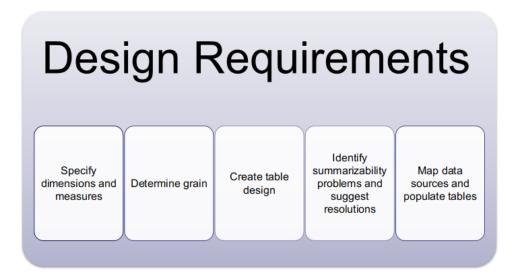
# Data Warehouse Design Assignment

## **Design Process**



Source: Course Material

## Four-Step Dimensional Design Process

The four key decisions made during the design of a dimension

- **1.** Select the business process.
- **2.** Declare the grain.
- **3.** Identify the dimensions.
- **4.** Identify the facts.

Source: Kimball's Book



#### 1. Defining Requirements

- Audience and Problem
- Objective and Key Result
- KPIS, Features, Functions
- Data Latency (e.g. 24 hrs, real-time)



#### 4. Module Iterations

- Logic validation / Help Page
- Functionality
- Layout & flow



#### 2. Wireframe

- Cast vision quickly
- Visual alignment
- Expedite development



#### 5. Review & Feedback

- Stakeholders present
- Change requests documented



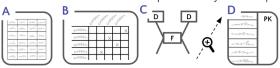
#### 3. Data Model Design

- A Dictionary defines key logic and metrics
- B Bus Matrix grid to define dimensions by process (facts)
- C <u>Data Structure Blueprint</u> defines dimension and fact tables
- D Data Table detail define data points and key relationships



#### 6. Module Delivery

- Final polish
- Handbook Updates
- **Enablement & Training**
- Trusted Data Framework



CFO Org/Data **Data Champion** 

Source: Gitlab's Trusted Data Development

BUSINESS PROCESSES	Date	Product	/ 8	Store Store	Promotion		Employee	
Issue Purchase Orders	X	X	X			_		ſ
Receive Warehouse Deliveries	Х	Х	Х				Х	
Warehouse Inventory	Х	Х	Х					
Receive Store Deliveries	Х	Х	Х	Х			Х	
Store Inventory	Х	Х		Х				
Retail Sales	Х	Х		Х	Х	Х	Х	
Retail Sales Forecast	Х	Х		Х				
Retail Promotion Tracking	Х	Х		Х	Х			
Customer Returns	Х	Х		Х	Х	Х	Х	
Returns to Vendor	Х	Х		Х			X	
Frequent Shopper Sign-Ups	Х			Х		Х	Х	

Source: Enterprise Data Warehouse Bus Architecture

## Questions

Details in requirement document (6)

- 1. Job and Shipment Performance and Trends
  - a. Job Revenue (per Location, over Time)
  - b. Sales Agent Productivity (from Leads to Jobs, over Time)
  - c. Production Trends for Jobs for Entities (time to subjob production)
  - d. Shipment Trends for Jobs (contract time to shipment) (compared to shipment promised dates and first shipping dates)

#### 2. Invoice Trends

- a. Highest Invoice Amounts (over Time)
- b. Trends for Invoicing of Job Amounts for Entities (time to invoice) (over Time)
- c. Returns (difference between invoice quantity and shipping quantity) for Products, Machines, and Locations

#### 3. Financial Performance

- a. Gross Margins (per Location)
- b. Locations Gross Margins Variation by Forecast/Budget (per Month)
- c. Products Most Difficult to Forecast
- d. Most Profitable Products and Locations (over Time)

# Business Process, Dimensions, Measures

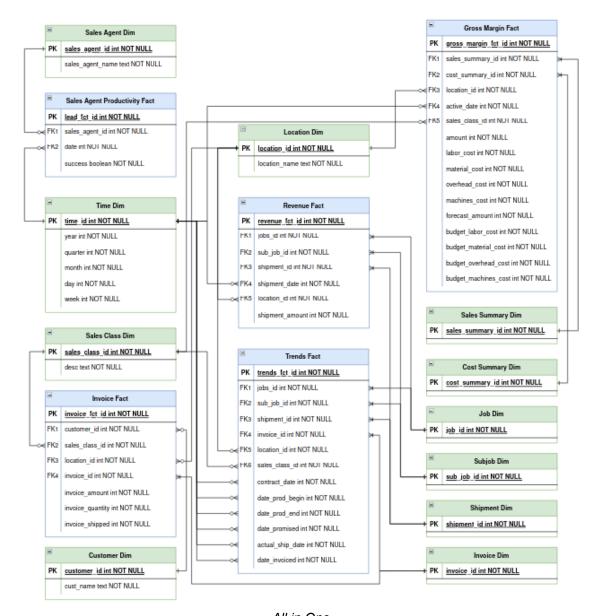
Q	Dims	Attr.	Desc.	Measures	Sources	Agg. Prop.
<u>Revenue</u>	Jobs, Location, Time	Jobs.Unit Price Jobs.Quantity Ordered OR Shipment.Shipment Amount	One table. Price * Quantity	Additive	ERP	SUM Q
Sales Agent Productivity	Sales Agent, Lead, Time	Lead.Success	One table.  Group By Success on Distinct Customer ID	Additive	Lead File	SUM Q
Time to Sub Job Production for Entities	Sub Job, Jobs Location, Sales Class	Jobs.Contract Date Sub Job.Date Prod Begin Sub Job.Date Prod End	Jobs Dim.  Date Prod Begin - Contract Date	Semi-additive	ERP	AVG Q
Shipment Trends for Jobs	Shipment, Jobs	Jobs.Contract Date Jobs.Date Promised Shipment.Actual Ship Date	Jobs. Dim.  Actual Ship Date - Contract Date	Semi-additive	ERP	AVG Q
Entities with Highest Invoice Amounts	Invoice, Customers, Locations, Products	Invoice.Invoice Amount	Entities Dim.  Group By  Entities	Additive	ERP	SUM Invoice Amounts
Time to Invoice for Locations & Products	Invoice, Locations, Products	Jobs.Contract Date Invoice.Date Invoiced	Entities Dim.	Semi-additive	ERP	AVG Q

Returns	Invoice	Quantity, Shipped	One Table. Quantity - Shipped	Additive	ERP	SUM, AVG Q
Gross Margins per Locations	Sales Summary, Cost Summary	Sales.Amount Cost.Cost * Locations	Amount - Cost	Semi-additive	Summary	AVG Q
Locations Gross Margins Variation by Forecast/Budget (Monthly)	Sales Summary, Cost Summary	Sales.Amount Cost.* Cost Locations Month	Amount - Cost	Non-additive	Summary	AVG, STDEV Q
Products Most Difficult to Forecast	Same as above, Sales Class	Sales.Amount Sales.Forecast Amount Sales.Sales Class	ABS(Amount - Forecast Amount)	Non-additive	Summary	-
Most Profitable Products and Locations	Same as above, Locations	Sales.Amount Cost.* Cost Locations Sales.Sales Class	Amount - Cost	Non-additive	Summary	MAX, AVG Q

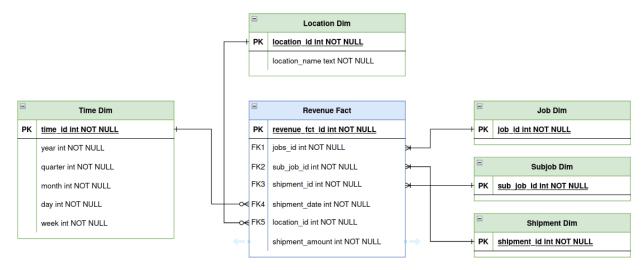
# Cube and Grain

Cube	Grain	Dims	Measures	Sparsity
Revenue	Shipment (2,500,000)	Job + Subjob Time	Shipment Amount	0.986
Sales Agent Productivity	Lead (250,000)	Sales Agent Time	Success	-
Trends	Shipment (2,500,000)	Job + Subjob Invoice Location Sales Class Time	Contract Date Date Prod Begin Date Prod End Date Promised Actual Ship Date Date Invoiced	-
Invoice	Invoice (1,000,000)	Location Sales Class Time	Invoice Amount Invoice Quantity Invoice Shipped	-
Gross Margins per Locations	Sales + Cost Summary (5,400)	Location Sales Class Time	Amount Labor Cost Material Cost Overhead Cost Machines Cost Forecast Amount Budget Labor Cost Budget Material Cost Budget Overhead Cost Budget Machines Cost	-

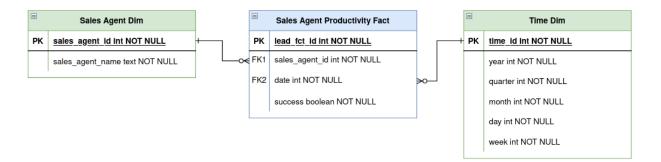
### **Schemas**



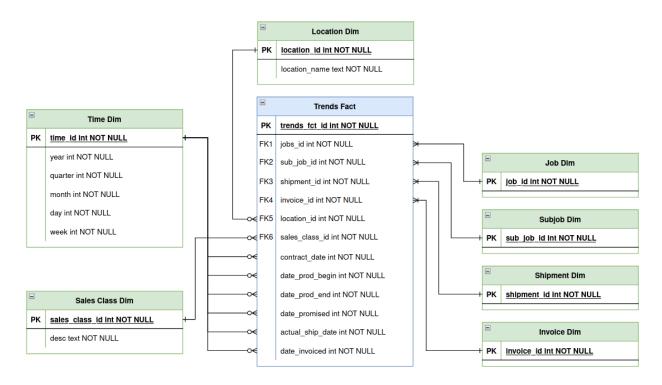
All in One (blue is fact tables, green is dimension tables. Long dimension details are omitted)



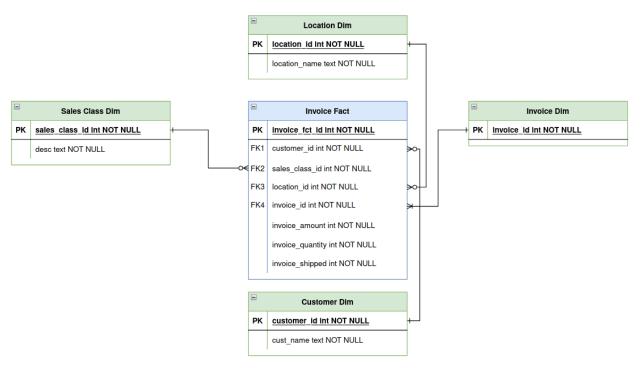
Revenue Fact Table



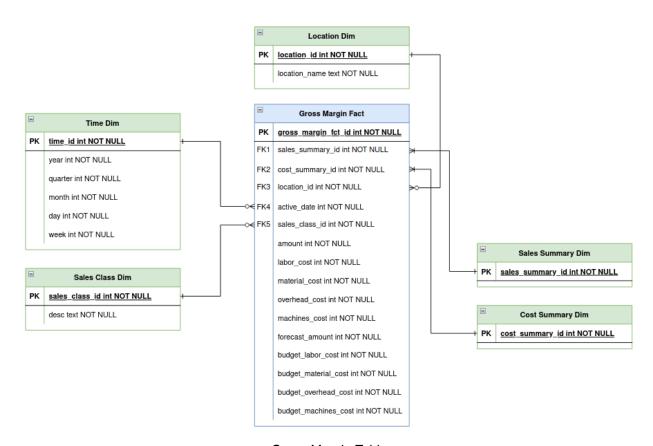
Sales Agent Productivity Table



Trends Fact Table



Invoice Table



Gross Margin Table

## Summarizability

No known problems might arise because I designed them with a more complex integration schemes in mind, so that:

- It's *complete* at the finest grain, that is all information needed is there. `NOT NULL` is safe to be given in all columns. Therefore, **incomplete relationship might not happen**
- There's no non-strict dimension-fact relationship, because
  - I'm making sure each row is single-valued (1NF)
  - There's no *many-to-many* relationship in the source data, so no further M-N simplifications are required

# Sample Data

#### Revenue Fact

revenue_fct_id	jobs_id	sub_job_id	shipment_id	shipment_date	location_id	shipment_amount
1	111111	1	111111	20140115	1	15.000
2	111111	1	111112	20140117	1	22.500
3	111111	2	111113	20140202	1	9.000
4	222222	1	111114	20150126	1	13.500
5	222222	1	111115	20150202	1	13.500
6	222222	2	111116	20150215	1	15.500
7	333333	1	111117	20150410	3	7.000

### Time Dim

time_id	year	quarter	month	day	week	desc
20130608	2013	2	6	8	23	lead_fct
20131205	2013	4	12	5	49	lead_fct
20131220	2013	4	12	20	51	
20140101	2014	1	1	1	1	gross_margin_fct
20140103	2014	1	1	3	1	trends_fct
20140105	2014	1	1	5	2	trends_fct

	2	10	1	1	2014	20140110
revenue_fct	3	15	1	1	2014	20140115
revenue_fct	3	17	1	1	2014	20140117
trends_fct	4	24	1	1	2014	20140124
trends_fct	4	25	1	1	2014	20140125
	5	31	1	1	2014	20140131
gross_margin_fct	5	1	2	1	2014	20140201
revenue_fct	6	2	2	1	2014	20140202
	6	3	2	1	2014	20140203
trends_fct	7	15	2	1	2014	20140215
trends_fct	9	24	2	1	2014	20140224
	9	28	2	1	2014	20140228
trends_fct, gross_margin_fct	9	1	3	1	2014	20140301
	11	14	3	1	2014	20140314
lead_fct	11	15	3	1	2014	20140315
	14	31	3	1	2014	20140331
	14	1	4	2	2014	20140401
	18	30	4	2	2014	20140430
	18	1	5	2	2014	20140501
lead_fct	20	17	5	2	2014	20140517

20140531	2014	2	5	31	22	
20140601	2014	2	6	1	23	
20140603	2014	2	6	3	23	
20140615	2014	2	6	15	25	
20140630	2014	2	6	30	27	
20140701	2014	3	7	1	27	
20140707	2014	3	7	7	28	
20140731	2014	3	7	31	31	
20140801	2014	3	8	1	31	
20140810	2014	3	8	10	33	lead_fct
20140831	2014	3	8	31	36	
20140901	2014	3	9	1	36	
20140905	2014	3	9	5	36	
20140915	2014	3	9	15	38	
20140930	2014	3	9	30	40	
20141001	2014	4	10	1	40	
20141005	2014	4	10	5	41	
20141031	2014	4	10	31	44	
20141101	2014	4	11	1	44	
20141120	2014	4	11	20	47	lead_fct

20141130	2014	4	11	30	49	
20141201	2014	4	12	1	49	
20141208	2014	4	12	8	50	
20141215	2014	4	12	15	51	
20141231	2014	4	12	31	53	
20150103	2015	1	1	3	1	trends_fct
20150110	2015	1	1	10	2	trends_fct
20150125	2015	1	1	25	5	trends_fct
20150126	2015	1	1	26	5	revenue_fct
20150202	2015	1	2	2	6	revenue_fct
20150203	2015	1	2	3	6	
20150213	2015	1	2	13	7	
20150214	2015	1	2	14	7	trends_fct
20150215	2015	1	2	15	8	revenue_fct
20150224	2015	1	2	24	9	trends_fct
20150228	2015	1	2	28	9	trends_fct
20150303	2015	1	3	3	10	trends_fct
20150304	2015	1	3	4	10	
20150315	2015	1	3	15	12	
20150403	2015	2	4	3	15	trends_fct

20150407	2015	2	4	7	15	trends_fct
20150410	2015	2	4	10	15	revenue_fct
20150411	2015	2	4	11	15	
20150417	2015	2	4	17	16	lead_fct
20150501	2015	2	5	1	18	trends_fct
20150505	2015	2	5	5	19	
20150510	2015	2	5	10	20	
20150515	2015	2	5	15	20	trends_fct
20150529	2015	2	5	29	22	
20150714	2015	3	7	14	29	lead_fct
20150820	2015	3	8	20	34	
20150901	2015	3	9	1	36	
20151017	2015	4	10	17	42	
20151030	2015	4	10	30	44	

#### Location Dim

location_id	name
1	Denver HQ
2	Atlanta Division
3	Montreal Plant

4	London Plant
5	Charlotte Division

### Jobs Dim

job_id
111111
222222
333333
44444
555555
666666

## Subjob Dim

sub_job_id
111111
111111
222222
222222
333333
44444
555555
666666

### Sales Agent Productivity Fact

lead_fct_id	sales_agent_id	date	success
555555	1	20131205	TRUE
665556	2	20141120	TRUE
690006	3	20150417	TRUE
734033	1	20140810	TRUE

### Shipment Dim

shipment_id
111111
111112
111113
111114
111115
111116
111117

### Sales Agent Dim

sales_agent_id	sales_agent_name
1	Ron Jones
2	Tammy Ralston
3	Theo Jackson

633557	1	20140517	TRUE
756778	1	20150714	TRUE
333125	3	20130608	FALSE
673125	2	20140315	FALSE

#### Trends Fact

trends_fct _id	jobs_id	sub_job_i d	shipment _id	invoice_i d	location_i d	sales_cla ss_id	contract_ date	date_prod _begin	date_prod _end	date_pro mised	actual_sh ip_date	date_invo iced
1	111111	1	111111	111111	1	1	20140103	20140105	20140117	20140301	20140115	20140124
2	111111	1	111112	111111	1	1	20140103	20140105	20140117	20140301	20140117	20140124
3	111111	2	111113	111112	1	1	20140103	20140125	20140215	20140301	20140202	20140224
4	222222	1	111114	111113	1	2	20150103	20150110	20150214	20150303	20150126	20150224
5	222222	1	111115	111113	1	2	20150103	20150110	20150214	20150303	20150202	20150224
6	222222	2	111116	111113	1	2	20150103	20150125	20150228	20150303	20150215	20150224
7	333333	1	111117	111114	3	3	20150403	20150407	20150410	20150515	20150410	20150501

#### Invoice Dim

invoice_id
111111
111112

#### Sales Class Dim

sales_class_id	sales_class_desc
1	Credit Card Smart
2	Credit Card Mag

#### **Customer Dim**

customer_id	cust_name	
111111	First Credit	
111112	Second Credit	

111113	_
111114	

3	Debit Card Smart
4	Debit Card Mag
5	Prepaid Mag
6	Loyalty Mag

111113	Third Credit		
111114	First Bank		

#### Invoice Fact

invoice_fct_id	customer_id	sales_class_id	location_id	invoice_id	amount	quantity	shipped
1	111111	1	1	111111	37.500	25.400	25.500
2	111111	1	1	111112	9.000	9.000	9.000
3	111112	2	1	111113	42.500	30.900	32.000

## Gross Margin Fact - 1st part

gross_margin_f ct_id	sales_summary _id	cost_summary_i d	location_id	active_date	sales_class_id	amount	labor_cost
1	1	1	1	20140101	1	993.800	326.250
2	2	2	1	20140201	1	1.883.800	603.563
3	3	3	1	20140301	1	3.103.800	880.875
4	4	4	1	20140401	1	3.896.800	1.158.188
5	5	5	1	20140501	1	5.116.800	1.435.500
6	6	6	1	20140601	1	6.336.800	1.712.813

7	7	7	1	20140701	1	7.556.800	1.990.125
8	8	8	1	20140801	1	8.776.800	2.332.688
9	9	9	1	20140901	1	9.996.800	2.610.000
10	10	10	1	20141001	1	11.216.800	2.926.463
11	11	11	1	20141101	1	12.436.800	3.203.775
12	12	12	1	20141201	1	13.656.800	3.523.500

## Gross Margin Fact - 2nd part

material_cost	overhead_cost	machines_cost	forecast_amount	budget_labor_co st	budget_material _cost	budget_overhea d_cost	budget_machine s_cost
191.250	135.000	202.500	13.500.000	3.915.000	`2.295.000	1.620.000	2.430.000
353.813	249.750	374.625	13.500.000	3.915.000	2.295.000	1.620.000	2.430.000
516.375	364.500	546.750	13.500.000	3.915.000	2.295.000	1.620.000	2.430.000
678.938	479.250	718.875	13.500.000	3.915.000	2.295.000	1.620.000	2.430.000
841.500	594.000	891.000	13.500.000	3.915.000	2.295.000	1.620.000	2.430.000
1.004.063	708.750	1.063.125	13.500.000	3.915.000	2.295.000	1.620.000	2.430.000
1.166.625	823.500	1.235.250	13.500.000	3.915.000	2.295.000	1.620.000	2.430.000
1.367.438	965.250	1.447.875	13.500.000	3.915.000	2.295.000	1.620.000	2.430.000
1.530.000	1.080.000	1.620.000	13.500.000	3.915.000	2.295.000	1.620.000	2.430.000
1.715.513	1.210.950	1.816.425	13.500.000	3.915.000	2.295.000	1.620.000	2.430.000

1.878.075	1.325.700	1.988.550	13.500.000	3.915.000	2.295.000	1.620.000	2.430.000
2.065.500	1.458.000	2.187.000	13.500.000	3.915.000	2.295.000	1.620.000	2.430.000