

# PRINCIPLES OF FINANCE

WEEK 4

Elise Gourier

([elise.gourier@essec.edu](mailto:elise.gourier@essec.edu))

# Last lecture

## **Do you remember**

- The trade-off between risk and return
- The difference between portfolios and individual stocks
- Which type of risk can be diversified and which one cannot?

## **Video**

- How investors' preferences can be modelled
- How an investor makes decisions based on her preferences?

# What is left to investigate?

- To be able to estimate a precise discount rate for risky projects, we now need to answer these questions:
  1. What is the economic rationale for the strength of the relationship between systematic risk and returns?
  2. Can we use simple economics to derive a precise relationship between the systematic variance of an investment and the return investors require from it?
- To answer these questions, we need to introduce a model called the Capital Asset Pricing Model (the CAPM)
  - In this lecture we will aim to understand better what efficient portfolios are
  - In the next lecture we will get to the CAPM and see how it relates expected returns and risk of an individual stock (or project), using the equivalent efficient portfolio.

# Outline of today's lecture

## **In class**

- Portfolio diversification
- Efficient frontier

**Video:** Optimal portfolio allocation

**Real-life example:** Warren Buffett

# Portfolio diversification

# Portfolio allocation and expected return from risky investments

- At the end of the day, return on a risky investment is determined by the demand for this investment
  - Higher demand, higher price, lower expected return
  - Lower demand, lower price, higher expected return
- Last session, we have seen that expected returns are a positive function of systematic risk.
- This must mean that there is higher (lower) demand for investments with lower (higher) systematic risk
- Why do investors behave like this?
  - To answer this question, we need to study how investors should choose their investments.
  - This is called in finance the **optimal portfolio allocation** question

# Returns on portfolios with many assets

- Portfolio weights  $x_i$ 
  - Asset  $i$ 's fraction of total investment in the portfolio
  - The portfolio weights must add up to 1 (100%).

$$x_i = \frac{\text{Value of investment } i}{\text{Total value of portfolio}}$$

- For simplicity, let us consider that the only available investments are stocks and the Treasury Bill (T-Bill).
- The logic of what follows applies if we also include risky bond investments

# Returns on portfolios with many assets

- Portfolio Return  $R_p$  : weighted average of the returns on the investments in the portfolio

$$R_p = x_1 R_1 + x_2 R_2 + \cdots + x_n R_n = \sum_i x_i R_i$$

- Expected portfolio returns:

$$E(R_p) = \sum_i x_i E(R_i)$$



# Returns on portfolios with many assets

## Problem

Suppose you invest \$10,000 in Ford stock, and \$30,000 in Tyco International stock. You expect a return of 10% for Ford and 16% for Tyco. What is your portfolio's expected return?

## Solution

You invested \$40,000 in total, so your portfolio weights are  $10,000/40,000 = 0.25$  in Ford and  $30,000/40,000 = 0.75$  in Tyco. Therefore, your portfolio's expected return is

$$E[R_p] = x_F E[R_F] + x_T E[R_T] = 0.25 \times 10\% + 0.75 \times 16\% = 14.5\%$$

# Variance and covariance

- Variance of portfolio returns:

$$Var(R_P) = \sum_i x_i^2 Var(R_i) + \sum_{i,j} 2x_i x_j Cov(R_i, R_j)$$

- Covariance between returns  $R_i$  and  $R_j$

$$Cov(R_i, R_j) = E[(R_i - E[R_i])(R_j - E[R_j])]$$

- Estimate of the covariance from historical data

$$Cov(R_i, R_j) = \frac{1}{T-1} \sum_t (R_{i,t} - \bar{R}_i)(R_{j,t} - \bar{R}_j)$$

# Variance, covariance and correlation

- Correlation

$$\text{Corr}(R_i, R_j) = \frac{\text{Cov}(R_i, R_j)}{\text{SD}(R_i)\text{SD}(R_j)}$$

- Case of 2 assets:

$$\begin{aligned}\text{Var}(R_P) &= \text{Var}(\omega_1 R_1) + \text{Var}(\omega_2 R_2) + 2\text{Cov}(\omega_1 R_1, \omega_2 R_2) \\ &= \omega_1^2 \text{Var}(R_1) + \omega_2^2 \text{Var}(R_2) + 2\omega_1 \omega_2 \text{Cov}(R_1, R_2)\end{aligned}$$

$$\begin{aligned}&= \omega_1^2 \text{Var}(R_1) + \omega_2^2 \text{Var}(R_2) + 2\omega_1 \omega_2 \underbrace{\text{SD}(R_1)}_{=\sigma(R_1)} \underbrace{\text{SD}(R_2)}_{=\sigma(R_2)} \underbrace{\text{Corr}(R_1, R_2)}_{=\rho}\end{aligned}$$

# Covariance and correlation

## The Covariance and Correlation of a Stock with Itself

### Problem

What are the covariance and the correlation of a stock's return with itself?

### Solution

Let  $R_s$  be the stock's return. From the definition of the covariance,

$$\begin{aligned} \text{Cov}(R_s, R_s) &= E[(R_s - E[R_s])(R_s - E[R_s])] = E[(R_s - E[R_s])^2] \\ &= \text{Var}(R_s) \end{aligned}$$

where the last equation follows from the definition of the variance. That is, the covariance of a stock with itself is simply its variance. Then,

$$\text{Corr}(R_s, R_s) = \frac{\text{Cov}(R_s, R_s)}{\text{SD}(R_s) \text{SD}(R_s)} = \frac{\text{Var}(R_s)}{\text{SD}(R_s)^2} = 1$$

where the last equation follows from the definition of the standard deviation. That is, a stock's return is perfectly positively correlated with itself, as it always moves together with itself in perfect synchrony.

# Diversification effect: illustration

## Diversification: two-asset example

	Asset 1	Asset 2
Expected return	0.10	0.20
Standard deviation	0.10	0.30
Variance	0.01	0.09

### Scenario 1

#### Correlation

**1**

Covariance

0.03

#### Portfolio

		Expected return	Standard deviation
Weight of asset 1	100%	0.100	0.1000
	75%	0.125	0.1500
	50%	0.150	0.2000
	25%	0.175	0.2500
	0%	0.200	0.3000

### Scenario 2

#### Correlation

**0.2**

Covariance

0.006

#### Portfolio

		Expected return	Standard deviation
Weight of asset 1	100%	0.100	0.1000
	75%	0.125	0.1162
	50%	0.150	0.1673
	25%	0.175	0.2313
	0%	0.200	0.3000

Same expected returns but lower standard deviation

# Diversification effect

- When the weights on individual assets are positive, the standard deviation of a portfolio of two securities is less than the weighted average of the standard deviations of the individual securities, as long as the correlation coefficient is less than 1.

$$\rho < 1 \rightarrow \sigma(R_{1\&2}) < \omega_1\sigma(R_1) + \omega_2\sigma(R_2)$$

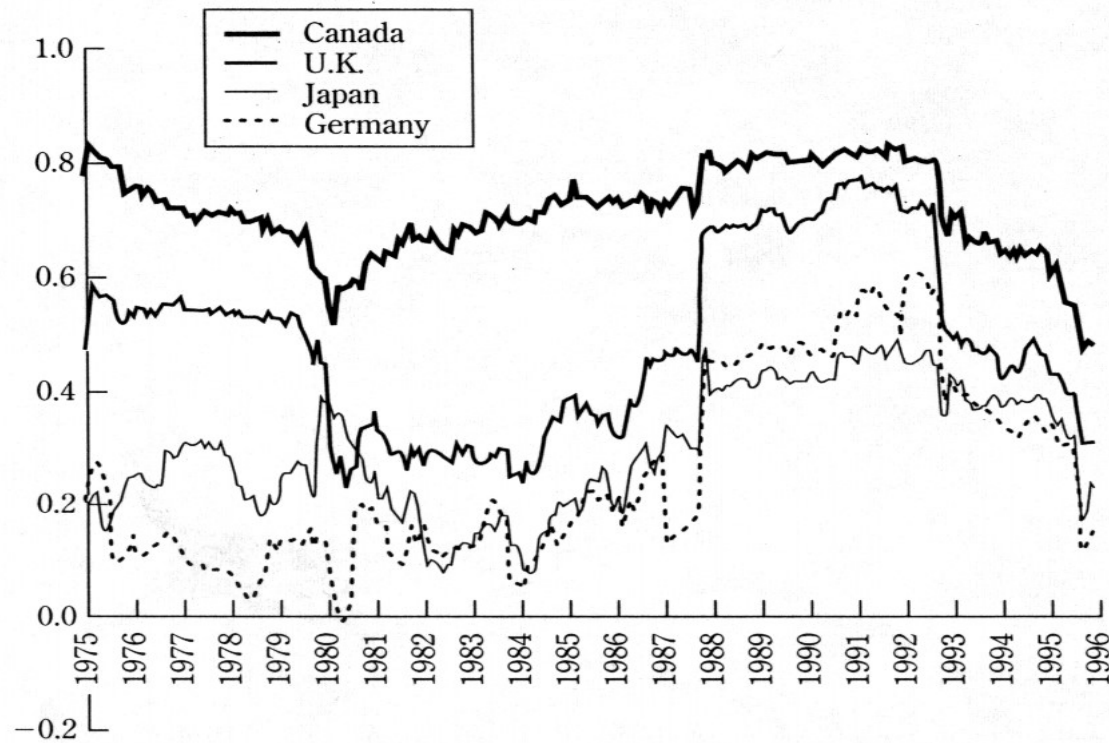
- Investors can obtain the same level of expected return with lower risk. The lower the correlation is, the larger the diversification effect.

# Portfolio diversification

- Traditionally, it was thought that a portfolio of about 20 stocks was enough to obtain virtually 90% of all benefits of diversification
- In recent years, this number has increased to about 50 stocks, due to a substantial increase in idiosyncratic volatility.
- Diversification benefits can be achieved by investing internationally if domestic and foreign returns have a low correlation.
- Similarly, diversification can be achieved by investing in different asset classes (e.g., equities, commodities, cryptocurrencies...), or through different channels (e.g., public equity vs. private equity).
- It is typically easier for large institutions to be diversified, but households can do it through funds.

# Portfolio diversification

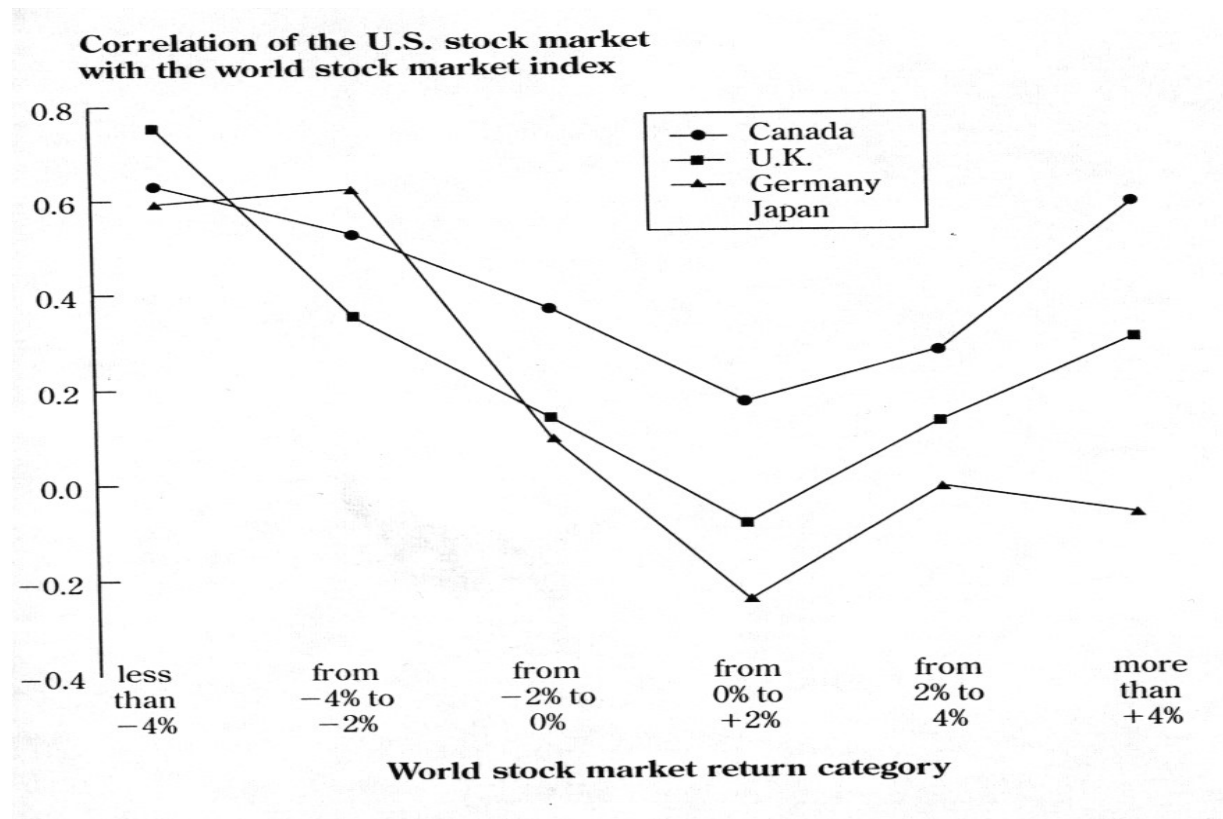
- In practice, correlations change over time





# Portfolio diversification

- Unfortunately, correlations are lower in normal times but increase in bad times (when diversification is most needed)



# Portfolio diversification

## Example: Crash of 87

Percentage changes in stock price indices in October 1987. The second column shows the return to a US investor in these markets.

Country	Local Currency	U.S. Dollars
Australia	-41.8	-44.9
Austria	-11.4	-5.8
Belgium	-23.2	-18.9
Canada	-22.5	-22.9
Denmark	-12.5	-7.3
France	-22.9	-19.5
Germany	-22.3	-17.1
Hong Kong	-45.8	-45.8
Ireland	-29.1	-25.4
Italy	-16.3	-12.9
Japan	-12.8	-7.7
Malaysia	-39.8	-39.3
Mexico	-35.0	-37.6
Netherlands	-23.3	-18.1
New Zealand	-29.3	-36.0
Norway	-30.5	-28.8
Singapore	-42.2	-41.6
South Africa	-23.9	-29.0
Spain	-27.7	-23.1
Sweden	-21.8	-18.6
Switzerland	-26.1	-20.8
United Kingdom	-26.4	-22.1
United States	-21.6*	-21.6*

\*Standard and Poor's 500 index.

Source: R. Roll, "The International Crash of October 1987," in R. Kamphs (ed.), *Black Monday and the Future of Financial Markets*, Richard D. Irwin, Inc., Homewood, Ill., 1989. See table 1, p. 37.

# The efficient frontier

# The 3 basic questions in optimal portfolio allocation

- Since the weights  $x$  can take any value, there is an infinity of portfolios an investor can form and have preferences over
- Most likely however, not all portfolios are equal: some may be better than others
  1. Is there a clear way of assessing what a “better” portfolio means?
  2. Is there just one best stock portfolio?
  3. Can we improve on the best stock portfolios by adding a risk-free asset to the range of options available to an investor?

# The 3 basic questions in optimal portfolio allocation

1. Is there a clear way of assessing what a “better” portfolio means?
  - Yes: out of an available set of portfolios, some are *efficient*, others are *inefficient*
2. Is there just one best stock portfolio?
  - No: there are several efficient stock portfolios, which form the *efficient frontier* of stock portfolios
3. Can we improve on the best pure stock portfolios by adding a risk-free asset to the range of options available to an investor?
  - Yes: in fact, investors should always mix the risk-free asset and a basket of stocks called the tangent portfolio. This set of portfolios forms the efficient frontier of all feasible portfolios; it is also called the *Capital Market Line*.

# Risk vs. Return: Choosing efficient portfolios

- For any given set of stocks that we can choose from, there are indeed portfolios of these stocks that are more attractive (in a risk-return sense) than others
  - Inefficient Portfolios
    - It is possible to find another portfolio that has higher expected return with the same volatility, or lower volatility for the same expected return
  - Efficient Portfolios
    - There is no way to reduce the volatility of the portfolio without lowering its expected return
- An investor should only choose efficient portfolios. Why?
  - Because investors are risk-averse

# Risk vs. Return: Choosing efficient portfolios

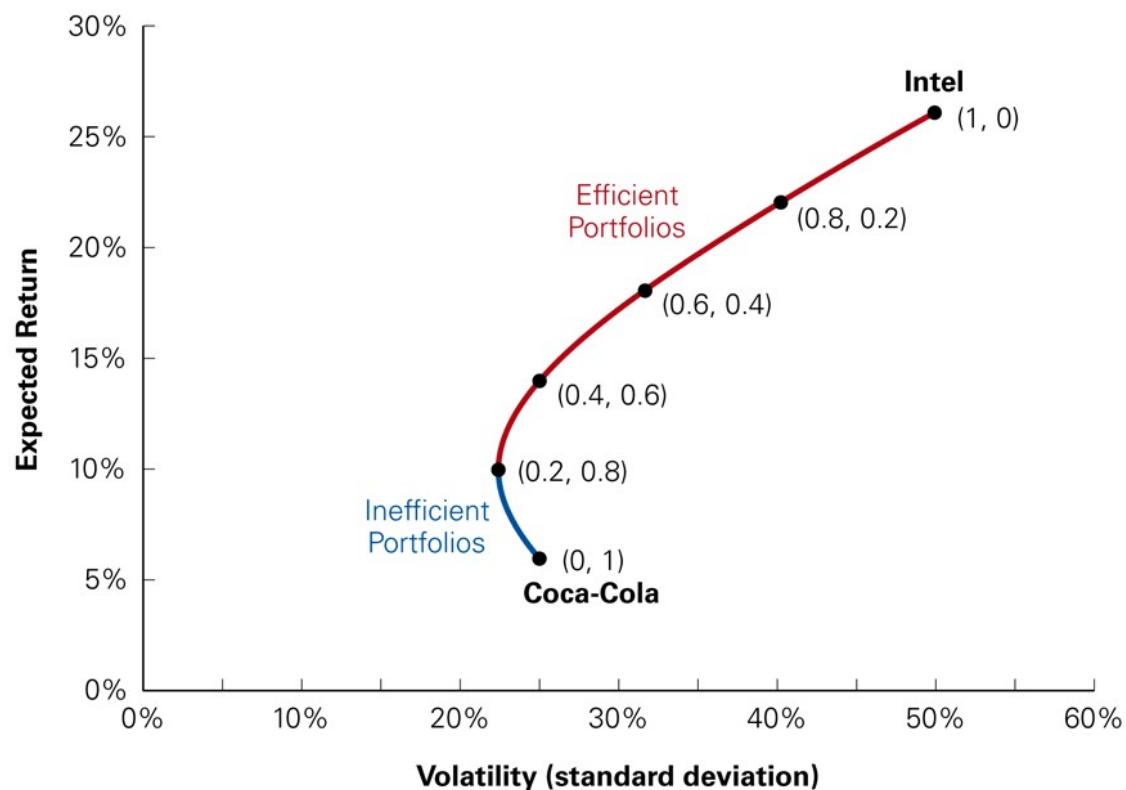
## Example

- Suppose we have two stocks (Intel, Coca-Cola)
- Suppose – for now – that the returns of these stocks are uncorrelated
- We can form different portfolios with these stocks (e.g. invest 10% of our money in Intel, rest in Coca-Cola; or invest 70% in Intel, rest in Coca-Cola)
- By varying the portfolio weights, we can identify the set of efficient portfolios of these two stocks

Stock	Expected Return	Volatility
Intel	26%	50%
Coca-Cola	6%	25%

Portfolio Weights		Expected Return (%)	Volatility (%)
$x_I$	$x_C$	$E[R_p]$	$SD[R_p]$
1.00	0.00	26.0	50.0
0.80	0.20	22.0	40.3
0.60	0.40	18.0	31.6
0.40	0.60	14.0	25.0
0.20	0.80	10.0	22.4
0.00	1.00	6.0	25.0

# Risk vs. Return: Choosing efficient portfolios



The red curve with the set of all efficient portfolios of Intel and Coca-Cola is called the **Efficient Frontier**

Keyword:  
Efficient frontier



# Risk vs. Return: Choosing efficient portfolios

- For each level of risk (measured by standard deviation), find the set of portfolios with highest expected return.
- If investors only care about risk and return, every rational, risk-averse investor prefers a portfolio on the efficient set to any other portfolio.

# The equation of the efficient frontier

- Expected returns of the portfolio

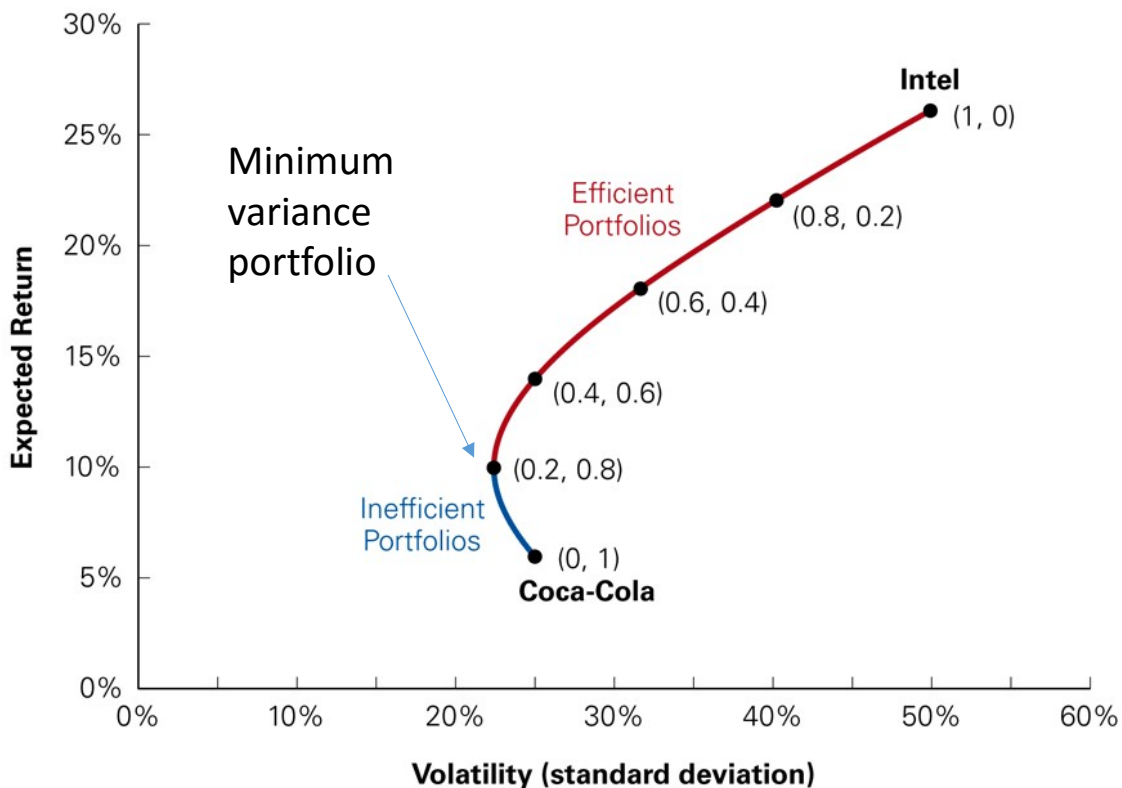
$$\mu_P = \omega_1\mu_1 + \omega_2\mu_2 = \omega_1\mu_1 + (1 - \omega_1)\mu_2 \Rightarrow \omega_1 = \frac{\mu_P - \mu_2}{\mu_1 - \mu_2}$$

- Variance of the portfolio

$$\begin{aligned}\sigma_P^2 &= \omega_1^2\sigma_1^2 + \omega_2^2\sigma_2^2 + 2\omega_1\omega_2\sigma_{12} \\ &= \omega_1^2\sigma_1^2 + (1 - \omega_1)^2\sigma_2^2 + 2\omega_1(1 - \omega_1)\sigma_{12} \\ &= (\sigma_1^2 + \sigma_2^2 - 2\sigma_{12})\omega_1^2 + 2\omega_1(\sigma_{12} - \sigma_2^2) + \sigma_2^2\end{aligned}$$

$$\Rightarrow \sigma_P^2 = (\sigma_1^2 + \sigma_2^2 - 2\sigma_{12})\left(\frac{\mu_P - \mu_2}{\mu_1 - \mu_2}\right)^2 + 2\frac{\mu_P - \mu_2}{\mu_1 - \mu_2}(\sigma_{12} - \sigma_2^2) + \sigma_2^2$$

# Minimum variance portfolio



To find the minimum variance portfolio:

$$\min_{\omega_1} \omega_1^2 \sigma_1^2 + (1 - \omega_1)^2 \sigma_2^2 + 2\omega_1(1 - \omega_1)\sigma_1\sigma_2\rho_{12}$$

Take the first order condition by differentiating w.r.t

$\omega_1$ :

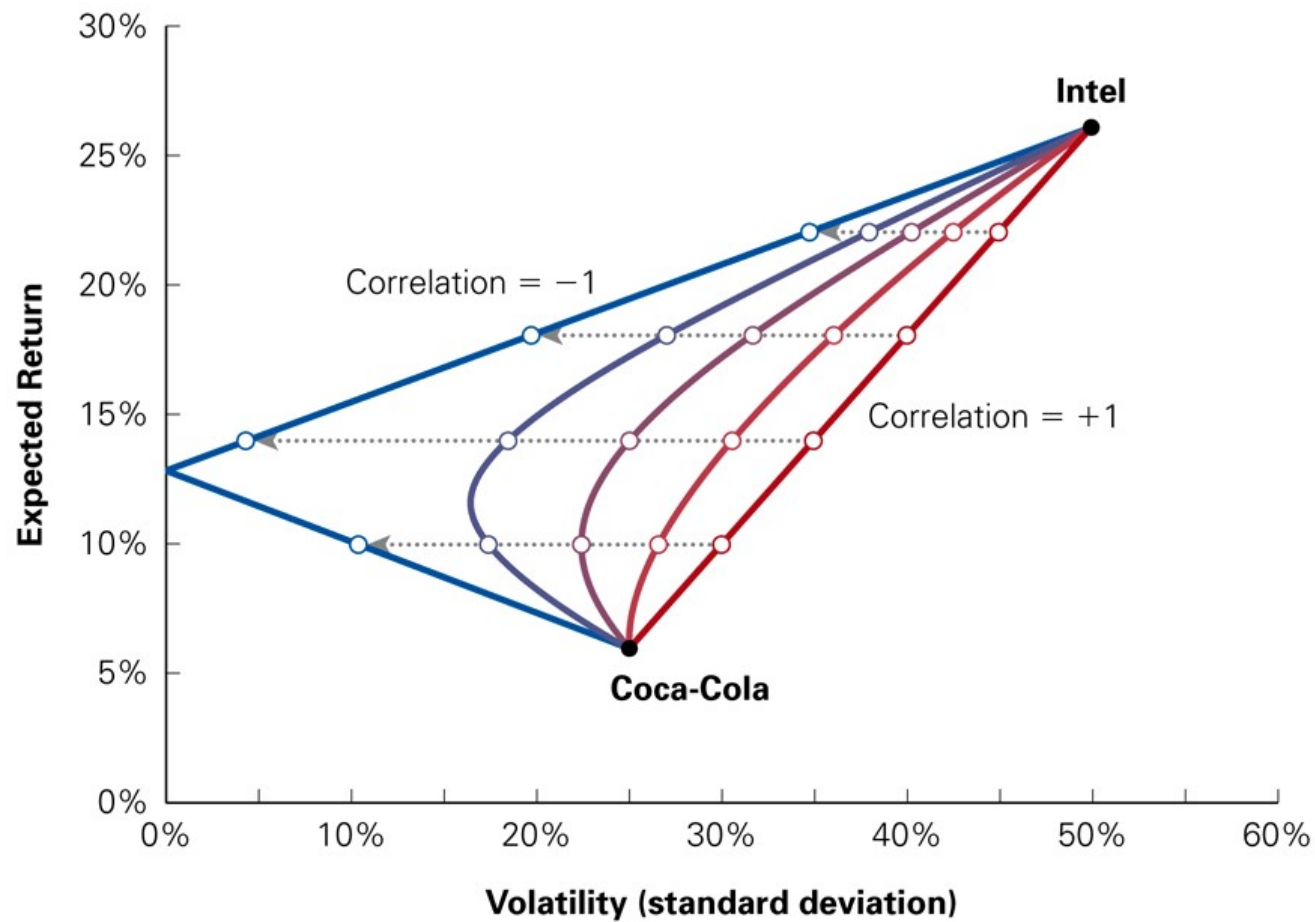
$$2\omega_1\sigma_1^2 - 2(1 - \omega_1)\sigma_2^2 + 2\sigma_1\sigma_2\rho_{12} - 4\omega_1\sigma_1\sigma_2\rho_{12} = 0$$

$$\Rightarrow \omega_1^{MV} = \frac{\sigma_2^2 - \sigma_1\sigma_2\rho_{12}}{\sigma_1^2 + \sigma_2^2 - 2\sigma_1\sigma_2\rho_{12}}$$

# Effect of correlation between assets

- Correlation has no effect on the expected return of a portfolio
- However, the volatility of the portfolio will differ depending on the correlation between its individual assets
- The lower the correlation between the individual assets, the lower the portfolio volatility
- On the next slide, we plot expected returns and volatility of portfolios of Intel and Coca-Cola
  - We assume different values for the correlation between Intel and Coca-Cola
  - Each curve represents a different correlation

# Effect of correlation between assets



# Short sales

- Long position
  - A positive investment in a security
  - Positive portfolio weight
- Short position
  - A “negative investment” in a security
  - Negative portfolio weight
  - In a short sale, you sell a stock that you do not own – you borrow it from a bank - and then buy that stock back in the future to return it to the bank
  - Short selling is an advantageous strategy if you expect a stock price to decline in the future
- Allowing short positions in stocks increases our set of feasible portfolios

# Short sales - Example

- Suppose we have \$20,000 to invest
- We short sell \$10,000 worth of Coca-Cola and invest the proceeds from the short-sale plus the \$20,000 in Intel
- Calculate the expected return and volatility of the portfolio if Intel and Coca-Cola stocks are uncorrelated

Stock	Expected Return	Volatility
Intel	26%	50%
Coca-Cola	6%	25%

# Short sales - Example

- The short sale is like a “negative investment” of  $-\$10,000$  in Coca-Cola
  - We “borrow”  $\$10,000$  worth of Coca-Cola stocks
  - We will have to return the stocks next year
    - We have to purchase and return the borrowed Coca-Cola stocks next year for an *expected* price of  $\$10,000 \times 1.06 = \$10,600$  next year
    - *Note that while we can form an expectation of the Coca-Cola price next year, it is not certain!*
- To calculate expected returns and volatility of our portfolio, we need the portfolio weights
- For the portfolio weights we need the total *current* value of the portfolio
- *Currently*, the total value of our portfolio is  $\$20,000$ 
  - That is the  $\$30,000$  investment in Intel, plus the  $-\$10,000$  that we “borrowed” by short selling Coca-Cola shares



# Short sales - Example

- The portfolio weights in Intel and Coca-Cola are thus:

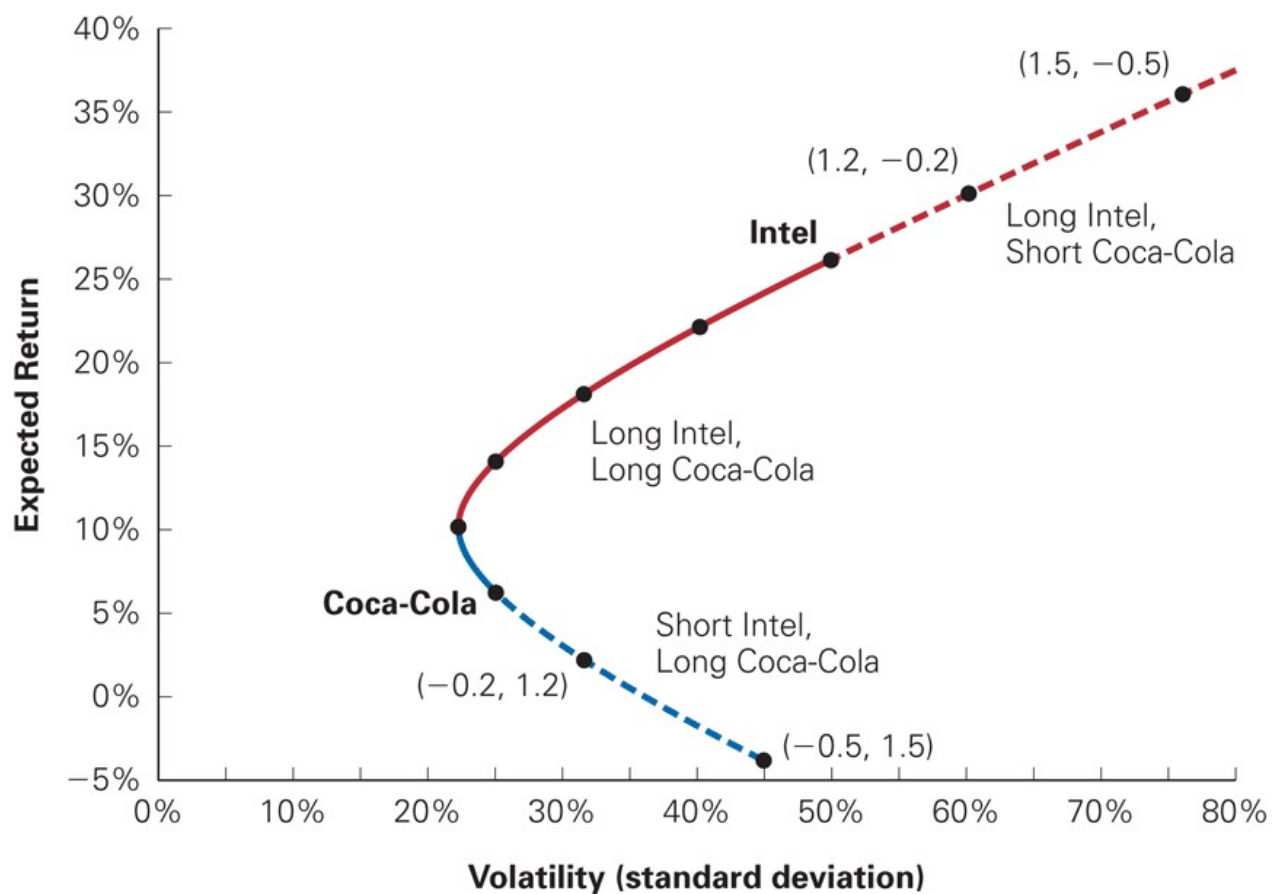
$$x_I = \frac{\text{Value of investment in Intel}}{\text{Total value of portfolio}} = \frac{30,000}{20,000} = 150\%$$
$$x_C = \frac{\text{Value of investment in Coca-Cola}}{\text{Total value of portfolio}} = \frac{-10,000}{20,000} = -50\%$$

- Note that the weights still add up to 100% (as they should!)
- Now let us calculate the expected return and volatility of the portfolio:

$$E[R_p] = x_I E[R_I] + x_C E[R_C] = 1.50 \times 26\% + (-0.50) \times 6\% = 36\%$$
$$SD(R_p) = \sqrt{Var(R_p)} = \sqrt{x_I^2 Var(R_I) + x_C^2 Var(R_C) + 2x_I x_C Cov(R_I, R_C)}$$
$$= \sqrt{1.5^2 \times 0.50^2 + (-0.5)^2 \times 0.25^2 + 2(1.5)(-0.5)(0)} = 76.0\%$$

Increases the expected return, but also the volatility, both above the values for the two individual stocks

# Portfolios of Intel and Coca-Cola with short sales



# Optimal risky portfolio

- Which risky portfolio gives us the best risk-return combination?
  - Find the portfolio that maximizes the Sharpe ratio (compensation per unit of risk)
  - The **Sharpe ratio** for any portfolio is defined as the excess return per unit of risk

$$\text{Sharpe Ratio}(SR) = \frac{\text{Portfolio Excess Return}}{\text{Portfolio Volatility}} = \frac{E(R_P) - r_f}{SD(R_P)}$$

- The Sharpe ratio is the measure of performance used by most stock mutual funds

# Optimal risky portfolio

- For the two-asset case, choose  $\omega_1$  and  $\omega_2$  to maximize SR.

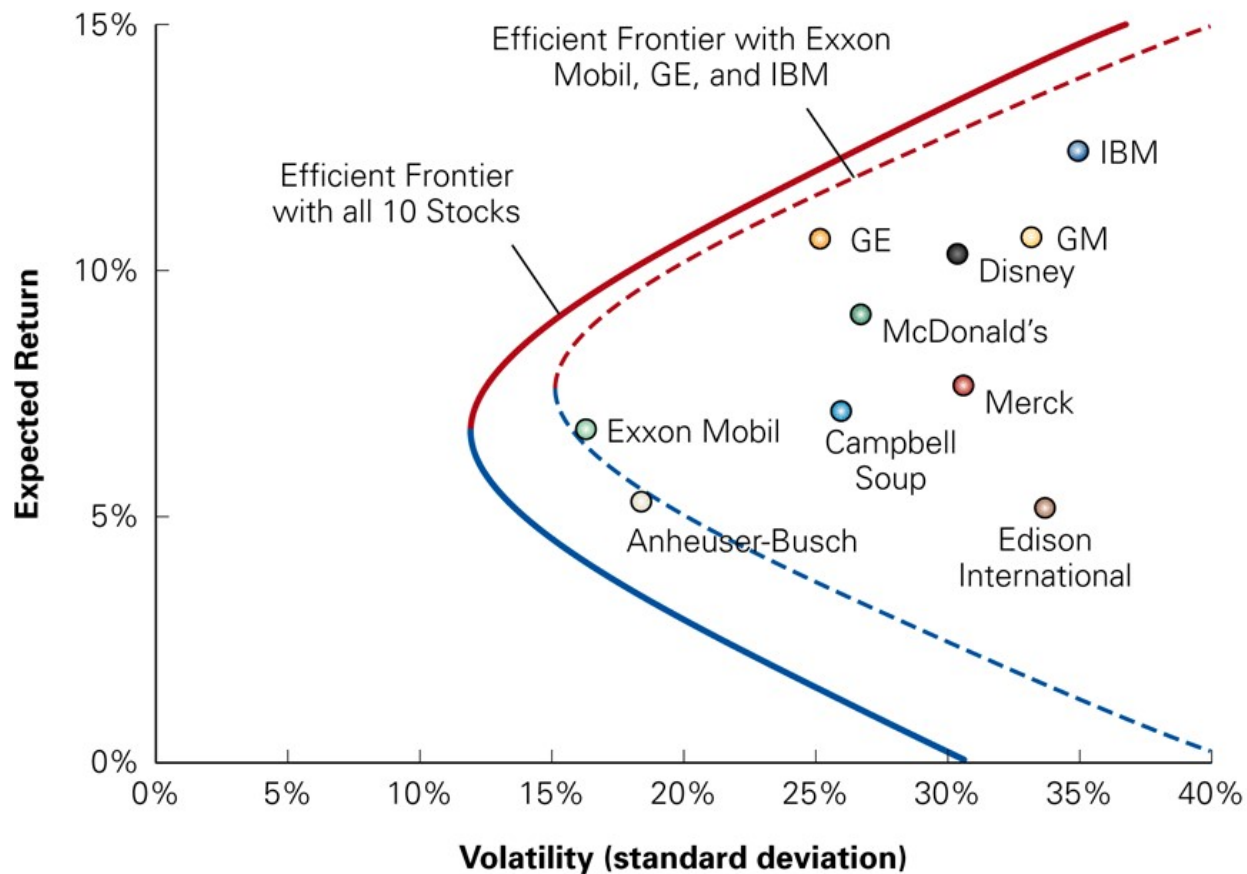
$$\text{Max}_{\omega} SR = \frac{\mu_P - r_f}{\sigma_P}$$

- The solution to the maximization problem is given by

$$\omega_1 = \frac{(\mu_1 - r_f)\sigma_2^2 - (\mu_2 - r_f)\text{Cov}(r_1, r_2)}{(\mu_1 - r_f)\sigma_2^2 + (\mu_2 - r_f)\sigma_1^2 - [(\mu_1 - r_f) + (\mu_2 - r_f)]\text{Cov}(r_1, r_2)}$$

$$\omega_2 = 1 - \omega_1$$

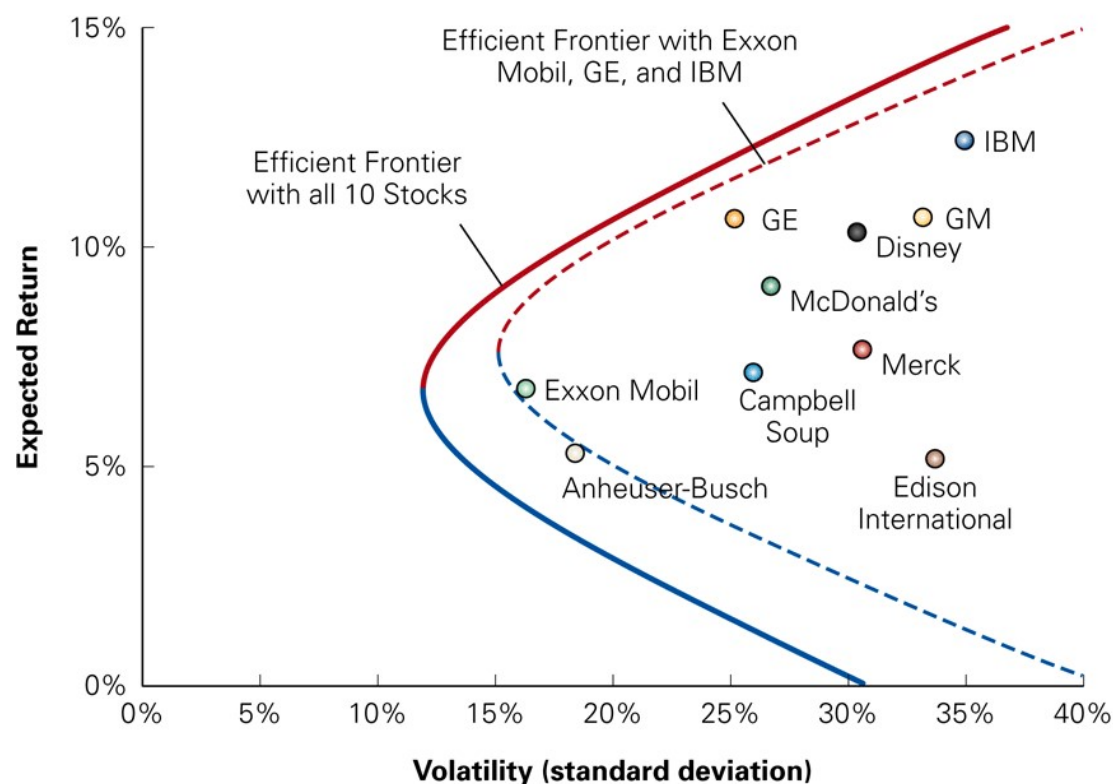
# Efficient frontier with 10 stocks vs. 3 stocks



## With more assets

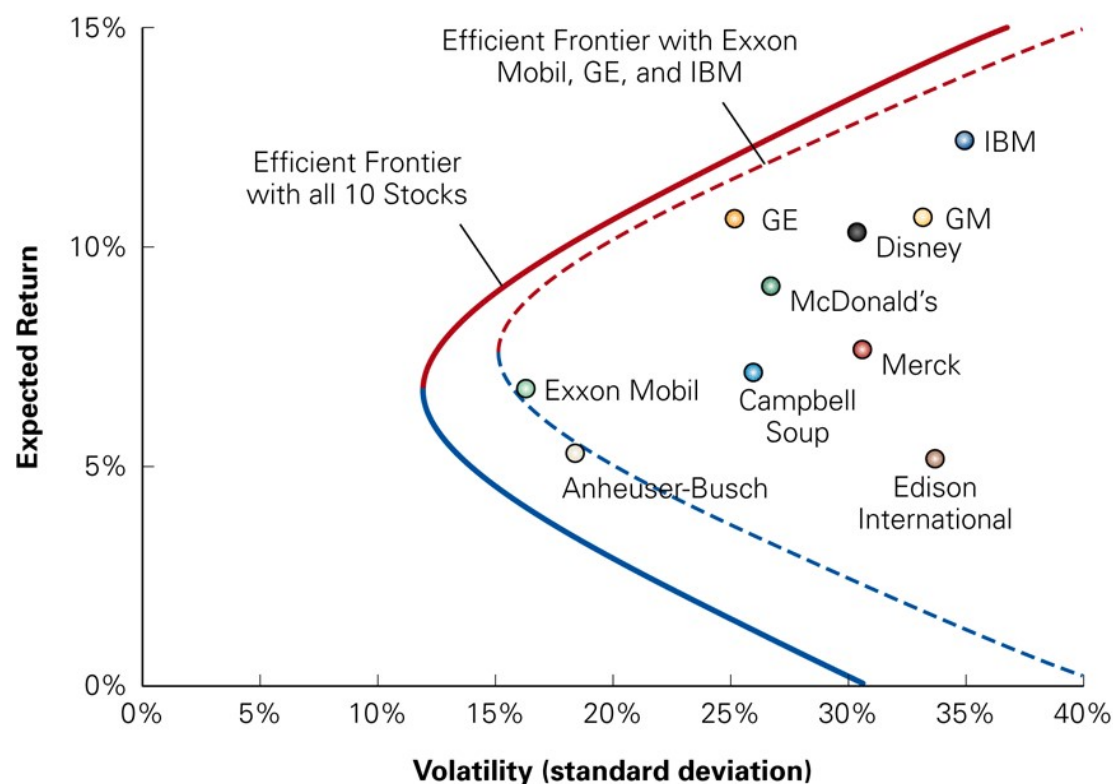
- If investors only care about risk and return, every rational, risk-averse investor prefers a portfolio on the efficient set to any other portfolio.
- With many assets, suppose the weights of all securities are positive. As long as the correlations between pairs of securities are less than 1, the standard deviation of a portfolio of many assets is less than the weighted average of the standard deviations of the individual securities.
- Where does the diversification effect from? Recall that when adding assets, one can decrease exposure to idiosyncratic risk. Only the exposure to systematic risk remains.

# Efficient frontier with 10 stocks vs. 3 stocks



- As long as they are not perfectly and positively correlated with any combination of existing securities, adding new stocks will always make formerly efficient stock portfolios inefficient
- **Question:** why is it that holding GE only does not belong to the efficient frontier of stock portfolios?

# Efficient frontier with 10 stocks vs. 3 stocks



- **Question:** why is it that holding GE only does not belong to the efficient frontier of stock portfolios?
- **Answer:** Because, as long as GM and GE are not perfectly positively correlated, I can reduce the variance while keeping the expected return constant (since GE and GM have similar expectations) by putting GE and GM together (i.e., by diversifying my portfolio).



# Adding a risk-free asset to a risky portfolio

- So far, we have considered only portfolios of risky assets
- Risk can be further reduced by investing a portion of a portfolio in a risk-free investment (e.g., U.S. Treasury-Bills)
  - However, doing so will reduce the expected return of the portfolio (why?)
- On the other hand, an aggressive investor who is seeking high expected returns might decide to borrow money at the risk-free rate (short-sell T-Bills) to invest even more in the stock market.

# Adding a risk-free asset to a risky portfolio

- Consider an arbitrary risky portfolio ( $P$ ) and a risk-free asset
- We invest an arbitrary fraction  $x$  into the risky portfolio and a corresponding fraction  $(1-x)$  in the risk-free asset
  - The expected return of this portfolio would be:

$$\begin{aligned} E[R_{xP}] &= (1-x)r_f + xE[R_P] \\ &= r_f + x(E[R_P] - r_f) \end{aligned}$$

Risk-free rate

Risky share of  
total portfolio

Expected excess  
return on risky  
portfolio P

- $x < 1$  means that you lend at the risk-free rate.
- $x > 1$  means that you borrow at the risk-free rate.

# Adding a risk-free asset to a risky portfolio

- The standard deviation of this portfolio would be:

$$\begin{aligned}SD[R_{xP}] &= \sqrt{(1-x)^2 \text{Var}(r_f) + x^2 \text{Var}(R_P) + 2(1-x)x \text{Cov}(r_f, R_P)} \\&= \sqrt{x^2 \text{Var}(R_P)} \quad \leftarrow \quad 0 \quad \rightarrow \\&= xSD(R_P)\end{aligned}$$

- Note:
  - We know for sure what the risk-free asset is worth next period, so its return is a constant
  - The variance of a constant is zero
  - The correlation / covariance of a constant with anything else is zero
- Therefore, the standard deviation of our portfolio of risky asset ( $P$ ) and risk-free asset is only a fraction of the volatility of the risky portfolio, based on the amount invested in the risky portfolio.

# Risky portfolio plus risk-free asset - Example

- Suppose you can invest in a diversified portfolio  $P$  of risky assets
  - Its expected return is 11%, and its volatility is 8%
- There is also a risk-free asset with a return of 5%
- What is the expected return and volatility of a new portfolio consisting of 50% investment in the risky portfolio  $P$  and 50% in the risk-free asset?

# Risky portfolio plus risk-free asset - Example

- Expected return:

$$\begin{aligned} E[R_{xP}] &= (1 - x)r_f + x E[R_P] \\ &= r_f + x(E[R_P] - r_f) \quad (*) \end{aligned}$$

$$E[R_{xP}] = 5\% + 0.5 \cdot (11\% - 5\%) = 8\%$$

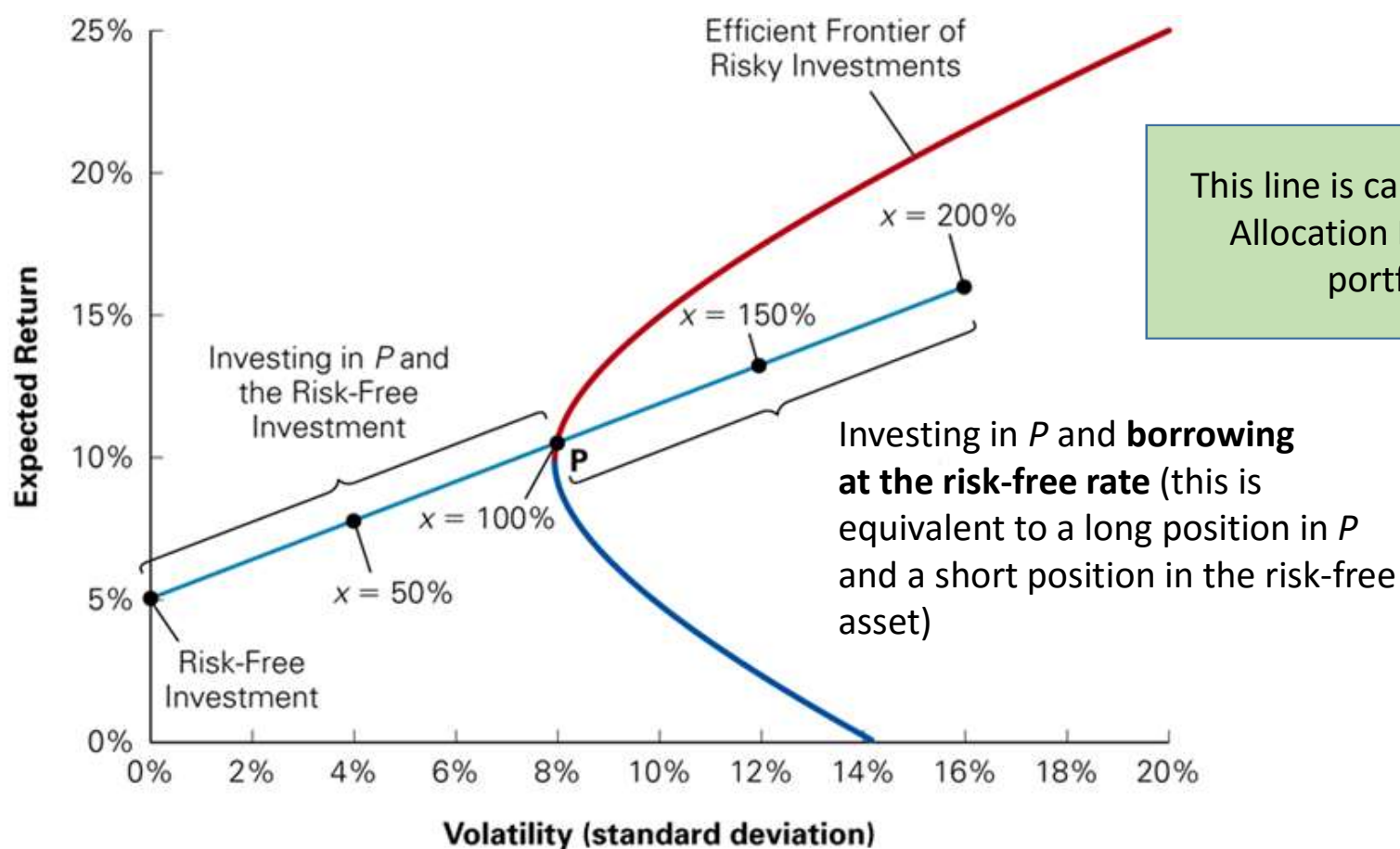
- Volatility:

$$\begin{aligned} SD(R_{xP}) &= x SD(R_P) \quad (**) \\ SD(R_{xP}) &= 0.5 \cdot 8\% = 4\% \end{aligned}$$

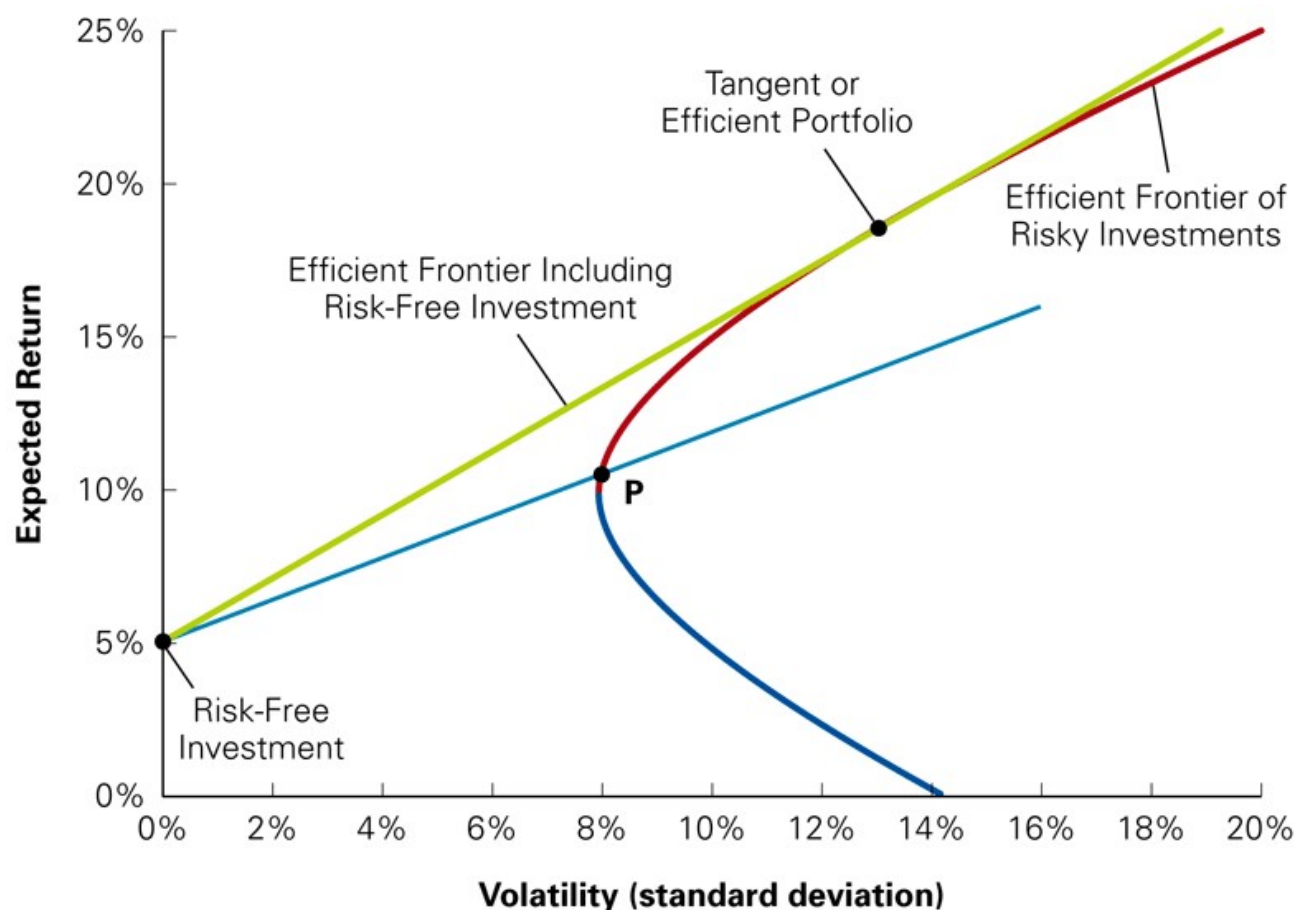
- Insert (\*\*) into (\*)

$$E[R_{xP}] = r_f + \frac{SD(R_{xP})}{SD(R_P)} (E[R_P] - r_f)$$

# Risky portfolio plus risk-free asset



# The tangent or efficient portfolio



Note that with the given set of risky assets, instead of having invested in portfolio *P*, we could have also invested in the **tangent portfolio**. It is the **optimal risky portfolio**.

**The tangent portfolio** has one last interesting property: it has the highest *Sharpe Ratio* of all the portfolios formed of available stocks