# Viraj Mahesh

virajmahesh@gmail.com · linkedin.com/in/virajmahesh · San Francisco Bay Area · (510) 646-5944

## **EXPERIENCE**

### Senior Product Manager, YouTube

Sep 2019 – Present

Lead a team of 15 engineers to launch 7 features used by hundreds of millions of viewers to be more immersed and find the perfect moment in a video to watch

- Launched long-press to fast forward. Used by **150M** daily active users. An engineer on the team proposed this feature. I recognized its potential and secured investment from team leads to build and launch the feature.
- Increased the size of image previews while seeking, improving the experience for 50% of daily users. Negotiated approval for additional machine resources for this project amidst company-wide resource reduction initiatives.
- Grew auto-chapter coverage by 10x using generative AI models, meeting the ambitious goal Sundar Pichai announced at Google I/O.
- Launched pinch-to-zoom on mobile devices, used by **100M** users every day. Sundar Pichai tweeted about the launch. Optimized the design to avoid gesture conflict and accidental triggering.
- Launched precise seeking, used by 150M users daily.

Managed the video downloading and consumption experience for YouTube Go, a dedicated YouTube app optimized for new internet users in emerging markets

- Removed on-boarding bottlenecks such as account creation that hurt adoption by new internet users. Increased watchtime and DAU by +6.5%
- Collaborated with marketing and BD to run user acquisition campaigns that added +3.5M DAU in emerging markets like India and Indonesia
- Drove the creation of a new file format for storing downloaded videos in the user's gallery, enabling them to share downloaded videos peer-to-peer without using data.

Acquired new YouTube Premium subscribers by optimizing top-of-funnel (+5% signups), and retain existing members by launching highly used features (25%+ of subscribers; +15% downloads watch time)

- Launched picture-in-picture (PiP) on the YouTube iOS mobile app for all users in the US, and Premium subscribers globally. +5% watchtime and +0.13% daily active users in the US. Used by 25% of Premium subscribers. Influenced Apple to change the iOS PiP API to support YouTube's custom player.
- Launched Smart Downloads for Premium subscribers. +10% download watchtime and +3% download viewers.
- Launched the ability to download and watch YouTube videos in the browser when you're offline. +5% download watch time and +4% Premium signups.
- Expanded the Premium acquisition funnel by showing the download button in more places in the app. +1% Premium signups. Convinced team leads to work on this even though it was outside our formal scope.

Launched an innovative new way to watch YouTube by partnering with social apps

• Partnered with Discord, Google Meet, and Apple FaceTime to launch co-watch integrations that let viewers watch videos together in sync while on a video or voice call.

# Product Manager, Google

 $Jul\ 2017-Jul\ 2018$ 

- Launched Wi-Fi calling for Google Voice, enabling the service to pivot from consumer to enterprise
- Increased accuracy of spam call detection on Android phones, and launched spam SMS detection

#### Product Management Intern, Google

Jul 2016 - Aug 2016

• Defined the age-gating requirements and product experience for YouTube Premium family plans.

### **EDUCATION**

### University of California, Berkeley

May 2017

Bachelor of Science, highest distinction, in Electrical Engineering and Computer Science

GPA: 3.95 (Top 3%)

Awards Arthur M. Hopkin Award; Dean's List (Fa13, Fa14 – Sp16); Honors to date (Fa13 – Sp17)

Activities Undergraduate Researcher; Teaching Assistant

Selected Coursework Machine Learning, Artificial Intelligence, Databases, Corporate Finance, Negotiation