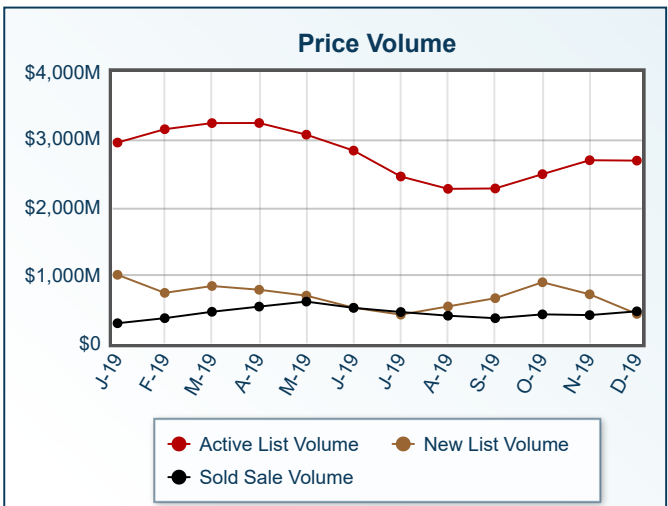
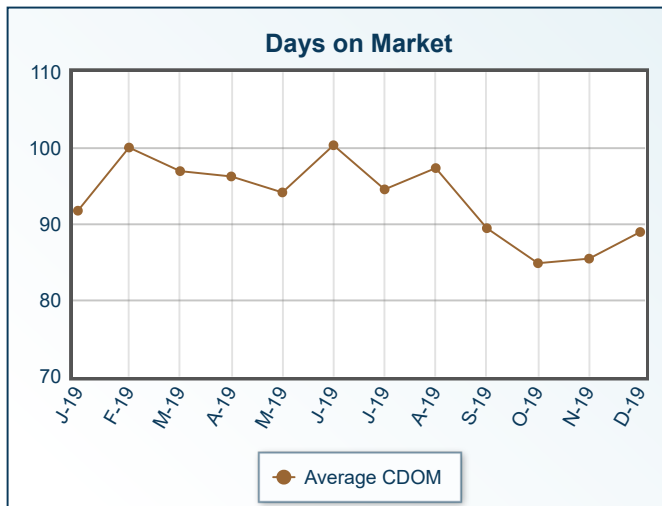
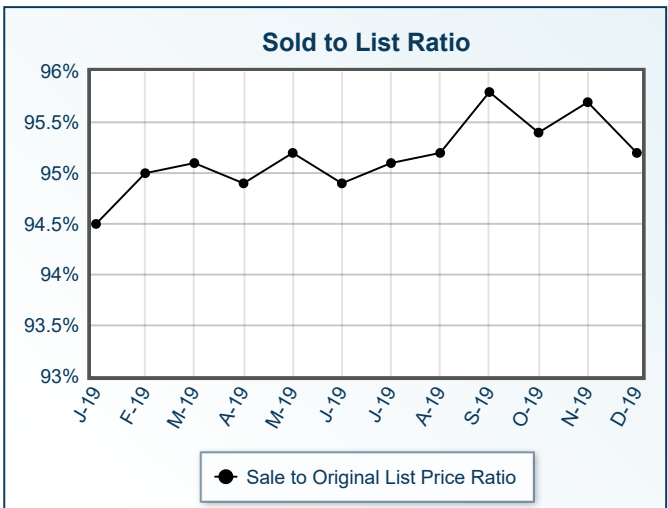
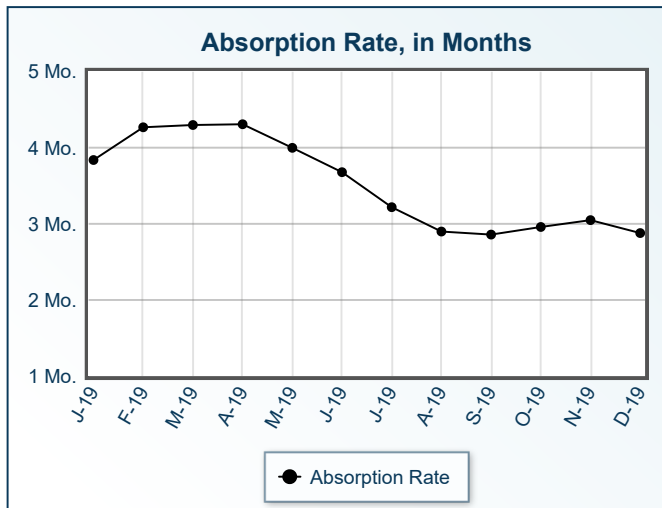
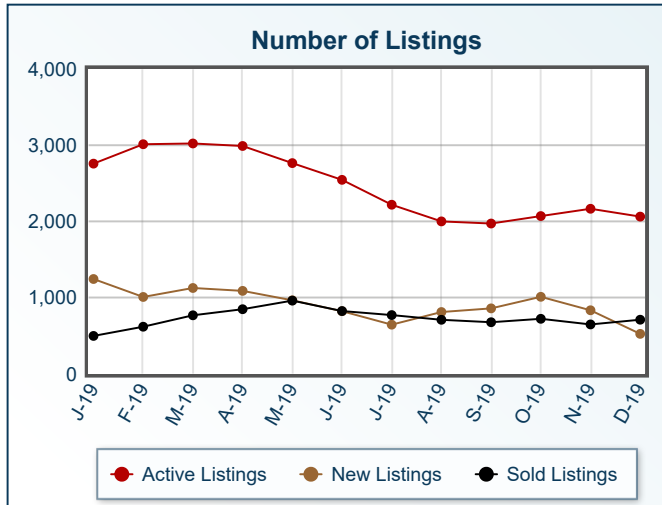


Market Summary

Scottsdale Residential, December 2019



Summary Statistics						
	Dec-19	Dec-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	2.88	3.61	-20.22	3.52	3.67	-4.09
Average List Price	\$1,306,149	\$1,061,354	23.06	\$819,709	\$776,599	5.55
Median List Price	\$859,000	\$683,495	25.68	\$565,000	\$535,000	5.61
Average Sale Price	\$667,146	\$581,297	14.77	\$615,697	\$581,504	5.88
Median Sale Price	\$510,000	\$480,000	6.25	\$485,000	\$457,000	6.13
Average CDOM	89	92	-3.26	84	86	-2.33
Median CDOM	50	53	-5.66	54	53	1.89

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	1	-100.0	3	3	0.0	0-29,999	0	0	0.0	3	3	0.0
30,000-39,999	1	0	N/A	1	0	N/A	30,000-39,999	0	0	0.0	1	0	N/A
40,000-49,999	0	0	0.0	0	1	-100.0	40,000-49,999	0	0	0.0	0	1	-100.0
50,000-59,999	1	0	N/A	2	5	-60.0	50,000-59,999	0	0	0.0	1	5	-80.0
60,000-69,999	1	0	N/A	3	17	-82.4	60,000-69,999	0	0	0.0	3	14	-78.6
70,000-79,999	0	0	0.0	5	9	-44.4	70,000-79,999	0	0	0.0	5	10	-50.0
80,000-89,999	1	2	-50.0	3	8	-62.5	80,000-89,999	0	0	0.0	2	6	-66.7
90,000-99,999	0	0	0.0	3	4	-25.0	90,000-99,999	0	0	0.0	4	5	-20.0
100,000-119,999	3	3	0.0	18	56	-67.9	100,000-119,999	2	1	100.0	13	44	-70.5
120,000-139,999	4	5	-20.0	67	120	-44.2	120,000-139,999	2	5	-60.0	60	109	-45.0
140,000-159,999	6	10	-40.0	126	200	-37.0	140,000-159,999	2	7	-71.4	121	187	-35.3
160,000-179,999	16	10	60.0	197	208	-5.3	160,000-179,999	5	9	-44.4	185	198	-6.6
180,000-199,999	15	13	15.4	226	226	0.0	180,000-199,999	10	8	25.0	219	217	0.9
200,000-249,999	37	32	15.6	634	567	11.8	200,000-249,999	28	41	-31.7	616	562	9.6
250,000-299,999	42	41	2.4	557	563	-1.1	250,000-299,999	20	32	-37.5	562	544	3.3
300,000-399,999	101	95	6.3	1352	1460	-7.4	300,000-399,999	52	65	-20.0	1311	1389	-5.6
400,000-499,999	114	75	52.0	1381	1408	-1.9	400,000-499,999	53	65	-18.5	1367	1395	-2.0
500,000-549,999	50	48	4.2	595	605	-1.7	500,000-549,999	19	27	-29.6	556	540	3.0
550,000-749,999	133	102	30.4	1651	1383	19.4	550,000-749,999	72	79	-8.9	1664	1440	15.6
750,000-999,999	80	57	40.4	923	844	9.4	750,000-999,999	34	45	-24.4	968	863	12.2
1,000,000-1,249,999	36	28	28.6	315	335	-6.0	1,000,000-1,249,999	13	16	-18.7	279	312	-10.6
1,250,000-1,499,999	28	16	75.0	210	213	-1.4	1,250,000-1,499,999	10	11	-9.1	248	261	-5.0
1,500,000-1,999,999	22	13	69.2	241	198	21.7	1,500,000-1,999,999	14	10	40.0	269	204	31.9
2,000,000-2,999,999	10	4	150.0	156	127	22.8	2,000,000-2,999,999	5	10	-50.0	167	145	15.2
3,000,000+	8	2	300.0	72	57	26.3	3,000,000+	4	7	-42.9	75	64	17.2
Totals	709	557	27.3	8741	8617	1.4	Totals	345	438	-21.2	8699	8518	2.1

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	2	1	100.0	9	11	-18.2	0-29,999	0	1	-100.0	9	11	-18.2
30,000-39,999	1	0	N/A	2	2	0.0	30,000-39,999	0	0	0.0	2	2	0.0
40,000-49,999	0	1	-100.0	2	3	-33.3	40,000-49,999	1	0	N/A	1	3	-66.7
50,000-59,999	0	0	0.0	2	7	-71.4	50,000-59,999	0	0	0.0	2	5	-60.0
60,000-69,999	1	0	N/A	6	16	-62.5	60,000-69,999	0	0	0.0	6	14	-57.1
70,000-79,999	4	1	300.0	13	12	8.3	70,000-79,999	1	2	-50.0	11	9	22.2
80,000-89,999	1	3	-66.7	4	10	-60.0	80,000-89,999	0	2	-100.0	1	9	-88.9
90,000-99,999	1	0	N/A	6	8	-25.0	90,000-99,999	0	0	0.0	6	7	-14.3
100,000-119,999	6	5	20.0	22	59	-62.7	100,000-119,999	2	0	N/A	17	55	-69.1
120,000-139,999	3	11	-72.7	68	127	-46.5	120,000-139,999	4	5	-20.0	60	111	-45.9
140,000-159,999	5	24	-79.2	145	231	-37.2	140,000-159,999	3	9	-66.7	126	205	-38.5
160,000-179,999	12	22	-45.5	227	248	-8.5	160,000-179,999	9	14	-35.7	204	220	-7.3
180,000-199,999	19	40	-52.5	262	275	-4.7	180,000-199,999	13	15	-13.3	228	243	-6.2
200,000-249,999	42	110	-61.8	749	759	-1.3	200,000-249,999	30	39	-23.1	639	688	-7.1
250,000-299,999	47	102	-53.9	684	730	-6.3	250,000-299,999	27	34	-20.6	587	653	-10.1
300,000-399,999	140	288	-51.4	1671	1935	-13.6	300,000-399,999	63	81	-22.2	1391	1658	-16.1
400,000-499,999	182	293	-37.9	1846	2077	-11.1	400,000-499,999	75	82	-8.5	1557	1743	-10.7
500,000-549,999	92	122	-24.6	823	829	-0.7	500,000-549,999	31	29	6.9	701	698	0.4
550,000-749,999	321	417	-23.0	2516	2402	4.7	550,000-749,999	84	96	-12.5	2100	1956	7.4
750,000-999,999	337	393	-14.2	1741	1725	0.9	750,000-999,999	73	65	12.3	1351	1315	2.7
1,000,000-1,249,999	135	138	-2.2	579	634	-8.7	1,000,000-1,249,999	30	26	15.4	439	448	-2.0
1,250,000-1,499,999	164	160	2.5	590	591	-0.2	1,250,000-1,499,999	17	30	-43.3	422	414	1.9
1,500,000-1,999,999	207	212	-2.4	707	651	8.6	1,500,000-1,999,999	27	28	-3.6	494	424	16.5
2,000,000-2,999,999	179	130	37.7	491	434	13.1	2,000,000-2,999,999	14	14	0.0	363	259	40.2
3,000,000+	163	147	10.9	355	321	10.6	3,000,000+	19	15	26.7	212	186	14.0
Totals	2064	2620	-21.2	13520	14097	-4.1	Totals	523	587	-10.9	10929	11336	-3.6

Prepared by Kalim Qamar, The
Realtor of Choice

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