

VINEET

Network Engineer | Pre-Sales

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OBJECTIVE

Network Engineer with **1+ year of experience** in **VoIP support, pre-sales solution design, and IT infrastructure management**. Skilled in configuring **Grandstream firewalls/routers, VPNs, TCP/IP, DNS, and DHCP**, and resolving issues with **Wireshark**. Experienced in **PoCs, product demos, and client consultations** to deliver scalable network solutions. Proficient in **Linux/Windows server administration** and developing **AI-based monitoring tools** to enhance security. Adept at working with **telecom partners and OEMs** to drive successful deployments and enterprise adoption.

SKILLS

- Network & Security:** Firewall Management, Router/Switch Configuration, VPN Setup, Load Balancing, Network Troubleshooting.
- Devices and Tools:** Grandstream (Router, Switches , Firewalls), Huawei(Switches), N-map, Wireshark, Putty and Ai tools.
- VoIP & Communication Systems:** SIP Protocols, IP PBX, Call Routing, VoIP Support, Troubleshooting.
- IT Infrastructure:** IT Operations Management, Microsoft 365 Support, Outlook Setup, Printer & Software Maintenance.
- Project Execution:** Client Coordination, Onsite Installation, SLA Management, Network Monitoring.
- Collaboration:** Coordinated with engineering, research, and cross-functional teams in agile sprints.

PROFESSIONAL EXPERIENCE

Cloud Infotech Pvt Ltd (Noida, India)

Nov 2024- Present

Network Engineer | Pre-Sales

- Managed end-to-end IT infrastructure** including firewalls, servers, AP’s, switches, and routers across client sites.
- Configured and maintained** secure IP networks, VPNs, and communication systems.
- Provided technical assistance** for VoIP devices (IP Phones, Gateways, Fxo, Fxs etc.) configurations and SIP routing.
- Led end-to-end** deployment and installation of network solutions across **150+ client** sites, achieving **100%** operational success rate.
- Pre-Sales Consultation** and Partnered with sales teams to gather requirements, conduct technical discovery, and translate customer needs into feasible solutions.
- Conducted product demonstrations, Proof of Concepts (PoCs), and pilot deployments** to showcase solution feasibility, technical fit, and ROI for enterprise clients.
- Reduced client PoC cycle by 30%** through streamlined demo environments and optimized lab setups.

IT Management & Project Handling

Nov 2024- Present

- Independently handled multiple IT projects** involving setup and maintenance of client-side hardware and network.
- Managed end-to-end delivery** of multiple client projects through **Ubiqucom**, collaborating with **Airtel** and strategic partners to ensure seamless implementation.
- Ensured timely resolution** of escalations and technical issues per SLA standards.
- Coordinated with cross-functional** teams for seamless infrastructure rollouts.
- Delivered end-user support for device security**, M365 accounts, Outlook configuration, and printer setup while escalating advanced IT issues as needed.

Kodacy (India)

Aug 2022 - Sep 2022

Robotics Intern

- Gained hands-on experience in embedded systems, sensors, and actuator programming.

CollegeTips.in (New Delhi, India)

Jun 2022 - July 2022

Social Media Marketing Intern

- Supported SEO, content strategy, and campaign execution for student-facing media.

PROJECTS

Ubiqucom PRI Gateway – Airtel SIP Trunk & Network Integration (June 2025 - July 2025)

- Conducted **15–20 days of intensive testing** at Airtel Headquarters (Gurgaon) for Ubiqucom PRI Gateway interoperability with Airtel SIP trunk, SNMP server, and OLT VLAN configurations.
- Validated **call flow, SIP signaling, redundancy, and failover mechanisms** to ensure carrier-grade performance.
- Achieved 25,000+ successful device** orders post-certification, strengthening Ubiqucom’s enterprise-grade reliability and market presence

Digital Voting Portal (Team Lead) (2023)

- Led the development of a secure voting platform** using 2-step authentication and facial recognition.
- Ensured platform integrity and data privacy** by integrating modern security frameworks.

AI Chatbot/Voicebot for E-Commerce (2021)

- Developed a voice-enabled AI chatbot** tailored for e-commerce workflows
- Implemented secure functionalities** enabling real-time responses and integration with site UX.

EDUCATION

SRM Institute of Science and Technology (Chennai, Tamil Nadu, India)

May 2020 –June 2023

Bachelor of Computer Application, 9.04 CGPA

Craw Security (Delhi, India)

Sep 2023 - Feb 2025

Diploma in Cyber Security

ACHIVEMENTS & ACTIVITIES

- Spotlight Award**, Cloud infotech (2025)
- Union Representative**, SRM University Discipline Committee (2022 - 2023)
- Winner**, Intelli-thon 1.0 (AI Expo), SRM University (2021)

PERSONAL

Problem-solver with expertise in network engineering and pre-sales solutioning, passionate about secure systems, automation, and emerging technologies.