokyo Revenue release and post live support
- Successful India go live and post live support
- On Track for UK and Luxemburg release

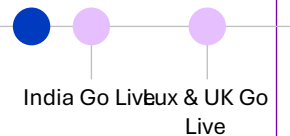
2022



2023

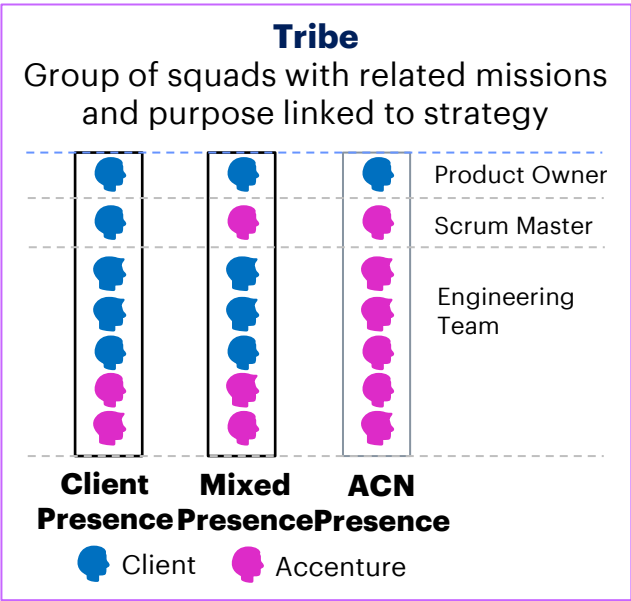


2024



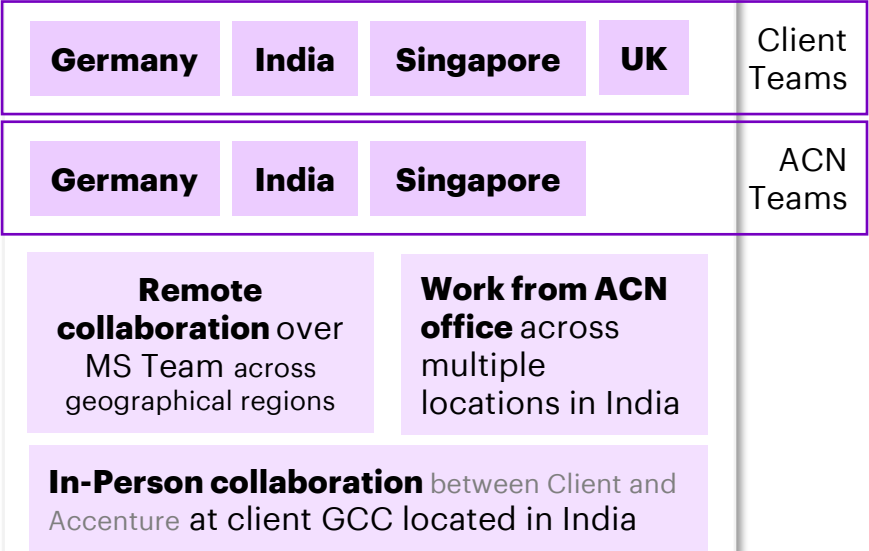
TEAM STRUCTURE AND COLLABORATION

Typical Team Setup



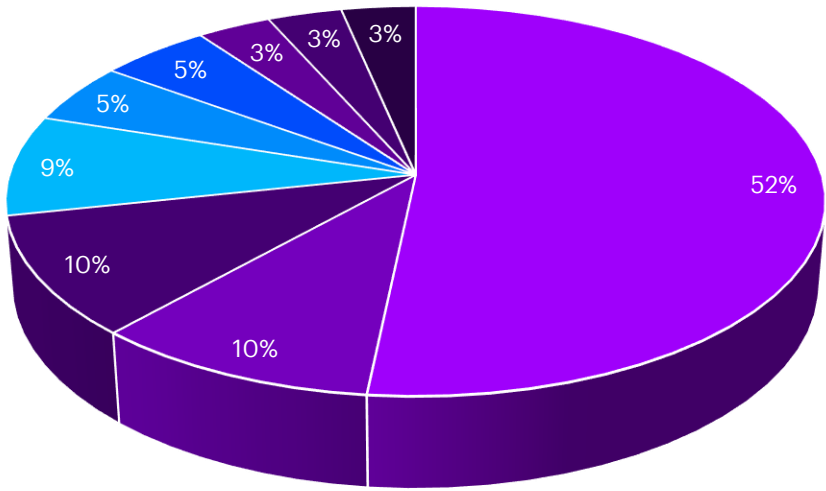
- Typical Team Size of 10 Resources
- **Product Owner** Role staffed by Client
- **Scrum Master** is from Client or ACN
- **Engineering Team** can be from Accenture or Client or mix of both

Team Collaboration



Team

- Daily Tribe calls
- Bi-weekly SoS calls
- Deliverables workshops
- Bi-weekly Sprint retros
- Big Room Plannings
- Weekly Backlog refinements
- Continuous joint usage of tools like JIRA
- Monthly all-hands meetings



- SAP FI CO Finance
- TOSCA Testsuite (Automation tester)
- Agile Project Management
- Master Data Governance
- SAP ABAP Development for HANA
- SAP BASIS Administration
- DevOps
- Informatica PowerCenter
- Performance Tester

CO-INNOVATION AGENDA

Automation

- **SAP Test automation** using the **TOSCA**.
- Integrated SAP system with TOSCA for automation testing
- Features like –
 - Data-driven Execution (DEX),
 - Tosca Data Service (TDS) and
 - Continuous Integration/Deployment (CI/CD) using Jenkins have been implemented so far for client.
- End-To-End Test Automation is also in the scope.
- Around **2000 +** Test cases have been automated using TOSCA and across **35+** releases been executed with automation.
- This has seen significant reduction in the manual efforts (**~90%**) for Bank and proven successful.

Innovation

- **New innovation topics** aiming towards creating the value towards the process improvements or effort savings.
- **Proof of concept**, and execute the approved innovation ideas.
- **Focus on what is new in the tech** like **GenAI, New SAP Features, Automation** etc.
- Plan for **one innovation** per **quarter**.
- **35+ ideas** as part of Innovation and Industrialization

Gainshare

Purpose of gainshare is to **reduce effective the cost for BANK**, by actively collaboration between Accenture and Bank.

Gainshare framework enables proposing an ideas which focus on the cost reduction by **automation, optimization of process** effectively to reduce the cost.

Client and Accenture both shares the savings in the equal proportion.

Joint COE forum:

- Through the joint Accenture and Client COE forum, standard process changes, custom solution designs are reviewed and approved for implementation. With goal to keep the SAP solution as standard as possible.
- COE forum offers the participants to propose/recommend solution which is best for the bank

A person in an orange jacket stands on the peak of a mountain, looking out over a vast landscape filled with a thick layer of white clouds. In the distance, more mountain ranges are visible under a soft, pinkish-purple sky, suggesting a sunrise or sunset. The foreground shows the rugged, rocky terrain of the mountain peak.

THANK YOU !