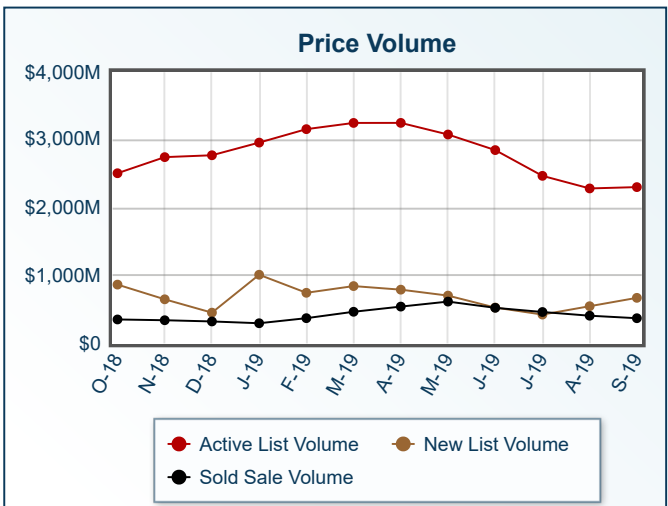
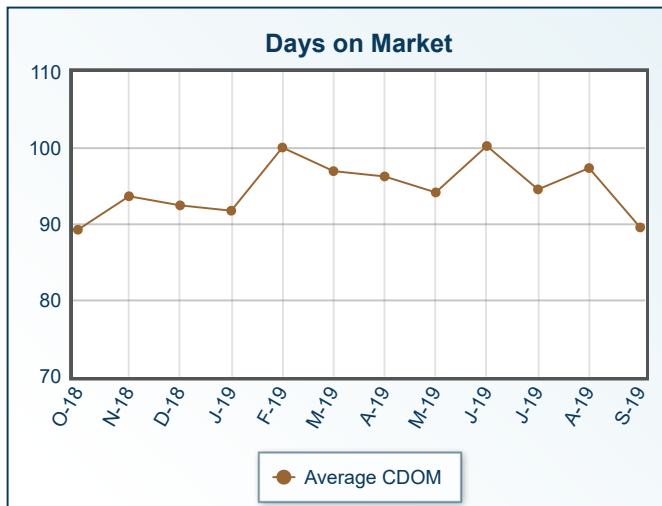
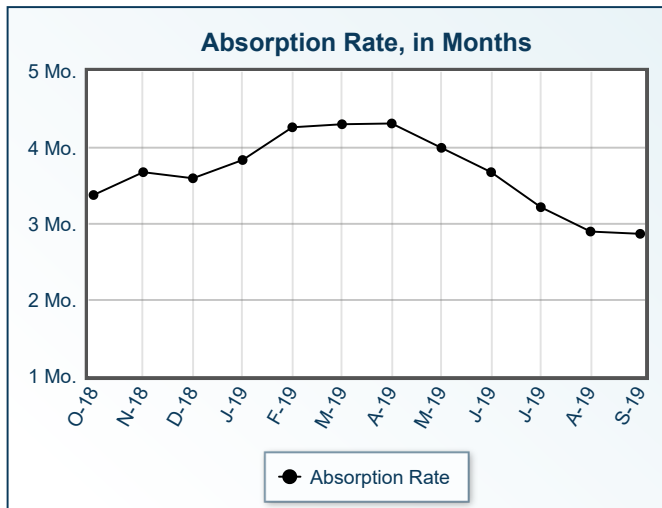
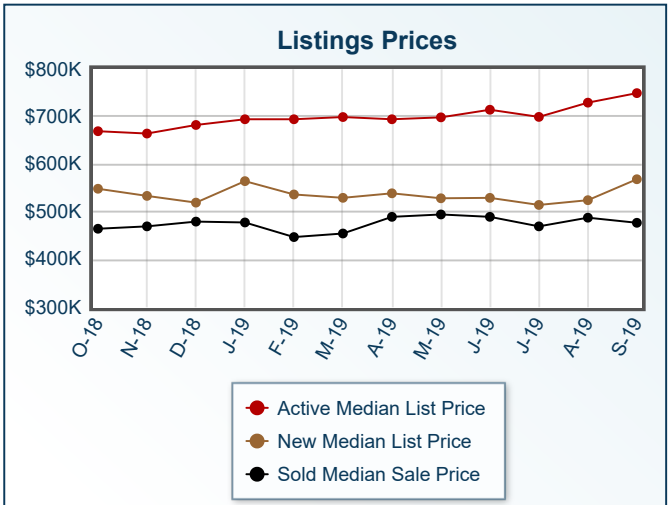
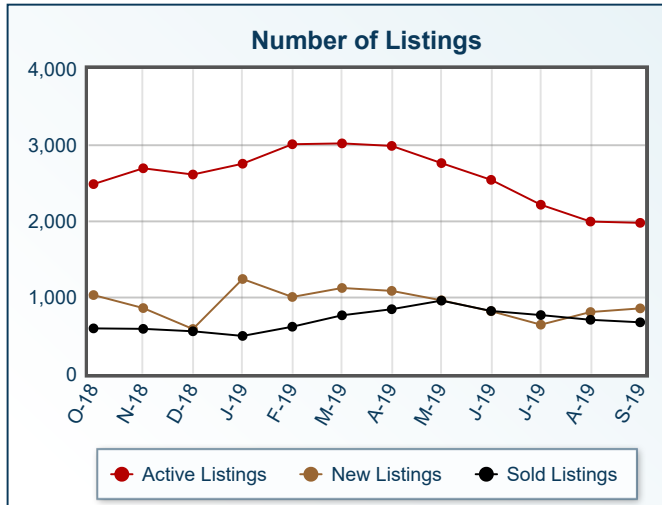


# Market Summary

Scottsdale Residential, September 2019



Summary Statistics						
	Sep-19	Sep-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	2.87	3.13	-8.31	3.71	3.71	0.00
Average List Price	\$1,163,061	\$970,952	19.79	\$810,025	\$772,773	4.82
Median List Price	\$749,900	\$650,000	15.37	\$559,000	\$535,000	4.49
Average Sale Price	\$550,350	\$568,114	-3.13	\$609,719	\$580,603	5.01
Median Sale Price	\$477,500	\$433,050	10.26	\$480,000	\$451,375	6.34
Average CDOM	89	98	-9.18	N/A	88	N/A
Median CDOM	51	51	0.00	56	54	3.70

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	2	2	0.0	0-29,999	0	0	0.0	2	2	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	1	-100.0	40,000-49,999	0	0	0.0	0	1	-100.0
50,000-59,999	0	2	-100.0	1	4	-75.0	50,000-59,999	0	2	-100.0	0	4	-100.0
60,000-69,999	0	1	-100.0	2	14	-85.7	60,000-69,999	0	2	-100.0	2	13	-84.6
70,000-79,999	2	0	N/A	3	9	-66.7	70,000-79,999	2	0	N/A	3	9	-66.7
80,000-89,999	0	0	0.0	0	5	-100.0	80,000-89,999	0	0	0.0	1	5	-80.0
90,000-99,999	0	0	0.0	3	3	0.0	90,000-99,999	0	0	0.0	2	3	-33.3
100,000-119,999	0	5	-100.0	10	46	-78.3	100,000-119,999	2	3	-33.3	8	37	-78.4
120,000-139,999	3	7	-57.1	52	101	-48.5	120,000-139,999	1	7	-85.7	44	95	-53.7
140,000-159,999	11	14	-21.4	101	169	-40.2	140,000-159,999	13	11	18.2	103	156	-34.0
160,000-179,999	17	16	6.3	156	157	-0.6	160,000-179,999	12	22	-45.5	149	159	-6.3
180,000-199,999	16	12	33.3	171	183	-6.6	180,000-199,999	19	14	35.7	172	177	-2.8
200,000-249,999	55	37	48.6	479	457	4.8	200,000-249,999	46	40	15.0	487	461	5.6
250,000-299,999	41	42	-2.4	435	446	-2.5	250,000-299,999	33	43	-23.3	443	435	1.8
300,000-399,999	98	106	-7.5	1043	1194	-12.6	300,000-399,999	98	74	32.4	1055	1158	-8.9
400,000-499,999	119	82	45.1	1065	1119	-4.8	400,000-499,999	105	113	-7.1	1095	1146	-4.5
500,000-549,999	51	33	54.5	446	481	-7.3	500,000-549,999	48	33	45.5	447	441	1.4
550,000-749,999	134	88	52.3	1258	1087	15.7	550,000-749,999	132	97	36.1	1308	1130	15.8
750,000-999,999	73	46	58.7	711	659	7.9	750,000-999,999	60	67	-10.4	775	693	11.8
1,000,000-1,249,999	26	15	73.3	234	268	-12.7	1,000,000-1,249,999	25	11	127.3	221	249	-11.2
1,250,000-1,499,999	12	17	-29.4	143	169	-15.4	1,250,000-1,499,999	13	22	-40.9	166	220	-24.5
1,500,000-1,999,999	11	19	-42.1	181	146	24.0	1,500,000-1,999,999	16	15	6.7	205	160	28.1
2,000,000-2,999,999	6	7	-14.3	115	105	9.5	2,000,000-2,999,999	10	12	-16.7	127	120	5.8
3,000,000+	0	3	-100.0	53	51	3.9	3,000,000+	4	0	N/A	55	50	10.0
Totals	675	552	22.3	6664	6876	-3.1	Totals	639	588	8.7	6870	6924	-0.8

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	7	9	-22.2	0-29,999	1	0	N/A	7	9	-22.2
30,000-39,999	1	0	N/A	2	2	0.0	30,000-39,999	1	0	N/A	2	2	0.0
40,000-49,999	0	1	-100.0	1	3	-66.7	40,000-49,999	0	0	0.0	0	3	-100.0
50,000-59,999	1	0	N/A	2	6	-66.7	50,000-59,999	0	1	-100.0	2	4	-50.0
60,000-69,999	2	2	0.0	6	16	-62.5	60,000-69,999	0	0	0.0	6	14	-57.1
70,000-79,999	8	0	N/A	11	9	22.2	70,000-79,999	0	0	0.0	9	6	50.0
80,000-89,999	1	2	-50.0	3	8	-62.5	80,000-89,999	0	0	0.0	0	7	-100.0
90,000-99,999	1	1	0.0	4	6	-33.3	90,000-99,999	1	1	0.0	4	5	-20.0
100,000-119,999	4	8	-50.0	14	52	-73.1	100,000-119,999	1	2	-50.0	9	48	-81.2
120,000-139,999	6	10	-40.0	59	109	-45.9	120,000-139,999	5	5	0.0	51	93	-45.2
140,000-159,999	14	16	-12.5	131	192	-31.8	140,000-159,999	10	14	-28.6	112	166	-32.5
160,000-179,999	27	24	12.5	192	205	-6.3	160,000-179,999	12	28	-57.1	169	177	-4.5
180,000-199,999	30	25	20.0	219	222	-1.4	180,000-199,999	18	23	-21.7	185	190	-2.6
200,000-249,999	74	79	-6.3	638	603	5.8	200,000-249,999	49	52	-5.8	528	532	-0.8
250,000-299,999	52	102	-49.0	566	597	-5.2	250,000-299,999	46	61	-24.6	468	520	-10.0
300,000-399,999	146	236	-38.1	1386	1607	-13.8	300,000-399,999	131	108	21.3	1107	1330	-16.8
400,000-499,999	179	288	-37.8	1521	1719	-11.5	400,000-499,999	94	127	-26.0	1232	1385	-11.0
500,000-549,999	111	122	-9.0	696	684	1.8	500,000-549,999	50	45	11.1	574	553	3.8
550,000-749,999	336	413	-18.6	2071	1964	5.4	550,000-749,999	164	146	12.3	1655	1518	9.0
750,000-999,999	292	356	-18.0	1436	1433	0.2	750,000-999,999	101	117	-13.7	1046	1023	2.2
1,000,000-1,249,999	108	122	-11.5	465	533	-12.8	1,000,000-1,249,999	40	36	11.1	325	348	-6.6
1,250,000-1,499,999	157	128	22.7	483	487	-0.8	1,250,000-1,499,999	49	36	36.1	316	310	1.9
1,500,000-1,999,999	174	181	-3.9	576	534	7.9	1,500,000-1,999,999	41	35	17.1	364	307	18.6
2,000,000-2,999,999	137	108	26.9	384	362	6.1	2,000,000-2,999,999	24	27	-11.1	255	187	36.4
3,000,000+	121	91	33.0	280	252	11.1	3,000,000+	20	20	0.0	137	117	17.1
Totals	1982	2315	-14.4	11153	11614	-4.0	Totals	858	884	-2.9	8563	8854	-3.3

Prepared by Kalim Qamar, The  
Realtor of Choice

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