**LINER OPERATIONS DAY-TO-DAY ACTIVITIES**

* The ship operator or account manger will be in charge of the vessels or fleet of vessels under CISL or any other additional container vessel and will be involved with tasks such as agency management, documentation with shipping lines and or their agents, bunker requests coordination, crew management and ship spares coordination.
* Follow up on vessel schedules and updating the existing & potential key clients including shipping lines.
* He will also be actively involved in port planning and operations management/coordination.
* The Ship Operator or liner account manager will be responsible for ensuring the vessel’s voyage is performed efficiently and ensuring costs are kept to a minimum.
* He will be required to manage any payments issues from principal/s including billing and final settlements of funds when the voyage is complete.
* He will be expected to be fully involved in identifying commercial opportunities including any commercial analysis, preparation of operational reports on completion of each voyage.
* He will be expected to update principal and ESL company on opportunity areas and provide report-analyzing development that directly affects contract performance to the principal for appropriate decision-making.
* To effectively manage and control stevedore productivity as per port commitment of between 25-27 moves per hour/per crane/Hk, and to exceed such level when possible, in all shifts on a daily basis.
* Maintain constant communication with the Vessel Master / Shift Manager / Supervisors to ensure  effective vessel operations
* He will ensure effective inter and intra departmental communication
* Coordinate with the principals to ensure that the work plans/documents essential for the vessel  operations are available, if not take up the matter with the respective parties to avoid operational down times
* Discuss yard planning strategies with port operations personnel, analyze its impact on the vessel operations,  identify possible corrective actions and convey this to the principals .
* To productively conduct and lead Operations planning meetings with the team and take lead in resolving issues amicably and to the satisfaction of all the principals.
* To function harmoniously with all the port users/clients such as the Shipping Lines and other Governmental agencies, thereby establishing solid customer retention base, without relinquishing any percentage of the market share to the competitor.
* To continuously motivate, support and harness the entire Operations team towards the goals and objectives as echoed in the Company’s Vision.
* To sustain good relationships/linkages with the business counterparts, at large.
* To systematically train the entire Operations team with regard to the technical and non- technical aspects of their work, expose those high potential Operations Team players to special projects and work out the succession planning by way of effective training on the job.
* Ensure optimum utilization of company assets & resources to increase operational profitability.
* Represent the company on local associations &/or port authority meetings including the KSAA regular port community meeting.
* Ensure reporting timelines are met and reports are accurate and relevant.
* Advise management on what, property assets and technology is needed to improve efficiency in container operations.
* Manage operational induced claims by ensuring all legal steps are taken through legal department and as per laid departmental procedures.
* Do regular research work to gain knowledge that will assist the company in relevant decision making in matters directly affecting company strategy basis marine and cargo operations.