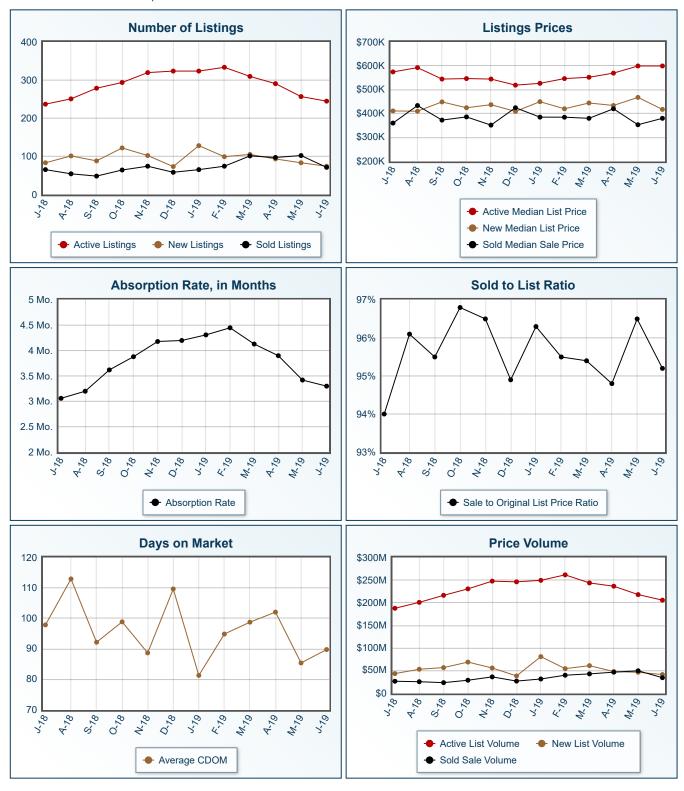
Market Summary

Fountain Hills Residential, June 2019



Summary Statistics						
_	Jun-19	Jun-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	3.3	3.37	-2.08	3.92	4.56	-14.04
Average List Price	\$840,575	\$851,546	-1.29	\$638,074	\$623,907	2.27
Median List Price	\$600,000	\$609,000	-1.48	\$459,000	\$449,900	2.02
Average Sale Price	\$483,997	\$426,175	13.57	\$479,913	\$454,300	5.64
Median Sale Price	\$380,000	\$387,278	-1.88	\$389,750	\$379,450	2.71
Average CDOM	89	130	-31.54	82	99	-17.17
Median CDOM	52	83	-37.35	53	72	-26.39

Sold Listings							Pending Listing	gs						
This Month			nth	Year to Date				Т	This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg	
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0	
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0	
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0	
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0	
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0	
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0	
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0	
90,000-99,999	0	0	0.0	1	0	N/A	90,000-99,999	0	1	-100.0	0	1	-100.0	
100,000-119,999	0	1	-100.0	6	13	-53.8	100,000-119,999	0	1	-100.0	5	12	-58.3	
120,000-139,999	1	1	0.0	12	10	20.0	120,000-139,999	0	3	-100.0	13	10	30.0	
140,000-159,999	2	4	-50.0	17	15	13.3	140,000-159,999	1	2	-50.0	15	17	-11.8	
160,000-179,999	2	4	-50.0	13	24	-45.8	160,000-179,999	0	2	-100.0	11	18	-38.9	
180,000-199,999	3	2	50.0	14	21	-33.3	180,000-199,999	0	0	0.0	10	22	-54.5	
200,000-249,999	7	11	-36.4	47	56	-16.1	200,000-249,999	4	5	-20.0	45	48	-6.2	
250,000-299,999	6	8	-25.0	39	49	-20.4	250,000-299,999	4	7	-42.9	41	48	-14.6	
300,000-399,999	18	20	-10.0	119	108	10.2	300,000-399,999	11	17	-35.3	103	118	-12.7	
400,000-499,999	11	20	-45.0	88	85	3.5	400,000-499,999	10	10	0.0	95	85	11.8	
500,000-549,999	2	5	-60.0	35	31	12.9	500,000-549,999	2	7	-71.4	35	30	16.7	
550,000-749,999	9	6	50.0	55	59	-6.8	550,000-749,999	3	11	-72.7	56	65	-13.8	
750,000-999,999	4	6	-33.3	24	37	-35.1	750,000-999,999	4	6	-33.3	29	41	-29.3	
1,000,000-1,249,999	3	0	N/A	18	11	63.6	1,000,000-1,249,999	2	1	100.0	12	13	-7.7	
1,250,000-1,499,999	2	0	N/A	12	6	100.0	1,250,000-1,499,999	1	1	0.0	13	9	44.4	
1,500,000-1,999,999	1	1	0.0	6	13	-53.8	1,500,000-1,999,999	0	0	0.0	3	9	-66.7	
2,000,000-2,999,999	0	1	-100.0	2	1	100.0	2,000,000-2,999,999	1	0	N/A	5	3	66.7	
3,000,000+	0	0	0.0	2	0	N/A	3,000,000+	0	2	-100.0	2	2	0.0	
Totals	71	90	-21.1	510	540	-5.6	Totals	43	76	-43.4	493	552	-10.7	

Active Listings							New Listings						
	This Month Year to Date					Т	his Mo	nth	Year to Date				
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	1	-100.0	0	1	-100.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	2	-100.0	5	16	-68.7	100,000-119,999	0	2	-100.0	2	11	-81.8
120,000-139,999	1	3	-66.7	14	14	0.0	120,000-139,999	0	1	-100.0	10	12	-16.7
140,000-159,999	0	3	-100.0	17	21	-19.0	140,000-159,999	0	1	-100.0	14	15	-6.7
160,000-179,999	1	2	-50.0	13	23	-43.5	160,000-179,999	0	3	-100.0	10	13	-23.1
180,000-199,999	4	10	-60.0	19	36	-47.2	180,000-199,999	3	1	200.0	15	24	-37.5
200,000-249,999	13	9	44.4	69	62	11.3	200,000-249,999	10	3	233.3	52	46	13.0
250,000-299,999	7	8	-12.5	57	63	-9.5	250,000-299,999	7	8	-12.5	40	40	0.0
300,000-399,999	35	26	34.6	158	169	-6.5	300,000-399,999	15	16	-6.2	111	115	-3.5
400,000-499,999	35	31	12.9	152	145	4.8	400,000-499,999	14	11	27.3	100	92	8.7
500,000-549,999	12	17	-29.4	55	53	3.8	500,000-549,999	3	2	50.0	36	31	16.1
550,000-749,999	44	38	15.8	128	126	1.6	550,000-749,999	8	11	-27.3	87	78	11.5
750,000-999,999	27	35	-22.9	74	95	-22.1	750,000-999,999	5	6	-16.7	37	45	-17.8
1,000,000-1,249,999	15	14	7.1	34	32	6.3	1,000,000-1,249,999	2	0	N/A	21	16	31.3
1,250,000-1,499,999	18	18	0.0	39	36	8.3	1,250,000-1,499,999	2	3	-33.3	19	14	35.7
1,500,000-1,999,999	22	23	-4.3	43	45	-4.4	1,500,000-1,999,999	5	1	400.0	22	22	0.0
2,000,000-2,999,999	9	13	-30.8	18	24	-25.0	2,000,000-2,999,999	0	0	0.0	3	13	-76.9
3,000,000+	2	2	0.0	4	3	33.3	3,000,000+	0	0	0.0	3	0	N/A
Totals	245	255	-3.9	899	965	-6.8	Totals	74	69	7.2	582	588	-1.0

Prepared by Kalim Qamar, The Realtor of Choice

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