

# SALES REPORT

### INTRODUCTION

My name is Vinny Rajput .

i have solved a SQL based question on pizza sales .

## EXECUTIVE SUMMARY

This executive summary provides a concise snapshot of our sales performance. Highlighting key achievements and acknowledging challenges, we'll delve into the details of our journey. The report offers insights into the factors shaping our sales outcomes and outlines strategic initiatives for future success. Join us as we navigate through the highlights and challenges, setting the stage for an insightful discussion on our sales landscape.

-- Determine the distribution of orders by hour of the day

#### SELECT

HOUR(time) AS hour, COUNT(order\_id) AS order\_count

#### FROM

orders

GROUP BY HOUR(time);

hour	order_count
11	20
12	38
13	32
14	25
15	26
16	26
17	36
18	35
19	27
20	29
21	17

```
-- Identity the most common pizza size ordered
1
2
 3 •
      SELECT
          quantity, COUNT(order_details_id)
 4
5
      FROM
          order_detail
 6
      GROUP BY quantity;
8
9 •
      SELECT
10
          pizzas.size,
11
          COUNT(order_detail.order_details_id) AS order_count
12
      FROM
13
          pizzas
14
              JOIN
15
          order_detail ON pizzas.pizza_id = order_detail.pizza_id
16
      GROUP BY pizzas.size
      ORDER BY order_count DESC;
17
```

Re	sult Grid		44 ₽
	size	order_	_count
*	L	1411	
	М	1138	
	S	1101	
	XL	44	
	XXL	2	

```
-- Determine the top 3 most pizza type based on revenue for each pizza category
select name ,revenue from
(select category , name, revenue,
rank() over(partition by category order by revenue desc) as rn
from
(select pizza_types.category, pizza_types.name,
sum((order_detail.quantity)* pizzas.price) as revenue
from pizza_types join pizzas
on pizza_types.pizza_type_id = pizzas.pizza_type_id
join order detail
on order_detail.pizza_id= pizzas.pizza_id
group by pizza_types.category,pizza_types.name) as a) as b
where rn<=3
```

Re	sult Grid 🔠 💎 Filter Row	'S:	Ex
	name	revenue	
<b>)</b>	The Thai Chicken Pizza	3319.75	
	The Barbecue Chicken Pizza	3232.5	
	The California Chicken Pizza	3008	
	The Pepperoni Pizza	2755.5	
	The Classic Deluxe Pizza	2588	
	The Greek Pizza	2280.8999999999996	
	The Italian Supreme Pizza	2661	
	The Sicilian Pizza	2553.25	
	The Spicy Italian Pizza	2496.75	
	The Four Cheese Pizza	2329.9000000000005	
	The Five Cheese Pizza	2312.5	
	The Vegetables I Vegetable	2004 25	

```
-- Analyze the cumulative revenue generated over time
     select date,
     sum(revenue) over(order by date) as cum revenue
     from
     (select orders.date,
     sum(order detail.quantity * pizzas.price) as revenue
8
     from order detail join pizzas
9
     ON order detail.pizza id=pizzas.pizza id
                                                          Result Grid
                                                                        Filter Rows:
0
     join orders
     on orders.order id = order detail.order id
1
                                                              date
                                                                          cum_revenue
     group by orders.date) as sales;
2
                                                             2015-01-01
                                                                         2713.8499999999995
                                                             2015-01-02
                                                                         5445,749999999999
                                                             2015-01-03
                                                                         8108, 15
                                                             2015-01-04
                                                                         9863.6
                                                             2015-01-05
                                                                         11929.55
                                                             2015-01-06
                                                                         12596.4
```

```
-- Group the orders by date and calculate the average number of pizzas ordered per day

SELECT

ROUND(AVG(quantity), 0)

FROM

(SELECT

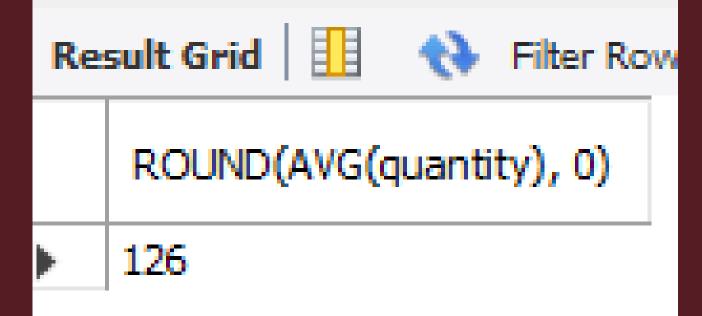
orders.date, SUM(order_detail.quantity) AS quantity

FROM

orders

JOIN order_detail ON orders.order_id = order_detail.order_id

GROUP BY orders.date) AS order_quantity;
```



```
-- List the top 5 most ordered pizza types along with their quantities
SELECT
   pizza_types.name, SUM(order_detail.quantity) AS quantity
FROM
   pizza_types
       JOIN
   pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
       JOIN
   order_detail ON order_detail.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY quantity DESC
LIMIT 5;
                                                      Result Grid
```

	name	quantity
•	The Pepperoni Pizza	220
	The Barbecue Chicken Pizza	182
	The Thai Chicken Pizza	181
	The California Chicken Pizza	176
	The Hawaiian Pizza	167

Filter Rows:

```
-- identify the most common pizza size ordered
SELECT
    quantity, COUNT(order_details_id)
FROM
    order_detail
GROUP BY quantity;
SELECT
    pizzas.size,
    COUNT(order_detail.order_details_id) AS order_count
FROM
    pizzas
        JOIN
    order_detail ON pizzas.pizza_id = order_detail.pizza_id
GROUP BY pizzas.size
ORDER BY order_count DESC;
```

Re	sult Grid	Filter Rows:
	quantity	COUNT(order_details_id)
	1	3629
	2	64
	3	3

### -- Join the necessary tables to find the total quantity of each pizza category ordered

```
SELECT
    pizza_types.category, SUM(order_detail.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_detail ON order_detail.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY quantity DESC;
```

Re	sult Grid	Filter
	category	quantity
<b>•</b>	Classic	1127
	Supreme	923
	Veggie	906
	Chicken	810