

# Vinit Kumar

+91 7992178893 | [vinitkumar88930@gmail.com](mailto:vinitkumar88930@gmail.com) | [GitHub](#) | [LinkedIn](#) | Bhagalpur, Bihar

## PROFESSIONAL SUMMARY

Business-oriented professional with a strong interest in understanding stakeholder needs and translating them into practical, value-driven solutions. Seeking a client-facing role where consultative selling, structured problem-solving, and measurable business impact are key priorities.

## EDUCATION

**B.Tech in Computer Science and Engineering (E-Commerce Specialization)**  
VELLORE INSTITUTE OF TECHNOLOGY

**CGPA: 7.7**  
2022 – 2026

## SKILLS

- Product Execution:** Requirement Gathering, User Stories, PRD Documentation, Feature Prioritization, MVP Definition, Roadmap Support
- Product Analytics:** KPI Tracking, Funnel Analysis, A/B Testing Basics, Customer Journey Mapping, Data-Driven Insights
- Business Understanding:** Business Analysis, Market Research, Competitive Analysis, FinTech Lending (NBFC) Basics
- Data & Tools:** SQL (Basic Queries), Excel (Advanced Functions), Python (Data Analysis), Power BI (Dashboards)
- Collaboration & Agile:** JIRA, Confluence, Agile Scrum, Cross-functional Coordination (Tech, Ops, Design)

## PROJECTS

**AI-Powered Business Q&A System – AtliQ Tees**  
[GitHub Repository](#)

Sep 2025

- Built an AI-powered assistant that allows store managers to ask business questions in simple language and get instant data-driven insights.
- Improved decision-making speed by automating sales and performance analysis, reducing dependency on manual reporting.
- Focused on enhancing user experience by refining response accuracy and simplifying the interface for non-technical users.
- Key Areas:** Product Thinking, Business Insights, User Experience, Data Interpretation.

**HR Analytics Dashboard**

Aug 2025

[GitHub Repository](#)

- Designed an interactive dashboard to analyze employee attrition patterns across departments, salary bands, and demographics.
- Identified major factors influencing attrition, helping HR teams take proactive steps to improve employee retention.
- Translated raw HR data into clear, actionable insights for leadership decision-making.
- Key Areas:** Data-Driven Decision Making, Business Analysis, Dashboarding, Stakeholder Reporting.

**AI-Based FAQ Automation System**

Dec 2024

[GitHub Repository](#)

- Developed an automated FAQ assistant to instantly resolve common student queries, reducing manual workload.
- Improved response consistency and reduced turnaround time for repetitive support questions.
- Focused on delivering accurate, user-friendly responses through structured knowledge organization.
- Key Areas:** Process Automation, User Experience, Problem Solving, Operational Efficiency.

## ACHIEVEMENTS

- Competitive Programming:** Solved 200+ problems on LeetCode and GeeksforGeeks.

## CERTIFICATIONS

- AWS Certified Cloud Practitioner** — [AWS](#)
- SQL Programming** — [LinkedIn Learning](#)
- Modeling and Analytics for Supply Chain Management** — [NPTEL](#)