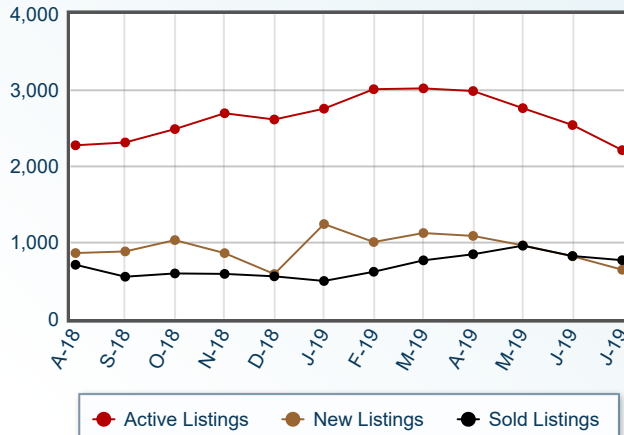


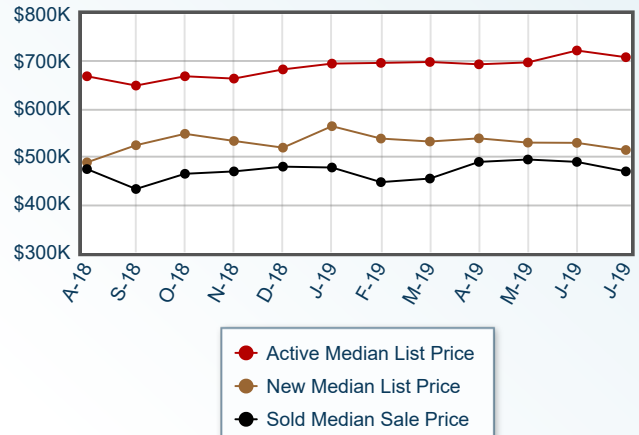
Market Summary

Scottsdale Residential, July 2019

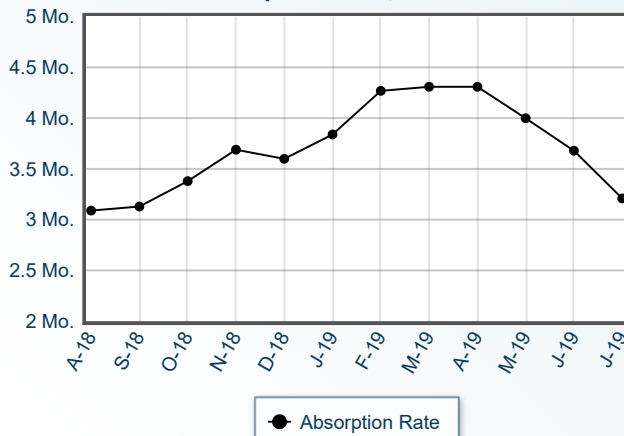
Number of Listings



Listings Prices



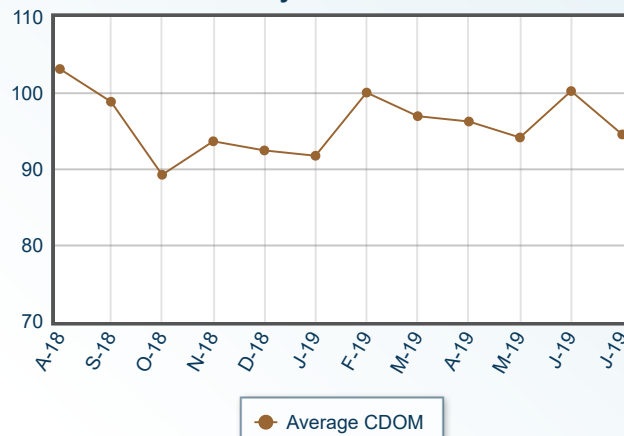
Absorption Rate, in Months



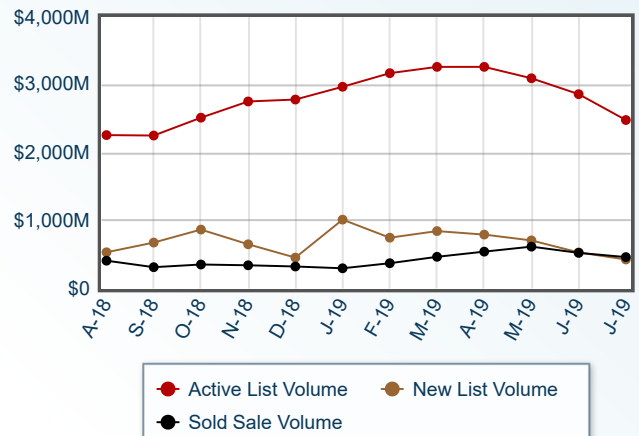
Sold to List Ratio



Days on Market



Price Volume



Summary Statistics						
	Jul-19	Jul-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	3.21	3.2	0.31	3.95	3.88	1.80
Average List Price	\$1,121,526	\$1,024,205	9.50	\$826,532	\$787,165	5.00
Median List Price	\$709,900	\$691,500	2.66	\$562,700	\$540,000	4.20
Average Sale Price	\$601,482	\$547,443	9.87	\$621,760	\$582,195	6.80
Median Sale Price	\$470,000	\$450,000	4.44	\$480,000	\$450,000	6.67
Average CDOM	94	98	-4.08	86	87	-1.15
Median CDOM	61	57	7.02	57	54	5.56

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	2	1	100.0	0-29,999	0	0	0.0	2	1	100.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	1	-100.0	40,000-49,999	0	0	0.0	0	1	-100.0
50,000-59,999	0	1	-100.0	1	2	-50.0	50,000-59,999	0	0	0.0	0	2	-100.0
60,000-69,999	0	2	-100.0	2	8	-75.0	60,000-69,999	0	6	-100.0	2	10	-80.0
70,000-79,999	0	2	-100.0	1	9	-88.9	70,000-79,999	0	0	0.0	1	9	-88.9
80,000-89,999	0	1	-100.0	0	4	-100.0	80,000-89,999	0	2	-100.0	1	5	-80.0
90,000-99,999	0	0	0.0	3	3	0.0	90,000-99,999	0	0	0.0	2	3	-33.3
100,000-119,999	0	3	-100.0	9	39	-76.9	100,000-119,999	1	0	N/A	6	29	-79.3
120,000-139,999	4	7	-42.9	45	89	-49.4	120,000-139,999	4	6	-33.3	40	82	-51.2
140,000-159,999	11	24	-54.2	86	139	-38.1	140,000-159,999	2	20	-90.0	82	132	-37.9
160,000-179,999	19	10	90.0	126	121	4.1	160,000-179,999	13	8	62.5	120	116	3.4
180,000-199,999	21	26	-19.2	136	151	-9.9	180,000-199,999	16	23	-30.4	135	149	-9.4
200,000-249,999	54	56	-3.6	365	379	-3.7	200,000-249,999	59	46	28.3	379	387	-2.1
250,000-299,999	57	48	18.8	354	365	-3.0	250,000-299,999	47	39	20.5	372	353	5.4
300,000-399,999	118	135	-12.6	829	976	-15.1	300,000-399,999	90	96	-6.2	852	967	-11.9
400,000-499,999	128	130	-1.5	836	915	-8.6	400,000-499,999	108	115	-6.1	870	939	-7.3
500,000-549,999	53	53	0.0	337	383	-12.0	500,000-549,999	38	38	0.0	341	367	-7.1
550,000-749,999	138	123	12.2	979	887	10.4	550,000-749,999	124	106	17.0	1032	931	10.8
750,000-999,999	90	66	36.4	555	538	3.2	750,000-999,999	65	64	1.6	622	571	8.9
1,000,000-1,249,999	24	24	0.0	189	222	-14.9	1,000,000-1,249,999	16	25	-36.0	174	225	-22.7
1,250,000-1,499,999	12	16	-25.0	118	139	-15.1	1,250,000-1,499,999	11	15	-26.7	134	178	-24.7
1,500,000-1,999,999	23	16	43.8	157	116	35.3	1,500,000-1,999,999	12	10	20.0	172	122	41.0
2,000,000-2,999,999	14	12	16.7	100	84	19.0	2,000,000-2,999,999	6	10	-40.0	103	102	1.0
3,000,000+	3	1	200.0	50	44	13.6	3,000,000+	2	1	100.0	50	46	8.7
Totals	769	756	1.7	5280	5615	-6.0	Totals	614	630	-2.5	5492	5727	-4.1

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	1	1	0.0	6	9	-33.3	0-29,999	2	3	-33.3	6	9	-33.3
30,000-39,999	0	2	-100.0	0	2	-100.0	30,000-39,999	0	0	0.0	0	2	-100.0
40,000-49,999	0	0	0.0	1	3	-66.7	40,000-49,999	0	1	-100.0	0	3	-100.0
50,000-59,999	1	1	0.0	2	5	-60.0	50,000-59,999	0	0	0.0	2	3	-33.3
60,000-69,999	2	8	-75.0	6	16	-62.5	60,000-69,999	0	2	-100.0	6	14	-57.1
70,000-79,999	6	0	N/A	7	9	-22.2	70,000-79,999	0	0	0.0	5	6	-16.7
80,000-89,999	3	0	N/A	4	6	-33.3	80,000-89,999	0	2	-100.0	1	5	-80.0
90,000-99,999	1	1	0.0	3	4	-25.0	90,000-99,999	0	0	0.0	3	3	0.0
100,000-119,999	3	3	0.0	12	39	-69.2	100,000-119,999	4	1	300.0	7	35	-80.0
120,000-139,999	4	9	-55.6	48	97	-50.5	120,000-139,999	2	7	-71.4	41	81	-49.4
140,000-159,999	16	18	-11.1	114	163	-30.1	140,000-159,999	6	15	-60.0	94	137	-31.4
160,000-179,999	22	25	-12.0	153	159	-3.8	160,000-179,999	13	11	18.2	130	131	-0.8
180,000-199,999	34	24	41.7	184	179	2.8	180,000-199,999	18	18	0.0	150	147	2.0
200,000-249,999	100	74	35.1	534	501	6.6	200,000-249,999	51	44	15.9	424	430	-1.4
250,000-299,999	71	76	-6.6	481	478	0.6	250,000-299,999	40	48	-16.7	383	401	-4.5
300,000-399,999	162	236	-31.4	1146	1368	-16.2	300,000-399,999	73	123	-40.7	867	1091	-20.5
400,000-499,999	224	277	-19.1	1303	1442	-9.6	400,000-499,999	102	108	-5.6	1015	1108	-8.4
500,000-549,999	134	109	22.9	591	585	1.0	500,000-549,999	53	45	17.8	467	454	2.9
550,000-749,999	390	413	-5.6	1758	1661	5.8	550,000-749,999	129	125	3.2	1343	1215	10.5
750,000-999,999	305	366	-16.7	1226	1226	0.0	750,000-999,999	72	72	0.0	836	816	2.5
1,000,000-1,249,999	112	126	-11.1	393	467	-15.8	1,000,000-1,249,999	23	24	-4.2	253	282	-10.3
1,250,000-1,499,999	152	146	4.1	403	428	-5.8	1,250,000-1,499,999	15	21	-28.6	241	251	-4.0
1,500,000-1,999,999	202	194	4.1	515	464	11.0	1,500,000-1,999,999	19	19	0.0	299	237	26.2
2,000,000-2,999,999	149	129	15.5	343	329	4.3	2,000,000-2,999,999	14	6	133.3	213	154	38.3
3,000,000+	121	104	16.3	253	227	11.5	3,000,000+	8	7	14.3	109	92	18.5
Totals	2215	2342	-5.4	9486	9867	-3.9	Totals	644	702	-8.3	6895	7107	-3.0

Prepared by Kalim Qamar, The
Realtor of Choice

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