# VINCE WINKELER

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### SPECIALIZED TECHNOLOGY & PEOPLE LEADERSHIP SKILL SET:

15+ Years of Proven Experience in IT Leadership Roles with Specialized Experience in Infrastructure, Networks, Systems, Applications, Program Management, and Team Leadership Functions • History of Helping Companies Create, Amplify, and Optimize Programs through Technology • Experience at Helping Companies Build Teams and Technologies to Scale • Expert in Technology Management Disciplines with Broader Functional Knowledge of Finance, Business Processes, Budgeting, Strategic Planning, and Team Growth and Development • Proven Ability to Communicate Complex Technical Concepts to Both Technical and Non-Technical Audiences • Experience Managing Complex Technology Projects, Meeting Resource, Budget, and Time Demands • Known for Delivering Creative and Innovative Solutions to Business Growth Challenges • Proven History of Exceeding Goals and Leading Teams in High-Growth, Mission-Driven, and Geographically Diverse Environments including International Locations • Experience Organizing and Directing Teams through Strategic Planning, Mergers & Acquisitions, Divestitures, and Growth Initiatives • Outstanding Ability to Understand the Future Direction of a Company and How to Position and Strengthen Technology Offerings to Support the Overall Vision.

#### PROFESSIONAL EXPERIENCE:

#### **NEWGROUND**

# SENIOR VICE PRESIDENT OF INFORMATION TECHNOLOGY, Chesterfield (2018 to 2023)

- Lead and manage all technology and IT product offerings reporting directly to the CFO and Ownership.
- Prioritize, oversee, and manage a complex portfolio of IT projects in support of business goals and corporate strategies, ensuring successful, on-time delivery of projects within determined budgetary constraints.
- Formulate IT and data management policies, guidelines, standards, and procedures to ensure the appropriate and efficient use of technological solutions and the management of company data resources and monitor compliance.
- Meet with leadership and key staff to craft a thorough needs assessment and develop a comprehensive list of objectives on an ongoing basis.
- Lead day-to-day activities for the IT team and foster a supportive, collaborative culture.
- Mentor and support the development of team members toward role and career growth.
- Manage, negotiate, and maintain effective relationships with third-party vendors and contractors.
- Negotiated contracts for all (international) locations and negotiated VMware, Microsoft, Autodesk, Adobe, Veeam, Mimecast,
   Volume licensing Agreements. Managed the technology of mergers, acquisitions, and divestitures.
- Relocated, opened, and closed offices in many locations, including international offices.

#### • Key Position Achievements:

- Led the company's technology and teams through the pandemic, upgrading data connectivity and implementing Microsoft Teams phone system to setup productive virtual work environments.
- o Effectively negotiated contracts, working with vendors and saving the company money.
- Promoted multiple times and given additional responsibilities due to proven results, expertise and leadership skills.

#### VICE PRESIDENT OF INFORMATION TECHNOLOGY NewGround/Adrenaline (2009 to 2018)

- Managed IT department, Helpdesk, Network Administrator, application development, DBA, and Business Analysis functions.
- Oversaw, prioritized and managed a complex portfolio of IT projects in support of business goals and corporate strategies, ensuring delivery of projects within time and budgetary constraints.
- Negotiated contracts for Voice (Wired/Wireless), Data, Copiers, Large format printers, Smartnet for 7 international locations.
- Negotiated VMware, Microsoft, Autodesk, Adobe, Veeam, and Volume licensing agreements.
- Relocated, opened and closed offices in many locations including international offices.

#### Key Position Achievements:

- Managed virtualization project utilizing vSphere and vCenter, successfully implementing Microsoft SL (Solomon) Business system and administering ongoing changes through Customization Manager.
- o Effectively managed the remediation of a Business email compromise implementing MFA.
- Oversaw the implementation AD Connect and Azure Active Directory.

#### DIRECTOR OF INFORMATION TECHNOLOGY, Chesterfield (2003 to 2009)

 Developed and drove a 3-5 year strategic IT plan defining IT services that were aligned with business needs, including IT asset inventory with theft recovery/Life Cycle Asset management.

- Managed Helpdesk and Business Continuity operations (server backup, disaster recovery, failover, etc.).
- Implemented several technology upgrades including a MPLS Wide Area Network and Network Monitoring Application, a Cisco Phone system across multiple locations, remotely managed Enterprise Norton Anti-Virus systems for server and workstations, Microsoft Windows Server Update Services, and Syslog Server for all Network hardware devices.

# Key Position Achievements:

- Moved main HQ to 32K square feet of leased office space, designed the Data Center, opened and closed several satellite
  offices, and opened the co-location data center.
- Brought standardization and reliability to the company's technology systems and applied industry best practices for a
  multitude of software systems (Autodesk/AutoCAD applications, 8 different Adobe applications, Sketch up, 3 different
  rendering engines, a CRM System, Smartsheets, DocuSign, back end office system, etc.)
- o Implemented a Voice over IP phone system throughout municipal offices.
- o Led the team that effectively implemented an enterprise business system.

# **QUEBECOR WORLD – SYSTEMS ENGINEER**

15 Years

- Oversaw and drove IT strategies, deployments, and support, proactively working with managers to identify and execute improved technology uses to reduce costs and increase productivity.
- Performed user requirements gathering, analyzing and documenting workflows and gaining management buy in.
- Managed multiple, complex IT projects from conception to successful, on time completion including networking/infrastructure and business process reengineering.
- Implemented network security best practices including closing unused ports/services and routing only necessary ports for outside connectivity.
- Researched and reported on new technologies to evaluate cost-effectiveness and ROI of deployments.
- Managed mixed Windows/Novell/UnixAIX/MAC LAN/WAN environment.
- Managed Domino Web Server applications as well as Microsoft Internet Information Servers and their connectivity to back-end SQL Databases for ISO 9002 certification and document management.
- Configured and installed multiple processor Intel and Alpha Servers, Distribute Application, installation of workstations.
- Revised disaster recovery plan to reflect industry standards and managed Exchange server with fax integration.
- Conducted case studies and cost-benefit analyses on security measures and MS software license changes.

# Key Position Achievements:

- o Promoted multiple times from an electrician to a Microsoft-certified systems engineer due to proven results and expertise.
- Successfully merged a Mac/Unix network with a Novel/back-end office system and implemented email and internet connectivity through a secure firewall.
- o Implemented Maintenance Pro database that organized equipment, parts, schedules, and purchase and work orders.

# **EDUCATION, CERTIFICATIONS, & TRAINING:**

Microsoft Certified System Engineer (MCSE)
Microsoft Certified System Engineer Plus Internet (MCSE+I)
Microsoft Certified Professional (MCP)
Cisco Meraki CMNO Training
ISO Train the Trainer Certified
American Red Cross; CPR-First Aid Certified
Vidyo; Configuration & Setup Training

# **HOBBIES & VOLUNTEER INVOLVEMENT:**

Missouri Sport Shooting Association; Board Member	2014 to Present
Arnold Rifle & Pistol Club IDPA; Board Member/Safety Officer (1400 Members & \$3M in Assets)	2009 to Present
National Rifle Association; Firearms Inspector	2007 to Present
Photographer	1988 to Present
Amateur Radio Operator	1993 to Present
National Weather Service; Weather Spotter	2010 to Present
Christian Brothers College High School; Auction/Back Office Volunteer	2013 to 2016
Wreaths Across America; Volunteer Wreath Layer	2019 to Present

Vince Winkeler (resume continued)

# **TECHNICAL SKILLS & PROGRAMS:**

MS Office 365 (Authenticator, Word, Excel, Outlook, PowerPoint, Teams, OneDrive, SharePoint, Planner) - Google Suite (Docs, Slides, Sheets) - Virtual Meeting Software (Zoom, Teams, Webex, Goto, Vidyo) - Windows Server - SQL Server - Active Directory - VMWare - CRM - Cisco IOS - Autodesk - Amateur Photography Equipment - Ham Radio Equipment