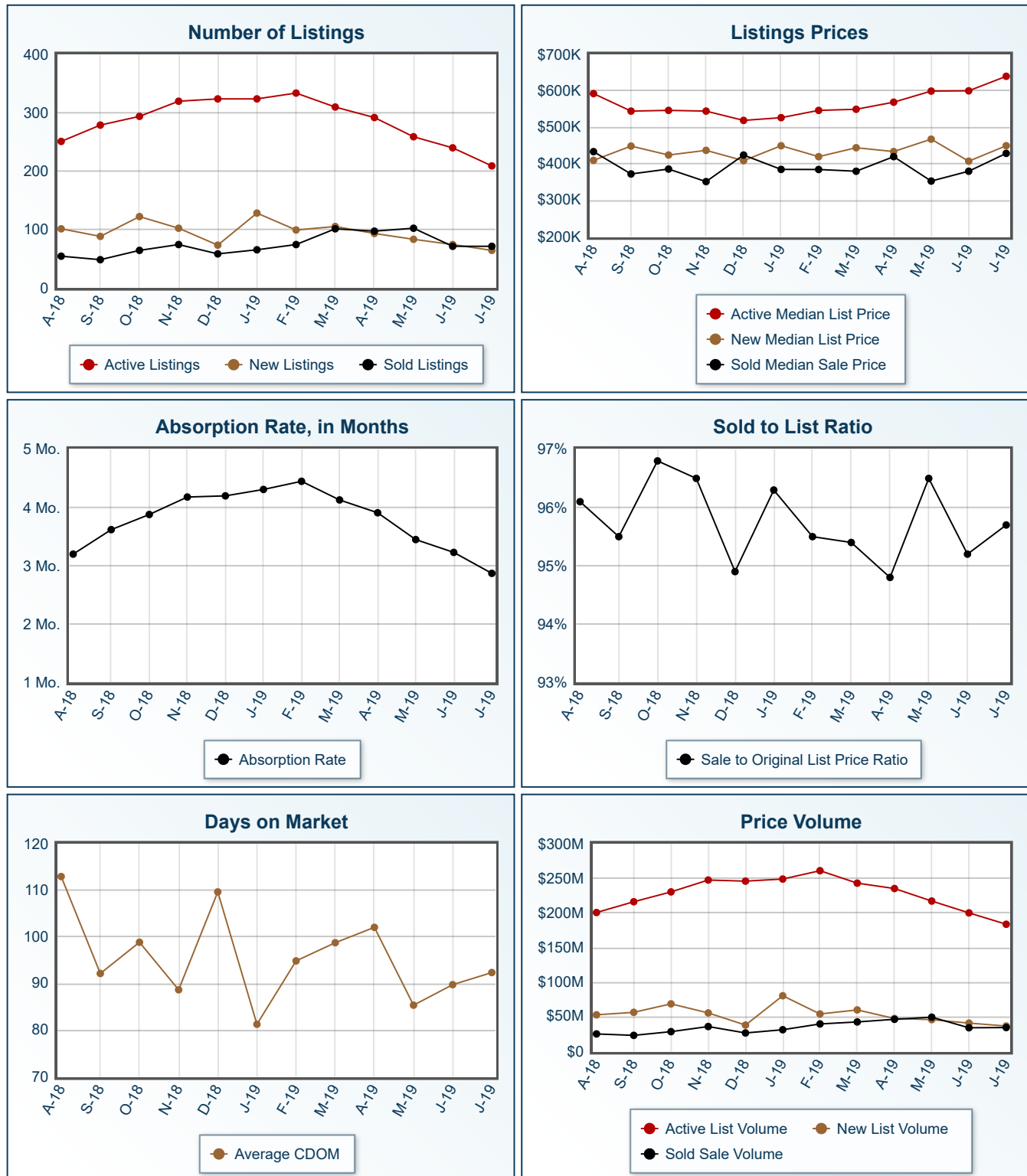


Market Summary

Fountain Hills Residential, July 2019



Summary Statistics						
	Jul-19	Jul-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	2.87	3.06	-6.21	3.76	4.34	-13.36
Average List Price	\$879,977	\$792,441	11.05	\$631,641	\$615,794	2.57
Median List Price	\$640,499	\$575,000	11.39	\$454,000	\$449,000	1.11
Average Sale Price	\$488,349	\$407,819	19.75	\$480,944	\$449,306	7.04
Median Sale Price	\$429,000	\$360,000	19.17	\$392,700	\$377,500	4.03
Average CDOM	92	97	-5.15	83	96	-13.54
Median CDOM	58	57	1.75	54	69	-21.74

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	1	-100.0	1	1	0.0	90,000-99,999	1	0	N/A	1	1	0.0
100,000-119,999	0	1	-100.0	6	14	-57.1	100,000-119,999	1	2	-50.0	6	14	-57.1
120,000-139,999	2	3	-33.3	14	13	7.7	120,000-139,999	2	0	N/A	15	10	50.0
140,000-159,999	1	2	-50.0	18	17	5.9	140,000-159,999	0	1	-100.0	15	18	-16.7
160,000-179,999	1	2	-50.0	14	26	-46.2	160,000-179,999	0	0	0.0	12	18	-33.3
180,000-199,999	1	3	-66.7	15	24	-37.5	180,000-199,999	3	2	50.0	14	24	-41.7
200,000-249,999	5	5	0.0	52	61	-14.8	200,000-249,999	5	3	66.7	51	51	0.0
250,000-299,999	7	6	16.7	46	55	-16.4	250,000-299,999	5	5	0.0	47	53	-11.3
300,000-399,999	14	15	-6.7	133	123	8.1	300,000-399,999	13	10	30.0	121	128	-5.5
400,000-499,999	14	6	133.3	102	91	12.1	400,000-499,999	8	6	33.3	107	91	17.6
500,000-549,999	6	7	-14.3	41	38	7.9	500,000-549,999	1	3	-66.7	38	33	15.2
550,000-749,999	10	9	11.1	65	68	-4.4	550,000-749,999	7	8	-12.5	69	73	-5.5
750,000-999,999	6	3	100.0	30	40	-25.0	750,000-999,999	3	2	50.0	34	43	-20.9
1,000,000-1,249,999	1	1	0.0	19	12	58.3	1,000,000-1,249,999	1	0	N/A	14	13	7.7
1,250,000-1,499,999	3	1	200.0	15	7	114.3	1,250,000-1,499,999	0	1	-100.0	15	10	50.0
1,500,000-1,999,999	0	0	0.0	6	13	-53.8	1,500,000-1,999,999	1	0	N/A	5	9	-44.4
2,000,000-2,999,999	0	0	0.0	2	1	100.0	2,000,000-2,999,999	0	0	0.0	5	3	66.7
3,000,000+	0	0	0.0	2	0	N/A	3,000,000+	0	0	0.0	2	2	0.0
Totals	71	65	9.2	581	605	-4.0	Totals	51	43	18.6	571	595	-4.0

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	0	0.0	1	1	0.0	90,000-99,999	1	0	N/A	1	0	N/A
100,000-119,999	0	5	-100.0	6	19	-68.4	100,000-119,999	1	3	-66.7	3	14	-78.6
120,000-139,999	0	1	-100.0	15	15	0.0	120,000-139,999	1	1	0.0	11	13	-15.4
140,000-159,999	0	2	-100.0	17	21	-19.0	140,000-159,999	0	0	0.0	14	15	-6.7
160,000-179,999	0	3	-100.0	13	24	-45.8	160,000-179,999	0	1	-100.0	10	14	-28.6
180,000-199,999	8	9	-11.1	24	38	-36.8	180,000-199,999	3	2	50.0	20	26	-23.1
200,000-249,999	13	8	62.5	75	65	15.4	200,000-249,999	7	3	133.3	58	49	18.4
250,000-299,999	5	7	-28.6	59	68	-13.2	250,000-299,999	2	5	-60.0	42	45	-6.7
300,000-399,999	28	32	-12.5	170	195	-12.8	300,000-399,999	12	26	-53.8	123	141	-12.8
400,000-499,999	23	32	-28.1	162	156	3.8	400,000-499,999	10	11	-9.1	110	103	6.8
500,000-549,999	8	14	-42.9	58	58	0.0	500,000-549,999	2	5	-60.0	39	36	8.3
550,000-749,999	38	31	22.6	140	138	1.4	550,000-749,999	14	12	16.7	99	90	10.0
750,000-999,999	23	35	-34.3	78	104	-25.0	750,000-999,999	4	9	-55.6	41	54	-24.1
1,000,000-1,249,999	16	13	23.1	38	34	11.8	1,000,000-1,249,999	2	2	0.0	24	18	33.3
1,250,000-1,499,999	14	15	-6.7	38	37	2.7	1,250,000-1,499,999	1	1	0.0	19	15	26.7
1,500,000-1,999,999	21	21	0.0	45	46	-2.2	1,500,000-1,999,999	2	1	100.0	24	23	4.3
2,000,000-2,999,999	10	9	11.1	20	25	-20.0	2,000,000-2,999,999	2	1	100.0	5	14	-64.3
3,000,000+	2	0	N/A	4	3	33.3	3,000,000+	0	0	0.0	3	0	N/A
Totals	209	237	-11.8	963	1048	-8.1	Totals	64	83	-22.9	646	671	-3.7

Prepared by Kalim Qamar, The
Realtor of Choice

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