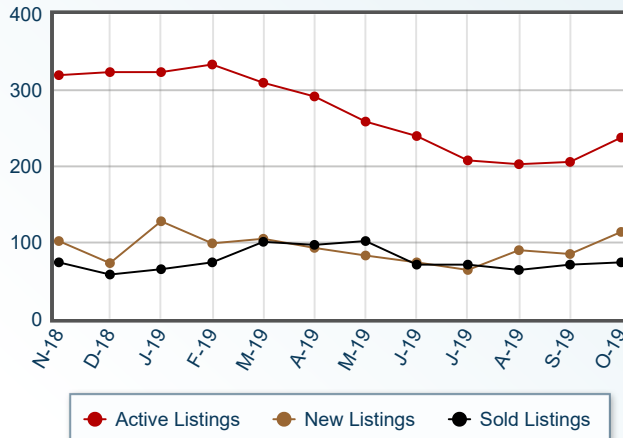


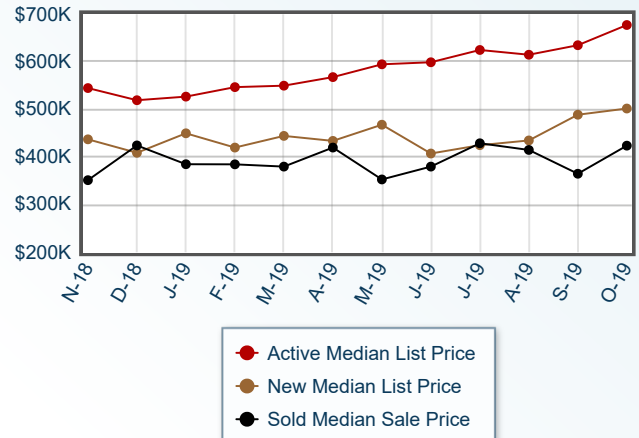
Market Summary

Fountain Hills Residential, October 2019

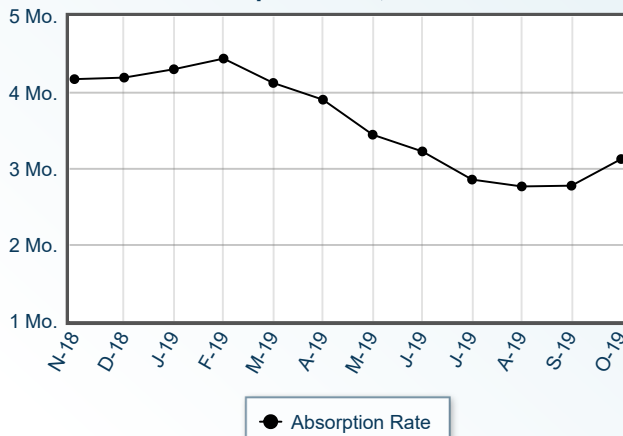
Number of Listings



Listings Prices



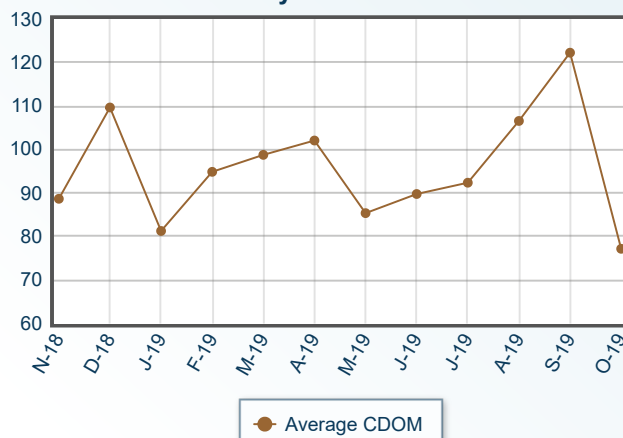
Absorption Rate, in Months



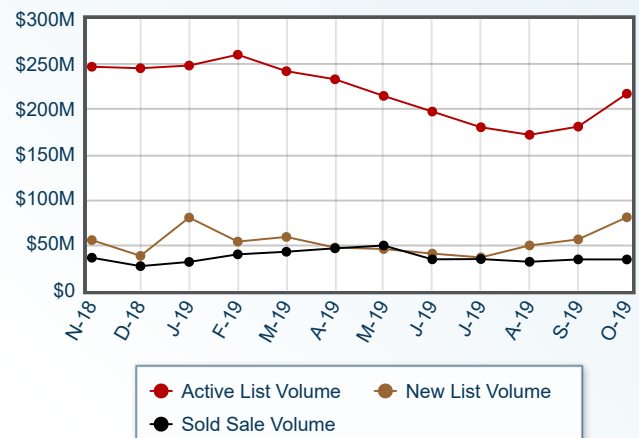
Sold to List Ratio



Days on Market



Price Volume



Summary Statistics						
	Oct-19	Oct-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	3.13	3.88	-19.33	3.5	4.11	-14.84
Average List Price	\$914,149	\$783,719	16.64	\$632,708	\$606,082	4.39
Median List Price	\$677,450	\$547,000	23.85	\$462,450	\$445,000	3.92
Average Sale Price	\$462,530	\$448,881	3.04	\$480,522	\$453,171	6.04
Median Sale Price	\$424,000	\$386,000	9.84	\$399,000	\$380,000	5.00
Average CDOM	77	98	-21.43	85	94	-9.57
Median CDOM	46	52	-11.54	52	64	-18.75

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	0	0.0	1	1	0.0	90,000-99,999	0	0	0.0	1	1	0.0
100,000-119,999	0	4	-100.0	7	21	-66.7	100,000-119,999	0	1	-100.0	6	20	-70.0
120,000-139,999	0	3	-100.0	17	18	-5.6	120,000-139,999	0	3	-100.0	18	17	5.9
140,000-159,999	1	1	0.0	21	19	10.5	140,000-159,999	2	1	100.0	18	21	-14.3
160,000-179,999	0	1	-100.0	15	29	-48.3	160,000-179,999	2	4	-50.0	15	24	-37.5
180,000-199,999	4	3	33.3	26	31	-16.1	180,000-199,999	1	5	-80.0	21	37	-43.2
200,000-249,999	8	2	300.0	75	71	5.6	200,000-249,999	7	8	-12.5	75	62	21.0
250,000-299,999	6	8	-25.0	60	75	-20.0	250,000-299,999	3	3	0.0	57	70	-18.6
300,000-399,999	16	14	14.3	176	156	12.8	300,000-399,999	12	20	-40.0	162	174	-6.9
400,000-499,999	13	8	62.5	140	114	22.8	400,000-499,999	9	15	-40.0	142	119	19.3
500,000-549,999	7	5	40.0	57	48	18.8	500,000-549,999	8	5	60.0	56	43	30.2
550,000-749,999	13	6	116.7	98	92	6.5	550,000-749,999	8	9	-11.1	105	96	9.4
750,000-999,999	3	7	-57.1	41	57	-28.1	750,000-999,999	2	8	-75.0	44	61	-27.9
1,000,000-1,249,999	1	0	N/A	23	14	64.3	1,000,000-1,249,999	1	1	0.0	15	16	-6.2
1,250,000-1,499,999	1	0	N/A	17	7	142.9	1,250,000-1,499,999	0	2	-100.0	16	13	23.1
1,500,000-1,999,999	1	2	-50.0	11	15	-26.7	1,500,000-1,999,999	0	3	-100.0	10	12	-16.7
2,000,000-2,999,999	0	0	0.0	3	1	200.0	2,000,000-2,999,999	0	1	-100.0	6	4	50.0
3,000,000+	0	0	0.0	2	1	100.0	3,000,000+	0	0	0.0	2	2	0.0
Totals	74	64	15.6	790	771	2.5	Totals	55	89	-38.2	769	793	-3.0

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	0	0.0	1	1	0.0	90,000-99,999	0	0	0.0	1	0	N/A
100,000-119,999	1	2	-50.0	7	23	-69.6	100,000-119,999	0	0	0.0	4	18	-77.8
120,000-139,999	0	3	-100.0	20	23	-13.0	120,000-139,999	2	3	-33.3	16	21	-23.8
140,000-159,999	1	0	N/A	21	23	-8.7	140,000-159,999	2	0	N/A	18	17	5.9
160,000-179,999	1	4	-75.0	17	29	-41.4	160,000-179,999	1	3	-66.7	14	19	-26.3
180,000-199,999	5	7	-28.6	33	51	-35.3	180,000-199,999	4	5	-20.0	29	39	-25.6
200,000-249,999	11	7	57.1	92	81	13.6	200,000-249,999	5	10	-50.0	75	65	15.4
250,000-299,999	4	14	-71.4	69	96	-28.1	250,000-299,999	3	8	-62.5	52	73	-28.8
300,000-399,999	36	48	-25.0	232	260	-10.8	300,000-399,999	23	23	0.0	185	206	-10.2
400,000-499,999	26	50	-48.0	206	209	-1.4	400,000-499,999	16	30	-46.7	154	156	-1.3
500,000-549,999	12	15	-20.0	83	77	7.8	500,000-549,999	8	7	14.3	64	55	16.4
550,000-749,999	34	32	6.3	186	174	6.9	550,000-749,999	23	11	109.1	145	126	15.1
750,000-999,999	34	38	-10.5	104	126	-17.5	750,000-999,999	9	7	28.6	66	76	-13.2
1,000,000-1,249,999	21	18	16.7	47	46	2.2	1,000,000-1,249,999	7	4	75.0	34	30	13.3
1,250,000-1,499,999	18	20	-10.0	48	50	-4.0	1,250,000-1,499,999	4	5	-20.0	29	28	3.6
1,500,000-1,999,999	18	24	-25.0	53	55	-3.6	1,500,000-1,999,999	3	3	0.0	32	32	0.0
2,000,000-2,999,999	11	12	-8.3	23	30	-23.3	2,000,000-2,999,999	0	3	-100.0	8	19	-57.9
3,000,000+	5	0	N/A	10	4	150.0	3,000,000+	4	0	N/A	9	1	800.0
Totals	238	294	-19.0	1252	1359	-7.9	Totals	114	122	-6.6	935	982	-4.8

Prepared by Kalim Qamar, The
Realtor of Choice

*All information should be verified by the recipient and none is guaranteed as accurate by ARMLS.
DND2 (D o N ot D isplay or D isclose) - the data in fields marked with DND2 is confidential, for agent use only, and may not be shared
with customers or clients in any manner whatsoever.*

11/30/2019
10:10 PM

© 2019 ARMLS
and FBS.
DMCA