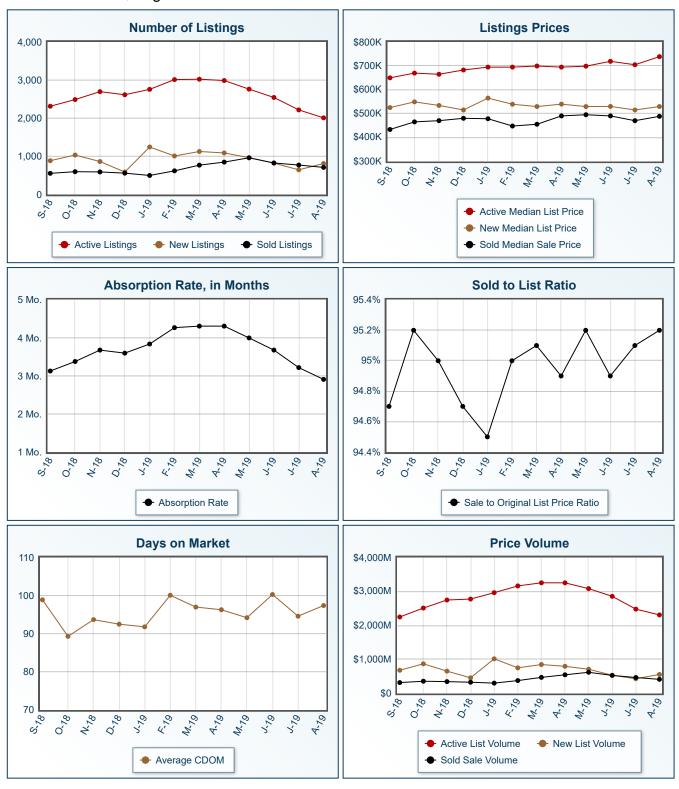
## **Market Summary**

Scottsdale Residential, August 2019



Summary Statistics						
_	Aug-19	Aug-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	2.91	3.09	-5.83	3.82	3.78	1.06
Average List Price	\$1,148,805	\$990,133	16.03	\$813,510	\$773,499	5.17
Median List Price	\$739,000	\$669,500	10.38	\$559,000	\$535,000	4.49
Average Sale Price	\$577,094	\$577,723	-0.11	\$616,452	\$581,694	5.98
Median Sale Price	\$488,250	\$474,900	2.81	\$480,000	\$453,279	5.90
Average CDOM	97	103	-5.83	86	87	-1.15
Median CDOM	62	54	14.81	57	54	5.56

Sold Listings							Pending Listing	gs					
	This Month			Year to Date			Т	This Month		Year to Date			
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	1	-100.0	2	2	0.0	0-29,999	0	1	-100.0	2	2	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	1	-100.0	40,000-49,999	0	0	0.0	0	1	-100.0
50,000-59,999	0	0	0.0	1	2	-50.0	50,000-59,999	0	0	0.0	0	2	-100.0
60,000-69,999	0	5	-100.0	2	13	-84.6	60,000-69,999	0	1	-100.0	2	11	-81.8
70,000-79,999	0	0	0.0	1	9	-88.9	70,000-79,999	0	0	0.0	1	9	-88.9
80,000-89,999	0	1	-100.0	0	5	-100.0	80,000-89,999	0	0	0.0	1	5	-80.0
90,000-99,999	0	0	0.0	3	3	0.0	90,000-99,999	0	0	0.0	2	3	-33.3
100,000-119,999	1	2	-50.0	10	41	-75.6	100,000-119,999	0	5	-100.0	6	34	-82.4
120,000-139,999	4	5	-20.0	49	94	-47.9	120,000-139,999	2	6	-66.7	43	88	-51.1
140,000-159,999	4	16	-75.0	90	155	-41.9	140,000-159,999	6	13	-53.8	88	145	-39.3
160,000-179,999	13	20	-35.0	139	141	-1.4	160,000-179,999	17	21	-19.0	137	137	0.0
180,000-199,999	19	20	-5.0	155	171	-9.4	180,000-199,999	14	14	0.0	150	163	-8.0
200,000-249,999	59	41	43.9	424	420	1.0	200,000-249,999	52	34	52.9	438	421	4.0
250,000-299,999	40	39	2.6	394	404	-2.5	250,000-299,999	32	39	-17.9	409	392	4.3
300,000-399,999	115	112	2.7	945	1088	-13.1	300,000-399,999	92	117	-21.4	951	1084	-12.3
400,000-499,999	110	122	-9.8	946	1037	-8.8	400,000-499,999	110	94	17.0	981	1033	-5.0
500,000-549,999	58	65	-10.8	395	448	-11.8	500,000-549,999	52	41	26.8	395	408	-3.2
550,000-749,999	145	112	29.5	1124	999	12.5	550,000-749,999	129	102	26.5	1167	1033	13.0
750,000-999,999	83	75	10.7	638	613	4.1	750,000-999,999	72	55	30.9	700	626	11.8
1,000,000-1,249,999	19	31	-38.7	208	253	-17.8	1,000,000-1,249,999	16	13	23.1	192	238	-19.3
1,250,000-1,499,999	13	13	0.0	131	152	-13.8	1,250,000-1,499,999	15	20	-25.0	153	198	-22.7
1,500,000-1,999,999	13	11	18.2	170	127	33.9	1,500,000-1,999,999	15	23	-34.8	185	145	27.6
2,000,000-2,999,999	9	14	-35.7	109	98	11.2	2,000,000-2,999,999	12	6	100.0	116	108	7.4
3,000,000+	3	4	-25.0	53	48	10.4	3,000,000+	0	3	-100.0	50	50	0.0
Totals	708	709	-0.1	5989	6324	-5.3	Totals	636	608	4.6	6169	6336	-2.6

Active Listings							New Listings						
	This Month			Year to Date			This Month			Year to Date			
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	1	-100.0	6	9	-33.3	0-29,999	0	0	0.0	6	9	-33.3
30,000-39,999	0	1	-100.0	1	2	-50.0	30,000-39,999	1	0	N/A	1	2	-50.0
40,000-49,999	0	1	-100.0	1	3	-66.7	40,000-49,999	0	0	0.0	0	3	-100.0
50,000-59,999	1	1	0.0	2	5	-60.0	50,000-59,999	0	0	0.0	2	3	-33.3
60,000-69,999	2	3	-33.3	6	16	-62.5	60,000-69,999	0	0	0.0	6	14	-57.1
70,000-79,999	8	0	N/A	11	9	22.2	70,000-79,999	3	0	N/A	9	6	50.0
80,000-89,999	1	0	N/A	3	8	-62.5	80,000-89,999	0	2	-100.0	0	7	-100.0
90,000-99,999	1	1	0.0	3	5	-40.0	90,000-99,999	0	1	-100.0	3	4	-25.0
100,000-119,999	3	7	-57.1	13	50	-74.0	100,000-119,999	1	11	-90.9	8	46	-82.6
120,000-139,999	7	11	-36.4	54	104	-48.1	120,000-139,999	5	7	-28.6	46	88	-47.7
140,000-159,999	19	18	5.6	120	178	-32.6	140,000-159,999	7	15	-53.3	101	152	-33.6
160,000-179,999	29	23	26.1	180	177	1.7	160,000-179,999	26	18	44.4	157	149	5.4
180,000-199,999	34	24	41.7	200	199	0.5	180,000-199,999	15	20	-25.0	166	167	-0.6
200,000-249,999	76	74	2.7	589	551	6.9	200,000-249,999	57	50	14.0	479	480	-0.2
250,000-299,999	50	89	-43.8	520	536	-3.0	250,000-299,999	39	58	-32.8	422	459	-8.1
300,000-399,999	138	241	-42.7	1256	1499	-16.2	300,000-399,999	105	131	-19.8	977	1222	-20.0
400,000-499,999	203	279	-27.2	1426	1592	-10.4	400,000-499,999	115	150	-23.3	1137	1258	-9.6
500,000-549,999	124	110	12.7	643	639	0.6	500,000-549,999	50	54	-7.4	520	508	2.4
550,000-749,999	323	406	-20.4	1906	1818	4.8	550,000-749,999	161	157	2.5	1491	1372	8.7
750,000-999,999	305	339	-10.0	1334	1316	1.4	750,000-999,999	109	90	21.1	944	906	4.2
1,000,000-1,249,999	115	119	-3.4	426	497	-14.3	1,000,000-1,249,999	30	30	0.0	286	312	-8.3
1,250,000-1,499,999	138	140	-1.4	436	450	-3.1	1,250,000-1,499,999	33	21	57.1	271	273	-0.7
1,500,000-1,999,999	181	189	-4.2	538	500	7.6	1,500,000-1,999,999	24	36	-33.3	323	273	18.3
2,000,000-2,999,999	130	109	19.3	360	335	7.5	2,000,000-2,999,999	20	7	185.7	232	160	45.0
3,000,000+	122	93	31.2	261	232	12.5	3,000,000+	9	5	80.0	118	97	21.6
Totals	2010	2279	-11.8	10295	10730	-4.1	Totals	810	863	-6.1	7705	7970	-3.3

Prepared by Kalim Qamar, The Realtor of Choice

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