Antoine Murphy

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# objective

Marketing Representative/ Customer service

* Sincerely enjoy working with people, in person and over the phone
* Highly skilled in representing employer intelligently and professionally
* Effective communicator, alternative listener, patient and diplomatic
* Over three years of experience in marketing, customer service field
* Extensive Experience in management, customer sales negotiating and marketing
* Self–motivated, productive and organized

Experience

State Farm agency (September 2015–December 2015)

Office Representative

* Develop leads
* Schedule appointments
* Identify customer needs and market appropriate products and services
* Establish customer relationships and follow up with customers, as needed
* Provide prompt accurate and friendly customer services which included responding to inquiries regarding insurance availability, eligibility coverages, policy changes

Wells Fargo (February 2015–June 2015)

Operations Clerk- Lockbox department

* Process checks
* Data entry
* Met team numbers every week
* Sort mail

Vemma Nutrition Company (2012-2014)

Entrepreneur

* Sell energy drinks
* Was responsible for building my own business
* Meeting face to face with clients around the world
* Making 100 too 200 calls a day selling products
* Meeting with my team daily

Forever 21 (2011-2012)

Sales Associate

* Handle the tasks of providing high level of customer service by guiding customers in locating goods
* Responsible for maintaining brand standards through effective campaigns
* Perform the tasks of organizing merchandise and stock inventories of the store
* Responsible for cleaning the storage rooms at the end of the day

Skills

* Extensive knowledge in Microsoft Office programs such as Power Point, Word and Excel
* Project Manager
* Front page 2016 web design program

Education

* Coppin state university ( 2013-2014 )
* Baltimore, Maryland
* Community college of Philadelphia (2016 - present )
* Philadelphia, Pa