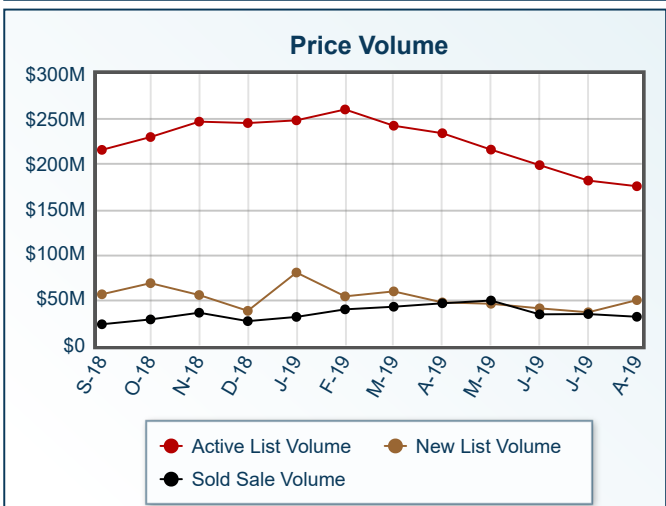
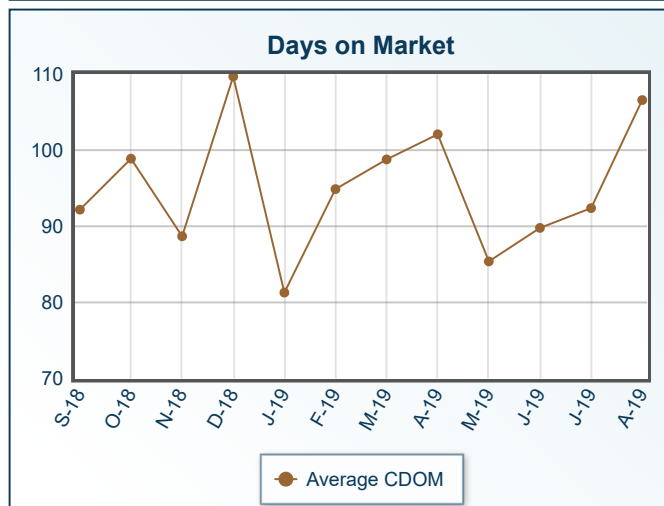
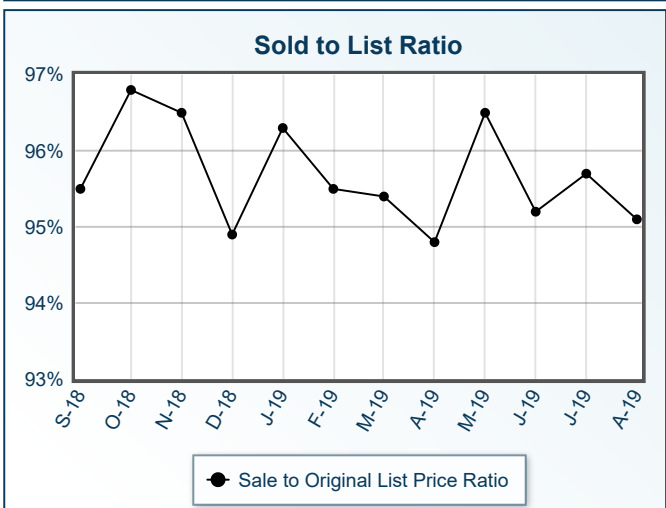
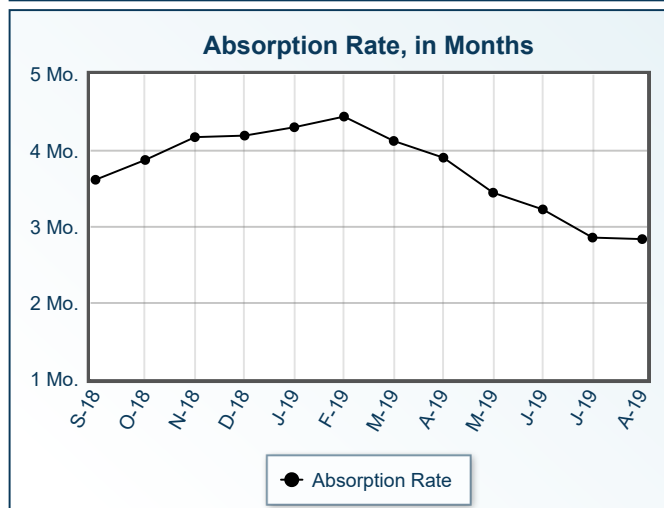
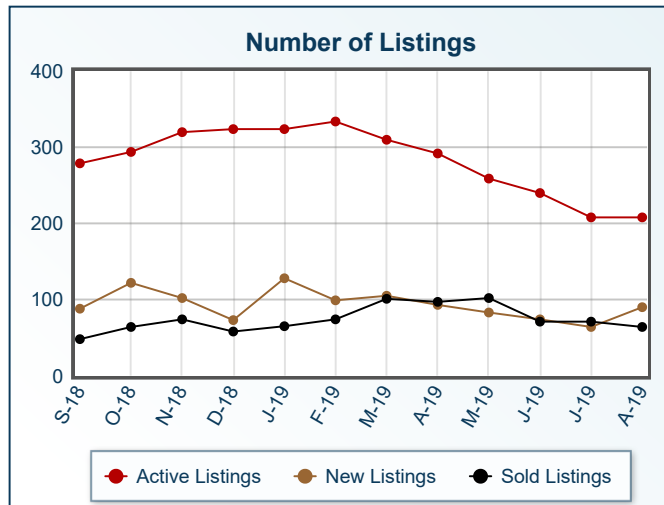


# Market Summary

Fountain Hills Residential, August 2019



Summary Statistics						
	Aug-19	Aug-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	2.84	3.2	-11.25	3.65	4.2	-13.10
Average List Price	\$846,521	\$800,063	5.81	\$624,062	\$607,807	2.67
Median List Price	\$610,100	\$593,000	2.88	\$450,000	\$445,900	0.92
Average Sale Price	\$494,840	\$471,300	4.99	\$482,322	\$451,109	6.92
Median Sale Price	\$415,000	\$433,750	-4.32	\$398,000	\$379,000	5.01
Average CDOM	106	113	-6.19	84	96	-12.50
Median CDOM	63	48	31.25	55	68	-19.12

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	0	0.0	1	1	0.0	90,000-99,999	0	0	0.0	1	1	0.0
100,000-119,999	0	3	-100.0	6	17	-64.7	100,000-119,999	0	1	-100.0	6	15	-60.0
120,000-139,999	1	0	N/A	15	13	15.4	120,000-139,999	2	2	0.0	17	12	41.7
140,000-159,999	0	1	-100.0	18	18	0.0	140,000-159,999	1	1	0.0	16	19	-15.8
160,000-179,999	0	1	-100.0	14	27	-48.1	160,000-179,999	1	2	-50.0	13	20	-35.0
180,000-199,999	3	0	N/A	18	24	-25.0	180,000-199,999	2	6	-66.7	17	30	-43.3
200,000-249,999	6	4	50.0	58	65	-10.8	200,000-249,999	9	3	200.0	60	54	11.1
250,000-299,999	5	6	-16.7	51	61	-16.4	250,000-299,999	3	8	-62.5	50	61	-18.0
300,000-399,999	13	9	44.4	146	132	10.6	300,000-399,999	13	9	44.4	134	137	-2.2
400,000-499,999	14	10	40.0	116	101	14.9	400,000-499,999	13	6	116.7	120	97	23.7
500,000-549,999	3	3	0.0	44	41	7.3	500,000-549,999	5	2	150.0	43	35	22.9
550,000-749,999	12	9	33.3	77	77	0.0	550,000-749,999	10	9	11.1	80	82	-2.4
750,000-999,999	3	7	-57.1	33	47	-29.8	750,000-999,999	4	7	-42.9	38	50	-24.0
1,000,000-1,249,999	2	1	100.0	21	13	61.5	1,000,000-1,249,999	0	0	0.0	14	13	7.7
1,250,000-1,499,999	0	0	0.0	15	7	114.3	1,250,000-1,499,999	1	0	N/A	16	10	60.0
1,500,000-1,999,999	2	0	N/A	8	13	-38.5	1,500,000-1,999,999	3	0	N/A	9	9	0.0
2,000,000-2,999,999	0	0	0.0	2	1	100.0	2,000,000-2,999,999	1	0	N/A	6	3	100.0
3,000,000+	0	0	0.0	2	0	N/A	3,000,000+	0	0	0.0	2	2	0.0
Totals	64	54	18.5	645	659	-2.1	Totals	68	56	21.4	642	651	-1.4

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	0	0.0	1	1	0.0	90,000-99,999	0	0	0.0	1	0	N/A
100,000-119,999	0	4	-100.0	6	23	-73.9	100,000-119,999	0	4	-100.0	3	18	-83.3
120,000-139,999	2	4	-50.0	18	18	0.0	120,000-139,999	3	3	0.0	14	16	-12.5
140,000-159,999	0	0	0.0	18	21	-14.3	140,000-159,999	1	0	N/A	15	15	0.0
160,000-179,999	1	3	-66.7	14	25	-44.0	160,000-179,999	1	1	0.0	11	15	-26.7
180,000-199,999	5	8	-37.5	26	43	-39.5	180,000-199,999	1	5	-80.0	22	31	-29.0
200,000-249,999	14	5	180.0	84	69	21.7	200,000-249,999	10	4	150.0	67	53	26.4
250,000-299,999	2	7	-71.4	60	77	-22.1	250,000-299,999	1	9	-88.9	43	54	-20.4
300,000-399,999	27	33	-18.2	190	218	-12.8	300,000-399,999	20	23	-13.0	143	164	-12.8
400,000-499,999	27	39	-30.8	178	170	4.7	400,000-499,999	16	14	14.3	126	117	7.7
500,000-549,999	12	16	-25.0	69	66	4.5	500,000-549,999	9	8	12.5	50	44	13.6
550,000-749,999	38	34	11.8	151	153	-1.3	550,000-749,999	13	15	-13.3	110	105	4.8
750,000-999,999	25	38	-34.2	84	110	-23.6	750,000-999,999	5	6	-16.7	46	60	-23.3
1,000,000-1,249,999	15	12	25.0	39	38	2.6	1,000,000-1,249,999	2	4	-50.0	26	22	18.2
1,250,000-1,499,999	14	16	-12.5	40	40	0.0	1,250,000-1,499,999	2	3	-33.3	21	18	16.7
1,500,000-1,999,999	19	21	-9.5	50	46	8.7	1,500,000-1,999,999	5	0	N/A	29	23	26.1
2,000,000-2,999,999	9	10	-10.0	21	26	-19.2	2,000,000-2,999,999	1	1	0.0	6	15	-60.0
3,000,000+	1	1	0.0	4	4	0.0	3,000,000+	0	1	-100.0	3	1	200.0
Totals	211	251	-15.9	1053	1149	-8.4	Totals	90	101	-10.9	736	772	-4.7

Prepared by Kalim Qamar, The  
Realtor of Choice

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