**Dinesh Mahala**

**Currently working in Aajinya Impex Pvt as Sales & Marketing Manager - Work Exeperience**

Hanumangarh, Rajasthan

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Email me on Indeed: [indeed.com/r/Dinesh-Mahala/e320bfc3c38260c0](https://www.indeed.com/r/Dinesh-Mahala/e320bfc3c38260c0)

Mgmt. Trainee  
Project title: Retailers & Consumer Behaviour.  
Duration: 45 days  
BBA Project Report-  
Organization name: SAMSUNG.  
  
Mgmt. Trainee  
Project title: SAMSUNG'S MARKET STRATEGIES IN NAGPUR".  
  
Duration: 45 days

Willing to relocate to: Delhi - Jaipur - chennai

**Work Experience**

**Currently working in Aajinya Impex Pvt as Sales & Marketing Manager**

**Work Exeperience**

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October 2014 to Present

Targeting the Retailer & Wholesaler of Fruits & Vegetable Market  
• Purchasing & Supplying of goods according to the demand  
• Maintaining and liaising with clients & follow up to metalize the deal  
• Analyzing market trends to determine competitive market prices  
• Handling the Adminstation of Logistic  
• Determine the demand & prices according the seasons

**Marketing Executive - Business Development**

**KGK Infrastructure India Pvt Ltd**

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July 2012 to August 2014

Target the Customer & Broker for Project  
• Assisting agents and brokers with sales procedures  
• Planning & execution of sales  
• Handling Customers  
• Maintaining and liaising with clients & follow up to metalize the deal  
• Marketing Research of Commercial, Residential & Industrial Projects  
• Analyzing market trends to determine competitive market prices  
• Planning to launch the Industrial Park & Commercial Project  
• Branding and Advertising of Project  
• Implementing marketing strategies  
• Coordinating marketing positions and analysis

**Education**

**MBA in Marketing**

**from Subodh Institute of Management and Career Studies**

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Jaipur, Rajasthan

**B.B.A.**

**Nagpur university**

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Nagpur, Maharashtra

**Skills**

Digital, Sales Marketing

**Additional Information**

Competencies  
• Ability to grasp new software programs And Familiar with Internet Operations.  
• Team skills, Willingness to learn, patience, responsible, self-improvisation, good grasping power.  
• Sincere, smart worker, eager to learn new things, positive Approach towards Life& result oriented.  
• Highly Motivated& Resourceful.