## **Machine Learning Engineer Nanodegree**

# **Capstone Project**

## Predict which products will an Instacart consumer purchase again

Vinay K

August 31<sup>th</sup>, 2019

## 1. Definition

## **Project Overview**

Instacart is an online grocery delivery service provider. The main objective of this project is to use data on customer orders over time to predict which previously purchased products will be in a user's next order.

The dataset consists of relational set of files describing customer's orders over time. The dataset is anonymised and contains a sample of over 3 million grocery orders from more than 200,000 Instacart users. For each user there is between 4 and 100 of their orders, with the sequence of products purchased in each order.

The entity that are provided includes:

- Aisles
- Departments
- Order Products Prior
- Order\_Products\_Train
- Orders
- Products

Datasets are self-explanatory where **Aisles** dataset represent on which aisle product was placed, **Departments** dataset represent to which department product belongs and **Products** dataset represent item that customers buy.

Orders dataset includes data related to when each order is placed and an **ID** being referred in Order\_Products\_Prior and Order\_Products\_Train, which uniquely identifies what products are bought in each order.

#### **Problem Statement**

Same day delivery service for online orders are becoming more common, in order to meet the consumer demand there is a need for better understanding of:

- Where the customer are located
- From which store orders are being placed
- What items are being bought
- How many items are repeated in subsequent orders
- Frequency of orders

Original input dataset is transformed to correlate relationship between product and consumer's buying pattern. This transformed dataset is used as input to our model.

Inputs to our model will be feature dataset extracted along with label specifying whether product is reordered or not - thus this can be seen as classification problem having 2 labels and output tells probability of product being ordered again for future orders.

#### **Metrics**

Since our dataset is not balanced we will be using F-Score as evaluation metrics, F score is the Harmonic mean between precision and recall. The greater the F score, the better is the performance of our model, which is defines as follows

```
F = ((1+beta**2)*TruePositive) / (((1+beta**2)*TruePositive) + beta**2*FalseNegative+FalsePositive
```

#### Where,

True Positive = correctly predicted the product in next order

True Negatives = correctly predicted the product not in next order

False Positive = wrongly predicted the product in next order

False Negative = failed to predict the product in next order

# 2. Analysis

## **Data Exploration**

a. Orders:

|   | order_id | user_id | eval_set | order_number | order_dow | order_hour_of_day | days_since_prior_order |
|---|----------|---------|----------|--------------|-----------|-------------------|------------------------|
| 0 | 2539329  | 1       | prior    | 1            | 2         | 8                 | NaN                    |
| 1 | 2398795  | 1       | prior    | 2            | 3         | 7                 | 15.0                   |
| 2 | 473747   | 1       | prior    | 3            | 3         | 12                | 21.0                   |
| 3 | 2254736  | 1       | prior    | 4            | 4         | 7                 | 29.0                   |
| 4 | 431534   | 1       | prior    | 5            | 4         | 15                | 28.0                   |

eval\_set tells whether given data is used for training, testing or preparing features prior to training.

days\_since\_prior\_order tells days since last order.

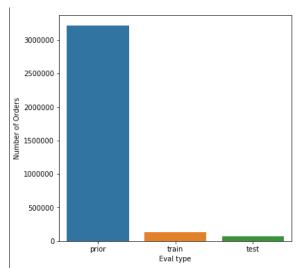
b. Order\_products\_prior / train:

|   | order_id | product_id | add_to_cart_order | reordered |
|---|----------|------------|-------------------|-----------|
| 0 | 2        | 33120      | 1                 | 1         |
| 1 | 2        | 28985      | 2                 | 1         |
| 2 | 2        | 9327       | 3                 | 0         |
| 3 | 2        | 45918      | 4                 | 1         |
| 4 | 2        | 30035      | 5                 | 0         |

reordered tells whether that particular product is ordered before from that customer.

## **Exploratory Visualization**

a. Count orders type



Prior: 3214874

Train: 131209

Test: 75000

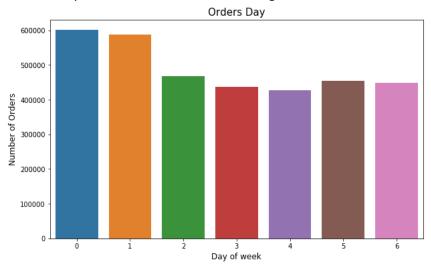
In orders dataset we have 3.2m prior, 131k train and 75k test records.

b. At what time customers are making orders



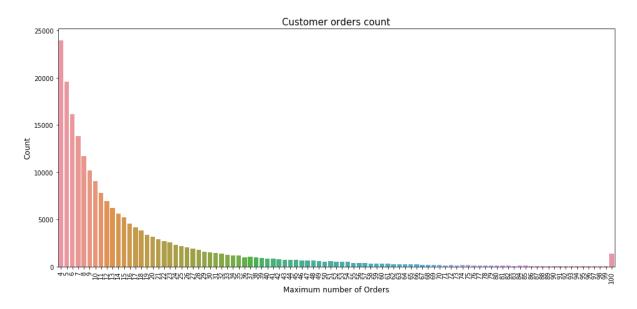
Inference: Looking at the graph it's clear that most orders were made during 7 am and 8 pm.

c. On what day of a week customers are making orders



Inference: Assuming week starts on Sunday we can tell customers are buying relatively more on Sunday and Monday.

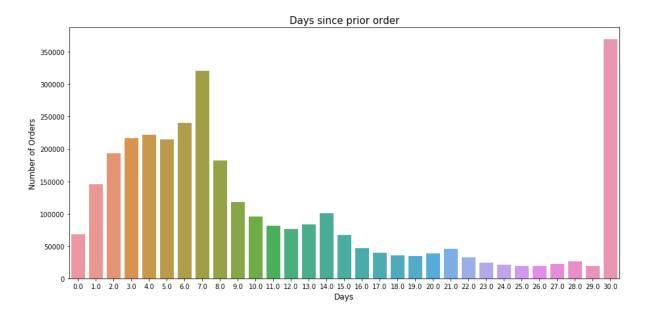
## d. Number of orders grouped by count



Inference: It indicates distribution orders count from all customers

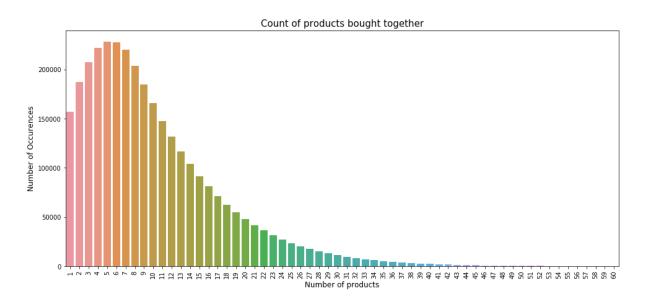
- 24,000 orders were by customers who had total order count 4
- 5,000 orders were by customers who had total order count 15

### e. When the next order is placed



Inference: More customers are ordering again between day 1 - day 15 and on  $30^{\text{th}}$  day from their last order date.

### f. Number of products in each order



Inference: most orders have products in the range of 1 to 20.

## **Algorithms and Techniques**

We will use neural network to find solution to our problem, particularly deep neural network which has more than one hidden layer. On each hidden layer, the neural network learns new feature space by computing transformations of given inputs and then apply non-linear function which in turn will be input of the next layer. The process continues until we reach the output layer.

#### **Coding the Neural Network:**

- **Forward Propagation:** we use the network with its current parameters to compute a prediction for each example in our training dataset. We use the known correct answer that a human provided to determine if the network made a correct prediction or not. An incorrect prediction, which we refer to as a prediction error, will be used to teach the network to change the weights of its connections to avoid making prediction errors in the future.
- Backward Propagation: we use the prediction error that we computed in the last step to properly
  update the weights of the connections between each neuron to help the network make better
  future prediction. We use a technique called gradient descent to help us decide whether to
  increase or decrease each individual connection's weights, Training Rate is used to determine
  how much to increase or decrease the weights during each training step. We repeat this process
  for each training sample in the training dataset, and then we repeat the whole process many
  times until the weights of the network become stable.

We will use TensorFlow implementation of Neural Network for our model as it performs optimizations that speed up our code.

#### **Benchmark**

Since the problem statement is taken from kaggle competition, we will use the Leaderboard and the winners score as benchmark.

F-Score of 0.40972 on Public Leaderboard is observed as best score for the above said problem statement.

Ref: https://www.kaggle.com/c/instacart-market-basket-analysis/leaderboard

# 3. Methodology

## **Data Pre-processing**

We are ignoring Aisles dataset as it doesn't influence customers buying habit and using remaining dataset we will create new feature set for training along with labels. Feature Engineering is necessary as raw data is not in right format and features are selected in such a way that they are the most useful as well as relevant from the available data.

We will do many transformation to extract information which is hidden in dataset:

- a. **Basket size** orders dataset doesn't contain any info on how many products are bought in that respective order instead order\_products\_prior has a field 'add\_to\_cart\_order', using which we can combine both dataset and extract number of products in order which is basically the maximum value of 'add\_to\_cart\_order'.
- b. **Products Ordered** since there are two dataset one containing order and other products in order, we need to merge these two and create a single dataset.
- c. **Mean** save the mean of basket size, time and days since order was placed. This is one type of feature scaling representing standardisation of independent variables in the features of a dataset
- d. **Distinct Products** find how many distinct products are ordered by a customer.
- e. Repeated Products find how many products are repeated overall.

- f. Merge the fields we extracted into original feature\_dataset we will be referencing in future.
- g. **Min-Max Normalisation** it represents rescaling of the data features, used to bring all values in the range of [–1,1]
- h. Now we have feature\_dataset but not the training labels which is necessary to train our model for making future prediction, using 'eval\_set' == 'train' we can prepare products in next order by each customer that acts as labels.
- i. Data Splitting split the feature\_dataset and labels for training, test\_trained and test. The training set represent the known and labelled data which is used while building a machine learning model, this set of data helps in predicting the outcome of the future data. The test set represents the set of data used to test the predicted hypothesis and test\_trained set is used to validate or retest the created hypothesis in order to avoid overfitting.

## **Implementation**

- a. We began our project by stating our goal, that is to predict whether a given product will be ordered or not by a given customer.
- b. Next step in our implementation is to clean the data given dataset doesn't contain any duplicates or missing values.
- c. Next step is feature extraction, which build values intended to be informative and non-redundant, facilitating the subsequent learning and generalization steps.
- d. Neural network with following architecture was used.

```
np.random.seed(9)

model = Sequential()
model.add(Dense(16, input_dim=len(feature_list), activation='relu'))
model.add(Dense(64, activation='relu'))
model.add(Dense(1, activation='relu'))
model.add(Dense(1, activation='relu'))
model.summary()
```

- Model employs 5 hidden layers
- Adam optimization algorithm combines ideas from RMSProp and Momentum.
- Accuracy metric is used to judge the performance of our model.

#### e. Train

```
# fit the model
model.fit(X_train, Y_train, epochs=10, callbacks=callbacks_list)

scores = model.evaluate(X_train, Y_train, verbose=0)
print("\n%s: %.2f%%" % (model.metrics_names[1], scores[1]*100))
```

Epoch: a number of epochs means how many times you go through your training set.

The model is updated each time a batch is processed, which means that it can be updated multiple times during one epoch.

### Refinement

We made several decisions in our training. For instance, the number of layers, the sizes of the layers, the number of epochs, etc.

| Size of | Number of | Size of hidden | Loss Function       | Optimizer | Accuracy | F-Score |
|---------|-----------|----------------|---------------------|-----------|----------|---------|
| input   | hidden    | layers         |                     |           |          |         |
| layer   | layers    |                |                     |           |          |         |
| 16      | 3         | 64             | binary_crossentropy | adam      | 90.79    | 0.39132 |
| 16      | 5         | 64             | binary_crossentropy | adam      | 90.80    | 0.39165 |
| 16      | 6         | 64             | binary_crossentropy | adam      | 90.81    | 0.39124 |
| 32      | 6         | 64             | binary_crossentropy | adam      | 90.83    | 0.39055 |
| 16      | 7         | 64             | binary_crossentropy | adam      | 90.80    | 0.39292 |
| 64      | 7         | 128 – 5 layers | binary_crossentropy | adam      | 90.79    | 0.38939 |
|         |           | 256 – 2 layers |                     |           |          |         |
| 16      | 7         | 32 – 3 layers  | binary_crossentropy | adam      | 90.79    | 0.39141 |
|         |           | 64 – 3 layers  |                     |           |          |         |
|         |           | 128 – 1 layer  |                     |           |          |         |
| 16      | 9         | 64             | binary_crossentropy | adam      | 90.79    | 0.39177 |
| 16      | 9         | 32 – 3 layers  | binary_crossentropy | adam      | 90.79    | 0.38765 |
|         |           | 64 – 3 layers  |                     |           |          |         |
|         |           | 128 – 3 layers |                     |           |          |         |

Since we have over 8 million dataset, training over entire dataset for selecting best model takes more time, so above we restricted our train\_set to subset of input dataset. Once we have best performing model we can again train the model over large train\_set.

Model which gave F-Score of 0.39292 was selected with respected hyperparameters for further training.

## 4. Results

## **Model Evaluation and Validation**

We used different hyperparameters to arrive at best model over sample dataset, now we will train the model with 65% of total dataset which constitutes as train\_set and use rest 35% as validation\_set.

For 3 million orders we will extract labels from existing dataset which will be used to validate against the result of model prediction.

Accuracy looks at only correct prediction but in reality false positive and false negative missclassification have adverse effect. So below we will justify our validation methodology.

#### Justification

F-Score is a measure of test's accuracy in statistical analysis of binary classification, it considers both the precision and recall of the test to compute the score.

F-Score of our model is **0.39198** and F-Score of benchmark model is **0.40972**. Since F-Score provide a more realistic measure of test's performance so we can confidently say our final model and solution is significant enough to have adequately solved the problem.

## 5. Conclusion

**Confusion Matrix:** We can measure the effectiveness of our model through the confusion matrix. It is a performance measurement for machine learning classification.

| (True Positive)                               | (False Positive)                                  |
|---|---|
| correctly predicted the product in next order | wrongly predicted the product in next order       |
| (False Negative)                              | (True Negative)                                   |
| failed to predict the product in next order   | correctly predicted the product not in next order |

Below are the values obtained from our f-score function:

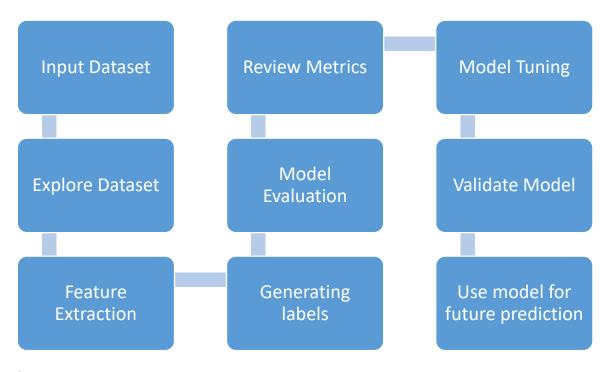
| (TP)    | (FP)      |
|---------|-----------|
| 130,154 | 238,793   |
| (FN)    | (TN)      |
| 164,973 | 2,466,080 |

### Reflection

After doing initial data exploration I was stuck how data provided can be used to make prediction, then came across feature extraction and construction, which is a must for this project to provide right input data for model and create training-labels out of those extracted data.

Once the data was ready, the next challenge was to pick right algorithm that best suit the problem – With prior experience and knowledge I choose Deep Neural Network with different hyperparameters until we arrive at best score.

## Below diagram describes the pipeline employed:



## **Improvement**

We could improve performance of our model by extracting more complex correlated features, our model can perform better if the data we are using to train with will impact their model in positive way and further using algorithms such as XGBoost which has proven record for out-performing other algorithms we can try to improve prediction.