**AMIT SAINI**

**Email**: [amitsaini19@gmail.com](mailto:amitsaini19@gmail.com)

**Mobile**: +91-9860856152

# Software professional with 15+ years of experience in Project Management, Technical cum Solution Architect, Software Development and Maintenance roles, Involvement in almost all phases of Software Development life cycle. Good experience working with Start-Ups and having hands on experience on LAMP Technologies with multi–tier architecture, Technical Support, Troubleshooting, Debugging & Impact Analysis.

**Professional Synopsis**

* A technology driven professional with 15+ years of experience in the areas of Information Technology & Services.
* Presently working with **Aptech Limited,** Pune as a***Senior General Manager Technology****.*
* An effective stake holder for 5 Ps, i.e. Project Management, People Management, Process Management, Product Management, Planning & Strategic Management.
* Demonstrating Techno-Functional profile to provide best possible, optimum & cost-effective solutions with strong analytic, problem solving, co-ordination skills & ability to follow through projects from inception to completion.
* Possess strong communication, collaboration, team building, technical leadership skills & mentoring with proficiency at grasping new technical concepts quickly & utilize the same in a productive manner.
* Good exposure on Travel Technology with Online Reservation System by creating, integrating & maintaining various API/ XML Web services, offline suppliers, payment gateways, back offices & financial software to cover complete travel solution.
* Highly self-motivated and goal–oriented professional committed to pursuing a long-term career.

**Professional Course**

Master of Computer Application from Graduate School of Business & Administration, Greater Noida affiliated with Dr. B. R. Ambedkar University, Agra, and U.P.

1. **Professional Experience**

|  |  |  |  |
| --- | --- | --- | --- |
| **Organization Name** | **Designation** | **From** | **To** |
| Aptech Limited, Mumbai | Senior General Manager Technology | December 2016 | Till Date |
| Softtix Technology Pvt. Ltd, Gurgaon | Senior Manager Technology | September 2016 | Dec 2016 |
| Indus Health Plus Pvt. Ltd, Pune | Manager eCommerce | January 2014 | Aug 2016 |
| Yatra Online Pvt. Ltd, Gurgaon | Technical Lead | January 2013 | Jan 2014 |
| Epitome Travel Solution Pvt. Ltd, New Delhi | Project Manager - Technology | February 2011 | Dec 2012 |
| Yatra Online Pvt. Ltd, Gurgaon | Assistant Manager - Technology | August 2006 | Feb 2011 |
| IndiaMart InterMesh Ltd, Noida | Team Lead - Technical (PCAT) | August 2003 | Aug 2006 |

**Technical Skills**

|  |  |
| --- | --- |
| **Language** | Perl (CGI, Embedded Perl, Mod Perl, Mason), PHP, JAVA, .NET |
| **Bug Tracking Tools** | Bugzilla, Eventum, JIRA |
| **Configuration Management Tools** | CVS, SVN, GIT |
| **Database** | MYSQL, Oracle, MS SQL Server |
| **Web Server** | Apache, Tomcat, IIS |
| **Operating System** | Linux, Ubuntu, Windows |
| **Web Technologies** | JavaScript, jQuery, AnjularJS, JASON, AJAX, SOAP, XML, XSLT, HTML, CSS |

**Core Competencies**

Project Management and Team Management

* Defining methods for organizing tasks to create a structured framework to help a group work productively.
* Defining task sequencing, dependency analysis, resource allocation, scheduling, estimating, risk monitoring, status reporting.
* Track progress to meets or exceeds the customers’ requirements, delivery on time within allocated budget.
* Influencing the Organization to make initial assessments of the project parameters and establish the project constraints to define project milestones and deliverable.
* Review project progress and status reporting, revise estimates of project parameter, update the project schedule, re-negotiate project constraints and deliverable, initiate technical review and possible revision.
* Recruitment, training, mentoring & counseling’s of processing associates.

Technical cum Solution Architecture

* Define, create and maintain the complete system into different layers as per their functions i.e. web presentation, business rule, supplier integration, payment gateway layer, application performance, vendor/ customer/ employee relatives, back office & financial layers.
* Taking care of research & development, rapid action task-force, quality control & assurance, user interface, design and core software/ application development team.
* Code reviewing at various stages to ensure all quality standards to meet with rectifies technical & functional errors if any, in the developed application.
* Taking care of release, deployment, backups and restore functions as per technical & functional requirements.
* Define the technology to fulfill the business/ customer requirements which will be quick responding, deliver good quality output & at the same time it will be cost-effective.
* Taking care of business function needs as per its nature of business like B2B, B2E and B2C.

Digital Marketing

* User Persona identifications with various key factors depending upon defined demographics
* Customer Identification and Acquisition with CPL/ CPM/ PPC/ CPC/ CPA and Branding Campaigns, Email Marketing, Direct Email Marketing, SMS Marketing and Content Marketing
* Search Engine and Social Media Marketing (SEM/ SMM) including Google Ads (Search, Display and Re-marketing), Yahoo/Bing, Facebook and LinkedIn Campaign
* Search Engine and Social Media Optimization (SEO/ SMO) including Analysis with Tools like Google Analysis/ Web Master, On Page, Off Page, Back-link and Image Optimization

Software Development

* Developing web applications to compete complete online solution with its various services and integrated it with Shopping Cart, Payment Gateways, Lead Management System, Customer Relationship Management System, Chat Software, System generated reports like Transaction, Lead Reports for Online Travel Booking Systems, Online Health Solutions.
* Developing User Experience on Social Media like Facebook, Google+, Emailer & Newsletter, Deals and Offers for Digital Marketing Activity
* Developing on technologies as Linux, Apache, Tomcat, IIS, Oracle, MySQL, MS SQL Server, PHP, OOPS PHP, JAVA, .NET, Ajax, JASON, jQuery, XML, HTML, CSS
* Developing Mobile Applications with Native, Hybrid and Web App Technologies like Android, Phone Gap, AngularJS
* Developing tools to track, prevent & analysis site/ application performance to assist on upcoming business strategies

**Project Profile**

**Company : *Aptech. Ltd, Mumbai from December*** 2016 – till date

**Roles :** Senior General Manager Technology

**Team Size :** 50+

**Portals :** attest.co.in, cbtexam.in, etc.

**Responsibilities** :

* Performed multiple roles: Technical Delivery Head, Technical Implementation Lead, Cyber Security Expert, POC Head, Release Manager, Technical Designer/ Architect, Technical Auditor, Exam Planner and Auditor.
* Coordinating with the cross functional team to give technical assistance during the usage of Online and Computer based assessment solution.
* Day to day guidance to functional team to understand Technical architecture and functional flow with respect to end-to-end assessment solutions.
* Giving the signing off and release after Unit Testing, QC Cycle and UAT of newly developed and integrated features.
* Tracking and close monitoring of the activities and behavior of the functional system before and after going live with the end user.
* Developing/ adding new features in current assessment solutions after analyzing/ compiling the requirements and security features from cross functional team and management.
* Debugging the raised issue during the assessment cycle and rectify the same with minimal time span.
* Deployment and maintenance of dedicated servers to provide quick response in development and production environment.

**Project Profile**

**Company : *Softtix Technology Pvt. Ltd, Gurgaon from September*** 2016 – till Dec 2016

**Roles :** Senior Manager Technology

**Team Size :** 10+

**Portals :** softtix.com, capertravelindia.com, easyhols.com, india.hltt.in, etc.

**Responsibilities** :

* Coordinating with the cross functional team to give technical assistance during the usage of online travel solutions.
* Day to day guidance to functional team to understand Technical architecture and functional flow with respect to Travel.
* Giving the signing off after Unit Testing and final QA of integrated system of the functional system.
* Tracking and close monitoring of the activities and behavior of the functional system before and after going live with the end user.
* Developing/ adding new features in current web solutions after analyzing/ compiling the requirements of cross functional team and management.
* Debugging the raised issue by the end user and rectify the same with minimal time span.
* Deployment and maintenance of dedicated servers to provide quick response in development and production environment.

**Project Profile**

**Company : *Indus Health Plus Pvt. Ltd, Pune from January*** 2014 – till Aug 2016

**Roles :** Manager eCommerce

**Team Size :** 15+

**Portals :** indushealthplus.com, indushealthplus.ae, indusites.com, etc.

**Responsibilities** :

* Coordinating with the cross functional team to give technical assistance during the usage of web solutions.
* Day to day guidance to functional team to understand digital architecture and functional flow.
* Giving the signing off after Unit Testing and final QA of integrated system of the functional system.
* Tracking and close monitoring of the activities and behavior of the functional system before and after going live with the end user.
* Developing/ adding new features in current web solutions after analyzing/ compiling the requirements of cross functional team and management.
* Debugging the raised issue by the end user and rectify the same with minimal time span.
* Deployment and maintenance of dedicated servers to provide quick response in development and production environment.

**Project Profile**

**Company : *Yatra Online Pvt. Ltd, Gurgaon from January*** 2013 – till Jan 2014

**Roles :** Technical Lead - Web Services - B2B Flights

**Portals :** agents.yatra.com, itz.yatra.com, etc.

**Responsibilities** :

Client Communication/ Technical Support =>

* Coordinating with the clients to give technical assistance during the web services integration.
* Day to day guidance to client’s tech team to understand web services architecture and functional flow.
* Giving the signing off after Unit Testing and final QA of integrated system of the clients.
* Tracking and close monitoring of the activities and behavior of the client system before and after going live with the end user.
* Developing/ adding new features in current web services after analyzing/ compiling the requirements of clients and management.
* Debugging the raised issue by the client tech team and rectify the same with minimal time span.
* Deployment and maintenance of dedicated servers to provide quick response in development and production environment.

**Project Profile**

**Company : Epitome Travel Solution (I) Pvt. Ltd., New Delhi *from*** February 2011 – till Dec 2012

**Roles :** National Head - IT Development

**Team Size :** 25+

**Environment :** Perl, Mod Perl, Mason, Apache, MySQL, Ajax, JASON, jQuery, SOAP, XML, XSLT, HTML, CSS with other open source technologies in Linux Platform with multi-tier architecture.

**Portals :** epitometravels.com, morethantickets.com, employeestravelplan.com, etc.

**Responsibilities :** Project management, technical cum solution architecture, research & development, rapid action task-force, quality control & assurance, user interface, design, core software/ application development, code review, release, deployment, backups and restore functions as per technical & functional requirements.

**Description :** These are web interface catering the online travel solutions for the Indian B2B, B2E, SME and other corporate market. These websites are currently offering businesses and consumers to book airline, international outbound flights tickets and reserve hotel rooms across 75000 large cities and small rural areas throughout India by calling Specified call center or by going to the Internet website. It offers flight booking capabilities driven by an in-house built application layer at its core. Application Layer is critical in the processing of user search requests and creation of PNRs in the GDS and other online suppliers. At the later stages of development, it will serve as a base application for all branches and each branch will be able to customize the application to a certain extent as per their needs. This tool will provide the Corporate Travel Services with special business rule, promotions and discounts.

**Project Profile**

**Company : *Yatra Online Pvt. Ltd, Gurgaon from*** August 2006 – till February 2011

**Roles :** Project Lead,Technical Lead and Developer

**Team Size :** 10+

**Environment :** Mason, Perl, Mod Perl and MySQL Database in Linux Platform with multi-tier architecture.

**Portals :** www.yatra.com, b2b.yatra.com, itz.yatra.com, sme.yatra.com, americanexpress.yatra.com, etc.

**Responsibilities :**

* Analyzing the requirement, transforming need into application and making more flexible module as per Business Requirements.
* Bug Tracking including the examining the severity and priority of the Defects and Reporting, and Also fixing them.
* Debugging problems related to Production systems and resolving issues by providing best possible solution with impact analysis.
* Analyzing existing site and improving existing application for better performance.
* Project developed on B2B, SME, Retail and other Corporate Travel Portals, Payment Portal Integration, My Bookings Section with on-line Cancellation of Bookings & Redemption of Loyalty Miles, White labels of Yatra.com like India plaza, SIFY, Promotional Code Admin Tool

**Project Profile**

**Company : *IndiaMart InterMesh Ltd, Noida. from*** August 2003 – till August 2006

**Roles :** Team Lead Technical - PCAT.

**Team Size :** 18 +

**Environment :** Embedded Perl in Linux Platform with multi-tier architecture.

**Responsibilities :**

* Analyzing the requirement, transforming need into application and making more flexible module as per Business Requirements.
* Bug Tracking including the examining the severity and priority of the Defects and Reporting, and Also fixing them.
* Use Test Tool IMART for the several types of designing hand checking points such as Alternate Text, E-Mail Link, Page Check and Image Check.
* Tracking & Review of the assigned work time-to-time & Assure to the Top management for the completion of work on time.

**Project Name :** Dynamic Product Catalog (PCAT)

**Description :** Largest dot com of India (an ISO certified company and also no.1 in hosting and B2B domain).

**Personal Profile**

|  |  |  |  |
| --- | --- | --- | --- |
| **Date of Birth** | 06 Jul 1977 | **Father's Name** | Shri Moti Ram Saini |
| **Nationality** | Indian | **Location** | Pune |
| **Marital Status** | Married | **Language Proficiency** | English, Hindi |