

CURRICULUM VITAE

DR. KISHOR NAVANDAR

BLUE BILLION GROUP
CHAIRMAN & MANAGING DIRECTOR

A conceptualizer possessing a wealth of experience in Real Estate, Hospitality, Energy & Media. Proven ability of successful startup to business conglomerates, consistently achieving new milestones and persistent growth.

ADDRESS

Pune Office

5th Floor, Gera Legend, North
Main Road, Near German Bakery,
Koregaon Park, Pune 411014
Maharashtra, India.

Mumbai Office

24/25 Poddar Chamber, Syed
Adullah Brelvi Road, Opp. Mumbai
Samachar Press, Hormiman Circle,
Fort, Mumbai 400 001 Maharashtra,
India.

CONTACT

Website: www.bluebilliongroup.com

Email: Kishorbbg@gmail.com

SKILLS

- Excellent public relations and customer service skills.
- Leadership qualities.
- Supervision and counseling skills.
- Proven ability to operate as an effective leader.
- Excellent marketing and sales abilities.
- Ability to liaise and negotiate at all levels.

EDUCATIONAL QUALIFICATION

2001: PG Certificate in International Marketing, Victoria University, Australia.

1993: Bachelor of Social and Legal Science, Poona University, India.

2021: Honorary Doctorate in Hospitality, St. Mother Theresa University for Digital Educational Excellence and Sustainability Development (accredited by World Sign JBR HARVARD, U.S.A.)

WORK EXPERIENCE

BLUE BILLION GROUP

2010 ongoing

Chairman and Managing Director,

BLUE BILLION GROUP, (BBG), was formed in 2010 for the purpose of getting all the private limited company's (SPV)'s under one flagship Public Limited Company. The group has 6 verticals such as Realty, Hospitality, Energy, Media, Adventure and Beverages.

Under this flagship company we will get into all types of projects like Infrastructure, high-end Residential, Commercial, Hospitality, and Township. We will also maintain transparency in our dealings in the real estate sector. The company is already in process of acquiring lands in Coorg and Jaisalmer and Jodhpur for Five Star Resorts.

We are starting couple of 5 star luxury hotels and ultra modern luxury residential projects in upmarket localities at Pune and Mumbai.

GLOBAL CHAMBER OF CONSUMER RIGHTS (GCCR)

National Executive Chairman

GCCR is a registered non-governmental, non-profit organisation created to Promote, Protect & Propagate (PPP) the interests of consumers.

- To provide complete awareness and guidance on the rights and privileges of a consumer in our society in different sectors like Medical, Education, Infrastructure, Retail, Information Technology, Media & Communication etc.
- To support Government by informing the Govt. Agencies about adulteration, artificial scarcity, inferior quality products and other such evils help the Government.
- To research, monitor and identify ethical and non-ethical products and services.

MARWADI CHAMBER OF COMMERCE

2010 ongoing

Founder Chairman

A section 25 company incorporated for the creating platform for the unorganized Marwari community for the growth in National and International level. First time in India such a platform has been created.

MARWADI CHAMBER OF COMMERCE - Women Entrepreneurs

Founder Chairman

MARWADI CHAMBER OF COMMERCE - Women Entrepreneurs (MCCWE), where Culture meets Businesses, is specially created to showcase our Indian cultural heritage globally. Going Local to Global is our vision which will improve conditions and enable growth for working women at a community level.

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ORBITAL REAL ESTATE AND PROPERTIES PVT. LTD.

2007 ongoing

REALTY NETWORKS PROPERTY SERVICES PVT. LTD.

May 2006 – 31st March, 2007

Manager – Business development

Realty Networks Property Services Pvt. Ltd is SPV of PRA Realty India Pvt. Ltd, Indian Venture partner of Walton Street Capital & Star Wood Capital from U.S.

- Conceptualization of the town ships, mixed use development in terms of land usage and capital investment
- Analyzing complete project feasibility pre construction, construction management
- Project Management
- Contacting various land owner / farmers for land acquisition. Taking care of complete
- Legal documentation till the buying process is completed
- Interaction with International property consultants
- Providing E2E solutions to various corporate clients in Maharashtra
- Close coordination with Media agencies
- Man Management
- Looking after tie ups with various companies / NGOs for large projects
- Like providing special environment /township & location clearance

ICC REALTY (I) PVT. LTD. – Panchshil Realty Group

Jan. 2003 – March 2006

Manager – Business development

Developers for International Convention Center in Pune, South Asia's largest composite trade and convention centre.

- Handling marketing & sales for the entire project
- Corporate strategy & brand value creation for the project
- Active participation in international seminars, presentations and promotional exhibitions
- Liaisoning with MNCs & corporate houses for their involvement in the project.
- Handling the return on investment portfolio for various international investors and financial institutions.
- Responsible for leasing and sale of 3 million sq.ft. in a 24 month span
- Also looking after the groups allied business's such as lease management, investor portfolio management etc
- Responsible for management & value creation of high net worth NRI investors, investing into the group and it's allied businesses and projects

Advertising & Media planning

- Making annual budget/forecast of the advertising needs of the group for the entire year in consideration of the current market scenario and output generated through advertising in the previous years
- Liaisoning with large media house for print & television
- Identifying international media opportunities for the real estate business of the group and also helping market the international convention centre
- Liaisoning with international media e.g. the Khaleej Times , Business Today, Times , Haward Business Review etc
- Effective liaisoning with the media (newspapers, magazines, satellite channels, cable and web) for press campaigns, editorial coverage, special interviews, one-to-one interviews, special launches etc

Corporate events

- Taking care of the events in totality, right from designing, planning, coordinating with celebrities, and resources internal and external to ensure smooth running of the show to the last detail. Also through such events, interacting with high net worth individuals and investment companies to add value & bring in international investment to icc.

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D.S. KULKARNI DEVELOPERS LTD.

March 2001 – Dec 2002

Senior Marketing Executive

Leading I.S.O. 9001-2000-construction company.

- Business development
- Looking after the requirement of land purchase for the group
- Monitoring daily sales and followups with local and NRI clients including walk-in, on site sales and online enquiries
- Formulating sales strategies, and setting sales targets for the executives
- Overall in charge of the telemarketing team for effective follow-up and conversion of enquiries generated
- Guiding a team of sales executives posted on the site, responsibilities involve; training, setting targets, monitoring day to day enquiries handled by them and their follow up for conversion

Bee Gee Marketing

April 1996 – June 1999

Senior marketing executive

Maharashtra distributor for Jockey international garments.

- Conceptualizing effective sales promotion activities for increasing product awareness and brand equity in Maharashtra
- Developing and implementing marketing plan & forming sales strategy for the organization
- Interaction with all sub distributors & key retailers working under company.
- Organizing events for sales promotions

Kishor Sales Corporation

January 1994 – April 1996

Sales manager

A Maharashtra distributor for Champs lysés, product of Bhilwara group.

- Making aggressive marketing plans to achieve the targeted company sales
- Coordination with the regional office
- Development of product in local and state market
- Looking after sales and liaison with clients
- Coordination with local retailers and distributors
- Looking after customer care department
- Dealing with return goods

Tulsi Textiles

August 1992 – December 1993

Assistant sales manager

Leading trader in textile industry.

- Designing of garments
- Quality control for fabric and color combination
- Development of marketing policy
- Sales and marketing of product
- Local retailers interaction

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Crown Casino ,Melbourne, Australia

July 2000 - November 2001

F & B Attendant

- Front office customer service
- Food and beverage stock maintenance
- Handling cash register
- Mock tails & cocktails preparation
- Brand promotion
- Awarded as "Best employee of the month November 2000"

SPECIAL ACHIEVEMENTS

- Honorary Doctorate in Hospitality, St. Mother Theresa University for Digital Educational, Excellence and Sustainability Development (accredited by World Sign JBR HARVARD, U.S.A.)
- Nelson Mandela Nobel Peace Award for Leadership, Business Excellence and Transforming Lives.
- Asia's Best Innovative Entrepreneur Award 2020-21, ASIA Awards, powered by the RULA Awards, a benchmark of Corporate Excellence worldwide and affiliated with World Research Congress (WRC), International Award Council (IAC), American Merit Council (AMC), International Journal of Research Under Literal Access (IJRULA).
- The Dadasaheb Phalke Award for Contribution to Humanity (Setting an Example), presented annually at the National Film Awards ceremony by the Directorate of Film Festivals, an organisation set up by the Ministry of Information and Broadcasting, Government of India. It is India's highest award in the field of cinema and social service.
- Winner of ET NOW - Leaders of Tomorrow - Empowering a Billion Dreams".
- Certified Happiness Coach, an International Certificate from Happiitude & Berkeley Institute of Well-Being, California, USA.
- Certificate for Outstanding Contribution in Hospitality by the World Leadership Conclave, organized by Global Triumph Foundation and Image Planet in association with MSME, Govt. Of India.
- Dynamic Leader of the Year by the World Leadership Conclave, organized by Global Triumph Foundation and Image Planet in association with MSME, Govt. Of India.
- Received from the World Book of Records - London, a Certificate of Commitment for dedicated and relentless commitment towards promoting safety against Corona-19 Pandemic.
- Awarded the Global Awareness Covid-19 Warrior Certificate for active and voluntary participation by the Ministry of Youth Empowerment and Sports Karnataka State along with the SAARC Nations International Human Rights Association.
- Received prestigious Asian Achievers Award in Dubai for excellent achievement in Real Estate and Hospitality Sector in India.
- Received prestigious Rajiv Gandhi Achievers Award for excellent achievement in conceptualizing futuristic real estate in India.
- Conferred Board Member of Indian International Film & Television Award (IIFTA)
- Chief Guest at Mr Miss Mrs Glamour India 2021, a pageant with the theme 'Designer Walk Of Acid Attack Victims'.
- Guest of Honor at "Karmaveer Achievement Award 2021" at Kohinoor Hotel, Mumbai, on 22nd December 2021, an event to acknowledge the contribution of soldiers, doctors, nurses, police and Safai karamcharis of the country
- Member of the Jury for the "Indian Industry Excellence Awards" scheduled on 12th March 2022 in Mumbai.
- Jury member of the Mrs Universe 2020-2021, in UAE.
- Jury member of the Miss and Mrs Blissful India 2021
- Served as Multiple District President for Leo Club International, Highest Post in the World in Leo Club.
- Awarded as Best Youth Of The Camp at 28th International Youth Camp, Italy, 1997.
- Chartered President, Victoria University Indian Cultural Club, Australia.
- Invited and honored by Lion Club of Enfield London, London, 1997.