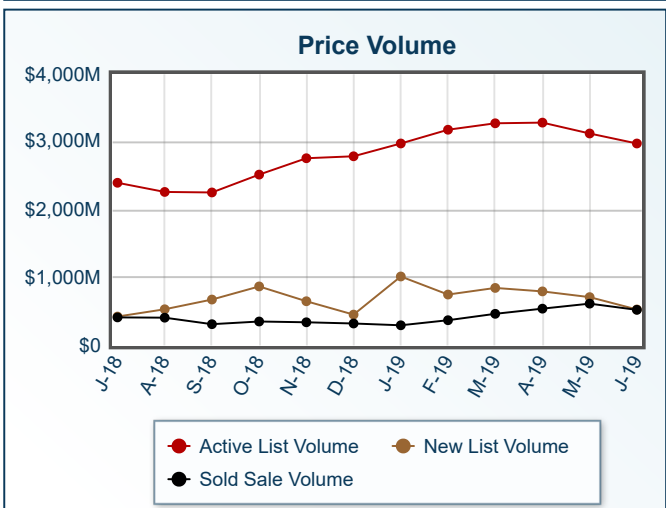
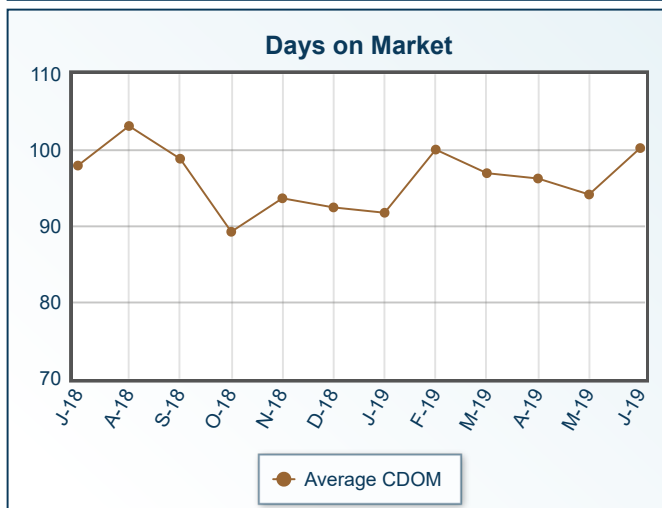
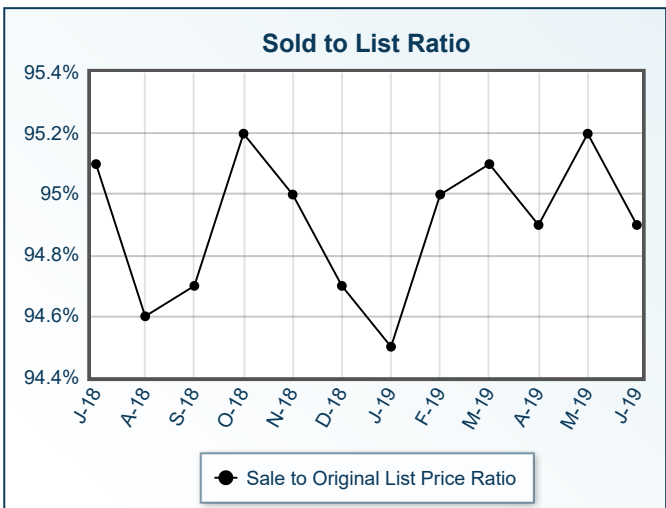
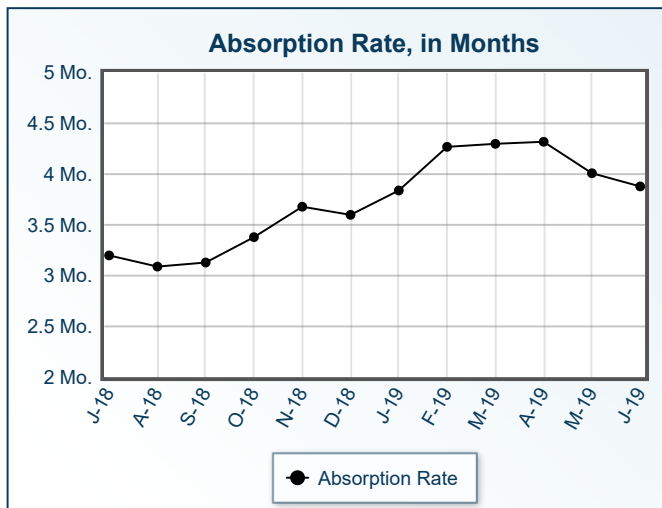
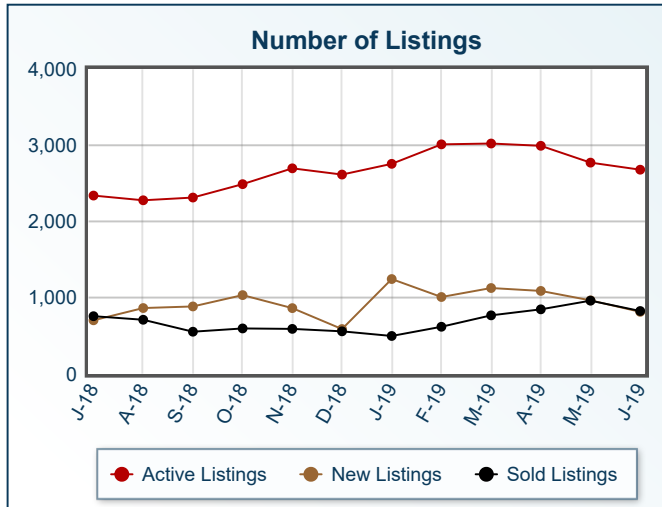


Market Summary

Scottsdale Residential, June 2019



Summary Statistics						
	Jun-19	Jun-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	3.88	3.55	9.30	4.1	4	2.50
Average List Price	\$1,111,033	\$1,052,057	5.61	\$841,201	\$801,083	5.01
Median List Price	\$710,000	\$699,000	1.57	\$569,000	\$549,000	3.64
Average Sale Price	\$637,229	\$611,939	4.13	\$625,377	\$587,603	6.43
Median Sale Price	\$490,000	\$475,000	3.16	\$480,000	\$450,000	6.67
Average CDOM	100	96	4.17	86	87	-1.15
Median CDOM	59	56	5.36	56	54	3.70

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	2	1	100.0	0-29,999	0	0	0.0	2	1	100.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	1	-100.0	40,000-49,999	0	0	0.0	0	1	-100.0
50,000-59,999	0	0	0.0	1	1	0.0	50,000-59,999	0	1	-100.0	0	2	-100.0
60,000-69,999	1	0	N/A	2	6	-66.7	60,000-69,999	0	0	0.0	2	4	-50.0
70,000-79,999	0	1	-100.0	1	7	-85.7	70,000-79,999	0	2	-100.0	1	9	-88.9
80,000-89,999	0	0	0.0	0	3	-100.0	80,000-89,999	0	0	0.0	1	3	-66.7
90,000-99,999	1	1	0.0	3	3	0.0	90,000-99,999	0	2	-100.0	2	3	-33.3
100,000-119,999	1	3	-66.7	9	36	-75.0	100,000-119,999	0	5	-100.0	5	29	-82.8
120,000-139,999	8	11	-27.3	41	82	-50.0	120,000-139,999	3	6	-50.0	34	76	-55.3
140,000-159,999	12	19	-36.8	75	115	-34.8	140,000-159,999	9	15	-40.0	78	112	-30.4
160,000-179,999	23	19	21.1	107	111	-3.6	160,000-179,999	12	14	-14.3	103	108	-4.6
180,000-199,999	19	18	5.6	114	125	-8.8	180,000-199,999	13	22	-40.9	112	126	-11.1
200,000-249,999	48	60	-20.0	310	323	-4.0	200,000-249,999	28	53	-47.2	303	341	-11.1
250,000-299,999	52	45	15.6	297	317	-6.3	250,000-299,999	24	46	-47.8	296	314	-5.7
300,000-399,999	125	151	-17.2	711	841	-15.5	300,000-399,999	71	141	-49.6	706	871	-18.9
400,000-499,999	130	123	5.7	709	785	-9.7	400,000-499,999	64	130	-50.8	706	824	-14.3
500,000-549,999	65	61	6.6	284	330	-13.9	500,000-549,999	33	60	-45.0	277	328	-15.5
550,000-749,999	161	134	20.1	841	764	10.1	550,000-749,999	82	115	-28.7	848	825	2.8
750,000-999,999	80	96	-16.7	465	472	-1.5	750,000-999,999	52	64	-18.7	502	507	-1.0
1,000,000-1,249,999	27	40	-32.5	165	198	-16.7	1,000,000-1,249,999	6	25	-76.0	144	200	-28.0
1,250,000-1,499,999	19	28	-32.1	106	123	-13.8	1,250,000-1,499,999	2	21	-90.5	116	163	-28.8
1,500,000-1,999,999	25	23	8.7	134	100	34.0	1,500,000-1,999,999	7	15	-53.3	149	112	33.0
2,000,000-2,999,999	17	12	41.7	86	72	19.4	2,000,000-2,999,999	11	12	-8.3	88	92	-4.3
3,000,000+	10	8	25.0	47	43	9.3	3,000,000+	1	2	-50.0	47	45	4.4
Totals	824	853	-3.4	4510	4859	-7.2	Totals	418	751	-44.3	4522	5096	-11.3

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	1	0	N/A	4	6	-33.3	0-29,999	0	0	0.0	4	6	-33.3
30,000-39,999	0	1	-100.0	0	2	-100.0	30,000-39,999	0	1	-100.0	0	2	-100.0
40,000-49,999	0	0	0.0	1	2	-50.0	40,000-49,999	0	0	0.0	0	2	-100.0
50,000-59,999	2	2	0.0	2	5	-60.0	50,000-59,999	0	1	-100.0	2	3	-33.3
60,000-69,999	3	7	-57.1	7	14	-50.0	60,000-69,999	0	2	-100.0	7	12	-41.7
70,000-79,999	4	1	300.0	5	9	-44.4	70,000-79,999	1	1	0.0	3	6	-50.0
80,000-89,999	4	0	N/A	5	4	25.0	80,000-89,999	1	1	0.0	2	3	-33.3
90,000-99,999	1	2	-50.0	3	4	-25.0	90,000-99,999	0	0	0.0	3	3	0.0
100,000-119,999	0	4	-100.0	8	38	-78.9	100,000-119,999	0	3	-100.0	3	34	-91.2
120,000-139,999	6	7	-14.3	46	90	-48.9	120,000-139,999	8	7	14.3	39	74	-47.3
140,000-159,999	16	22	-27.3	104	148	-29.7	140,000-159,999	10	22	-54.5	84	122	-31.1
160,000-179,999	28	24	16.7	140	148	-5.4	160,000-179,999	12	16	-25.0	117	120	-2.5
180,000-199,999	32	29	10.3	164	161	1.9	180,000-199,999	26	24	8.3	130	129	0.8
200,000-249,999	112	79	41.8	485	457	6.1	200,000-249,999	57	53	7.5	375	386	-2.8
250,000-299,999	88	68	29.4	439	430	2.1	250,000-299,999	51	49	4.1	341	353	-3.4
300,000-399,999	226	246	-8.1	1068	1245	-14.2	300,000-399,999	96	142	-32.4	789	968	-18.5
400,000-499,999	281	310	-9.4	1188	1334	-10.9	400,000-499,999	115	161	-28.6	902	1000	-9.8
500,000-549,999	149	139	7.2	525	540	-2.8	500,000-549,999	47	69	-31.9	399	409	-2.4
550,000-749,999	455	447	1.8	1642	1535	7.0	550,000-749,999	188	158	19.0	1230	1090	12.8
750,000-999,999	404	405	-0.2	1164	1155	0.8	750,000-999,999	109	102	6.9	773	744	3.9
1,000,000-1,249,999	125	136	-8.1	363	443	-18.1	1,000,000-1,249,999	21	33	-36.4	224	258	-13.2
1,250,000-1,499,999	183	174	5.2	394	407	-3.2	1,250,000-1,499,999	19	29	-34.5	230	230	0.0
1,500,000-1,999,999	240	218	10.1	499	444	12.4	1,500,000-1,999,999	30	16	87.5	285	217	31.3
2,000,000-2,999,999	177	153	15.7	330	324	1.9	2,000,000-2,999,999	17	14	21.4	198	149	32.9
3,000,000+	144	122	18.0	247	220	12.3	3,000,000+	5	5	0.0	103	85	21.2
Totals	2681	2596	3.3	8833	9165	-3.6	Totals	813	909	-10.6	6243	6405	-2.5

Prepared by Kalim Qamar, The
Realtor of Choice

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