

# Vincent Walker

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Nationality: UK Citizen

## Professional Profile:

Ruby on Rails developer who is enthusiastic about writing clean, efficient, and accessible code in a functional framework. Committed to the total development lifecycle, the maintenance of code quality and bug-free applications is of the utmost importance. In 2017 I reset my professional goals towards web development, I enjoy learning new things as well as a proven ability to meet and exceed objectives both individual and in collaboration, I am an excellent communicator with colleagues, management, clients and enjoy working in teams. My integrity is a particular strength.

## Current Achievements:

In 2017 I learned to code, From this, I created two wholly original web applications. **Business Den**, a SaaS app provides an interface between investors and start-up entrepreneurs. **My Recipe** a recipe sharing app and **The Shopping List**, a simple shopping list app.

## Key Skills:

**Technical Competencies and Proficiencies:** HTML, CSS, BOOTSTRAP, JAVA SCRIPT, RUBY ON RAILS, POSTGRE,SQL, Git Hub, Heroku, TDD.

Write functional, unit and integration tests (using RSpec) as well as using version control Git and code storage tool Github for application functionality as well as Heroku for production. Complete database migrations with Ruby on Rails ActiveRecord. Built a bespoke application using a credit card form using Stripe API as well as integrating email functionality in applications using Sendgrid. Utilised Devise to optimise application functionality (Business Den)

**Communication:** Highly effective whether written, spoken, face to face and in all media.

## Prior Employment

**Aymes International (NHS Partnership Manager)** 2016 -2017

Worked to gain market access for our range of Oral Nutritional Supplements with NHS Medicines Management, Community Dietitians and Hospital Dietitians across 30 CCG's (London and Berkshire)

**Glaxo Smith Kline (Vaccines Key Account Manager)** 2004 -2016

In line with GSK's new Digital Strategy, I took on the role as Digital team lead supporting the team, this included:

Collaboration with the Marketing team in developing a new team website to drive 'up and downward' communication as well as share information between sales and the brand teams

Helped develop GSK-UK's first on line 'meeting platform' to communicate our key messages to our customers through a digital channel. This involved supporting the team with training and mentoring to increase usage of this service.

Developed Strategic Partnerships with the NHS in South London. This led to better primary care service, enabling GPs to offer Travel Vaccinations to their Patients, so that GSK grew its Vaccines Business by 3% in a declining market. Collaborate with External Experts to deliver Health and Care Professionals training programs. This involved supporting my team colleagues with Training on the Adobe Connect system, setting milestones and measuring successes.

In 2011, following being awarded the national tender to supply the NHS with a National HPV Vaccination Program - joined GSK's Cervical Cancer team to help support the implementation of their immunization policy. This included working with local Immunisation, Public Health leads.

In 2010, appointed Acting Regional Business Manager to cover sickness.

Supporting the team in implementing strategy and feed back to the Brand team. Regular communication to the team (Weekly) communicating messages from the Management team and Brand Team.

#### **Career Summary:**

Senior Sales Executive, Toyota (South Africa), 1998 - 2003 Achievements included winning 3 large corporate accounts and multiple "Sales Person of the Month" awards.

Specialist Medical Representative, Janssen Cilag (South Africa), 1993 - 1998, Medical Representative, 3M SA (South Africa), 1988 - 1993

Sales Representative, Hart Ltd (South Africa), 1987/8 and 1982 - 1985

Operational Medic, South African Army Medical Services, 1985 - 1987

**Education & Training** Secondary Schooling, Damelin College 1980, Diploma in Sales Management (Damelin College South Africa 1991)

**Interests:** Travelling, Photography