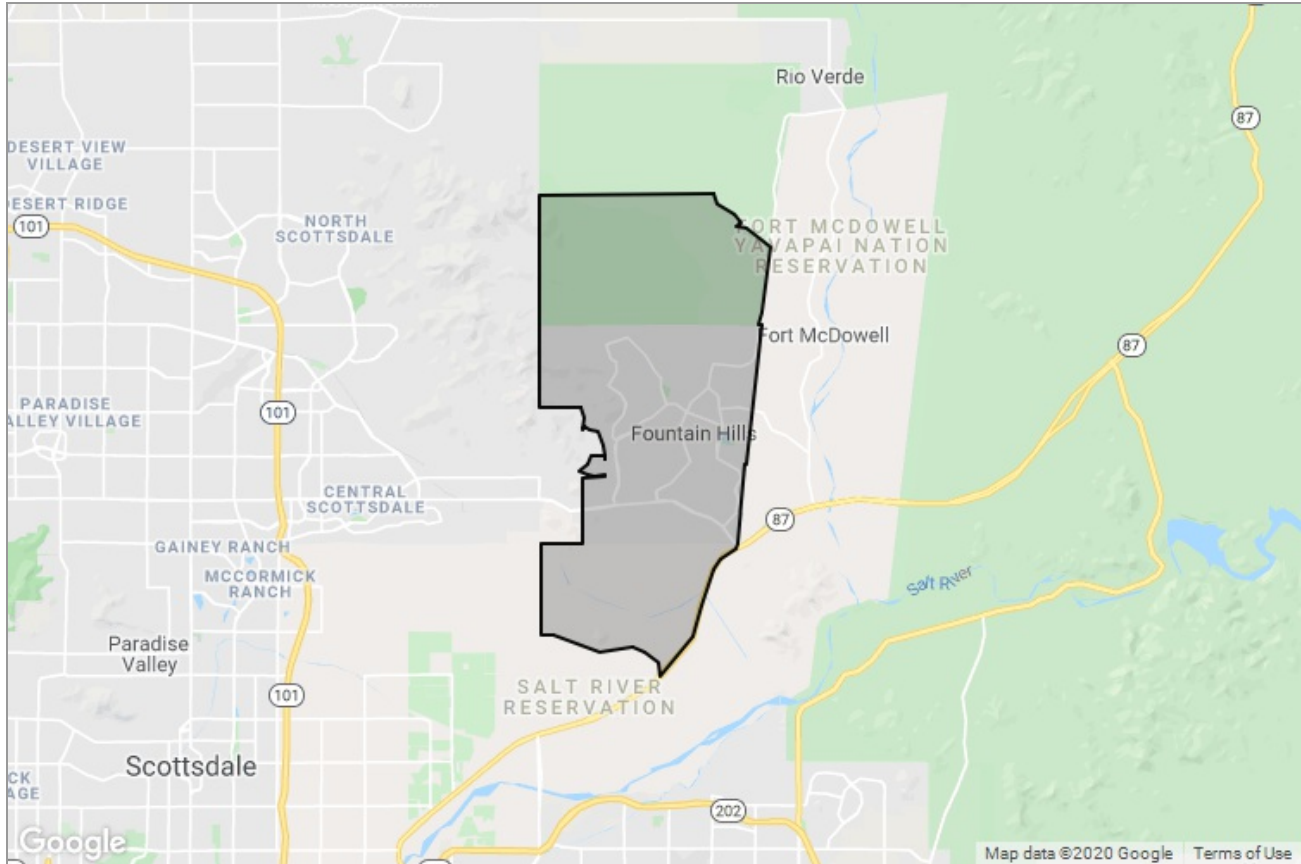


NEIGHBORHOOD REPORT

Fountain Hills, AZ 85268

My Neighbors



Here is your monthly 85268 area Neighborhood statistics report. Please let me know if you like to receive an isolated area (i.e. your immediate neighborhood) report. I will be happy to provide it to you asap. Thanks, Realtor Kalim

Presented by

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US Metro Realty



Neighborhood: Housing Stats and Charts

| | 85268 | Maricopa County | Arizona | USA |
|---|--------|-----------------|---------|--------|
| Median Estimated Home Value | \$417K | \$293K | \$277K | \$244K |
| Estimated Home Value 12-Month Change | +2.7% | +5.4% | +5.8% | +0.4% |
| Median List Price | \$560K | \$349K | \$285K | \$115K |
| List Price 1-Month Change | +3.2% | +1.2% | +0.3% | -4.1% |
| List Price 12-Month Change | +13.1% | +9.1% | +5.9% | +9.5% |
| Median Home Age | 25 | 29 | 30 | 41 |
| Own | 79% | 61% | 63% | 64% |
| Rent | 21% | 39% | 37% | 36% |
| \$ Value of All Buildings for which Permits Were Issued | — | \$6.58B | \$9.73B | \$271B |
| % Change in Permits for All Buildings | — | +12% | +14% | +4% |
| % Change in \$ Value for All Buildings | — | +13% | +12% | +5% |

Median Sales Price vs. Sales Volume

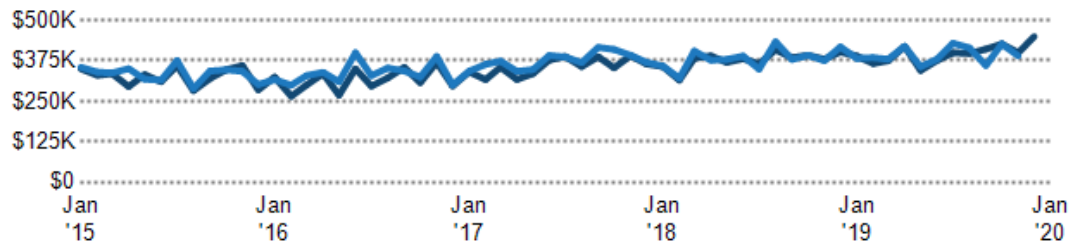
This chart compares the price trend and sales volume for homes in an area. Home prices typically follow sales volume, with a time lag, since sales activity is the driver behind price movements.

Data Source: Public records and listings data

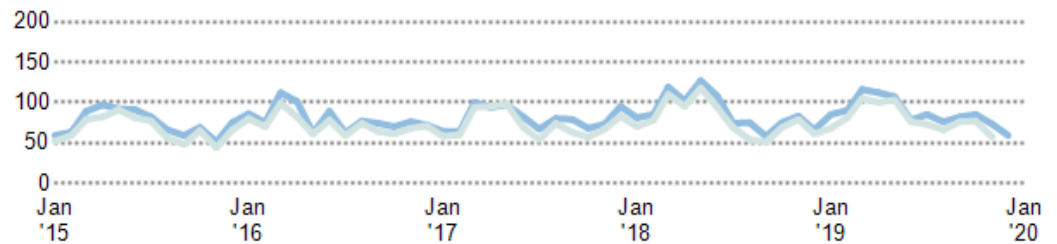
Update Frequency: Monthly

- Median Sales Price Public Records
- Median Sales Price Listings
- Sales Volume Public Records
- Sales Volume Listings

Median Sales Price



Sales Volume



Median Listing Price vs. Listing Volume

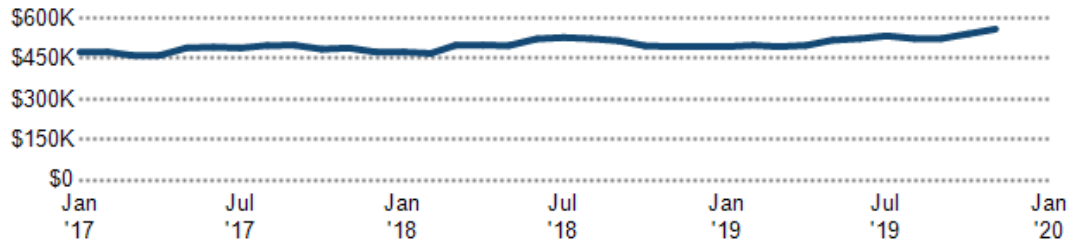
This chart compares the listing price and listing volume for homes in an area. Listing prices often follow listing volume, with a time lag, because supply can drive price movements.

Data Source: On- and off-market listings sources

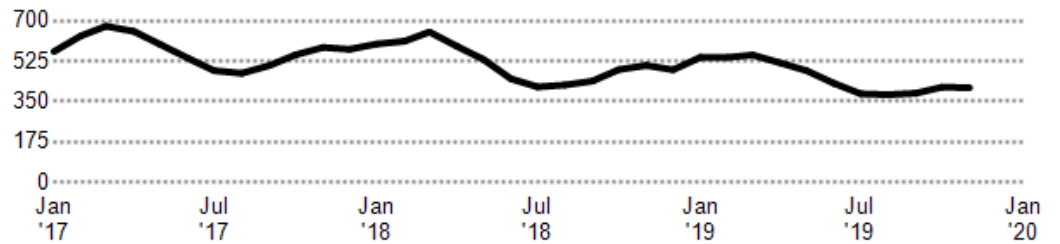
Update Frequency: Monthly

■ Median List Price
■ Listing Volume

Median List Price



Listing Volume



Neighborhood: People Stats and Charts

| | 85268 | Maricopa County | Arizona | USA |
|------------------------------|-------|-----------------|---------|-------|
| Population | 24K | 4.16M | 6.81M | 321M |
| Population Density per Sq Mi | 1.18K | 452 | 60 | — |
| Population Change since 2010 | +9.9% | +14.9% | +11.6% | +6.9% |
| Median Age | 56 | 36 | 37 | 38 |
| Male / Female Ratio | 46% | 49% | 50% | 49% |

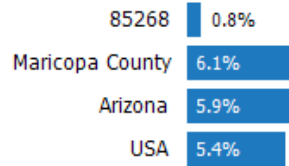
Education Levels of Population

This chart shows the educational achievement levels of adults in an area, compared with other geographies.

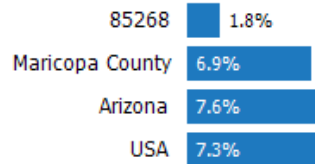
Data Source: U.S. Census American Community Survey via Esri, 2016

Update Frequency: Annually

Less Than 9th Grade



9-12th Grade/No Diploma



High School Graduate



Associate Degree



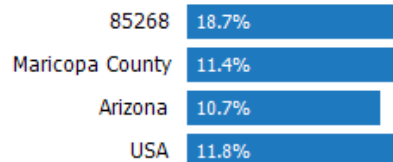
Bachelor's Degree



At Least a College Education



Grad/Professional Degree



Population of Children by Age Group

This chart shows the distribution of the population of children by age range — from birth to 17 — in the area of your search.

Data Source: U.S. Census

Update Frequency: Annually

85268



Population of Adults by Age Group

This chart shows the distribution of the population of adults by age range — from 18 to 75-plus — in the area of your search.

Data Source: U.S. Census

Update Frequency: Annually

85268



Households With Children

This chart shows the distribution of households with children, categorized by marital status, in the area of your search.

Data Source: U.S. Census

Update Frequency: Annually

85268



Household Income Brackets

This chart shows annual household income levels within an area.

Data Source: U.S. Census

Update Frequency: Annually

85268



Presidential Voting Pattern

This chart shows how residents of a county voted in the 2016 presidential election.

Data Source: USElectionAtlas.org

Update Frequency: Quadrennially



Neighborhood: Economic Stats and Charts

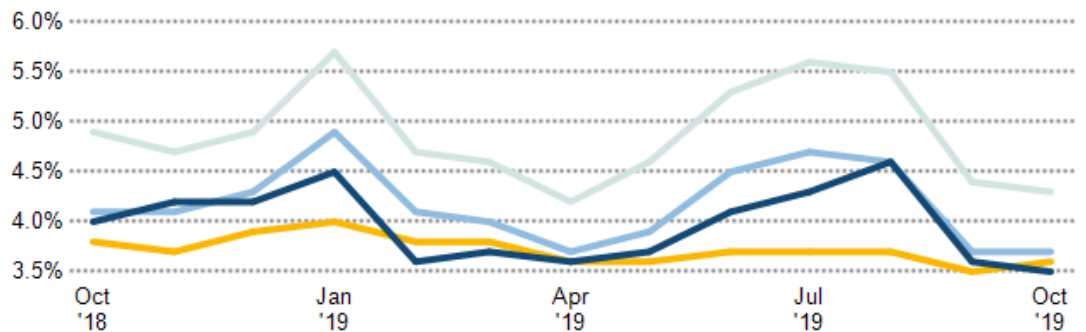
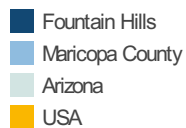
| | 85268 | Maricopa County | Arizona | USA |
|-------------------------|----------|-----------------|----------|----------|
| Income Per Capita | \$54,936 | \$30,186 | \$27,964 | \$31,177 |
| Median Household Income | \$77,290 | \$58,580 | \$53,510 | \$57,652 |
| Unemployment Rate | — | 3.7% | 4.3% | 3.6% |
| Unemployment Number | — | 85.7K | 156K | 5.86M |
| Employment Number | — | 2.25M | 3.44M | 159M |
| Labor Force Number | — | 2.34M | 3.6M | 164M |

Unemployment Rate

This chart shows the unemployment trend in the area of your search. The unemployment rate is an important driver behind the housing market.

Data Source: Bureau of Labor Statistics

Update Frequency: Monthly

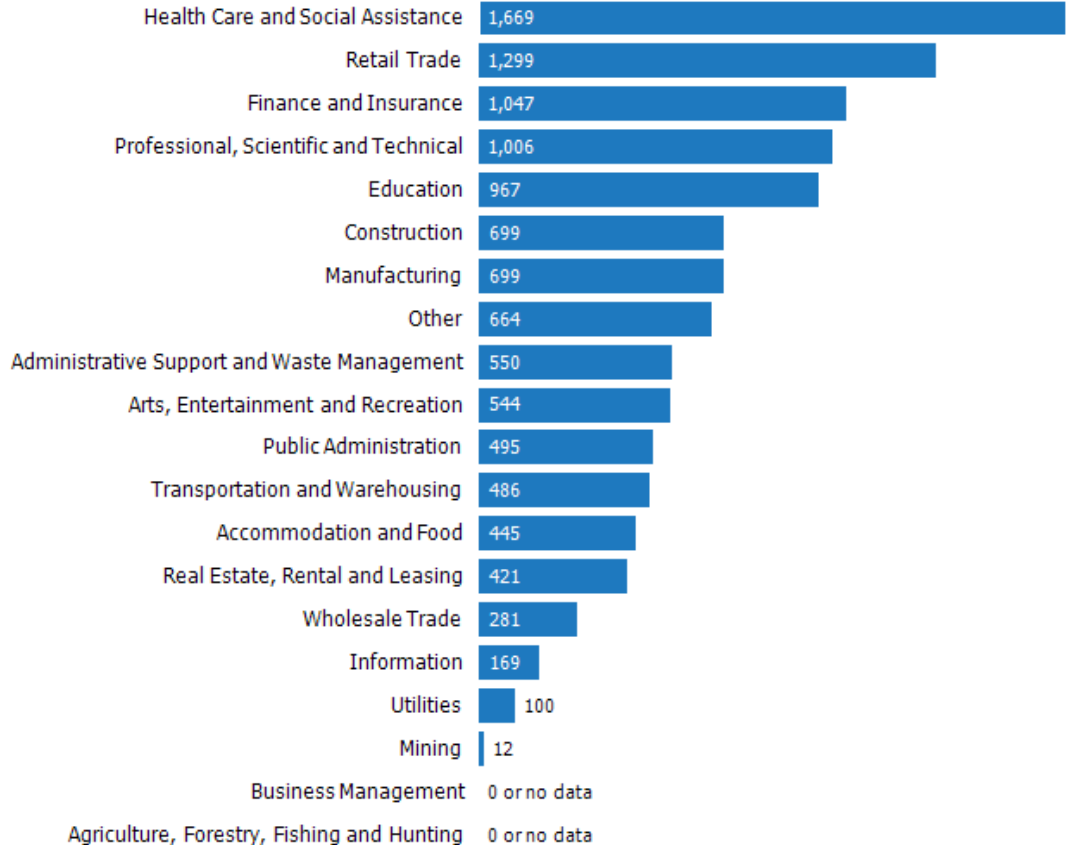


Occupational Categories

This chart shows categories of employment within an area.

Data Source: U.S. Census

Update Frequency: Annually



Neighborhood: Quality of Life Stats and Charts

Quality of Life in 85268

| | 85268 | Maricopa County | Arizona | USA |
|--|-------|-----------------|---------|-------|
| Elevation (in feet) | 1,759 | 1,635 | 4,193 | — |
| Annual Rainfall (in inches) | 12.01 | 10.08 | 13.12 | — |
| Annual Snowfall (in inches) | 0.86 | 0.76 | 13.11 | — |
| Days of Full Sun (per year) | 180 | 180 | 172 | — |
| Travel Time to Work (in minutes) | — | 26 | 25 | 26 |
| Water Quality - Health Violations | — | 0.21 | — | — |
| Water Quality - Monitoring and Report Violations | — | 28.27 | — | — |
| Superfund Sites | 0 | 12 | 20 | 2,370 |
| Brownfield Sites | No | Yes | Yes | Yes |

Average Commute Time

This chart shows average commute times to work, in minutes, by percentage of an area's population.

Data Source: U.S. Census

Update Frequency: Annually

85268



How People Get to Work

This chart shows the types of transportation that residents of the area you searched use for their commute.

Data Source: U.S. Census

Update Frequency: Annually



Average Monthly Temperature

This chart shows average temperatures in the area you searched.

Data Source: NOAA

Update Frequency: Annually



Walkability Scores (out of 5)

This neighborhood or ZIP code is rated for walking access to general points of interest, reflected in the overall score, plus amenities (such as retail stores) and leisure (such as restaurants and parks). Other factors considered in the scores are street types, weather, public transportation and population density.

Data Source: Maponics

Update Frequency: Quarterly

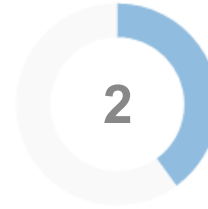
Overall Score



Amenity Score



Leisure Score



About RPR (Realtors Property Resource)

- Realtors Property Resource® is a wholly owned subsidiary of the National Association REALTORS®.
- RPR offers comprehensive data – including a nationwide database of 164 million properties – as well as powerful analytics and dynamic reports exclusively for members of the NAR.
- RPR's focus is giving residential and commercial real estate practitioners, brokers, and MLS and Association staff the tools they need to serve their clients.
- This report has been provided to you by a member of the NAR.



About RPR's Data

RPR generates and compiles real estate and other data from a vast array of sources. The data contained in your report includes some or all of the following:

- **Listing data** from our partner MLSs and CIEs, and related calculations, like estimated value for a property or median sales price for a local market.
- **Public records data** including tax, assessment, and deed information. Foreclosure and distressed data from public records and RealtyTrac.
- **Market conditions and forecasts** based on listing and public records data.
- **Census and employment data** from the U.S. Census and the U.S. Bureau of Labor Statistics.
- **Demographics and trends data** from Esri. The data in commercial and economic reports includes Tapestry Segmentation, which classifies U.S. residential neighborhoods into unique market segments based on socioeconomic and demographic characteristics.
- **Business data** including consumer expenditures, commercial market potential, retail marketplace, SIC and NAICS business information, and banking potential data from Esri.
- **School data and reviews** from Niche.
- **Specialty data sets** such as walkability scores, traffic counts and flood zones.



Update Frequency

- Listings and public records data are updated on a continuous basis.
- Charts and statistics calculated from listing and public records data are refreshed monthly.
- Other data sets range from daily to annual updates.

Learn more

For more information about RPR, please visit RPR's public website: <http://blog.narrpr.com>

Looking for a Real Estate Agent?



LET ME INTRODUCE MYSELF

I have been successfully selling Real Estate for the past 24+ years. My goal is focused to serve you. I appreciate people trusting me with their single most valuable asset. It's a responsibility I take very seriously.

I give 110% because I know you have a choice in selecting another Real Estate agent. I thank you for being your choice.

CAREER HIGHLIGHTS

- Principal and Managing Broker in Arizona
- Successfully Selling Real Estate Since 1994 - Experience Counts
- Real Estate Broker position since year 2002
- Featured on Zillow, Trulia, Realtor.com, Homes.com, MLSs and more.
- National Agent Network Professional
- Relocation Agent Network Professional
- Short-Sale and Bank Owned (REO) Expert
- Marketing and Social Media Expert
- **Reliability:** You can rely on my experience. I keep my promises.
- **Extra Mile:** I strive to exceed my client's expectations.
- **Enthusiasm and Pleasant Personality:** I commit to honesty and integrity.
- **Action:** I am known to communicate and respond promptly.

THE OFFER

- Fair Commission: 2.5% - 5.5% to sell, 0% to purchase
- Dual Representation Commission Discount
- Luxury Home Listing Package
- Unique Website for Your Home
- State-Of-The-Art Online/Offline Marketing
- Increased Marketing: Over 100,000+ online views on average per listing!
- Home Warranty – No Charge to Sellers
- Social Media Marketing Campaigns
- Fast Lead Response: 5 Minute response time
- Professional Photography and Professional Home Staging*
- Home Value and Competitive/Comprehensive Market Analysis
- Proactive Investment Opportunities
- Cancel Anytime for No Charge



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