

# GreenBook Price Trends



## Definitions

**Fair Market Value (FMV)** is defined as the estimated amount, expressed in terms of money, that may reasonably be expected for the equipment, in exchange, between a willing buyer and a willing seller, neither under any compulsion to buy or sell, with both parties reasonably cognizant of all relevant facts and circumstances.

**Valuation** is the analytical process of determining the current (or projected) worth of an asset or a company. There are many techniques used for doing a valuation.

**Pricing Schema** Is the calculations procedure of Condition Type, useful to minimize condition types while mention prices for Vendor.

**Wholesale Used Working** Used equipment sold but tested, items will include a 30-day warranty.

**Retail & Marketplace Refurbished** Equipment reconditioned to the device's original manufacturer standards.

**Category:** NB Notebook PC Desktop AIO All-in-One TB Tablet

**Brand:** MS Microsoft PN Panasonic

**Configuration** is the manner in which components are arranged to make up the computer system.

## The Process

Our pricing starts with our team researching FMV for parts and components for the most common models, then our sales team provides an in depth pricing valuation using current pricing from major retailers and marketplaces like Amazon, eBay, BestBuy, Target, Office Depot just to name a few, along with our historical data, we use this information to build a pricing schema based on special attributes per categories, this allows our team to quickly provide pricing across major OEMs using the model's attributes to calculate both Wholesale and Marketplace/Retail pricing.

PlanITROI acquires most of the data shown using available online tools and historical data, and makes no representation of accuracy or availability. PlanITROI expressly provides notice, therefore, that any particular item of equipment might not be available at the values indicated.

## Management Summary

The Computing Value Report is a monthly analysis of refurbished and used computing fair market values for specific equipment bought by users. Computer equipment loses value over time, meaning its fair market worth will no longer be the price you paid for it. After all, technology is constantly evolving and new, more up-to-date models are being regularly released. This price information will form input to users' new vs. used acquisition evaluations and enable users to track values of currently own equipment. Vendors are increasingly offering users asset buybacks and used equipment options. The U.S. Computing Value Report can be employed to evaluate these against fair market retail values for the same or similar equipment. Equipment purchased by lessors or vendors from end users will generally be at prices lower than those depicted. We do not attempt to forecast spreads (i.e., the difference between end-user selling prices and enduser buying prices), since these will vary significantly from one piece of equipment to another depending on market supply/demand, the quantity involved and imbalances due to aberrations in the market.

| 2024 Remarketed Retail Sales |        |                   |             |               |               |
|------------------------------|--------|-------------------|-------------|---------------|---------------|
| Category                     | Brand  | Model             | Jan-2024    | Feb-2024      | Mar-2024      |
| Notebook                     | Lenovo | 300E 2ND GEN      | \$1,248.91  | \$2,054.87    | \$113.99      |
| Notebook                     | Lenovo | FLEX 5 15ITL05    | \$1,636.97  | \$3,848.91    | \$14,511.61   |
| Notebook                     | Lenovo | IDEAPAD 1 14IAU7  | \$23,582.72 | \$20,248.09   | \$939.96      |
| Notebook                     | Lenovo | IDEAPAD 1 14IGL7  | \$13,298.96 | \$9,082.34    | \$3,731.76    |
| Notebook                     | Lenovo | IDEAPAD 1 14IJL7  | \$10,933.19 | \$20,257.75   | \$3,525.78    |
| Notebook                     | Lenovo | IDEAPAD 1 15AMN7  | \$79,018.77 | \$99,591.06   | \$1,17,348.11 |
| Notebook                     | Lenovo | IDEAPAD 1 15IAU7  | \$6,826.62  | \$21,421.91   | \$574.98      |
| Notebook                     | Lenovo | IDEAPAD 1 15IJL7  | \$23,720.78 | \$17,137.90   | \$1,10,170.18 |
| Notebook                     | Lenovo | IDEAPAD 3 14ALC6  | \$29,714.99 | \$20,153.39   | \$10,799.91   |
| Notebook                     | Lenovo | IDEAPAD 3 14ITL05 | \$22,536.84 | \$50,692.46   | \$34,703.07   |
| Notebook                     | Lenovo | IDEAPAD 3 15ALC6  | \$899.97    | \$1,089.97    | \$1,979.93    |
| Notebook                     | Lenovo | IDEAPAD 3 15IAU7  | \$25,433.15 | \$33,923.85   | \$54,552.15   |
| Notebook                     | Lenovo | IDEAPAD 3 15IGL05 | \$816.96    | \$0.00        | \$107.99      |
| Notebook                     | Lenovo | IDEAPAD 3 15IIL05 | \$177.09    | \$14,827.45   | \$28,808.81   |
| Notebook                     | Lenovo | IDEAPAD 3 15IML05 | \$879.96    | \$3,009.85    | \$3,938.78    |
| Notebook                     | Lenovo | IDEAPAD 3 15ITL05 | \$2,600.88  | \$4,558.79    | \$1,459.93    |
| Notebook                     | Lenovo | IDEAPAD 3 15ITL6  | \$5,014.33  | \$4,126.86    | \$8,066.44    |
| Notebook                     | Lenovo | IDEAPAD 3 17IAU7  | \$4,762.83  | \$3,827.87    | \$7,309.74    |
| Notebook                     | Lenovo | IDEAPAD 3 17IRU7  | \$709.98    | \$1,479.96    | \$8,773.76    |
| Notebook                     | Lenovo | IDEAPAD 3 17ITL6  | \$5,099.82  | \$3,569.89    | \$4,209.85    |
| Notebook                     | Lenovo | IDEAPAD 5 14ALC05 | \$5,693.48  | \$7,604.58    | \$7,408.76    |
| Notebook                     | Lenovo | IDEAPAD 5 14IAL7  | \$439.99    | \$1,329.97    | \$0.00        |
| Notebook                     | Lenovo | IDEAPAD 5 14ITL05 | \$2,418.93  | \$4,369.88    | \$4,234.89    |
| Notebook                     | Lenovo | IDEAPAD 5 15ABA7  | \$34,291.51 | \$39,064.43   | \$12,876.70   |
| Notebook                     | Lenovo | IDEAPAD 5 15IAL7  | \$20,491.13 | \$16,770.22   | \$72,102.03   |
| Notebook                     | Lenovo | IDEAPAD 5 15IIL05 | \$50,408.42 | \$1,05,269.80 | \$31,429.03   |

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|-----------------|----------------------------|-------------|---------------|---------------|
| Notebook Lenovo | IDEAPAD 5 15ITL05          | \$5,028.88  | \$7,599.81    | \$9,079.74    |
| Notebook Lenovo | IDEAPAD 5 PRO 14ACN6       | \$859.98    | \$549.99      | \$0.00        |
| Notebook Lenovo | IDEAPAD 730S-13IWL         | \$274.99    | \$204.99      | \$359.99      |
| Notebook Lenovo | IDEAPAD FLEX 5 14ABR8      | \$47,543.54 | \$1,78,653.52 | \$4,64,635.19 |
| Notebook Lenovo | IDEAPAD FLEX 5 14ALC05     | \$399.99    | \$949.97      | \$4,039.88    |
| Notebook Lenovo | IDEAPAD FLEX 5 14ALC7      | \$25,423.61 | \$51,573.38   | \$26,465.30   |
| Notebook Lenovo | IDEAPAD FLEX 5 14ARE05     | \$1,059.97  | \$13,704.55   | \$4,269.86    |
| Notebook Lenovo | IDEAPAD FLEX 5 14IAU7      | \$39,663.51 | \$91,058.66   | \$45,261.68   |
| Notebook Lenovo | IDEAPAD FLEX 5 14IIL05     | \$4,934.84  | \$50,688.51   | \$12,119.65   |
| Notebook Lenovo | IDEAPAD FLEX 5 14IRU8      | \$11,416.71 | \$16,844.58   | \$3,389.92    |
| Notebook Lenovo | IDEAPAD FLEX 5 14ITL05     | \$3,215.88  | \$6,969.54    | \$8,881.00    |
| Notebook Lenovo | IDEAPAD FLEX 5 15IIL05     | \$2,366.95  | \$5,949.87    | \$8,379.79    |
| Notebook Lenovo | IDEAPAD FLEX 5 16ABR8      | \$29,324.41 | \$9,614.81    | \$15,269.67   |
| Notebook Lenovo | IDEAPAD FLEX 5 16ALC7      | \$3,277.42  | \$2,709.94    | \$1,379.97    |
| Notebook Lenovo | IDEAPAD FLEX 5 16IAU7      | \$45,954.87 | \$44,748.03   | \$20,018.58   |
| Notebook Lenovo | IDEAPAD FLEX 5 16IRU8      | \$15,539.63 | \$13,439.71   | \$62,029.55   |
| Notebook Lenovo | IDEAPAD FLEX-14IWL         | \$361.98    | \$739.97      | \$2,214.90    |
| Notebook Lenovo | IDEAPAD GAMING 3<br>15ARH7 | \$7,494.87  | \$7,232.89    | \$2,049.97    |
| Notebook Lenovo | IDEAPAD GAMING 3 15IAH7    | \$2,399.96  | \$1,779.98    | \$2,099.97    |
| Notebook Lenovo | IDEAPAD PRO 5 16IRH8       | \$9,344.87  | \$9,119.88    | \$15,349.78   |

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|-----------------|------------------------------|---------------|---------------|---------------|
| Notebook Lenovo | IDEAPAD SLIM 3 15ABR8        | \$17,688.98   | \$38,482.82   | \$70,075.86   |
| Notebook Lenovo | IDEAPAD SLIM 3 15AMN8        | \$349.99      | \$984.97      | \$2,449.91    |
| Notebook Lenovo | IDEAPAD SLIM 3 15IRU8        | \$27,414.24   | \$36,970.45   | \$10,979.65   |
| Notebook Lenovo | IDEAPAD SLIM 5 16ABR8        | \$16,567.67   | \$9,349.81    | \$21,859.53   |
| Notebook Lenovo | IDEAPAD SLIM 5 16IRL8        | \$2,82,825.15 | \$3,07,320.56 | \$1,94,842.29 |
| Notebook Lenovo | IDEAPAD SLIM 7 PRO<br>14IHU5 | \$2,799.96    | \$2,564.96    | \$5,383.90    |
| Notebook Lenovo | LEGION 5 PRO 16ARH7H         | \$2,639.96    | \$3,219.97    | \$6,999.93    |
| Notebook Lenovo | LEGION 5 PRO 16IAH7          | \$17,013.73   | \$6,544.93    | \$12,159.86   |
| Notebook Lenovo | LEGION 5 PRO 16IAH7H         | \$11,249.85   | \$4,409.96    | \$6,409.94    |
| Notebook Lenovo | LEGION 5 PRO 16ITH6          | \$3,949.95    | \$2,559.97    | \$2,349.97    |
| Notebook Lenovo | LEGION 7 16ARHA7             | \$6,629.95    | \$3,199.98    | \$959.99      |
| Notebook Lenovo | LEGION 7 16IAX7              | \$2,379.98    | \$1,045.00    | \$2,099.98    |
| Notebook Lenovo | LEGION 9 16IRX8              | \$44,469.83   | \$30,299.89   | \$40,479.85   |
| Notebook Lenovo | LEGION PRO 5 16ARX8          | \$41,629.62   | \$76,099.34   | \$78,610.33   |
| Notebook Lenovo | LEGION PRO 5 16IRX8          | \$1,30,078.86 | \$1,07,229.12 | \$52,889.58   |
| Notebook Lenovo | LEGION PRO 7 16IRX8          | \$27,299.83   | \$25,399.83   | \$16,749.89   |
| Notebook Lenovo | LEGION PRO 7 16IRX8H         | \$1,62,297.20 | \$1,36,069.38 | \$1,00,720.74 |
| Notebook Lenovo | LEGION SLIM 5 14APH8         | \$13,659.87   | \$8,899.92    | \$28,549.73   |
| Notebook Lenovo | LEGION SLIM 5 16APH8         | \$2,579.97    | \$7,029.92    | \$1,629.98    |
| Notebook Lenovo | LEGION SLIM 5 16IRH8         | \$7,499.92    | \$15,819.85   | \$7,999.91    |
| Notebook Lenovo | LEGION SLIM 7 16APH8         | \$33,939.74   | \$40,779.67   | \$37,864.69   |

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|-----------------|--------------------------------|---------------|-------------|-------------|
| Notebook Lenovo | LEGION SLIM 7 16IRH8           | \$51,618.60   | \$40,219.69 | \$47,729.59 |
| Notebook Lenovo | LENOVO 100E WINDOWS<br>2ND GEN | \$531.96      | \$255.98    | \$231.98    |
| Notebook Lenovo | LENOVO FLEX 7 14IAU7           | \$26,123.48   | \$12,159.76 | \$12,389.74 |
| Notebook Lenovo | LENOVO FLEX 7 14IRU8           | \$2,28,399.77 | \$99,860.50 | \$39,050.36 |
| Notebook Lenovo | LENOVO SLIM 7 14IAP7           | \$25,588.29   | \$25,168.52 | \$43,371.53 |
| Notebook Lenovo | LENOVO SLIM 7 14IRP8           | \$10,679.83   | \$8,239.87  | \$36,629.38 |
| Notebook Lenovo | LENOVO SLIM 7 16IAH7           | \$5,099.23    | \$5,287.94  | \$15,921.84 |
| Notebook Lenovo | LENOVO SLIM 7 PROX<br>14ARH7   | \$43,536.61   | \$47,949.81 | \$48,625.30 |
| Notebook Lenovo | LENOVO SLIM 9 14IAP7           | \$12,568.84   | \$2,674.97  | \$5,539.94  |
| Notebook Lenovo | LENOVO SLIM PRO 7<br>14APH8    | \$5,999.93    | \$30,909.63 | \$12,448.86 |
| Notebook Lenovo | LENOVO SLIM PRO 9 14IRP8       | \$8,869.92    | \$3,399.97  | \$6,999.94  |
| Notebook Lenovo | LENOVO SLIM PRO 9 16IRP8       | \$92,283.05   | \$76,740.21 | \$68,873.39 |
| Notebook Lenovo | LOQ 15APH8                     | \$14,964.80   | \$8,169.89  | \$6,689.91  |
| Notebook Lenovo | LOQ 15IRH8                     | \$29,919.58   | \$35,589.43 | \$26,489.51 |
| Notebook Lenovo | LOQ 16APH8                     | \$23,139.72   | \$6,079.92  | \$6,579.92  |
| Notebook Lenovo | LOQ 16IRH8                     | \$6,569.92    | \$4,509.94  | \$1,379.98  |
| Notebook Lenovo | THINKBOOK 13S G3 ACN           | \$1,249.96    | \$218.74    | \$669.98    |
| Notebook Lenovo | THINKBOOK 13S G4 ARB           | \$499.99      | \$1,299.97  | \$4,589.89  |
| Notebook Lenovo | THINKBOOK 13S G4 IAP           | \$1,084.97    | \$728.98    | \$2,119.94  |
| Notebook Lenovo | THINKBOOK 14 G4 ABA            | \$1,604.96    | \$1,053.97  | \$4,118.88  |
| Notebook Lenovo | THINKBOOK 14 G4 IAP            | \$6,663.84    | \$4,844.89  | \$3,309.92  |

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|-----------------|----------------------------|-------------|------------|-------------|
| Notebook Lenovo | THINKBOOK 15 G2 ITL        | \$459.99    | \$769.98   | \$289.99    |
| Notebook Lenovo | THINKBOOK 15 G4 ABA        | \$2,427.94  | \$5,158.88 | \$19,004.51 |
| Notebook Lenovo | THINKBOOK 15 G4 IAP        | \$9,599.40  | \$9,410.80 | \$10,074.75 |
| Notebook Lenovo | THINKBOOK PLUS G2 ITG      | \$469.99    | \$459.99   | \$1,879.96  |
| Notebook Lenovo | THINKPAD 11E 5TH GEN       | \$1,121.93  | \$666.96   | \$1,455.91  |
| Notebook Lenovo | THINKPAD 11E YOGA GEN 6    | \$18,423.76 | \$3,759.79 | \$12,039.26 |
| Notebook Lenovo | THINKPAD E14               | \$279.99    | \$1,509.95 | \$224.99    |
| Notebook Lenovo | THINKPAD E14 G4            | \$4,096.90  | \$820.98   | \$3,292.91  |
| Notebook Lenovo | THINKPAD E14 GEN 2 (INTEL) | \$479.99    | \$597.98   | \$629.98    |
| Notebook Lenovo | THINKPAD E14 GEN 4 (AMD)   | \$1,882.95  | \$865.97   | \$964.97    |
| Notebook Lenovo | THINKPAD E14 GEN 4 (INTEL) | \$4,612.89  | \$1,889.95 | \$5,563.85  |
| Notebook Lenovo | THINKPAD E14 GEN 5 (AMD)   | \$1,429.97  | \$1,739.96 | \$1,609.96  |
| Notebook Lenovo | THINKPAD E14 GEN 5 (INTEL) | \$7,465.91  | \$1,269.97 | \$299.99    |

**Disclaimer:**

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