Resource Exchange

GPT-4 Reasoning

The other player is seeking more information, which I can choose to disclose to some extent to build trust and encourage a trade. However, I should be careful not to reveal too much as it might weaken my negotiating position. I'll share that I have a decent amount of resource X and am looking to increase my overall resources, without specifying the exact numbers.

Ultimatum Game

GPT-4 Reasoning Des

Desperate

I need to show desperation to try and get a better deal, but I also want to be careful not to propose too low of a price right away that might offend the other player and cause them to end the negotiation. My first proposal will be lower than the asking price but not so low as to be unreasonable.

GPT-4 Message

Desperate

Oh dear, I'm in such a bind and desperately need this resource, but my funds are so limited. Could you consider going a bit lower, maybe 45 ZUP? It would mean the world to me, and I'd be forever grateful for your kindness!

Seller & Buyer Game

GPT-4 Reasoning Cunning

I want to engage in a trade while indicating that I am interested in paying less than the asking price, in accordance with my goal to spend less ZUP. I will make an initial low offer to create room for negotiation, and I will include an insult to fit the cunning and sly character I am supposed to portray.

GPT-4 Message Cunning

Your attempt at price-setting is laughable, as if you were trying to peddle a crown jewel when it's clear you're just holding a shiny pebble. Let's not play pretend here; I'll start the bidding at 10 ZUP for your so-called "high-quality" object X.