Mukesh Gajjar

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## Objective

Looking for a position to continue my exciting and challenging career with a new firm.

## Professional Experience

**VK Interiors, India**  Dec 2005 – Sept 2015

Interior Designer / Building Contractor

* Established a successful contractor business from scratch focusing on remodeling and designing of restaurants, offices, and houses
* Ran a successful independent business for almost 10 years focused on customer service and quality
* Supervised and managed skilled contractors to complete remodeling jobs from start to finish
* Key activities included
  + Business development and sales activities to continue expanding the business
  + Managing designs via Auto CAD to demonstrate interior design concepts and ideas
  + Contracting phase to complete each job based on the approved design
  + Meetings and interactions with each client to ensure the quality of work
  + Managed budget to complete each job in a timely manner
* Some of the high profile customers included: Rolex Watch Showroom Ahmedabad, India, Jolly Motors Car Showroom Ahmedabad, India, Kifs Trade Capital Brokerage Office Ahmedabad, India.

**Neo Products, India**  Mar 2000 – Dec 2005

Marketing Manager

* Specialized in marketing of organic hair products to help grow company’s products
* Developed and managed distributors, sales agents and wholesalers
* Set up and managed a distribution channel for one of the states in India
* Worked with sales agents and wholesalers to push products down to consumer shops
* Managed finances and stock inventories of the whole distribution channel

**Neo Products, India**  Jan 1995 – Mar 2000

Manufacturing Floor Manager

* Responsible for ensuring quality of products on the manufacturing floor
* Managed inventory of raw materials and products
* In charge of fulfilling product orders to ensure timely delivery of all orders
* Managed delivery of the products through delivery transportation companies

## Professional Skills

Marketing, Sales, Distribution Channel Management, Budget, Financing, Manufacturing Floor Management, Product Quality Control, Inventory Management, Product Delivery Management, Manufacturing Management, Interior designer, Masonry, Carpentry, Customer Service, Plumbing, Electrical Work