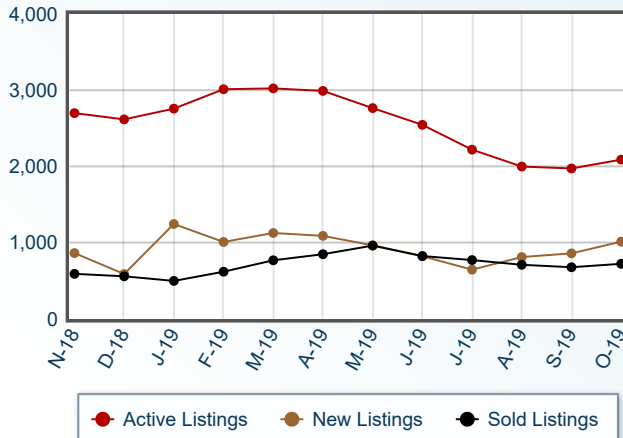


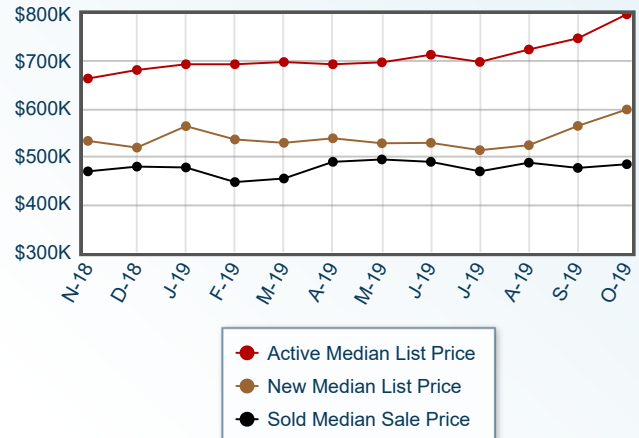
Market Summary

Scottsdale Residential, October 2019

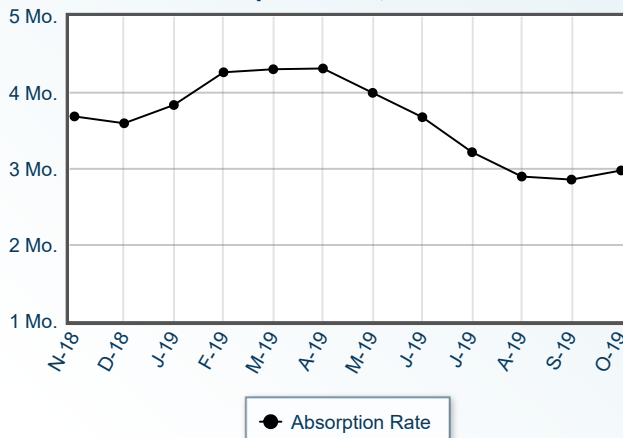
Number of Listings



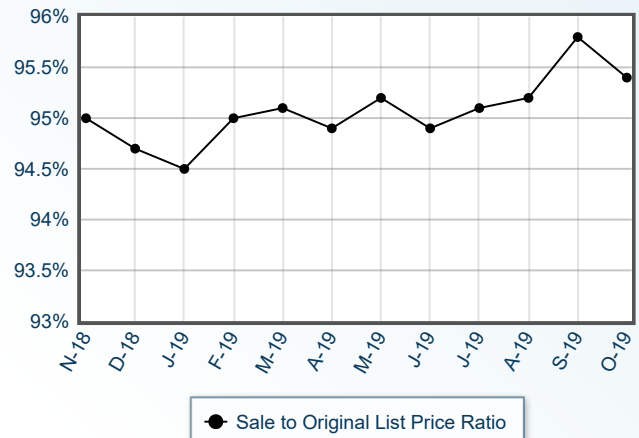
Listings Prices



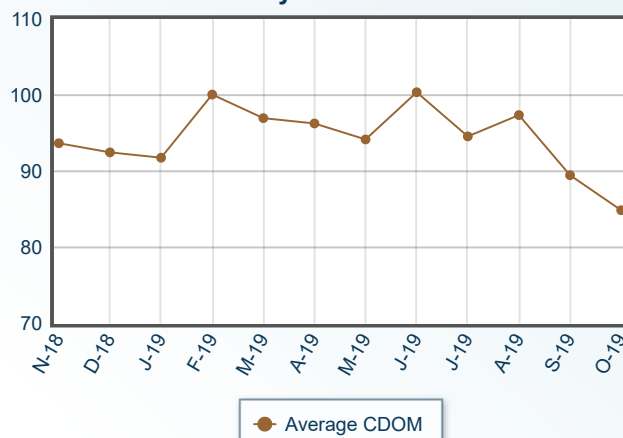
Absorption Rate, in Months



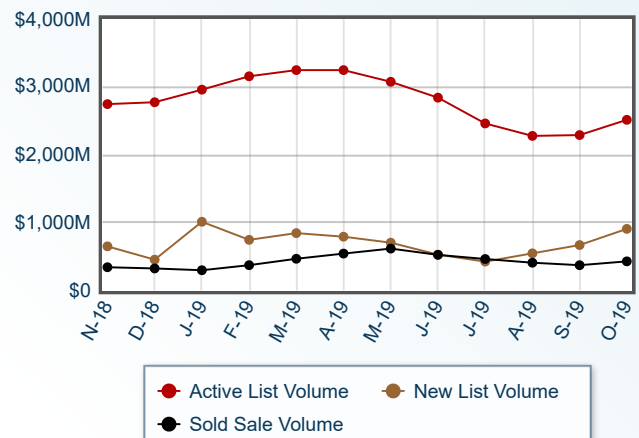
Sold to List Ratio



Days on Market



Price Volume



Summary Statistics						
	Oct-19	Oct-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	2.98	3.38	-11.83	3.64	3.68	-1.09
Average List Price	\$1,203,720	\$1,007,174	19.51	\$816,283	\$778,196	4.89
Median List Price	\$799,900	\$669,900	19.41	\$560,000	\$535,000	4.67
Average Sale Price	\$594,022	\$593,546	0.08	\$608,183	\$581,634	4.56
Median Sale Price	\$485,000	\$465,000	4.30	\$480,000	\$453,500	5.84
Average CDOM	84	89	-5.62	85	87	-2.30
Median CDOM	47	50	-6.00	55	53	3.77

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	2	2	0.0	0-29,999	0	0	0.0	2	2	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	1	-100.0	40,000-49,999	0	0	0.0	0	1	-100.0
50,000-59,999	0	0	0.0	1	4	-75.0	50,000-59,999	0	0	0.0	0	4	-100.0
60,000-69,999	0	1	-100.0	2	15	-86.7	60,000-69,999	0	1	-100.0	2	14	-85.7
70,000-79,999	1	0	N/A	4	9	-55.6	70,000-79,999	2	0	N/A	5	9	-44.4
80,000-89,999	0	0	0.0	0	5	-100.0	80,000-89,999	1	1	0.0	2	6	-66.7
90,000-99,999	0	0	0.0	3	3	0.0	90,000-99,999	0	0	0.0	2	3	-33.3
100,000-119,999	3	1	200.0	13	47	-72.3	100,000-119,999	1	4	-75.0	9	41	-78.0
120,000-139,999	5	7	-28.6	57	108	-47.2	120,000-139,999	8	8	0.0	53	103	-48.5
140,000-159,999	10	14	-28.6	111	183	-39.3	140,000-159,999	10	8	25.0	113	164	-31.1
160,000-179,999	14	19	-26.3	170	176	-3.4	160,000-179,999	8	22	-63.6	157	181	-13.3
180,000-199,999	23	14	64.3	194	197	-1.5	180,000-199,999	14	16	-12.5	187	193	-3.1
200,000-249,999	65	39	66.7	544	496	9.7	200,000-249,999	57	26	119.2	550	487	12.9
250,000-299,999	34	40	-15.0	469	486	-3.5	250,000-299,999	52	43	20.9	497	478	4.0
300,000-399,999	108	93	16.1	1152	1287	-10.5	300,000-399,999	98	82	19.5	1163	1240	-6.2
400,000-499,999	119	106	12.3	1184	1225	-3.3	400,000-499,999	99	92	7.6	1195	1238	-3.5
500,000-549,999	50	34	47.1	495	515	-3.9	500,000-549,999	47	36	30.6	495	477	3.8
550,000-749,999	148	95	55.8	1406	1182	19.0	550,000-749,999	130	112	16.1	1450	1242	16.7
750,000-999,999	70	64	9.4	781	723	8.0	750,000-999,999	65	63	3.2	845	756	11.8
1,000,000-1,249,999	23	16	43.8	257	284	-9.5	1,000,000-1,249,999	19	28	-32.1	243	277	-12.3
1,250,000-1,499,999	11	17	-35.3	154	186	-17.2	1,250,000-1,499,999	25	15	66.7	192	235	-18.3
1,500,000-1,999,999	17	23	-26.1	198	169	17.2	1,500,000-1,999,999	20	15	33.3	225	175	28.6
2,000,000-2,999,999	15	10	50.0	130	115	13.0	2,000,000-2,999,999	16	10	60.0	143	130	10.0
3,000,000+	5	2	150.0	58	53	9.4	3,000,000+	7	5	40.0	64	55	16.4
Totals	721	595	21.2	7385	7471	-1.2	Totals	679	587	15.7	7594	7511	1.1

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	2	0	N/A	8	9	-11.1	0-29,999	1	0	N/A	8	9	-11.1
30,000-39,999	2	0	N/A	2	2	0.0	30,000-39,999	0	0	0.0	2	2	0.0
40,000-49,999	0	1	-100.0	1	3	-66.7	40,000-49,999	0	0	0.0	0	3	-100.0
50,000-59,999	1	1	0.0	2	7	-71.4	50,000-59,999	0	1	-100.0	2	5	-60.0
60,000-69,999	2	1	100.0	6	16	-62.5	60,000-69,999	0	0	0.0	6	14	-57.1
70,000-79,999	6	0	N/A	11	10	10.0	70,000-79,999	0	1	-100.0	9	7	28.6
80,000-89,999	1	1	0.0	3	8	-62.5	80,000-89,999	0	0	0.0	0	7	-100.0
90,000-99,999	3	3	0.0	5	7	-28.6	90,000-99,999	0	1	-100.0	5	6	-16.7
100,000-119,999	0	4	-100.0	14	57	-75.4	100,000-119,999	1	5	-80.0	9	53	-83.0
120,000-139,999	5	8	-37.5	62	118	-47.5	120,000-139,999	3	9	-66.7	54	102	-47.1
140,000-159,999	12	20	-40.0	137	210	-34.8	140,000-159,999	6	18	-66.7	118	184	-35.9
160,000-179,999	25	26	-3.8	205	223	-8.1	160,000-179,999	12	18	-33.3	182	195	-6.7
180,000-199,999	28	29	-3.4	235	235	0.0	180,000-199,999	15	13	15.4	201	203	-1.0
200,000-249,999	50	100	-50.0	683	661	3.3	200,000-249,999	47	58	-19.0	573	590	-2.9
250,000-299,999	59	107	-44.9	609	651	-6.5	250,000-299,999	42	54	-22.2	511	574	-11.0
300,000-399,999	156	265	-41.1	1513	1745	-13.3	300,000-399,999	123	137	-10.2	1233	1468	-16.0
400,000-499,999	186	293	-36.5	1662	1866	-10.9	400,000-499,999	142	148	-4.1	1373	1532	-10.4
500,000-549,999	113	117	-3.4	754	742	1.6	500,000-549,999	57	58	-1.7	632	611	3.4
550,000-749,999	342	430	-20.5	2264	2154	5.1	550,000-749,999	193	190	1.6	1848	1708	8.2
750,000-999,999	314	380	-17.4	1556	1550	0.4	750,000-999,999	124	117	6.0	1166	1140	2.3
1,000,000-1,249,999	121	143	-15.4	517	575	-10.1	1,000,000-1,249,999	50	41	22.0	376	389	-3.3
1,250,000-1,499,999	175	141	24.1	538	532	1.1	1,250,000-1,499,999	53	45	17.8	371	355	4.5
1,500,000-1,999,999	197	188	4.8	628	586	7.2	1,500,000-1,999,999	54	52	3.8	416	359	15.9
2,000,000-2,999,999	155	118	31.4	441	397	11.1	2,000,000-2,999,999	56	35	60.0	312	222	40.5
3,000,000+	135	117	15.4	311	284	9.5	3,000,000+	33	32	3.1	168	149	12.8
Totals	2090	2493	-16.2	12167	12648	-3.8	Totals	1012	1033	-2.0	9575	9887	-3.2

Prepared by Kalim Qamar, The
Realtor of Choice

*All information should be verified by the recipient and none is guaranteed as accurate by ARMLS.
DND2 (D o N ot D isplay or D isclose) - the data in fields marked with DND2 is confidential, for agent use only, and may not be shared
with customers or clients in any manner whatsoever.*

11/30/2019
10:10 PM

© 2019 ARMLS
and FBS.
DMCA