

# MF (Market Fulfillment) Quick Win Orders

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## Summary

**Total MF Orders (90 days):** 227

**Quick Win Orders:** 72 orders to OMS-enabled suppliers

**Quick Win GMV:** \$133,083.83

**OMS-Enabled Suppliers:** 34

**Key Finding:** These 72 orders went to suppliers who already accept OMS requests but were processed manually by the MF team.

## Quick Wins by MF Team Member

MF Team Member	Quick Win Orders	GMV
Katherine Dragan	27	\$53,167
Jervin Rei Yabut	18	\$40,173
Susan Villanueva	14	\$21,146
Karthik Raj	13	\$18,598
<b>TOTAL</b>	<b>72</b>	<b>\$133,084</b>

## All 34 OMS-Enabled Suppliers (MF Bypassed)

#	Supplier	Orders	GMV
1	Powertrip Rentals - Signal Hill CA +131029209...	7	\$6,099
2	Sunstate Equipment - Orlando FL 8558088875	4	\$13,059
3	Sunstate Equipment - Charlotte NC 7044904706	4	\$3,577
4	Continental Lift Truck - New York NY 64652944...	4	\$4,533
5	Defatte Equipment Rentals - Ukiah CA	4	\$17,377
6	All Pro Lift and Equipment LLC - Phoenix AZ 6...	4	\$7,952
7	Leppo Rents (Bobcat of Jacksonville) - Jackso...	4	\$4,164
8	Lift X Rentals - Palmetto FL 8553354389	4	\$6,802
9	Tejas Equipment Rental - Alvarado TX 81779007...	3	\$5,439
10	U-Rent It Sales & Service - Rockwall TX 97277...	3	\$2,708
11	Tejas Equipment Rental - San Antonio TX +1737...	3	\$5,278
12	Aerial Plus - Burlington ON +19053339580	2	\$2,174

13	Skyblack Rentals - Houston TX +17134164702	2	\$3,460
14	Northside Tool Rental - Buckhead (Atlanta) GA...	2	\$2,594
15	Sunstate Equipment - Raleigh (Garner) NC 9848...	2	\$3,946
16	United Rentals	2	\$1,321
17	Sunstate Equipment - Tucson AZ 8558088875	1	\$983
18	Sunstate Equipment - Stockton (French Camp) C...	1	\$1,529
19	Tejas Equipment Rental - San Marcos TX +15127...	1	\$1,200
20	Sunstate Equipment - Saint Gabriel LA +122568...	1	\$1,441
21	Thompson & Johnson Equipment Co., Inc - East ...	1	\$3,599
22	Sunstate Equipment - Roseville CA 8558088875	1	\$1,372
23	Sunstate Equipment - Atlanta GA 6782686590	1	\$2,477
24	Sunstate Equipment - Phoenix AZ 8558088875	1	\$3,978
25	Sunstate Equipment - Benicia CA 8558088875	1	\$850
26	Summit Toyotalift - North Haven CT +120349021...	1	\$9,627
27	Stoney Creek Equipment Rentals - Hamilton ON ...	1	\$969
28	Renegade Rentals LLC - Brigham City UT 435723...	1	\$1,566
29	Need a Lift Rentals - Fort Lauderdale FL 1954...	1	\$949
30	LGP Equipment Rentals - Bell Gardens CA 32356...	1	\$3,117
31	Bobcat of York (Crownstone Equipment) - Frede...	1	\$5,588
32	Best Rental Services Inc - Vaughan ON 9053033...	1	\$903
33	Arapahoe Rental - Westminster CO 3034293589	1	\$1,110
34	UpLift Equipment Rentals - Medley FL +1786706...	1	\$1,341
	<b>TOTAL</b>	<b>72</b>	<b>\$133,084</b>

## All 72 Quick Win Orders - Full Detail

Orders to OMS-enabled suppliers processed manually by MF team.

#	Date	Equipment	Size	GMV	MF Rep	Supplier
1	02/12/26	Articulated Boo	45ft	\$1,629	Katherine Dr	Lift X Rentals - Palmetto FL...
2	02/12/26	Telehandler	5,000lbs	\$2,766	Susan Villan	Tejas Equipment Rental - Alv...
3	02/12/26	Excavator	15ton	\$5,010	Jervin Rei Y	Sunstate Equipment - Orlando...
4	02/11/26	Scissor Lift	34ft	\$2,477	Jervin Rei Y	Sunstate Equipment - Atlanta...
5	02/11/26	Forklift	40,000lbs	\$9,627	Katherine Dr	Summit Toyotalift - North Ha...
6	02/11/26	Wheeled Skid Lo	1700lbs	\$1,494	Jervin Rei Y	Sunstate Equipment - Raleigh...
7	02/10/26	Articulated Boo	60ft	\$5,764	Katherine Dr	Defatte Equipment Rentals - ...
8	02/10/26	Articulated Boo	60ft	\$1,271	Katherine Dr	Tejas Equipment Rental - San...
9	02/10/26	Forklift	10,000lbs	\$4,238	Katherine Dr	Defatte Equipment Rentals - ...
10	02/10/26	Scissor Lift	19ft	\$1,200	Jervin Rei Y	Tejas Equipment Rental - San...
11	02/10/26	Forklift	5,000lbs	\$983	Susan Villan	Sunstate Equipment - Tucson ...
12	02/09/26	Articulated Dum	45ft	\$1,281	Katherine Dr	Lift X Rentals - Palmetto FL...
13	02/09/26	Articulated Boo	80ft	\$3,117	Jervin Rei Y	LGP Equipment Rentals - Bell...
14	02/09/26	Scissor Lift	19ft	\$908	Katherine Dr	Sunstate Equipment - Charlot...
15	02/09/26	Scissor Lift	19ft	\$908	Katherine Dr	Sunstate Equipment - Charlot...
16	02/09/26	Articulated Boo	45ft	\$656	Katherine Dr	Powertrip Rentals - Signal H...
17	02/06/26	Telehandler	8,000lbs	\$2,452	Karthik Raj	Sunstate Equipment - Raleigh...
18	02/06/26	Forklift	8-11,000lbs	\$3,599	Karthik Raj	Thompson & Johnson Equipment...
19	02/06/26	Articulated Boo	45ft	\$548	Katherine Dr	Powertrip Rentals - Signal H...
20	02/06/26	Articulated Boo	45ft	\$2,016	Katherine Dr	Lift X Rentals - Palmetto FL...
21	02/05/26	Articulated Boo	60ft	\$1,806	Katherine Dr	Tejas Equipment Rental - San...
22	02/04/26	Excavator	15ton	\$5,767	Jervin Rei Y	Sunstate Equipment - Orlando...
23	02/04/26	Telehandler	8,000lbs	\$1,644	Katherine Dr	Tejas Equipment Rental - Alv...
24	02/03/26	Scissor Lift	32ft	\$1,029	Susan Villan	Tejas Equipment Rental - Alv...
25	02/03/26	Scissor Lift	26ft	\$1,566	Katherine Dr	Renegade Rentals LLC - Brigh...
26	02/02/26	Compact Track L	1700lbs	\$5,588	Jervin Rei Y	Bobcat of York (Crownstone E...
27	02/02/26	Forklift	5,000lbs	\$1,578	Katherine Dr	Northside Tool Rental - Buck...
28	02/02/26	Scissor Lift	26ft	\$1,016	Katherine Dr	Northside Tool Rental - Buck...
29	01/30/26	Articulated Dum	45ft	\$1,877	Katherine Dr	Lift X Rentals - Palmetto FL...
30	01/30/26	Telehandler	5,000lbs	\$1,580	Susan Villan	Powertrip Rentals - Signal H...
31	01/29/26	Articulated Boo	60ft	\$872	Jervin Rei Y	Sunstate Equipment - Orlando...
32	01/27/26	Telehandler	6,000lbs	\$1,341	Jervin Rei Y	UpLift Equipment Rentals - M...
33	01/27/26	Vertical Man Li	-	\$1,070	Susan Villan	Aerial Plus - Burlington ON ...

34	01/27/26	Telehandler	8,000lbs	\$1,104	Susan Villan	Aerial Plus - Burlington ON ...
35	01/27/26	Scissor Lift	-	\$1,375	Jervin Rei Y	Continental Lift Truck - New...

## All 72 Quick Win Orders (continued)

#	Date	Equipment	Size	GMV	MF Rep	Supplier
36	01/27/26	Articulated Boo	60ft	\$1,410	Jervin Rei Y	Sunstate Equipment - Orlando...
37	01/26/26	Forklift	5,000lbs	\$850	Jervin Rei Y	Sunstate Equipment - Benicia...
38	01/26/26	Telehandler	5,000lbs	\$1,316	Susan Villan	Powertrip Rentals - Signal H...
39	01/23/26	Misc / Non-Core	-	\$1,092	Karthik Raj	U-Rent It Sales & Service - ...
40	01/21/26	Forklift	5,000lbs	\$600	Susan Villan	All Pro Lift and Equipment L...
41	01/21/26	Scissor Lift	40ft	\$1,372	Susan Villan	Sunstate Equipment - Rosevil...
42	01/20/26	Forklift	10,000lbs	\$1,529	Jervin Rei Y	Continental Lift Truck - New...
43	01/20/26	Scissor Lift	26ft	\$583	Karthik Raj	All Pro Lift and Equipment L...
44	01/19/26	Backhoe	70hp +	\$3,978	Jervin Rei Y	Sunstate Equipment - Phoenix...
45	01/16/26	Articulated Boo	45ft	\$2,200	Karthik Raj	Tejas Equipment Rental - San...
46	01/15/26	Telehandler	10,000lbs	\$6,216	Susan Villan	All Pro Lift and Equipment L...
47	01/15/26	Mini Excavators	6ton	\$562	Jervin Rei Y	Leppo Rents (Bobcat of Jacks...
48	01/15/26	Misc / Non-Core	-	\$375	Susan Villan	Powertrip Rentals - Signal H...
49	01/15/26	Misc / Non-Core	-	\$375	Susan Villan	Powertrip Rentals - Signal H...
50	01/15/26	Scissor Lift	19ft	\$903	Karthik Raj	Best Rental Services Inc - V...
51	01/14/26	Telehandler	6,000lbs	\$1,441	Katherine Dr	Sunstate Equipment - Saint G...
52	01/14/26	Scissor Lift	32ft	\$949	Karthik Raj	Need a Lift Rentals - Fort L...
53	01/13/26	Forklift	10,000lbs	\$3,125	Katherine Dr	Defatte Equipment Rentals - ...
54	01/13/26	Articulated Boo	60ft	\$4,250	Katherine Dr	Defatte Equipment Rentals - ...
55	01/12/26	Telehandler	5,000lbs	\$1,110	Susan Villan	Arapahoe Rental - Westminste...
56	01/12/26	Scissor Lift	19ft	\$791	Katherine Dr	United Rentals
57	01/12/26	Articulated Boo	45ft	\$969	Karthik Raj	Stoney Creek Equipment Renta...
58	01/09/26	Mini Excavators	6ton	\$1,500	Jervin Rei Y	Leppo Rents (Bobcat of Jacks...
59	01/09/26	Scissor Lift	19ft	\$665	Katherine Dr	Sunstate Equipment - Charlot...
60	01/09/26	Scissor Lift	19ft	\$1,095	Katherine Dr	Sunstate Equipment - Charlot...
61	01/09/26	Telehandler	-	\$1,235	Karthik Raj	Skyblack Rentals - Houston T...
62	01/08/26	Attachments	-	\$51	Karthik Raj	U-Rent It Sales & Service - ...
63	01/08/26	Forklift	5,000lbs	\$1,565	Karthik Raj	U-Rent It Sales & Service - ...
64	01/08/26	Scissor Lift	32ft	\$854	Katherine Dr	Continental Lift Truck - New...
65	01/08/26	Telehandler	-	\$2,225	Karthik Raj	Skyblack Rentals - Houston T...
66	01/08/26	Scissor Lift	19ft	\$530	Katherine Dr	United Rentals
67	01/07/26	Telehandler	6,000lbs	\$1,529	Katherine Dr	Sunstate Equipment - Stockto...
68	01/07/26	Mini Excavators	6ton	\$1,269	Jervin Rei Y	Leppo Rents (Bobcat of Jacks...
69	01/06/26	Forklift	10,000lbs	\$1,249	Susan Villan	Powertrip Rentals - Signal H...

70	01/06/26	Scissor Lift	-	\$775	Karthik Raj	Continental Lift Truck - New...
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## All 72 Quick Win Orders (continued)

#	Date	Equipment	Size	GMV	MF Rep	Supplier
71	01/06/26	Forklift	32ft	\$553	Katherine Dr	All Pro Lift and Equipment L...
72	01/06/26	Mini Excavators	2ton	\$832	Jervin Rei Y	Leppo Rents (Bobcat of Jacks...

## Equipment Type Breakdown

Equipment Type	Orders	GMV
Scissor Lift	18	\$18,998
Articulated Boom Lift	13	\$26,509
Telehandler	13	\$25,958
Forklift	12	\$29,497
Mini Excavators	4	\$4,164
Misc / Non-Core	3	\$1,842
Articulated Dump Truck	2	\$3,158
Excavator	2	\$10,776
Attachments	1	\$51
Backhoe	1	\$3,978
Compact Track Loaders	1	\$5,588
Vertical Man Lift	1	\$1,070
Wheeled Skid Loader	1	\$1,494

Analysis based on Keywords Data - Last 90 Days