

Enterprise Sales Executive – Insurance and Financial Industry

Attuaris – The leading financial modeling hosting company is looking for an experienced Sales Executives to drive hosting sales opportunities with large insurance and financial organizations.

The ideal candidate would have experience selling financial modeling applications into Actuarial and/or Financial analysis LOB's and have an appreciation of the complexities associated with these applications.

This opportunity would ideally suit someone already working with modeling applications.

The ideal candidate will have the following experience:

- Experience selling long term outsourcing contracts at CIO and CFO level
- Have established relationships with Insurance and Financial services organizations
- Experience in selling technical hosted solutions

In addition to the specific experience above, the candidate should also display the following qualities:

- Ability to drive sales through the Business while also engaging the IT organization
- Ability to clearly define value and clearly articulate the benefits of a hosted modeling solution
- Continue to refine sales strategy and meet sales objectives.
- Proactive in lead generation

About Attuaris

Attuaris provides highly specialized hosted infrastructure solutions for Actuaries and Financial modelers. The company is a Microsoft Partner and leverages this relationship to win Customers.

The hosting facilities are located in some of the most secure and highly concentrated fiber facilities in the country.

For more information about this exciting opportunity, please send a cover letter and copy of your resume to the following address. Please highlight specific areas where you meet the above criteria.

careers@attuaris.com

Note – No recruiters please