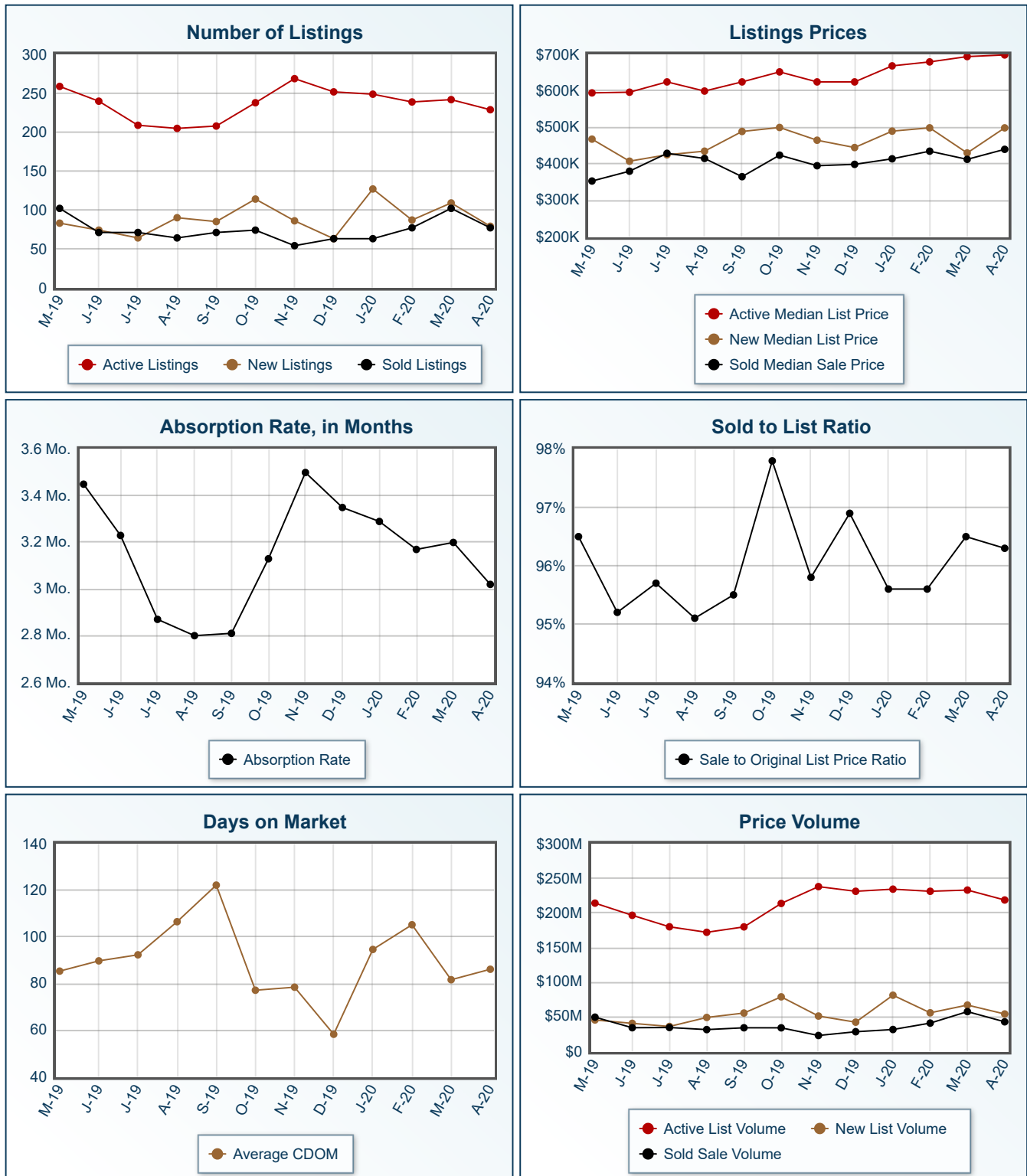


Market Summary

Fountain Hills Residential, April 2020



Summary Statistics						
	Apr-20	Apr-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	3.02	3.9	-22.56	3.17	4.2	-24.52
Average List Price	\$955,949	\$798,859	19.66	\$756,374	\$648,827	16.58
Median List Price	\$699,000	\$569,000	22.85	\$525,000	\$469,450	11.83
Average Sale Price	\$557,277	\$480,206	16.05	\$543,544	\$477,004	13.95
Median Sale Price	\$440,000	\$420,000	4.76	\$430,000	\$399,000	7.77
Average CDOM	86	102	-15.69	85	84	1.19
Median CDOM	41	59	-30.51	53	55	-3.64

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	1	-100.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	6	-100.0	100,000-119,999	0	0	0.0	0	5	-100.0
120,000-139,999	0	4	-100.0	1	8	-87.5	120,000-139,999	0	2	-100.0	2	10	-80.0
140,000-159,999	4	0	N/A	9	8	12.5	140,000-159,999	0	5	-100.0	9	11	-18.2
160,000-179,999	2	0	N/A	6	8	-25.0	160,000-179,999	1	1	0.0	6	9	-33.3
180,000-199,999	3	5	-40.0	9	9	0.0	180,000-199,999	4	2	100.0	13	8	62.5
200,000-249,999	4	8	-50.0	20	24	-16.7	200,000-249,999	6	12	-50.0	21	33	-36.4
250,000-299,999	2	6	-66.7	17	26	-34.6	250,000-299,999	4	6	-33.3	17	31	-45.2
300,000-399,999	14	19	-26.3	71	81	-12.3	300,000-399,999	10	22	-54.5	61	80	-23.7
400,000-499,999	21	23	-8.7	69	61	13.1	400,000-499,999	9	10	-10.0	65	70	-7.1
500,000-549,999	6	8	-25.0	19	26	-26.9	500,000-549,999	4	6	-33.3	19	30	-36.7
550,000-749,999	5	13	-61.5	46	33	39.4	550,000-749,999	4	13	-69.2	45	44	2.3
750,000-999,999	5	6	-16.7	21	19	10.5	750,000-999,999	1	2	-50.0	13	19	-31.6
1,000,000-1,249,999	6	2	200.0	14	14	0.0	1,000,000-1,249,999	2	2	0.0	14	7	100.0
1,250,000-1,499,999	2	1	100.0	5	8	-37.5	1,250,000-1,499,999	2	0	N/A	5	9	-44.4
1,500,000-1,999,999	3	1	200.0	8	3	166.7	1,500,000-1,999,999	0	0	0.0	9	3	200.0
2,000,000-2,999,999	0	1	-100.0	2	2	0.0	2,000,000-2,999,999	0	1	-100.0	3	4	-25.0
3,000,000+	0	0	0.0	2	0	N/A	3,000,000+	1	0	N/A	2	2	0.0
Totals	77	97	-20.6	319	337	-5.3	Totals	48	84	-42.9	304	375	-18.9

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	5	-100.0	100,000-119,999	0	0	0.0	0	2	-100.0
120,000-139,999	1	1	0.0	3	11	-72.7	120,000-139,999	0	3	-100.0	2	7	-71.4
140,000-159,999	0	2	-100.0	11	14	-21.4	140,000-159,999	1	3	-66.7	9	11	-18.2
160,000-179,999	1	4	-75.0	7	13	-46.2	160,000-179,999	1	1	0.0	4	10	-60.0
180,000-199,999	6	3	100.0	19	15	26.7	180,000-199,999	3	2	50.0	15	11	36.4
200,000-249,999	13	14	-7.1	36	48	-25.0	200,000-249,999	7	5	40.0	32	31	3.2
250,000-299,999	5	12	-58.3	23	45	-48.9	250,000-299,999	3	8	-62.5	18	28	-35.7
300,000-399,999	22	45	-51.1	97	133	-27.1	300,000-399,999	8	20	-60.0	69	86	-19.8
400,000-499,999	21	41	-48.8	106	123	-13.8	400,000-499,999	18	18	0.0	69	71	-2.8
500,000-549,999	12	19	-36.8	41	51	-19.6	500,000-549,999	8	6	33.3	31	32	-3.1
550,000-749,999	38	44	-13.6	100	102	-2.0	550,000-749,999	10	15	-33.3	63	61	3.3
750,000-999,999	34	34	0.0	57	66	-13.6	750,000-999,999	8	4	100.0	26	28	-7.1
1,000,000-1,249,999	14	20	-30.0	37	27	37.0	1,000,000-1,249,999	4	1	300.0	17	14	21.4
1,250,000-1,499,999	24	17	41.2	33	35	-5.7	1,250,000-1,499,999	2	6	-66.7	14	16	-12.5
1,500,000-1,999,999	22	22	0.0	44	32	37.5	1,500,000-1,999,999	4	1	300.0	22	11	100.0
2,000,000-2,999,999	13	11	18.2	21	18	16.7	2,000,000-2,999,999	1	0	N/A	9	3	200.0
3,000,000+	3	2	50.0	7	4	75.0	3,000,000+	1	0	N/A	2	3	-33.3
Totals	229	291	-21.3	642	742	-13.5	Totals	79	93	-15.1	402	425	-5.4

Prepared by Kalim Qamar, The
Realtor of Choice

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