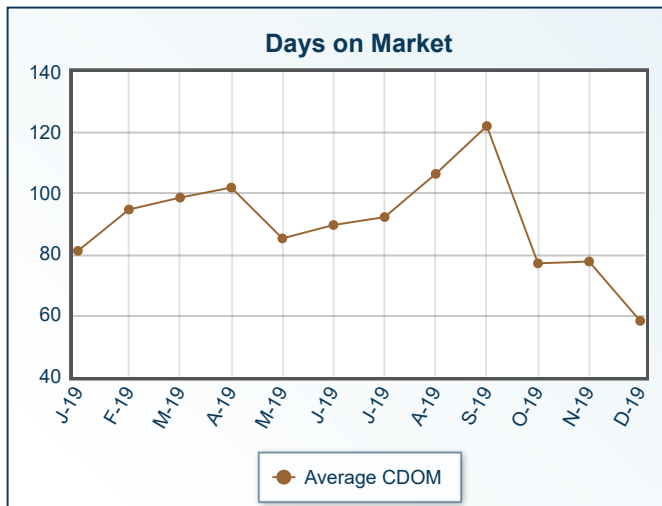
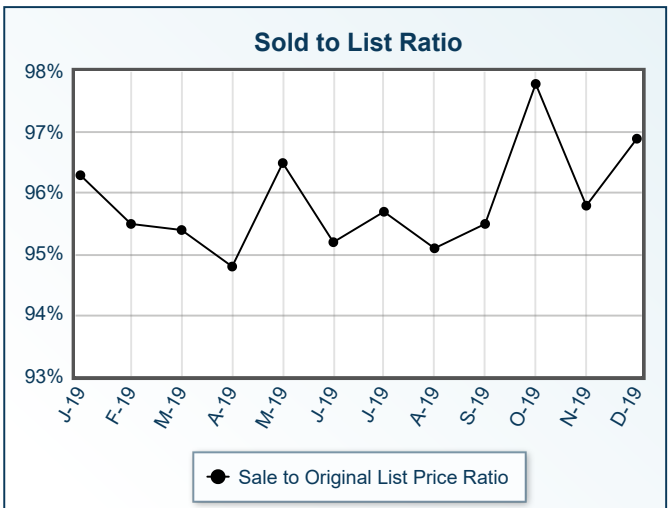
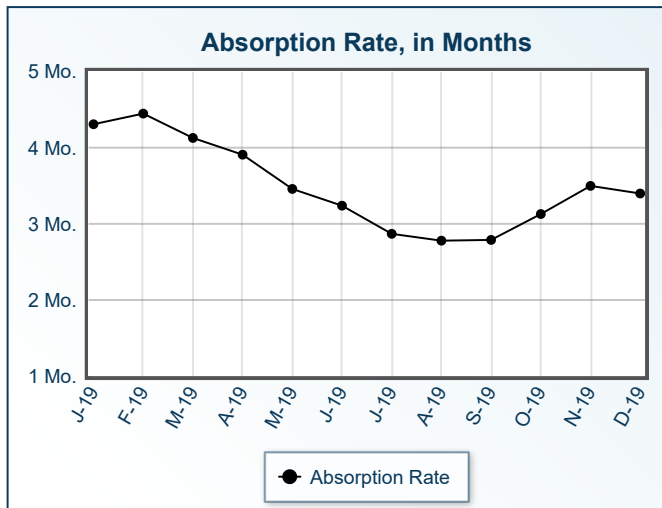
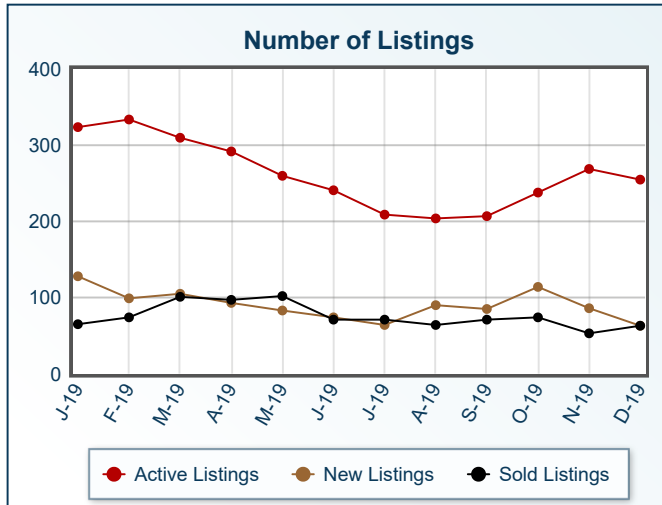


Market Summary

Fountain Hills Residential, December 2019



Summary Statistics						
	Dec-19	Dec-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	3.4	4.2	-19.05	3.5	4.12	-15.05
Average List Price	\$929,836	\$758,163	22.64	\$632,361	\$598,060	5.74
Median List Price	\$660,000	\$519,450	27.06	\$465,000	\$439,950	5.69
Average Sale Price	\$453,452	\$462,969	-2.06	\$475,047	\$456,714	4.01
Median Sale Price	\$398,800	\$424,450	-6.04	\$398,900	\$380,000	4.97
Average CDOM	58	109	-46.79	82	92	-10.87
Median CDOM	38	54	-29.63	50	60	-16.67

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	0	0.0	1	1	0.0	90,000-99,999	0	0	0.0	1	1	0.0
100,000-119,999	0	1	-100.0	8	22	-63.6	100,000-119,999	0	2	-100.0	7	22	-68.2
120,000-139,999	1	0	N/A	19	21	-9.5	120,000-139,999	0	0	0.0	21	17	23.5
140,000-159,999	0	0	0.0	23	21	9.5	140,000-159,999	0	2	-100.0	19	24	-20.8
160,000-179,999	3	2	50.0	20	35	-42.9	160,000-179,999	0	1	-100.0	16	26	-38.5
180,000-199,999	1	4	-75.0	30	39	-23.1	180,000-199,999	1	2	-50.0	25	44	-43.2
200,000-249,999	7	4	75.0	87	81	7.4	200,000-249,999	2	2	0.0	85	68	25.0
250,000-299,999	4	2	100.0	66	80	-17.5	250,000-299,999	5	6	-16.7	64	78	-17.9
300,000-399,999	16	11	45.5	203	187	8.6	300,000-399,999	16	23	-30.4	194	205	-5.4
400,000-499,999	12	16	-25.0	162	140	15.7	400,000-499,999	4	9	-55.6	159	139	14.4
500,000-549,999	3	5	-40.0	66	55	20.0	500,000-549,999	3	1	200.0	61	50	22.0
550,000-749,999	11	6	83.3	116	106	9.4	550,000-749,999	5	8	-37.5	120	108	11.1
750,000-999,999	3	5	-40.0	46	68	-32.4	750,000-999,999	3	4	-25.0	52	68	-23.5
1,000,000-1,249,999	1	2	-50.0	25	18	38.9	1,000,000-1,249,999	0	3	-100.0	17	22	-22.7
1,250,000-1,499,999	1	0	N/A	18	8	125.0	1,250,000-1,499,999	1	3	-66.7	17	18	-5.6
1,500,000-1,999,999	0	0	0.0	11	17	-35.3	1,500,000-1,999,999	0	0	0.0	11	13	-15.4
2,000,000-2,999,999	0	0	0.0	3	2	50.0	2,000,000-2,999,999	1	0	N/A	7	4	75.0
3,000,000+	0	0	0.0	2	1	100.0	3,000,000+	1	0	N/A	3	2	50.0
Totals	63	58	8.6	906	903	0.3	Totals	42	66	-36.4	879	910	-3.4

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	0	0.0	1	1	0.0	90,000-99,999	0	0	0.0	1	0	N/A
100,000-119,999	1	2	-50.0	8	27	-70.4	100,000-119,999	0	2	-100.0	5	22	-77.3
120,000-139,999	0	4	-100.0	21	25	-16.0	120,000-139,999	0	1	-100.0	17	23	-26.1
140,000-159,999	1	3	-66.7	23	29	-20.7	140,000-159,999	1	2	-50.0	20	23	-13.0
160,000-179,999	1	2	-50.0	20	32	-37.5	160,000-179,999	1	2	-50.0	17	22	-22.7
180,000-199,999	6	4	50.0	37	55	-32.7	180,000-199,999	2	0	N/A	33	43	-23.3
200,000-249,999	6	16	-62.5	102	96	6.3	200,000-249,999	1	7	-85.7	85	80	6.3
250,000-299,999	5	17	-70.6	75	108	-30.6	250,000-299,999	3	6	-50.0	58	85	-31.8
300,000-399,999	36	55	-34.5	263	297	-11.4	300,000-399,999	17	16	6.3	216	243	-11.1
400,000-499,999	37	52	-28.8	234	236	-0.8	400,000-499,999	10	10	0.0	182	183	-0.5
500,000-549,999	13	18	-27.8	94	90	4.4	500,000-549,999	4	7	-42.9	75	68	10.3
550,000-749,999	39	43	-9.3	205	198	3.5	550,000-749,999	10	7	42.9	164	150	9.3
750,000-999,999	29	35	-17.1	114	141	-19.1	750,000-999,999	4	8	-50.0	76	91	-16.5
1,000,000-1,249,999	23	15	53.3	57	50	14.0	1,000,000-1,249,999	2	1	100.0	44	34	29.4
1,250,000-1,499,999	18	21	-14.3	48	54	-11.1	1,250,000-1,499,999	0	2	-100.0	29	32	-9.4
1,500,000-1,999,999	24	21	14.3	61	55	10.9	1,500,000-1,999,999	5	0	N/A	40	32	25.0
2,000,000-2,999,999	12	15	-20.0	29	34	-14.7	2,000,000-2,999,999	2	2	0.0	14	23	-39.1
3,000,000+	5	1	400.0	9	5	80.0	3,000,000+	1	0	N/A	8	2	300.0
Totals	256	324	-21.0	1401	1534	-8.7	Totals	63	73	-13.7	1084	1157	-6.3

Prepared by Kalim Qamar, The
Realtor of Choice

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