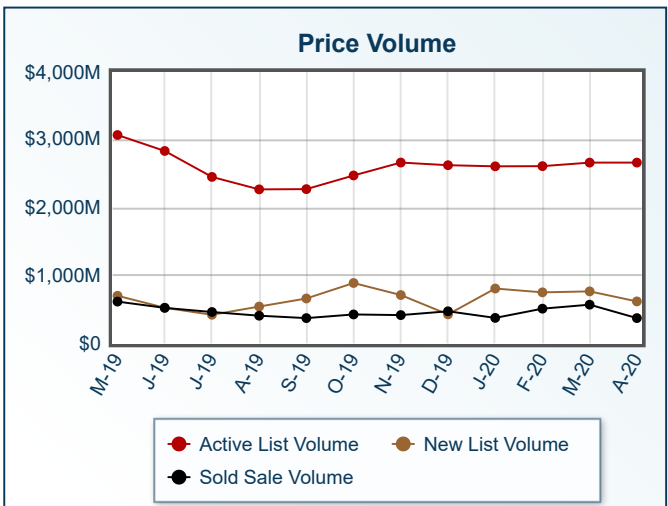
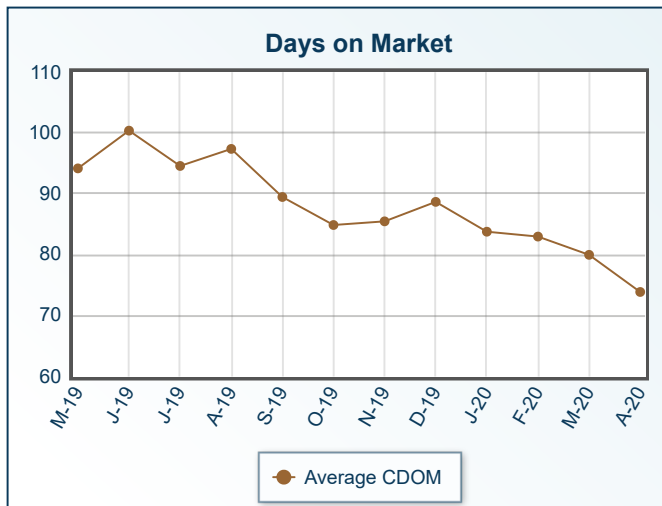
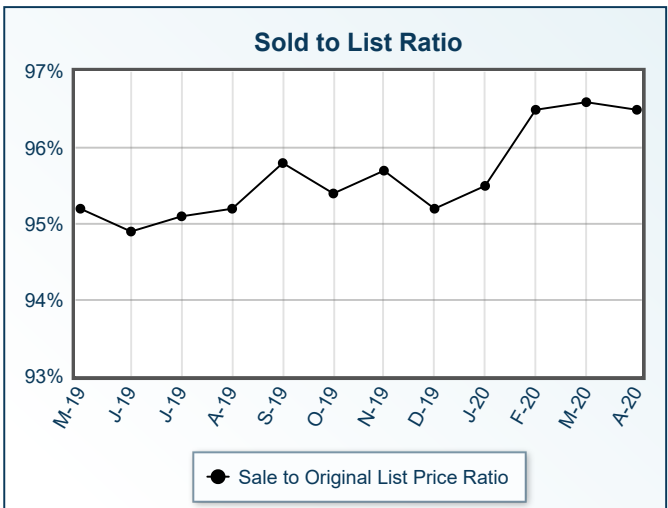
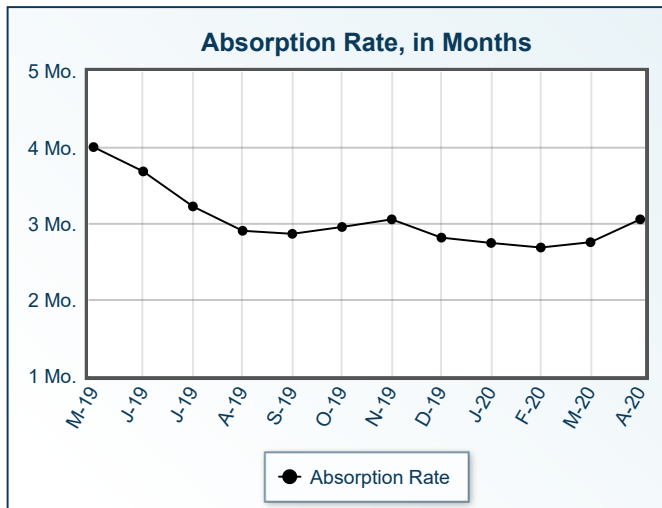
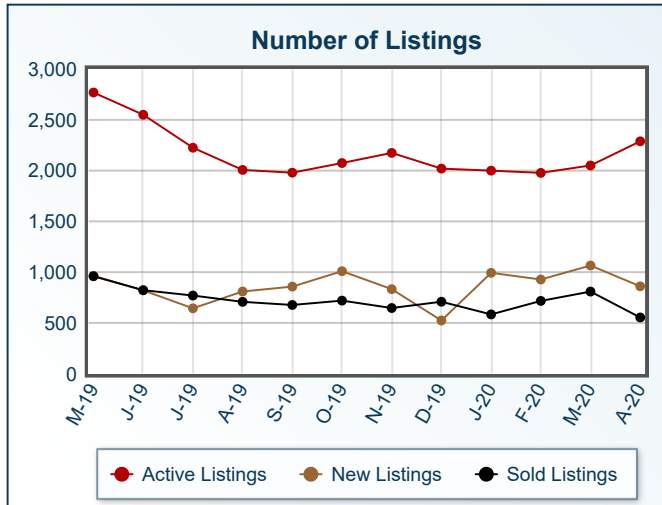


Market Summary

Scottsdale Residential, April 2020



Summary Statistics						
	Apr-20	Apr-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	3.06	4.32	-29.17	2.81	4.19	-32.94
Average List Price	\$1,164,477	\$1,084,032	7.42	\$950,939	\$871,055	9.17
Median List Price	\$749,900	\$695,000	7.90	\$639,000	\$579,900	10.19
Average Sale Price	\$673,711	\$640,892	5.12	\$688,008	\$615,633	11.76
Median Sale Price	\$530,000	\$490,000	8.16	\$532,950	\$469,900	13.42
Average CDOM	73	96	-23.96	74	86	-13.95
Median CDOM	40	51	-21.57	45	56	-19.64

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	0	2	-100.0	3	2	50.0	0-29,999	0	0	0.0	3	2	50.0
30,000-39,999	0	0	0.0	1	0	N/A	30,000-39,999	1	0	N/A	2	0	N/A
40,000-49,999	0	0	0.0	2	0	N/A	40,000-49,999	0	0	0.0	2	0	N/A
50,000-59,999	0	0	0.0	0	1	-100.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	1	0	N/A	3	0	N/A	60,000-69,999	0	1	-100.0	2	2	0.0
70,000-79,999	1	0	N/A	1	1	0.0	70,000-79,999	2	0	N/A	4	0	N/A
80,000-89,999	2	0	N/A	2	0	N/A	80,000-89,999	0	0	0.0	2	1	100.0
90,000-99,999	0	1	-100.0	1	2	-50.0	90,000-99,999	0	0	0.0	0	1	-100.0
100,000-119,999	0	1	-100.0	5	6	-16.7	100,000-119,999	1	2	-50.0	3	5	-40.0
120,000-139,999	4	5	-20.0	12	25	-52.0	120,000-139,999	1	8	-87.5	9	25	-64.0
140,000-159,999	1	11	-90.9	15	46	-67.4	140,000-159,999	3	10	-70.0	13	52	-75.0
160,000-179,999	12	24	-50.0	51	64	-20.3	160,000-179,999	11	18	-38.9	50	65	-23.1
180,000-199,999	12	20	-40.0	60	80	-25.0	180,000-199,999	18	24	-25.0	67	88	-23.9
200,000-249,999	32	42	-23.8	150	190	-21.1	200,000-249,999	36	57	-36.8	157	214	-26.6
250,000-299,999	35	59	-40.7	148	181	-18.2	250,000-299,999	36	62	-41.9	156	220	-29.1
300,000-399,999	84	154	-45.5	368	463	-20.5	300,000-399,999	73	124	-41.1	352	499	-29.5
400,000-499,999	71	113	-37.2	396	417	-5.0	400,000-499,999	83	137	-39.4	409	501	-18.4
500,000-549,999	36	53	-32.1	170	156	9.0	500,000-549,999	30	52	-42.3	161	180	-10.6
550,000-749,999	100	152	-34.2	523	497	5.2	550,000-749,999	90	185	-51.4	490	611	-19.8
750,000-999,999	82	98	-16.3	344	275	25.1	750,000-999,999	45	111	-59.5	352	365	-3.6
1,000,000-1,249,999	26	35	-25.7	131	102	28.4	1,000,000-1,249,999	12	27	-55.6	113	107	5.6
1,250,000-1,499,999	18	26	-30.8	81	60	35.0	1,250,000-1,499,999	12	29	-58.6	99	101	-2.0
1,500,000-1,999,999	25	27	-7.4	105	79	32.9	1,500,000-1,999,999	10	36	-72.2	102	113	-9.7
2,000,000-2,999,999	7	14	-50.0	62	52	19.2	2,000,000-2,999,999	8	22	-63.6	65	64	1.6
3,000,000+	5	10	-50.0	30	28	7.1	3,000,000+	3	9	-66.7	30	38	-21.1
Totals	554	847	-34.6	2664	2727	-2.3	Totals	475	914	-48.0	2643	3254	-18.8

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	0	0	0.0	6	3	100.0	0-29,999	0	0	0.0	3	3	0.0
30,000-39,999	1	0	N/A	2	0	N/A	30,000-39,999	0	0	0.0	2	0	N/A
40,000-49,999	0	1	-100.0	3	1	200.0	40,000-49,999	0	0	0.0	2	0	N/A
50,000-59,999	1	1	0.0	1	2	-50.0	50,000-59,999	0	1	-100.0	1	2	-50.0
60,000-69,999	6	3	100.0	8	5	60.0	60,000-69,999	0	1	-100.0	6	5	20.0
70,000-79,999	4	3	33.3	9	3	200.0	70,000-79,999	1	1	0.0	6	1	500.0
80,000-89,999	0	2	-100.0	3	3	0.0	80,000-89,999	0	0	0.0	2	0	N/A
90,000-99,999	0	2	-100.0	1	3	-66.7	90,000-99,999	0	1	-100.0	0	3	-100.0
100,000-119,999	7	2	250.0	12	8	50.0	100,000-119,999	3	2	50.0	9	3	200.0
120,000-139,999	6	9	-33.3	18	35	-48.6	120,000-139,999	3	8	-62.5	14	27	-48.1
140,000-159,999	5	26	-80.8	22	84	-73.8	140,000-159,999	2	16	-87.5	18	65	-72.3
160,000-179,999	16	30	-46.7	68	101	-32.7	160,000-179,999	14	22	-36.4	49	78	-37.2
180,000-199,999	38	24	58.3	106	123	-13.8	180,000-199,999	25	24	4.2	90	89	1.1
200,000-249,999	88	129	-31.8	271	368	-26.4	200,000-249,999	58	70	-17.1	232	258	-10.1
250,000-299,999	85	96	-11.5	257	330	-22.1	250,000-299,999	52	56	-7.1	217	232	-6.5
300,000-399,999	158	273	-42.1	573	852	-32.7	300,000-399,999	114	141	-19.1	448	571	-21.5
400,000-499,999	215	358	-39.9	688	950	-27.6	400,000-499,999	122	145	-15.9	520	662	-21.5
500,000-549,999	107	158	-32.3	324	408	-20.6	500,000-549,999	58	74	-21.6	235	286	-17.8
550,000-749,999	411	513	-19.9	1036	1271	-18.5	550,000-749,999	185	215	-14.0	753	855	-11.9
750,000-999,999	339	430	-21.2	851	934	-8.9	750,000-999,999	96	125	-23.2	535	542	-1.3
1,000,000-1,249,999	132	165	-20.0	313	323	-3.1	1,000,000-1,249,999	33	50	-34.0	184	182	1.1
1,250,000-1,499,999	173	173	0.0	338	336	0.6	1,250,000-1,499,999	26	41	-36.6	169	169	0.0
1,500,000-1,999,999	179	245	-26.9	355	409	-13.2	1,500,000-1,999,999	34	49	-30.6	166	197	-15.7
2,000,000-2,999,999	167	188	-11.2	293	280	4.6	2,000,000-2,999,999	24	31	-22.6	121	150	-19.3
3,000,000+	152	164	-7.3	222	228	-2.6	3,000,000+	11	15	-26.7	67	86	-22.1
Totals	2290	2995	-23.5	5780	7060	-18.1	Totals	861	1088	-20.9	3849	4466	-13.8

Prepared by Kalim Qamar, The
Realtor of Choice

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