

## REQUEST FOR PROPOSAL FOR METERING APPLICATION

### SBM OFFSHORE – FEBRUARY 2025

<b>RFP Description</b>	SBM Offshore is currently assessing potential partners to develop or provide a digital tool for our metering team.
<b>Due Date</b>	Confirm interest: 7 <sup>th</sup> March – by email. Clarification period: 11 <sup>th</sup> to 20 <sup>th</sup> March (to be requested by partners). Proposal with Quotation deadline: 25 <sup>th</sup> March – by email.
<b>RFP Object</b>	<p>Deploy or deliver a digital solution to support the Metering Team to monitor flow meters measurement, sampling campaign, calibration activities and reporting. In addition, the solution should be capable of capturing all the nuances of the local regulation and store all data in a central database for future audits.</p> <p>Flow measurement on a production facility plays an important role on different fronts such as operational control, production performance, contractual targets and environmental emission.</p> <p>In some Units due to local regulations, the most critical front becomes the regulatory side. For Units operating in Brazil, due to very tight and specific regulations and significantly high fine exposures, a management system must be in place for close watch and monitoring of the entire metering system.</p> <p>The proposed solution should be able to ingest enterprise data from SBM ERP (IFS) as well as be able to consume industrial data from PI package linked to meters. Provide notifications, information flow management and customizable configurations.</p> <p>If a developed solution is already available, the proposal should clearly outline which aspects of the MMT_Specification (see attached) are covered by the existing solution, which aspects are not covered, and what additional developments would be required as part of the implementation.</p>
<b>Selection Criteria</b>	<ul style="list-style-type: none"><li>▪ Time to deliver (software dev, SaaS)</li><li>▪ Deploy and/or development cost</li><li>▪ Run &amp; maintenance cost (and licensing cost if applicable)</li><li>▪ Previous experience on the related topic (software development OR SaaS provider)</li><li>▪ Similar use cases (O&amp;G industry experience)</li><li>▪ Adherence to gap assessment considering the proposed modules (see attachment)</li><li>▪ Adherence to gap assessment considering the proposed specification (see attachment)</li><li>▪ Adherence to SBM IT standards and data management good practices</li></ul>
<b>Possible Approaches</b>	<ul style="list-style-type: none"><li>▪ SaaS licensing</li><li>▪ Standard software development</li></ul>
<b>Attachments</b>	<ul style="list-style-type: none"><li>▪ MMT_Modules_Description_rev1.xls</li><li>▪ MMT_Specification</li></ul>