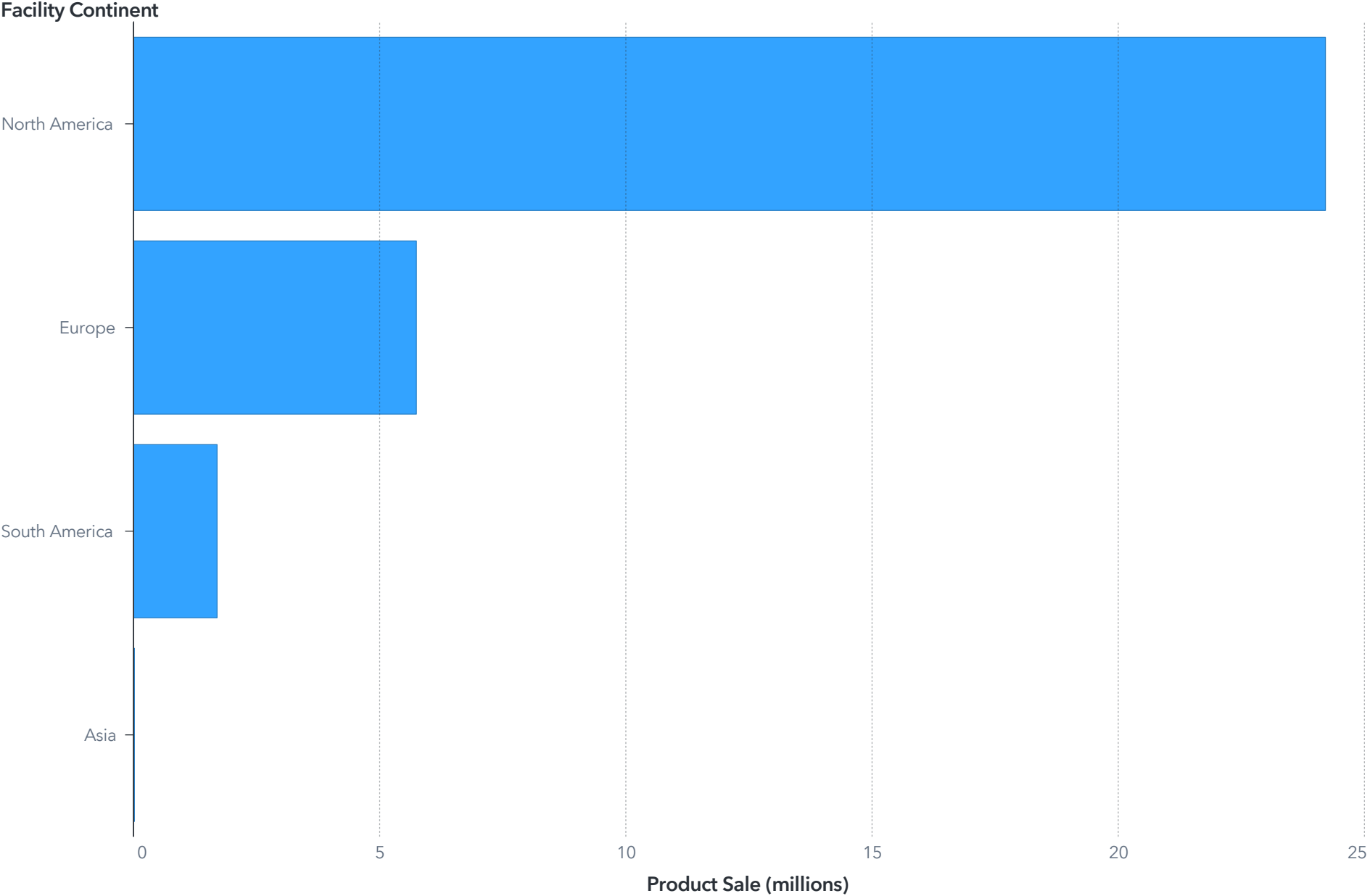


HW1

Creation Date: Tuesday, April 20, 2021 04:49:49 PM

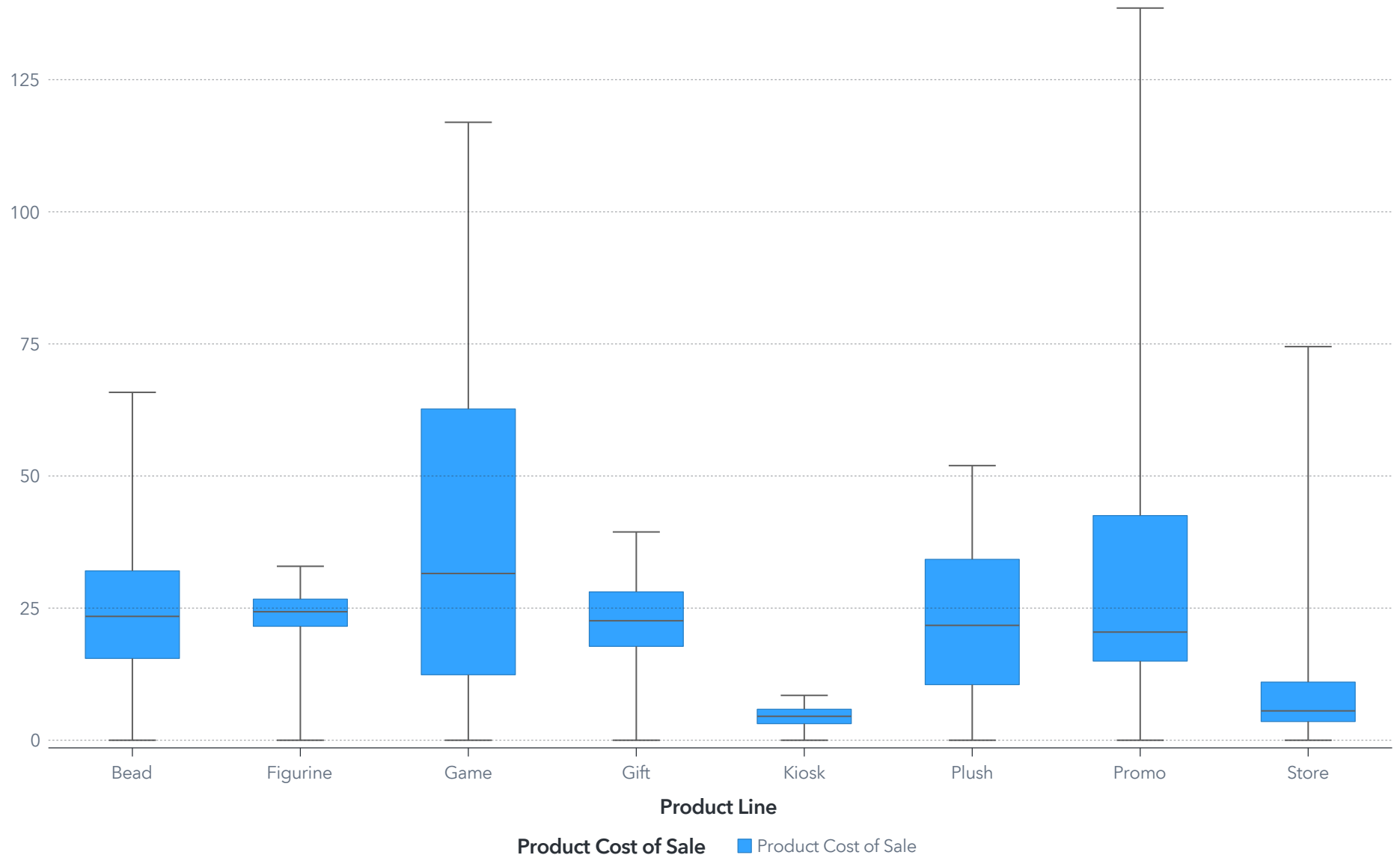
Author: vincent.wilmet@essec.edu

Product Sale by Facility Continent

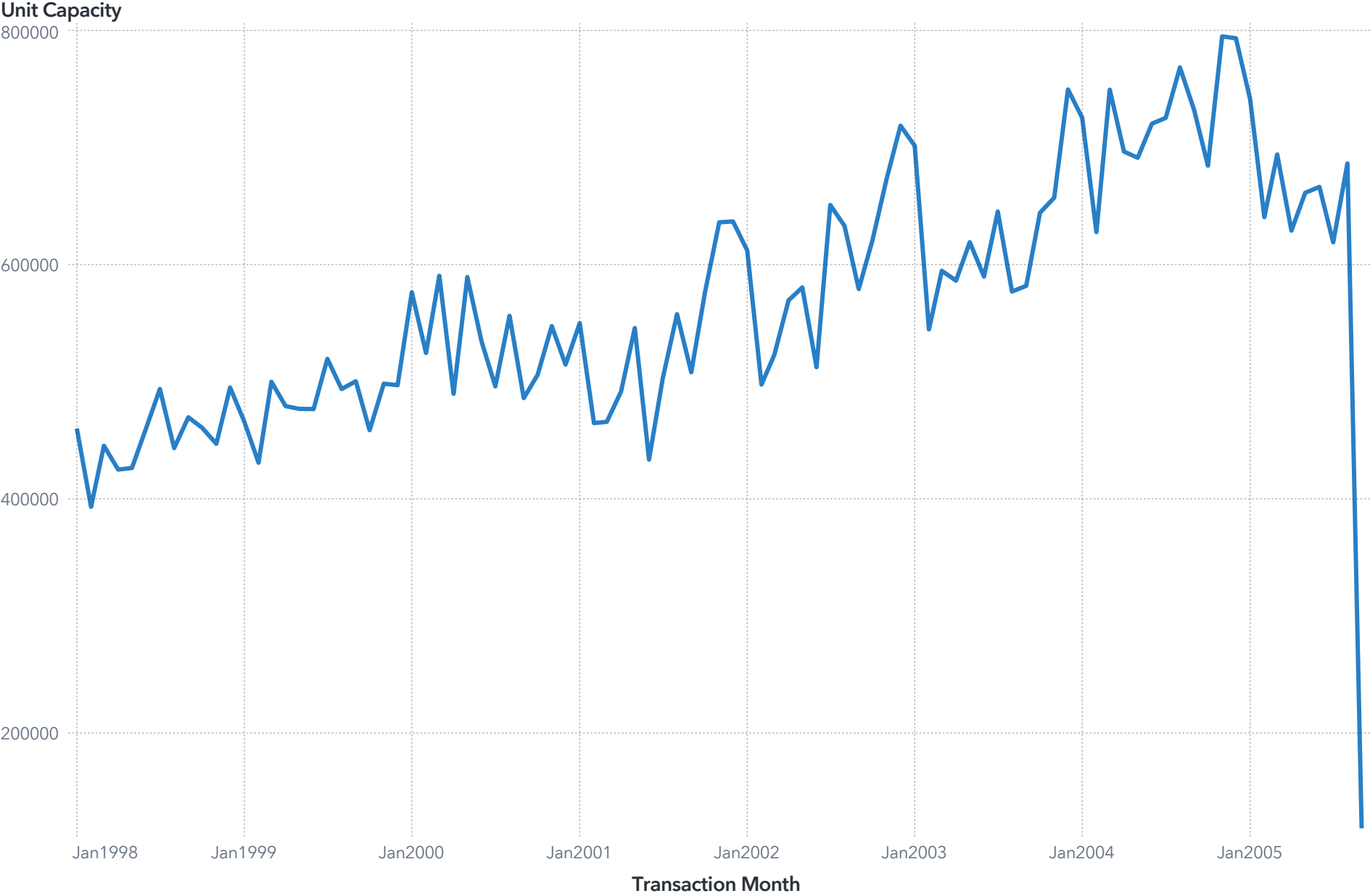


Product Cost of Sale by Product Line

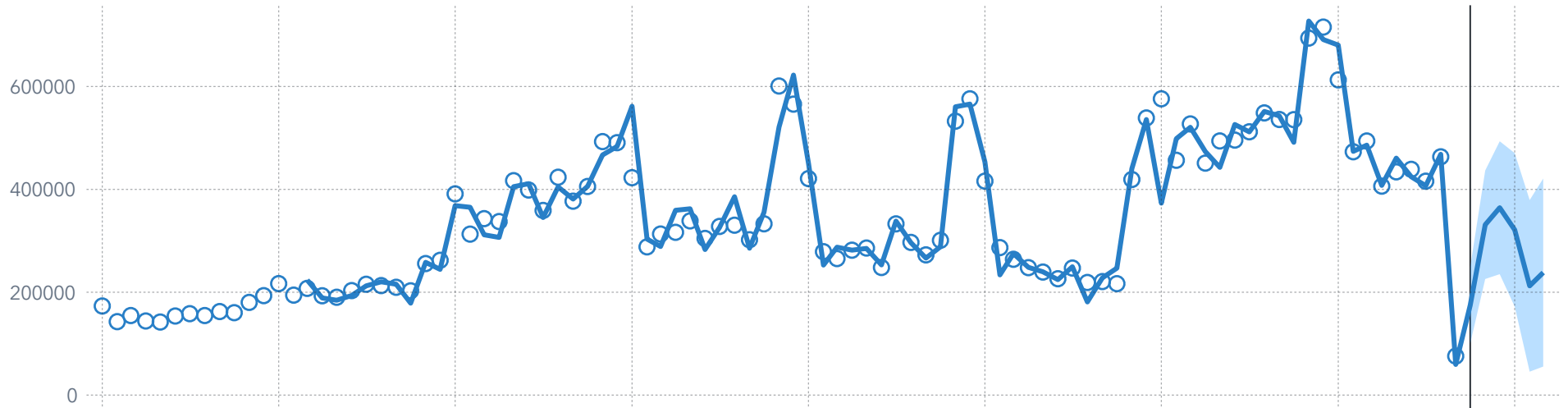
Product Cost of Sale



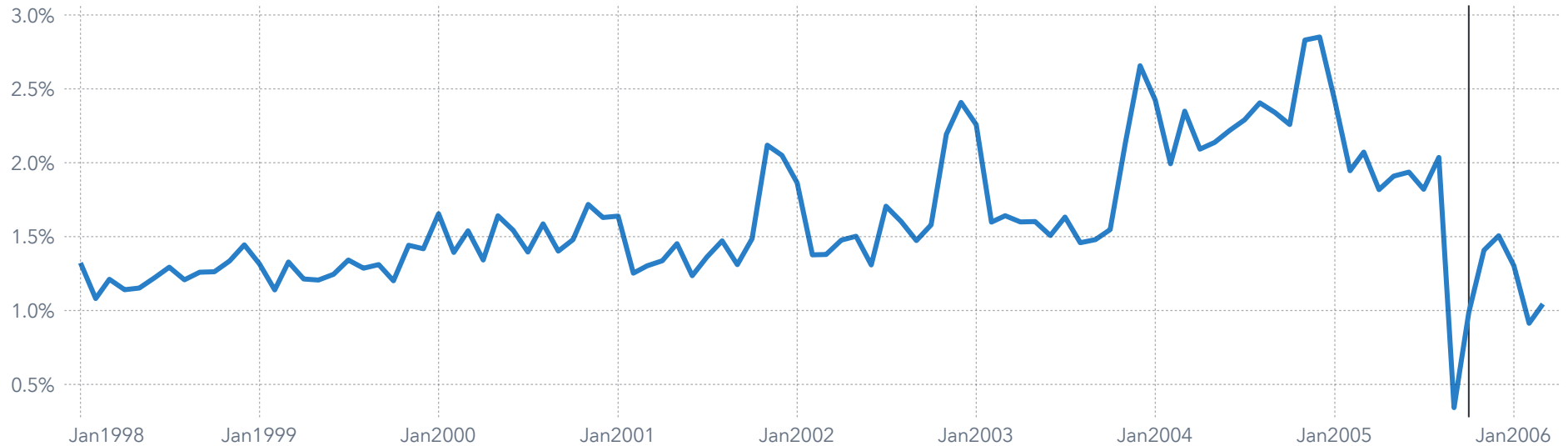
Unit Capacity by Transaction Month



Product Sale



Unit Reliability (millions)



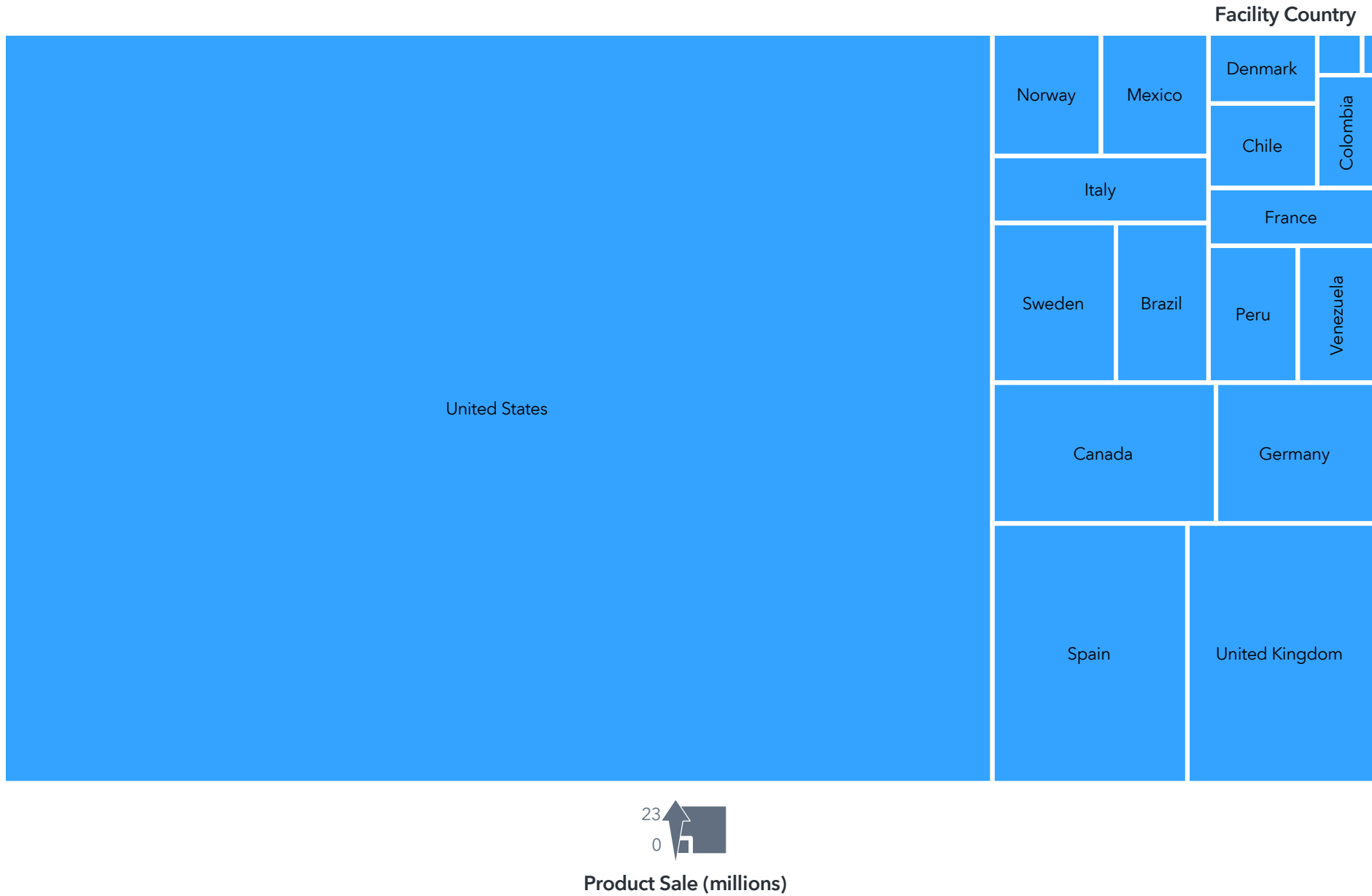
Transaction Month

○ Actual — Model

95% forecast confidence.

The forecast for Product Sale has the following contributing factor(s): Unit Reliability

Product Sale by Facility Country



Facility Country	Product Sale
Argentina	57805
Brazil	455194
Chile	282672
Colombia	200706

 [A1.1](#)



Product Sale by Facility Country



 [A1.3](#)

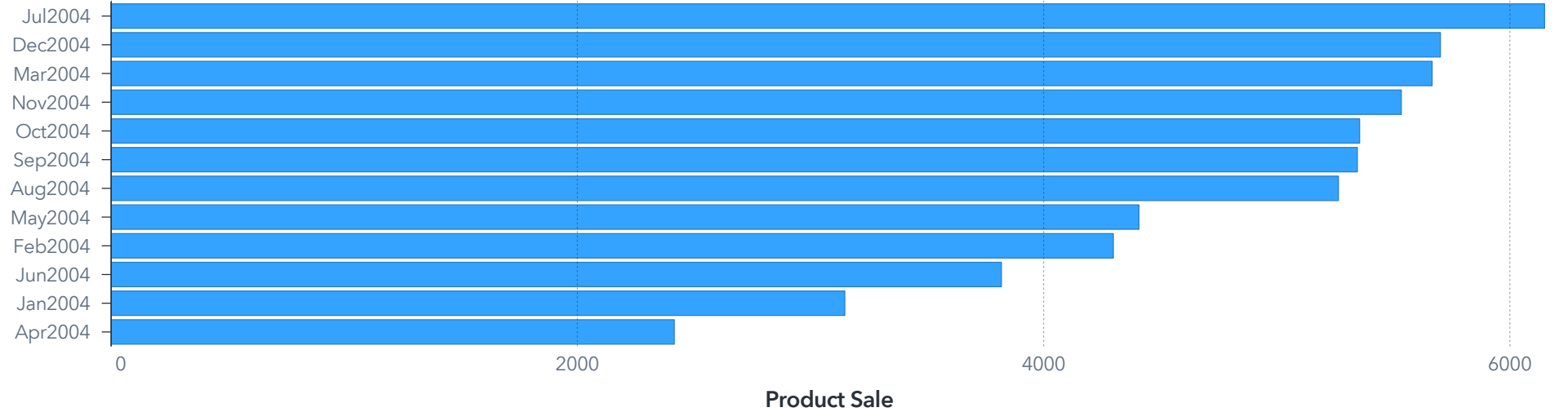
Product Sale by Facility Country



 [A1.4](#)

Product Sale by Transaction Month

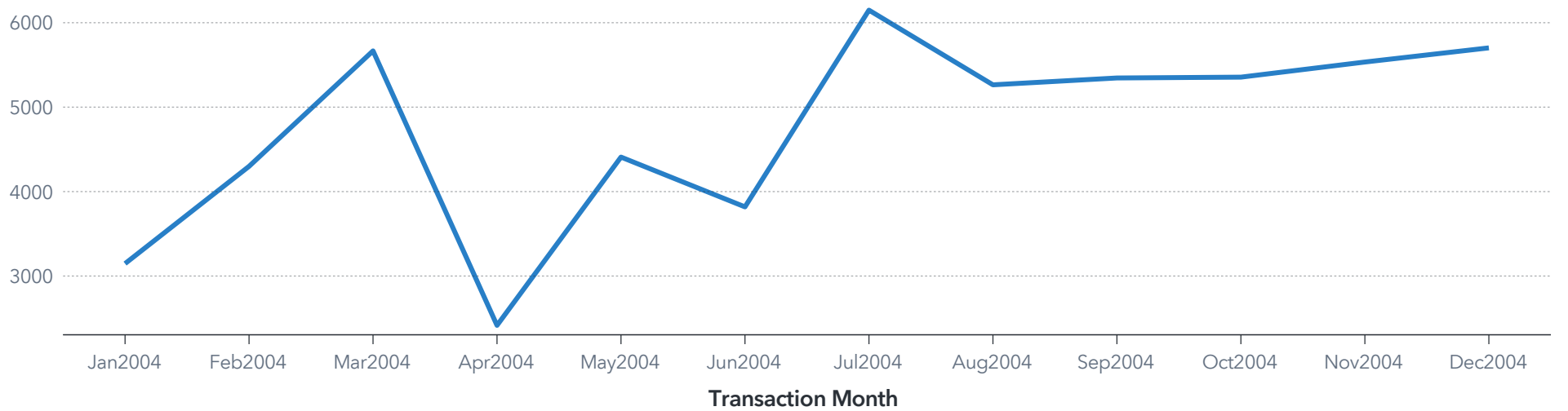
Transaction Month



[A2.1](#)

Product Sale by Transaction Month

Product Sale



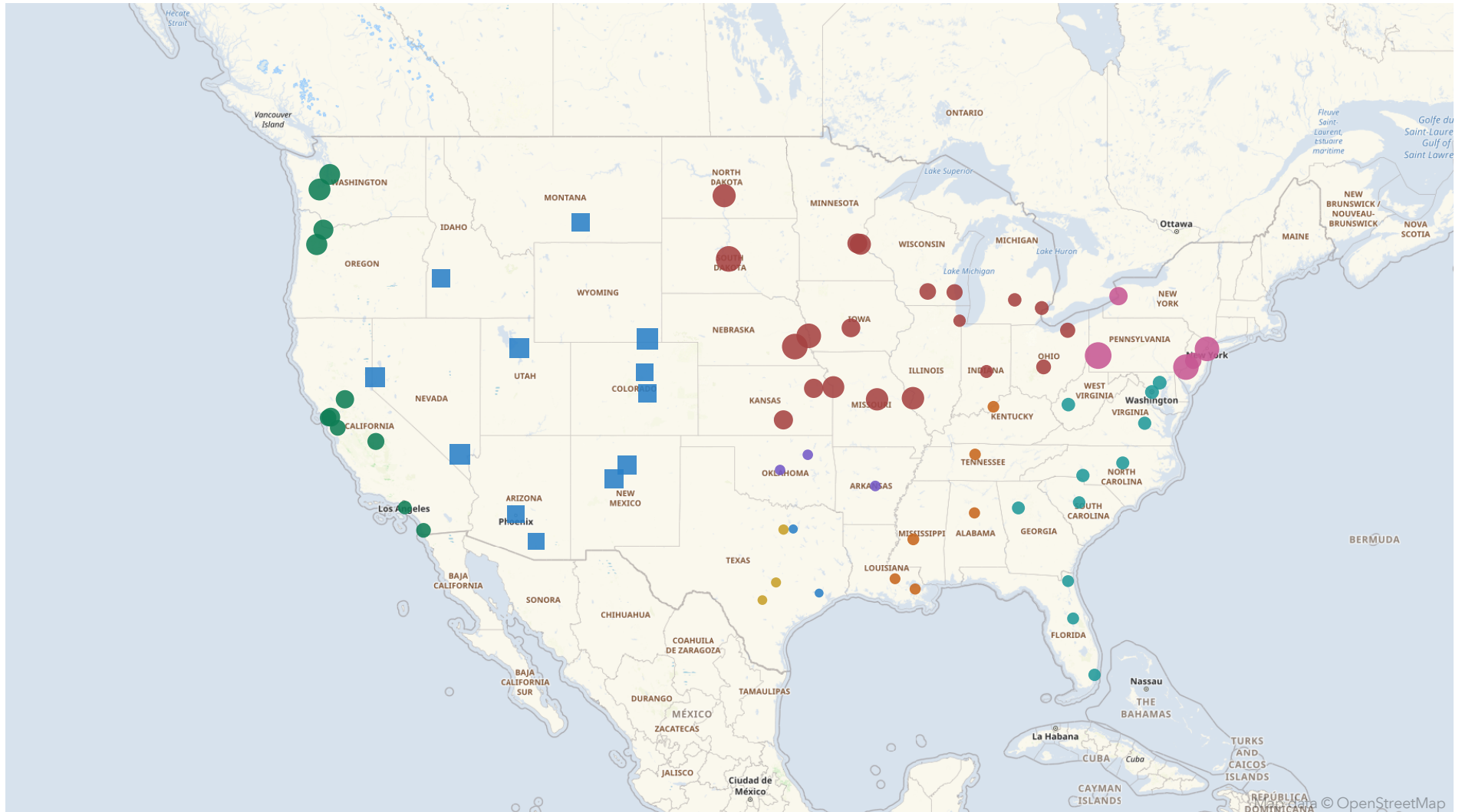
[A2.2](#)

Product Sales in South America (Last Fiscal Year), Animated Month by Month



Product Sale

Facility Opening Date in USA relatively sized by Product Sale

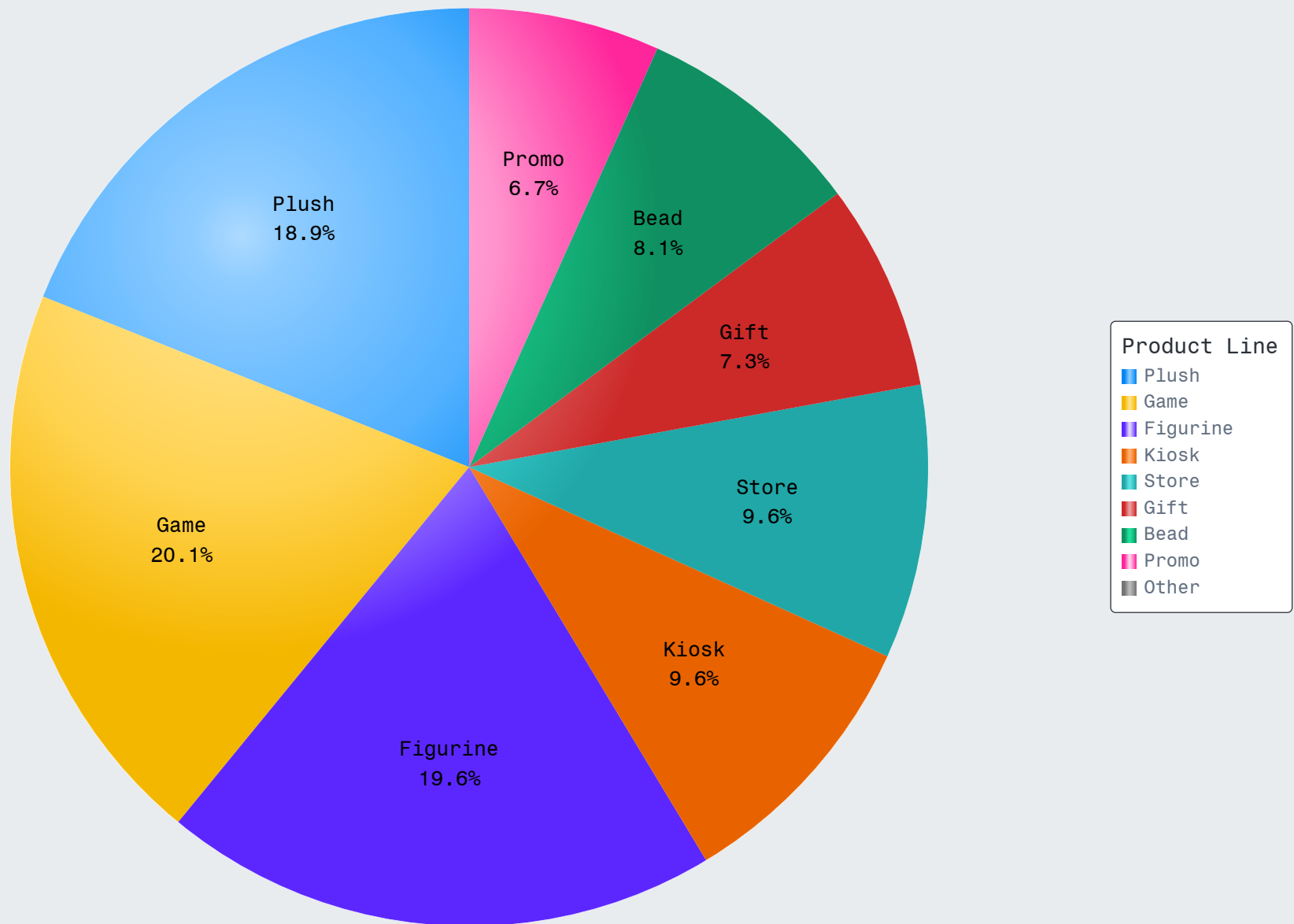


707650 —
18673 —
Product Sale

Facility Opening Date

● 01/01/1980 ● 01/01/1982 ● 01/01/1984 ● 01/01/1986 ● 01/01/1988
 ● 01/01/1989 ● 01/01/1995 ● 01/01/1999 ■ 01/01/2001

Global Product Sales by Product Line (2002-2005) Animated Year by Year



USA Sales Rep ID with a rating of 10% or less (to be Fired)

Sales Rep ▲	Sales Rep Rating ▼
USWASHIN001629	7,436%
USCHARLE000925	6,458%
USRALEIG001597	6,184%
USKANSAS000818	6,116%
USOAKLAN000502	5,478%
USJACKSO001490	4,657%
USCOLUMB000974	4,239%
USRICHMO000627	4,038%
USSANFRA002060	3,984%
USMIAMI.000610	3,883%
USSANFRA002141	3,673%
USCHARLO000791	3,547%
USFORTWO001749	3,479%
USORLAND002412	3,390%
USMIAMI.000676	3,345%
USNEWORL002122	3,337%
USINDIAN002376	3,109%
USATLANT002465	3,061%
USLOUISV002406	2,755%
USJACKSO000624	2,745%
USCOLUMB001235	2,733%
USBATONR001820	2,726%

Appendix

A1.1 Crosstab - Facility Country 1

Filters: (Facility Continent In('South America')) OR Facility Continent Missing

A1.2

Filters: (Facility Continent In('South America')) OR Facility Continent Missing

A1.3 Product Sale by Facility Country

Filters: (Facility Continent In('South America')) OR Facility Continent Missing

A1.4 Product Sale by Facility Country

Filters: (Facility Continent In('South America')) OR Facility Continent Missing

A2.1 Product Sale by Transaction Month

Filters: (Transaction Month BetweenInclusive(Jan2004; Dec2004)) OR Transaction Month Missing
Facility City In('Atlanta')

A2.2 Product Sale by Transaction Month

Filters: (Transaction Month BetweenInclusive(Jan2004; Dec2004)) OR Transaction Month Missing
Facility City In('Atlanta')

A3.1 Product Sales in South America (Last Fiscal Year), Animated Month by Month

Filters: (Transaction Month BetweenInclusive(Sep2004; Sep2005)) OR Transaction Month Missing
Facility Country In(ALL)
Facility Continent In('South America')

A4.1 Facility Opening Date in USA relatively sized by Product Sale

Filters: Facility Country In('United States')

A5.1 Global Product Sales by Product Line (2002-2005) Animated Year by Year

Filters: (Transaction Year BetweenInclusive(2002; 2005)) OR Transaction Year Missing

A6.1 USA Sales Rep ID with a rating of 10% or less (to be Fired)

Filters: (Sales Rep Rating BetweenInclusive(5%; 9%)) OR Sales Rep Rating Missing
Facility Country In('United States')