**Louis lucas Pigassiou, MBA, PMP**

**347 223 5883** [lpigassiou@gmail.com](mailto:lpigassiou@gmail.com)

***Skills***

* International Business Experience.
* Advanced Information Technical and Project Management Skills
* Business, Finance, Management and Information Technology Trained and Experienced.
* Proven ability to learn and adapt quickly.

Professional Experience

**Project Manager**

MetLife, IBM **-** Software Implementation, data Migration, Financial Analysis

* Develop, manage and track project plans, including detailed and accurate estimates, scope documents (SOW), requirements, risk assessments, specifications, schedules, and budgets
* Identify resource requirements/needs, resource assignments, coordination of resources and resource dependencies and constraints
* Analyze customer’s as-is accounting operations, identify opportunities to improve processes, and implement change as it relates to purchased software modules
* Monitor and track key Account/project dependencies
* Document and manage schedule and budget implications for requested project changes (change control and scope creep)
* Developing and maintaining strong relationships with clients to ensure customer satisfaction and to manage their expectations regarding functionality and deliverables
* Identification and documentation of risks and risk mitigation
* Highlight upcoming and missed milestones
* Communicate project status and risks both internally and externally to the client
* Provide regular reporting on all related activities
* Provide day-to-day leadership for selected strategic Accounts
* Issue identification, resolution and tracking
* Conflict resolution
* Meeting facilitation
* Maintain controls and assess financial progress through earned value and other financial techniques to maintain the project's budget, monitor milestones and risk of the projects in regards to cost, resources through daily analysis and periodic reports.

Technologies: MS Project (Project Management), Lotus Notes (Document Management), Excel (Portfolio Management) , VBA, Hyperion, SQL,HTML, MS Word, MS PowerPoint,DB2

NetSuite, TeamViewer, **Accenture’s** Data Center Migration Tool “eMPIR”, SharePoint, WebEx, PowerPoint, MS Word

**Sales Engineer**

Internet Commerce Corporation

**Pre/Post-SALES ENGINEER /EDI, FILE GATEWAY/INTEGRATION SOLUTIONS/DATA TRANSITION – Cloud based system**

* Acted as vital liaison between stakeholders throughout development, customization, and implementation.
* Provided technical sales support detailing technical aspects and feasibility of proposed solutions.
* Developed and delivered presentations.
* Responded to Requests for Proposal (RFPs).
* Conducted trade/industry conferences.
* Maintained an ongoing relationship with customers
* Converted complex problems into understandable solutions.
* Prepared and Delivered training sessions for customers and Sales team.
* Maintained an advanced understanding of competitors.
* Projects included ETL development, Onboarding, System Integration.
* Envaronen: J2EE, JavaScript, CSS, UNIX, LINEX, VAN,

Sterling Commerce Corporation

**Senior Systems Analyst/EDI/BANKING SOLUTIONS /VECTOR CONNEXION**

* Played key role in SDLC; designing, developing, implementation, maintaining, documenting, etc. of an EDI/ACH/EDIFACT/SWIFT/FLAT FILE based electronic payment system that maintains extensive utilization by major Banks
* Managed the development of DES Standard, Data Security Encryption products for EDI files to ensure compliance with regulatory standards.
* Played key role in designing and developing a Foreign Exchange and Money Market input system.
* Spearheaded the design, development and management of` the Quality Assurance process for banking payment systems.
* Implemented EDI based banking system payment solutions, Financial Services, Foreign Exchange and Money Market Systems.
* Developed training workshops for DES standard encryption solution.
* Developed technical documentation on systems.
* Provided customer support and product training.
* Provided technical presentations on systems functionality.
* Environment: z/OS, Unix, J2EE , CICS, XML, HTML, Java, C++, COBOL, MS SQL, DB2, ACH, EDI, SWIFT, EDIFACT.

Education and Training

**Master of Business Administration in** *Finance*

Baruch College / CUNY, New York, NY

**Bachelor of Arts in** *Computer Science, Mathematics minor*

Queens College / CUNY, New York, NY

**Certifications:** *PMP, Working on PMI ACP*

LANGUAGES: Spanish, Greek