

# MACROECONOMICS

## 73-240

### LECTURE 18

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We've focused on the 2 period household model

- 1) where income today and tomorrow,  $y$  and  $y'$ , are exogenous
- 2) Used the model to understand how households' consumption *and* savings decisions are affected by
  - The path of income
  - Interest Rate changes

# Missing Ingredients

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What is the two period model missing so far?

- 1) Labor Supply and wages
- 2) Firms
- 3) Investment decisions

# Plan for This Lecture

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## 1) Extending the two period model

- Representative household supplies labor and gets utility from leisure
- Firms make investment

# EXTENDING THE TWO PERIOD MODEL THE CONSUMER

# The *Elastic* Consumer

Up to now  $y$  was exogenous  $\Rightarrow$  now introduce labor supply:

- Quick Quiz: Suppose you know that households do not have exogenous income
- Instead they earn labor income by supplying labor and earning wage  $w$  for each hour worked.
- Suppose households earn dividend income each period and pay lump-sum taxes each period.
- How would you write down the first period budget constraint?  
Second period budget constraint?

# The *Elastic* Consumer

The budget constraint of the Household with endogenous labor income

- Today BC

$$C + S^P = w(h - l) + \pi - T$$

- Tomorrow BC

$$C' = w'(h - l') + \pi' - T' + (1 + r)S^P$$

- Lifetime BC

$$C + \frac{C'}{1 + r} = w(h - l) + \pi - T + \frac{w'(h - l') + \pi' - T'}{1 + r}$$

# Problem of the *Elastic* Consumer

Maximize utility subject to life-time budget constraint:

$$\max_{C, C', l, l'} u(C, l) + \beta u(C', l')$$

subject to

$$C + \frac{C'}{1+r} = w(h-l) + \pi - T + \frac{w'(h-l') + \pi' - T'}{1+r}$$

- 4 unknowns:  $(C, C', l, l')$
- Need 4 equations for optimality!
- Hard to graph!



# Problem of the *Elastic* Consumer

Maximize utility subject to life-time budget constraint:

$$\max_{C, C', l, l'} u(C, l) + \beta u(C', l')$$

subject to

$$C + \frac{C'}{1+r} = w(h-l) + \pi - T + \frac{w'(h-l') + \pi' - T'}{1+r}$$

- Make the problem unconstrained (Take the Lagrangian)
- 5 first order conditions with respect to  $(C, C', l, l', \lambda)$ .

# Consumer Optimality

Optimality conditions:

- First period consumption-leisure trade-off:  $MRS_{l,C} = w$
- Second period consumption-leisure trade-off:  $MRS_{l',C'} = w'$
- Optimal consumption saving:  $MRS_{C,C'} = 1 + r$
- Q: What condition is missing?  
Life-time budget constraint holds with equality
- Notation: Let **Non-Labor Income** be denoted  $NLI = \pi - T + \frac{\pi' - T'}{1+r}$

## Example

- Assume utility is given by:

$$U(c, c', l, l') = \ln c + \ln l + \beta(\ln c' + \ln l')$$

and that  $h = 1$ , hence,  $N^s + l = 1$  and the lifetime budget constraint is given by:

$$c + \frac{c'}{1+r} = wN^s + \frac{w'N^{s'}}{1+r} + NLI$$

- Solve for optimal  $c$  in terms of  $w, w', r, NLI, \beta$
- Solve for optimal  $N^s$  in terms of  $w, w', r, NLI, \beta$
- What can we say about how  $N^s$  reacts to  $w, NLI, r$ ?
- What can we say about how  $c$  reacts to  $r$  and lifetime wealth?

# Interest Rates and Labor Supply

Let  $N(w, r, NLI)$  denote Consumer labor supply:

- Current labor supply is increasing in **real wage**

$$\frac{dN(w, r, NLI)}{dw} > 0$$

(if substitution larger than income effect, assume this from now on)

- Current labor supply decreases if **Non-labor income** increases

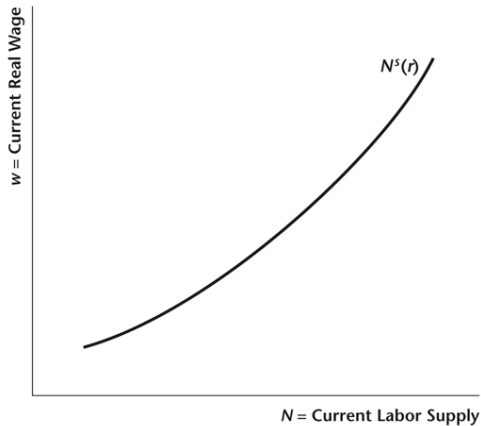
$$\frac{dN(w, r, NLI)}{dNLI} < 0$$

- Current labor supply increases when the **interest rate** increases

$$\frac{dN(w, r, NLI)}{dr} > 0$$

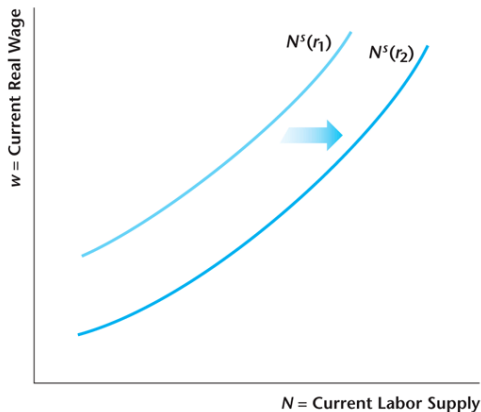
- Consumption and leisure tomorrow becomes cheaper

# Labor Supply



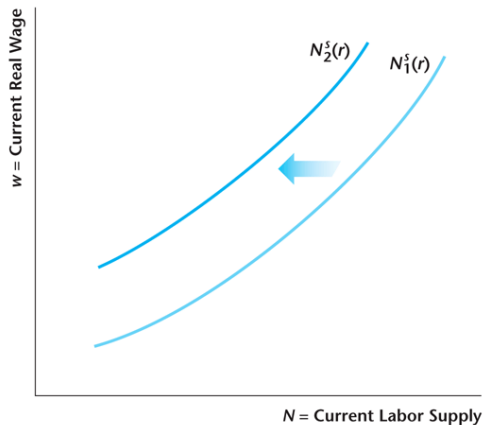
# Interest Rates and Labor Supply

Following increase of  $r_1 \uparrow r_2$  labor supply shifts to the right



Why? Think of price of leisure today vs tomorrow

# Lifetime Non-Labor Income and Labor Supply



Example: tax cuts, increase in value of stocks, ...

# Demand for Current Consumption Goods

Let  $C(we, r)$  denote consumption. Effects on the consumption of goods:

- Demand of current consumption increases when **lifetime wealth** increases  
(consumption is a normal good)

$$\frac{dC(we, r)}{dwe} > 0$$

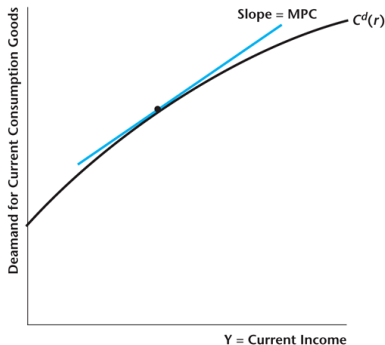
- Current consumption decreases with **interest rate** increases  
(assuming substitution effect dominating)

$$\frac{dC(we, r)}{dr} < 0$$



# Current income and Demand for Current Consumption

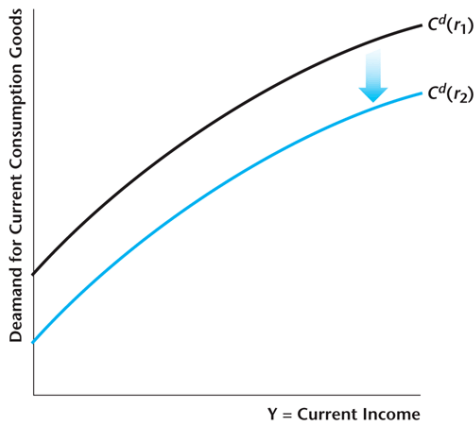
Demand for current consumption goods increases with current income. The slope of this curve is **Marginal Propensity to Consume (MPC)**



- **MPC = marginal propensity to consume:** the increase in demand for consumption goods induced by a one-unit increase in income

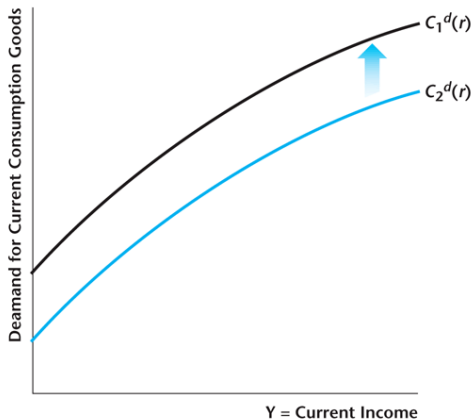
# Interest Rate and Demand for Current Consumption

increase in the real interest rate shifts the demand for current consumption goods down



# Lifetime Wealth and Demand for Current Consumption

increase in lifetime wealth shifts the demand for current consumption goods up



# EXTENDING THE TWO PERIOD MODEL THE FIRM

# The Firm

- Introduce production today and tomorrow, and investment decision
  - Output today:  $Y = zF(K, N)$
  - Output tomorrow:  $Y' = z'F(K', N')$
- (new!) Firm invests  $I$  so that  $K' = (1 - d)K + I$

# Types of Investment

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Back to Lecture 2!:

- Business Investment - includes the actual purchases of goods used in the production process.
- Changes in inventories - Firms invest in inventories, which are produced goods held in storage in anticipation of later sales.
- Also counted in investment: Residential Construction

# The Firm

- Firm maximize present discounted value of the firm

$$V = \pi + \frac{\pi'}{1+r}$$

- Profits today:**  $\pi = Y - wN - I$
- Profits tomorrow:**  $\pi' = Y' - w'N' + \underbrace{(1-d)K'}_{\text{Liquidation Value}}$
- Price of investment assumed to be 1 (consumption and investment today are numeraire goods).

# The Firm and Investment Decision

We now calculate the optimal investment decision

- The problem of the Firm is:

$$\max_{N, N', I} zF(K, N) - wN - I + \frac{z'F(K', N') - w'N' + (1 - d)K'}{1 + r}$$

subject to

$$K' = (1 - d)K + I$$

- Optimality

- Taking  $K, K'$  as given, optimality for  $N, N'$  is standard:

$$MPN = w \quad \text{and} \quad MPN' = w'$$

- To find  $I$ , substitute for  $K'$  into profits tomorrow and take first order condition w.r.t.  $I$ !



# The Firm and Investment Decision

- Re-write firm's problem as:

$$\begin{aligned} \max_{N, N', I} V &= zF(K, N) - wN - I \\ &+ \frac{z'F((1-d)K + I, N') - w'N' + (1-d)((1-d)K + I)}{1+r} \end{aligned} \quad (1)$$

- Could also re-write the problem as a Lagrangian
- Now take first order conditions w.r.t  $N, N', I$

# The Firm and Investment Decision

We now calculate the optimal investment decision

- FOC for  $I$ :

$$-1 + \frac{1}{1+r} (z' F_K(K', N') + (1-d)) = 0$$

- Re-arrange terms:

$$\underbrace{z' F_K(K', N')}_{MPK'} - d = r$$

# The Firm and Investment Decision

- Cost of \$1 Investment? Each dollar spent on  $I$  reduces profit by 1 dollar  
 $\Rightarrow$  **marginal cost** of investment  $MC(I) = 1$
- Benefit of Investment? Increase tomorrow's capital stock, get more output & higher liquidation value in present value  
 $\Rightarrow$  **marginal benefit** of investment

$$MB(I) = \frac{MPK' + 1 - d}{1 + r}$$

- Optimal Investment Equates marginal benefit and costs  $\Rightarrow$   
**Optimal investment rule**

$$MPK' - d = r \quad \text{or} \quad zF_K(K', N') - d = r$$

(net marginal product of capital tomorrow = interest rate)

# The Firm and Investment Decision: Formal

Suppose that the production function is Cobb-Douglas:

$$Y = zK^{\alpha}N^{1-\alpha} \quad Y' = z'K'^{\alpha}N'^{1-\alpha}$$

Then the firm's profit maximization problem is:

$$\max_{N, N', I} V = Y - wN - I + \frac{Y' - w'N' + (1-d)K'}{1+r}$$

s.t.

$$K' = (1-d)K + I$$

Solve for optimal  $N^*$  in terms of  $z, K, \alpha, w$ .

Solve for optimal  $I^*$  in terms of  $z', K, \alpha, r, d, N'$

# The Firm and Investment Decision: Formal

Suppose that the production function is Cobb-Douglas:

$$zF(K, N) = zK^\alpha N^{1-\alpha}$$

Then optimality implies

$$z'\alpha \left(\frac{K'}{N'}\right)^{\alpha-1} = r + d$$

substituting  $K' = (1 - d)K + I$  we get

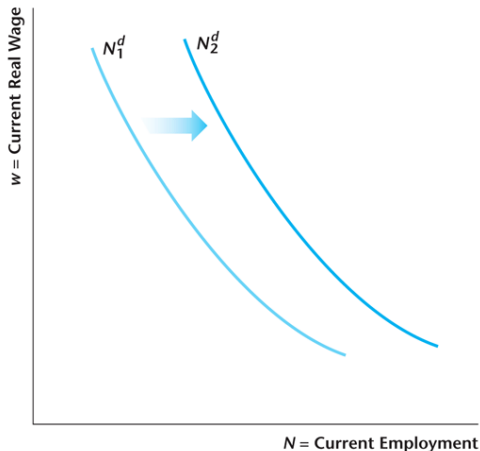
$$I = \left[\frac{z'\alpha}{r + d}\right]^{\frac{1}{1-\alpha}} N' - (1 - d)K$$

Note that  $I$  is increasing in  $z'$  and decreasing in  $r$  and  $K$ .  
Solving for optimal  $N^d$  today, we arrive at:

$$N^d = \left[\frac{(1 - \alpha)zK^\alpha}{w}\right]^{1/\alpha}$$

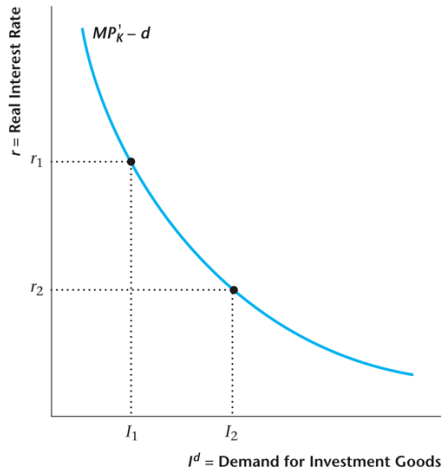
# The Firm and Labor Demand

- Optimality  $MPN = w$  (wage goes up labor demand goes down)
- If  $z$  or  $K$  increase  $\Rightarrow$  labor demand increases



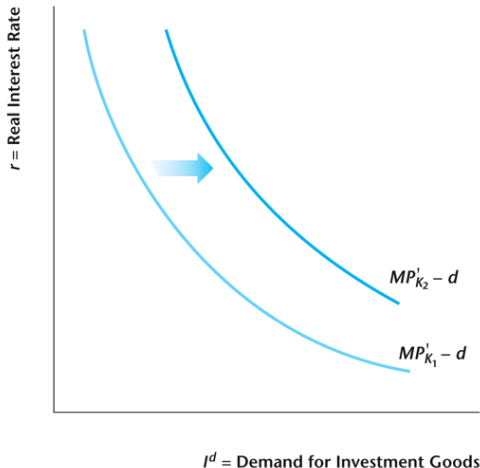
# The Firm and Investment Decision

- If  $r_1 \downarrow r_2$  investment increases  $I_1 \uparrow I_2$



# The Firm and Investment Decision

- If  $z'$  increases or if  $K$  decreases, investment curve shifts to the right (marginal benefit increases since  $MPK'$  increases)





# Roadmap

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- Today...  $\Rightarrow$  Elastic Consumers and Optimal Investment
- Next ..  $\Rightarrow$  Bringing the household and firm together