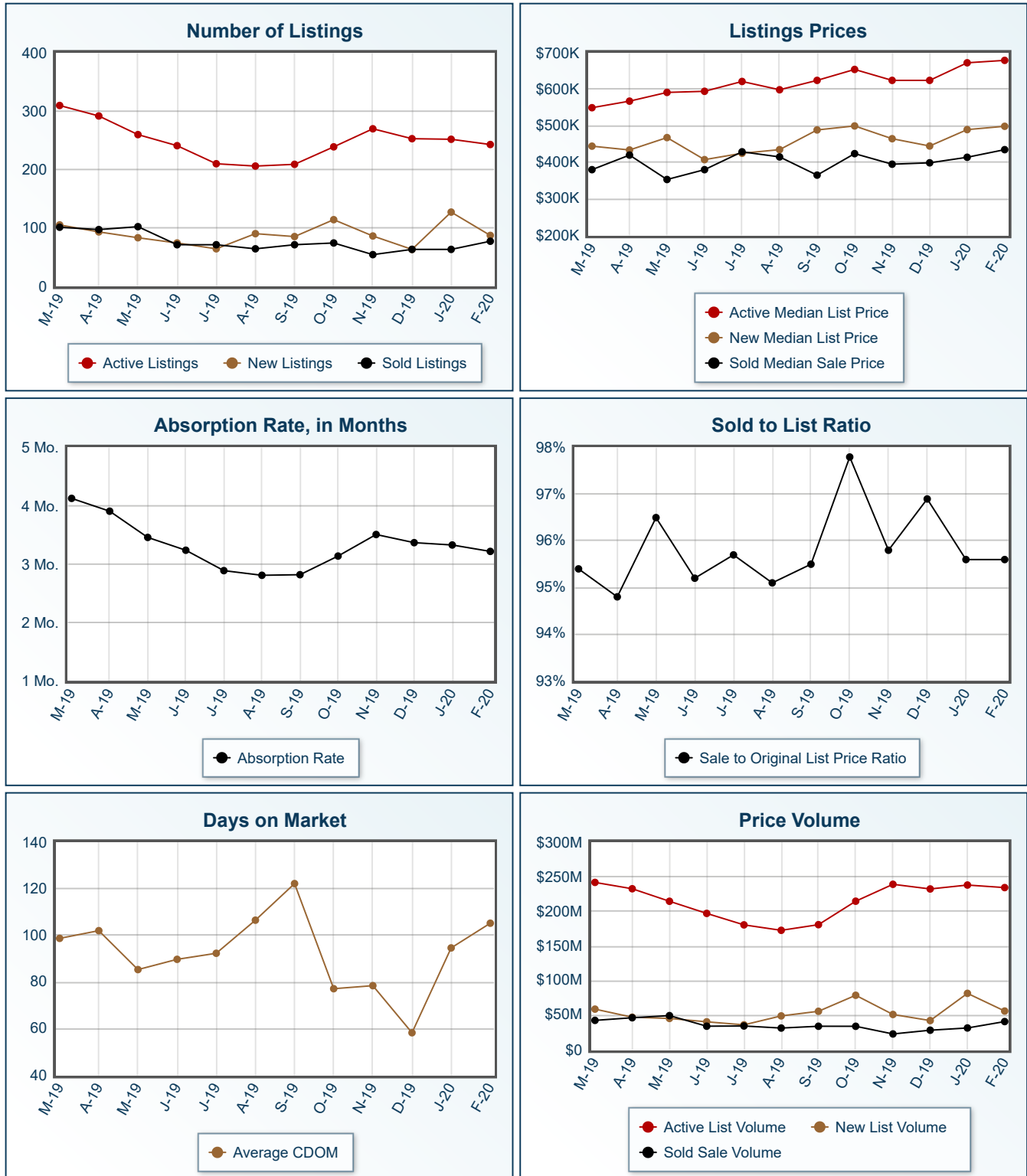


# Market Summary

Fountain Hills Residential, February 2020



Summary Statistics						
	Feb-20	Feb-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	3.22	4.45	-27.64	3.28	4.38	-25.11
Average List Price	\$965,547	\$779,494	23.87	\$804,336	\$689,606	16.64
Median List Price	\$679,900	\$546,950	24.31	\$554,500	\$495,000	12.02
Average Sale Price	\$533,142	\$538,899	-1.07	\$520,330	\$513,632	1.30
Median Sale Price	\$434,900	\$384,750	13.03	\$427,500	\$385,000	11.04
Average CDOM	105	94	11.70	96	81	18.52
Median CDOM	66	55	20.00	64	50	28.00

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	2	-100.0	0	4	-100.0	100,000-119,999	0	0	0.0	0	4	-100.0
120,000-139,999	1	2	-50.0	1	3	-66.7	120,000-139,999	0	3	-100.0	0	5	-100.0
140,000-159,999	1	1	0.0	2	4	-50.0	140,000-159,999	3	3	0.0	5	4	25.0
160,000-179,999	4	4	0.0	4	5	-20.0	160,000-179,999	2	5	-60.0	4	8	-50.0
180,000-199,999	2	0	N/A	4	2	100.0	180,000-199,999	3	1	200.0	6	1	500.0
200,000-249,999	6	4	50.0	8	9	-11.1	200,000-249,999	5	2	150.0	11	7	57.1
250,000-299,999	3	8	-62.5	9	12	-25.0	250,000-299,999	4	8	-50.0	9	21	-57.1
300,000-399,999	12	18	-33.3	29	37	-21.6	300,000-399,999	23	21	9.5	42	36	16.7
400,000-499,999	19	10	90.0	31	16	93.8	400,000-499,999	11	21	-47.6	36	34	5.9
500,000-549,999	3	2	50.0	10	7	42.9	500,000-549,999	5	8	-37.5	9	15	-40.0
550,000-749,999	15	9	66.7	24	13	84.6	550,000-749,999	13	11	18.2	29	18	61.1
750,000-999,999	2	4	-50.0	7	9	-22.2	750,000-999,999	4	2	100.0	9	12	-25.0
1,000,000-1,249,999	4	4	0.0	5	11	-54.5	1,000,000-1,249,999	3	2	50.0	9	5	80.0
1,250,000-1,499,999	2	3	-33.3	2	4	-50.0	1,250,000-1,499,999	2	4	-50.0	2	6	-66.7
1,500,000-1,999,999	3	2	50.0	3	2	50.0	1,500,000-1,999,999	2	1	100.0	5	2	150.0
2,000,000-2,999,999	0	1	-100.0	0	1	-100.0	2,000,000-2,999,999	2	0	N/A	3	1	200.0
3,000,000+	0	0	0.0	1	0	N/A	3,000,000+	1	0	N/A	1	0	N/A
Totals	77	74	4.1	140	139	0.7	Totals	83	92	-9.8	180	179	0.6

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	1	-100.0	0	5	-100.0	100,000-119,999	0	0	0.0	0	2	-100.0
120,000-139,999	2	2	0.0	2	7	-71.4	120,000-139,999	0	2	-100.0	1	3	-66.7
140,000-159,999	2	3	-33.3	6	6	0.0	140,000-159,999	1	0	N/A	4	3	33.3
160,000-179,999	1	2	-50.0	5	12	-58.3	160,000-179,999	2	5	-60.0	2	9	-77.8
180,000-199,999	6	7	-14.3	12	11	9.1	180,000-199,999	2	3	-33.3	8	7	14.3
200,000-249,999	9	24	-62.5	22	37	-40.5	200,000-249,999	6	10	-40.0	18	20	-10.0
250,000-299,999	2	11	-81.8	14	30	-53.3	250,000-299,999	5	4	25.0	9	13	-30.8
300,000-399,999	23	48	-52.1	65	89	-27.0	300,000-399,999	18	23	-21.7	36	42	-14.3
400,000-499,999	32	51	-37.3	71	83	-14.5	400,000-499,999	12	11	9.1	35	31	12.9
500,000-549,999	18	21	-14.3	28	37	-24.3	500,000-549,999	7	9	-22.2	16	18	-11.1
550,000-749,999	38	48	-20.8	73	70	4.3	550,000-749,999	14	14	0.0	37	29	27.6
750,000-999,999	26	39	-33.3	44	56	-21.4	750,000-999,999	7	6	16.7	13	18	-27.8
1,000,000-1,249,999	19	18	5.6	29	25	16.0	1,000,000-1,249,999	0	4	-100.0	8	12	-33.3
1,250,000-1,499,999	22	18	22.2	27	27	0.0	1,250,000-1,499,999	4	4	0.0	8	8	0.0
1,500,000-1,999,999	24	23	4.3	35	29	20.7	1,500,000-1,999,999	7	4	75.0	13	8	62.5
2,000,000-2,999,999	14	15	-6.7	18	17	5.9	2,000,000-2,999,999	2	0	N/A	6	2	200.0
3,000,000+	5	3	66.7	5	3	66.7	3,000,000+	0	0	0.0	0	2	-100.0
Totals	243	334	-27.2	456	544	-16.2	Totals	87	99	-12.1	214	227	-5.7

Prepared by Kalim Qamar, The  
Realtor of Choice

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