VINICIUS SARAIVA ANDRADE

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Portfolio: vinicius.pm

WORK EXPERIENCE

Product Manager at Stone Co. (Ton brand)   June 2025 – Present
Rio de Janeiro, Brazil – On-site

- Stone is one of Brazil's largest fintechs (NYSE: STNE); Ton serves micro-merchants
- Leading Product Journeys squad focused on consumer financial products
- Building credit cards, Pix payments, investments, and banking features

Guest Lecturer at Product Heroes   2025 – Present
Remote (Italy)

- Teaching "AI per Product Builder" masterclass at Italy's largest PM community (9,000+ members)
- 4-module curriculum (16h): Design/Frontend, Backend, API Integration, AI Services
- Helping PMs, founders, and designers build functional MVPs using AI tools

Product Manager at iBanFirst S.A.   Oct. 2022 – May 2025
Paris, France – On-site

- B2B cross-border payments and FX platform for enterprises
- Led end-to-end product development of web platform and mobile app
- Projects: authentication, open banking, hedging, FX, user experience
- Built AI Localization Platform: reduced translation from weeks to hours for 10,000+ keys
- Built Bulk Payment Processor PoC: validated highly-requested feature for dev team
- Delivery through Scrum and SAFe; regular presentations to 200+ colleagues

Strategy & Consulting Intern at Accenture Innovation Center   Feb. – Aug. 2022
Milan, Italy – On-site

- Market analysis, startup scouting, emerging tech research
- Projects: payment risk management, crypto acceptance, E-POS strategy

Product Summer Analyst at Stone Co.   Jun. – Sep. 2021
São Paulo, Brazil – Remote

- Structured Stone's Open Banking Payments API partnership offer
- Analyzed Open Banking regulation and API providers in Brazil and USA

SKILLS & LANGUAGES

Certifications:
AI Product Management (Duke), PSPO I, SAFe 6.0 PM/PO

Languages:
Portuguese (native), English, Italian, French (fluent)

Analytics:
Posthog, Amplitude, Fullstory, Metabase (SQL), BigQuery

AI & Dev Tools:
Cursor, Claude, Lovable, Supabase, Postman, Python

EDUCATION

BSc. in International Economics and Finance – Università Bocconi   2019 – 2022
Milan, Italy

- Thesis: Business Model Strategy of Financial Super-Apps – Banco Inter Case Study
- Member of JEME Bocconi Studenti (Junior Enterprise)

BA in Economics – Dartmouth College   2018 – 2019
New Hampshire, USA

- Finalist at TuckLAB Startup Ideation Program (Tuck Business School)