**Omotayo Egieya • MBA**

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Versatile chartered accountant, also an accomplished business leader, with exceptional business insight and the expertise to identify and resolve critical issues that affect productivity and the bottom line. Analytical professional with more than 10 years of experience successfully managing the intricacies of general accounting, financial planning and budget control in high-traffic, fast-paced corporate settings. Smart and energetic self-starter motivated to improve and contribute.

* A highly collaborative approach, positively engages with coworkers and maintains open communication with executive leadership and department heads. Reliable, adaptable, learn new system quickly.
* Gifted communicator, with a friendly manner and diplomatic tact. Talent for clarifying financial issues in easy to understand terms.

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| * Financial planning &analysis * AR/AP * Account reconcilliations * Month-end closing. * Forecasting / Budgeting | * Variance analysis * Capital investment projects * Cost benefit analysis * Consolidations * General ledger coding | * Organization * Streamlining Processes * Customized Reporting * Analytical * Strong knowledge of SAP FICO,Quickbooks,   Excel, Access, Power Point , Hyperion Essbase. |

**Technology** – Proficient utilizing a range of financial and accounting programs.

**career profile**

**ACCOUNTANT / FINANCIAL ANALYST**

Flourish Insurance Brokers Ltd.• kennesaw, georgia• united states..2014 – date

* Provided key insight to improving operational processes and setting long-term strategic goals.
* Managing the general ledger accounts and banking transactions
* Perform general accounting functions, weekly disbursements of short-term payable accounts and reporting activities for management review.
* Review account receivable aging / Analyse bad debts.
* Prepared clean, quarterly &monthly financial reports, statements and projections. Grew annual revenues by 15% in only 18mts.
* Generate weekly billing, reconcile production and collection accounts.
* Developed new processes that eliminated nonessential details and ensured accurate revenue forecasting. Improve daily, weekly, monthly revenue forecasting and reporting.

ACCOUNTANT/ FINANCIAL ANALYST

Cares R Us Pharmacy. (A Division of Aslan pharmaceuticals Nigeria) Lagos , Nigeria . 2010- 2014

* Part of the team that started up a company, specializing in sales and distribution of pharmaceuticals.
* Selected optimum location, developed layout, hired and trained a team of capable hands.
* Managed accounts receivable and accounts payable and assist with month- end closing.
* Developed and implemented operational policies, innovative business concepts to address under- served niche market resulting in 30% reduction in cost.
* Closing new deals, outperformed revenue plan by 30% and hit profitability within 14mts.
* Developed marketing plans, sales plans and controlled budgets.

**MANAGER – CREDIT CONTROL / ACCOUNTS RECEIVABLE**

Sovereign Trust Insurance Plc • Lagos, Nigeria • 2009 – 2010

* Performed daily credit control functions, reviewed aged receivables, modeled financial statements, formulated projections, and proposed relevant actions for collections.
* Maintained open communication with clients to encourage payment.
* Utilized in-depth industry knowledge to evaluate reconciliation processes, identify weaknesses and implement changes that improved performance.

**ACCOUNTANT**

World Link Communication • Lagos, Nigeria • 1997 – 2009

* Summarize and post data to journals, ledgers and other accounting records.
* Bridged communication between the executive boards and the accounting unit regarding financial matters, and partnered with management to resolve operational issues, including handling sensitive information.
* Streamlined processes and improved planning and analysis of revenue and expense items.
* Review records of accounts and input entries into proper accounts.
* General ledger reconcilliation.

**Education / Certifications**

**MBA – Finance** • Lagos State University, Lagos

**Member, Institute of Chartered Accountant Nigeria (ACA)**

**Bachelor's Degree – Food Science and Technology** • Obafemi Awolowo University, Ife

**Strategies For Managing and Collecting Debts •**  Lagos Business School.

How to Start, Grow and Sustain a Business.