

**Welcome!**  
Find your table

Front

Heidi	Jessie
Brenda	Linus
Jessica	Steven
Nicole	Waitlisted/ Auditors



Week 10

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# Dark Design Patterns



# Announcements

- Final Project check-in: **due this Wednesday, April 17th**
  - Will check off during/after lab, but please try to do it before then if possible
- Final Project: **due in exactly two (2!!) weeks on Monday, April 29th**
  - Come to OH ([wdd.io/go/OH](http://wdd.io/go/OH))
  - NOT submitted on portal! We will not grade portal submissions!
    - Please be here for **Github deployment lab**
  - Time manage wisely – difficult to make a website completely from scratch in 1 hour
    - If you haven't started, start **today**



## **Plug: IDEO Discussion on Tech for Social Impact**

**Thursday, April 18 (7-9pm), Cheit Hall in Haas**

Blueprint x The Berkeley Forum — Ian Lee, Haas MBA alum + studied human computer interaction/econ as an undergrad. Introduced blockchain to Berkeley's grad curriculum, and helps businesses use blockchain/tech for social impact - free sliver!

## Regarding feedback on tangents

Most “practical” lectures coming in next two weeks — building a portfolio, recruiting, Q&A



Why cities are full of uncomfortable benches, Vox

Web Design DeCal Spring 2019

**let's get a lil' technical**

# Defensive Design

(n.) the practice of anticipating all possible ways that an end-user could misuse a device, and designing the device so as to make such misuse impossible, or to minimize the negative consequences



# Dark/Unpleasant Design

(n.) a user interface that has been carefully crafted to trick users into doing things, such as buying insurance with their purchase or signing up for recurring bills

# More Terms

# Forced Disclosure

(n.) a user interface that has been carefully crafted to trick users into doing things, such as buying insurance with their purchase or signing up for recurring bills

# Forced Continuity

(n.) When your free trial with a service comes to an end and your credit card silently starts getting charged without any warning. In some cases this is made even worse by making it difficult to cancel the membership.

# Bait-and-switch

(v.) to advertise a free (or greatly reduced) product or service which is wholly unavailable or stocked in small quantities. After it is apparent the product is no longer available, they are exposed to other priced products similar to the one advertised.

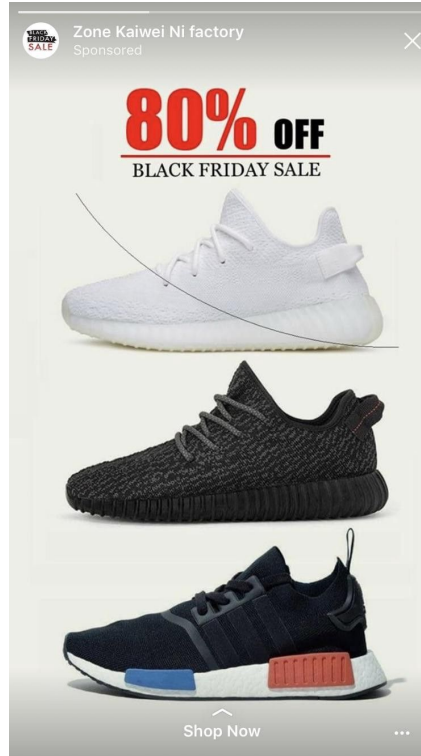
**asshole designs**



Every website in 2018

ENTER



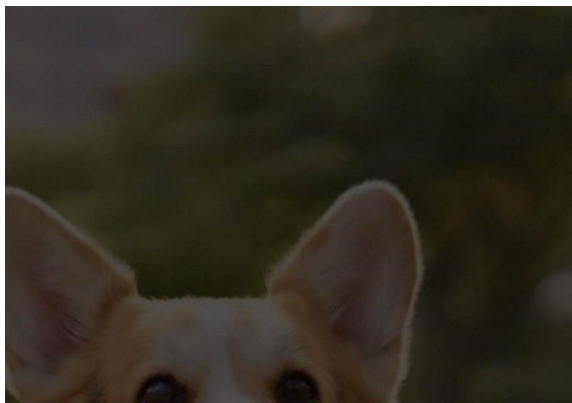


This Instagram Story ad with a fake hair in it is sort of disturbing, The Verge









App Store

[Cancel](#)



VIP MEMBER 1 WEEK  
QUIZ CRAZY  
SUBSCRIPTION

RATING 4+

POLICY Automatically renews until cancelled.  
To stop, tap Cancel Subscription in  
Settings before next billing date.

ACCOUNT



PRICE Free for 3 days starting now.  
\$49.99/week starting Apr 5, 2018.



Confirm with Touch ID

## New + Updated Games



Batman: The Enemy Within  
4.3 ★

FREE



Castle Crush: Clash in Free Strategy C...  
4.5 ★

FREE



Gunspell - Match 3 Battles  
4.5 ★

FREE

## Recommended for You





“There’s a simple reason why brands employ dark UX tactics. **They want to nudge the user towards — or away from — certain actions in order to drive sales, gather more data or bump up their email lists.**”

# From Nuisance to Regret

# Ethical Concerns





2014 — Snapchat's Digital Blackface



Skyscrapers



Airplanes



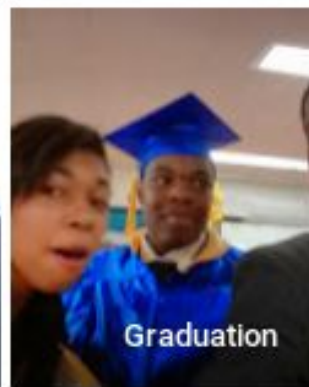
Cars



Bikes



Gorillas



Graduation



Facebooks' Emotional Manipulation Experiment

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**High-Level: What does this mean for designers?**

As a UX designer, you have a responsibility towards both the brand and the user. It is your job to create unbeatable user experiences — experiences that are **transparent** and **unambiguous**, making it easy for the user to take the course of action they had indeed set out to take.

*Short Partner Activity (3 min)*

**What are some dark patterns in your own daily interactions you've noticed?**

**Share Out!**

*Short Partner Activity (3 min)*

**What are some great patterns in your own daily interactions you've noticed?**



# Dear Design Student

**Questions?**