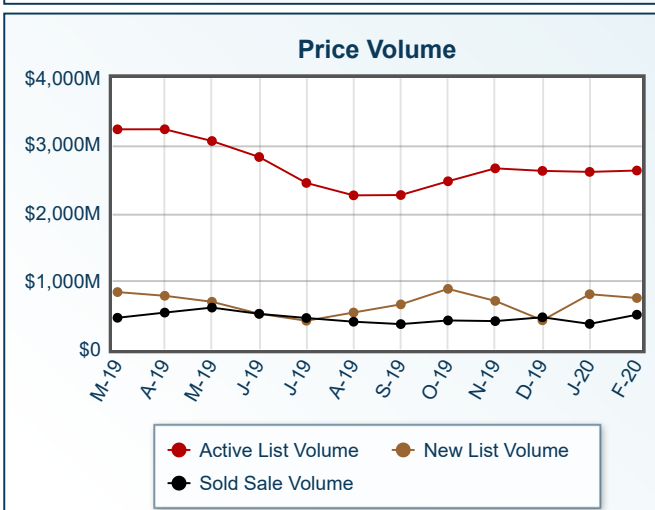
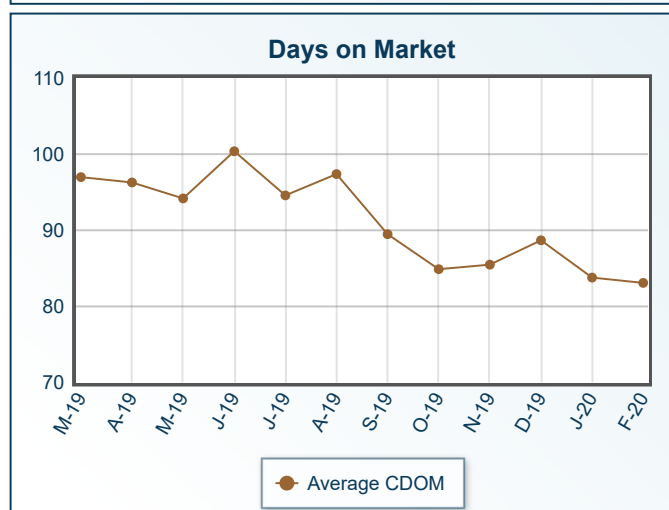
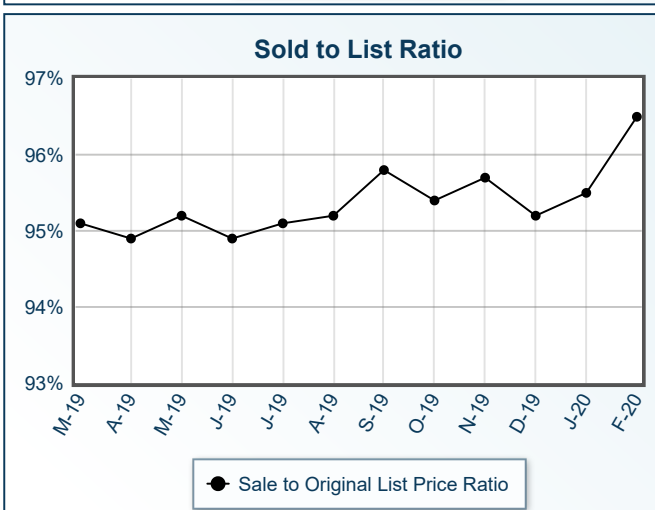
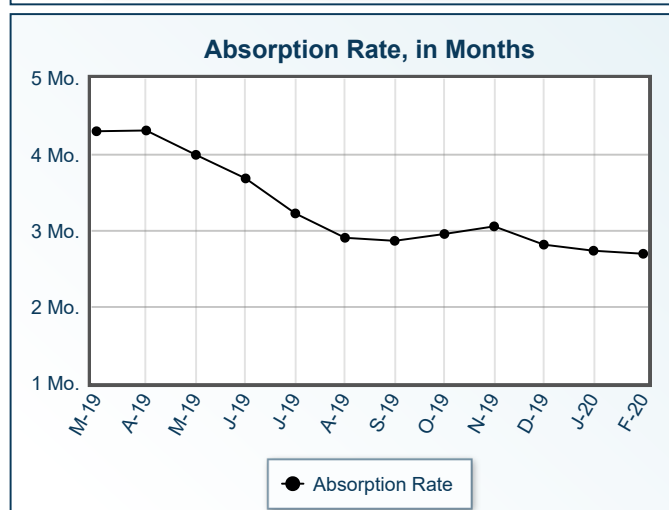
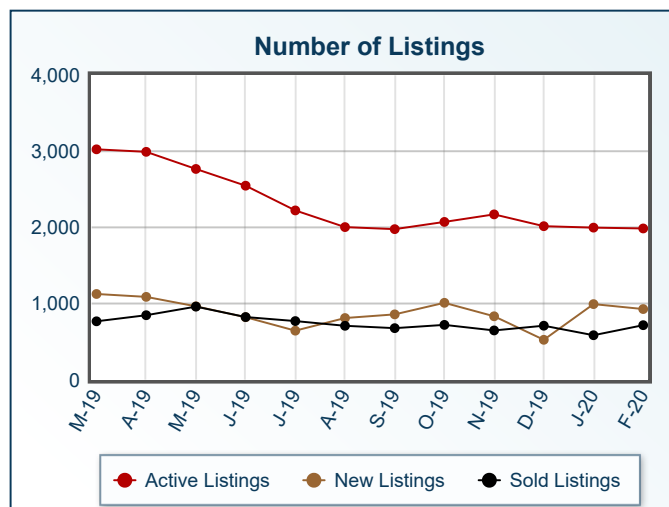


Market Summary

Scottsdale Residential, February 2020



Summary Statistics						
	Feb-20	Feb-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	2.7	4.27	-36.77	2.72	4.05	-32.84
Average List Price	\$1,327,753	\$1,046,134	26.92	\$1,071,734	\$931,583	15.04
Median List Price	\$875,000	\$697,900	25.38	\$709,000	\$609,000	16.42
Average Sale Price	\$714,910	\$603,154	18.53	\$683,044	\$601,529	13.55
Median Sale Price	\$543,350	\$447,500	21.42	\$526,450	\$465,000	13.22
Average CDOM	83	100	-17.00	76	85	-10.59
Median CDOM	47	65	-27.69	50	63	-20.63

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	0	0	0.0	2	0	N/A	0-29,999	1	0	N/A	3	0	N/A
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	1	0	N/A	1	0	N/A
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	2	0	N/A	2	0	N/A
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	2	0	N/A	2	0	N/A
70,000-79,999	0	0	0.0	0	1	-100.0	70,000-79,999	1	0	N/A	1	0	N/A
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	1	-100.0	1	1	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	1	2	-50.0	3	4	-25.0	100,000-119,999	2	2	0.0	3	2	50.0
120,000-139,999	2	8	-75.0	4	13	-69.2	120,000-139,999	3	3	0.0	5	11	-54.5
140,000-159,999	6	14	-57.1	12	21	-42.9	140,000-159,999	4	13	-69.2	9	24	-62.5
160,000-179,999	17	16	6.3	30	23	30.4	160,000-179,999	11	12	-8.3	27	28	-3.6
180,000-199,999	14	22	-36.4	31	33	-6.1	180,000-199,999	14	27	-48.1	33	47	-29.8
200,000-249,999	43	44	-2.3	80	89	-10.1	200,000-249,999	37	49	-24.5	82	101	-18.8
250,000-299,999	35	39	-10.3	65	69	-5.8	250,000-299,999	41	47	-12.8	83	100	-17.0
300,000-399,999	82	104	-21.2	176	183	-3.8	300,000-399,999	84	111	-24.3	185	240	-22.9
400,000-499,999	115	102	12.7	203	179	13.4	400,000-499,999	123	113	8.8	249	227	9.7
500,000-549,999	48	26	84.6	78	54	44.4	500,000-549,999	43	47	-8.5	103	80	28.8
550,000-749,999	143	116	23.3	262	214	22.4	550,000-749,999	145	133	9.0	289	271	6.6
750,000-999,999	83	54	53.7	159	104	52.9	750,000-999,999	104	72	44.4	216	143	51.0
1,000,000-1,249,999	38	25	52.0	56	43	30.2	1,000,000-1,249,999	38	26	46.2	75	49	53.1
1,250,000-1,499,999	26	12	116.7	38	24	58.3	1,250,000-1,499,999	29	18	61.1	61	38	60.5
1,500,000-1,999,999	34	14	142.9	49	30	63.3	1,500,000-1,999,999	24	18	33.3	64	43	48.8
2,000,000-2,999,999	20	11	81.8	35	18	94.4	2,000,000-2,999,999	18	16	12.5	40	28	42.9
3,000,000+	9	7	28.6	16	10	60.0	3,000,000+	10	9	11.1	19	19	0.0
Totals	716	617	16.0	1300	1113	16.8	Totals	737	716	2.9	1552	1452	6.9

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	2	1	100.0	6	1	500.0	0-29,999	1	0	N/A	3	1	200.0
30,000-39,999	1	0	N/A	1	0	N/A	30,000-39,999	1	0	N/A	1	0	N/A
40,000-49,999	1	1	0.0	3	1	200.0	40,000-49,999	1	0	N/A	2	0	N/A
50,000-59,999	1	1	0.0	1	1	0.0	50,000-59,999	1	1	0.0	1	1	0.0
60,000-69,999	4	2	100.0	5	2	150.0	60,000-69,999	2	0	N/A	4	2	100.0
70,000-79,999	4	3	33.3	7	3	133.3	70,000-79,999	1	1	0.0	3	1	200.0
80,000-89,999	3	2	50.0	3	3	0.0	80,000-89,999	2	0	N/A	2	0	N/A
90,000-99,999	0	1	-100.0	1	1	0.0	90,000-99,999	0	1	-100.0	0	1	-100.0
100,000-119,999	3	5	-40.0	6	6	0.0	100,000-119,999	2	1	100.0	3	1	200.0
120,000-139,999	6	10	-40.0	11	24	-54.2	120,000-139,999	4	8	-50.0	7	16	-56.2
140,000-159,999	2	24	-91.7	12	52	-76.9	140,000-159,999	5	13	-61.5	8	33	-75.8
160,000-179,999	9	21	-57.1	37	52	-28.8	160,000-179,999	6	15	-60.0	18	29	-37.9
180,000-199,999	20	26	-23.1	53	77	-31.2	180,000-199,999	13	18	-27.8	37	43	-14.0
200,000-249,999	42	124	-66.1	136	225	-39.6	200,000-249,999	47	50	-6.0	97	115	-15.7
250,000-299,999	48	106	-54.7	140	216	-35.2	250,000-299,999	43	58	-25.9	100	118	-15.3
300,000-399,999	118	307	-61.6	317	568	-44.2	300,000-399,999	90	129	-30.2	192	287	-33.1
400,000-499,999	172	360	-52.2	437	634	-31.1	400,000-499,999	129	167	-22.8	271	346	-21.7
500,000-549,999	82	150	-45.3	208	250	-16.8	500,000-549,999	61	61	0.0	118	128	-7.8
550,000-749,999	298	507	-41.2	625	848	-26.3	550,000-749,999	164	193	-15.0	346	432	-19.9
750,000-999,999	335	457	-26.7	612	675	-9.3	750,000-999,999	152	126	20.6	296	284	4.2
1,000,000-1,249,999	132	157	-15.9	238	231	3.0	1,000,000-1,249,999	47	40	17.5	108	90	20.0
1,250,000-1,499,999	174	189	-7.9	262	256	2.3	1,250,000-1,499,999	45	36	25.0	94	88	6.8
1,500,000-1,999,999	198	254	-22.0	296	320	-7.5	1,500,000-1,999,999	64	39	64.1	107	108	-0.9
2,000,000-2,999,999	167	157	6.4	229	208	10.1	2,000,000-2,999,999	27	33	-18.2	60	79	-24.1
3,000,000+	165	152	8.6	201	191	5.2	3,000,000+	20	18	11.1	43	49	-12.2
Totals	1987	3017	-34.1	3847	4845	-20.6	Totals	928	1008	-7.9	1921	2252	-14.7

Prepared by Kalim Qamar, The
Realtor of Choice

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