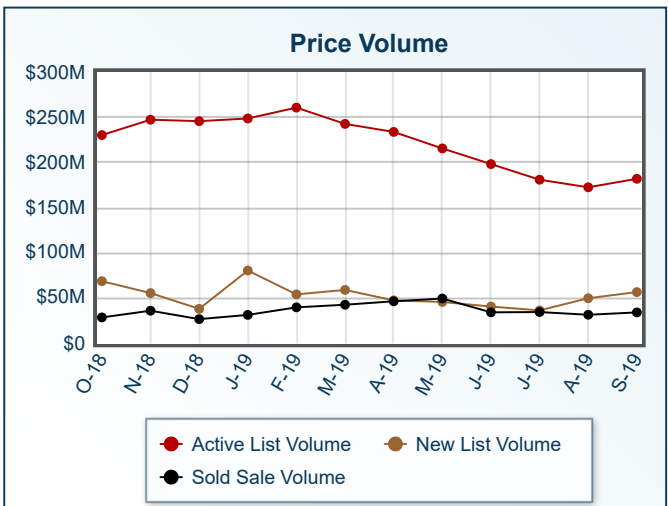
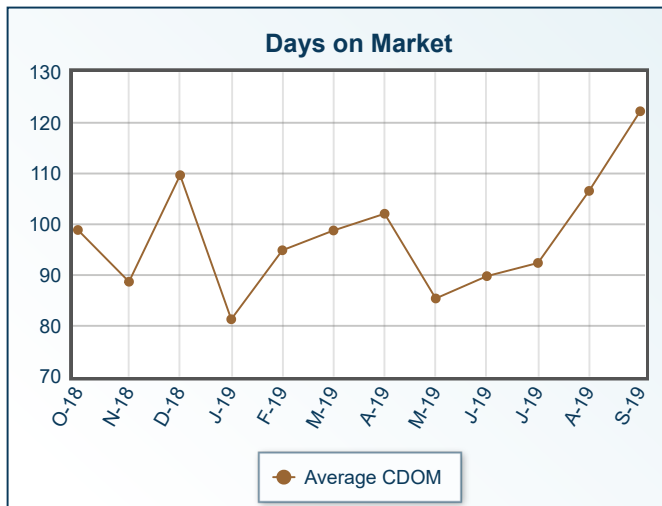
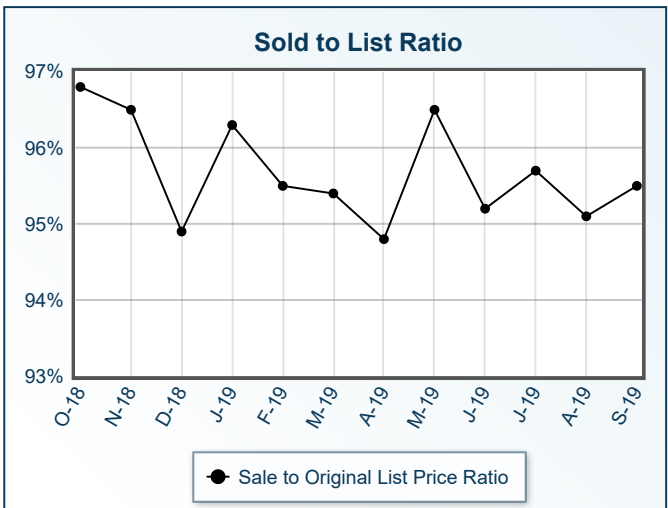
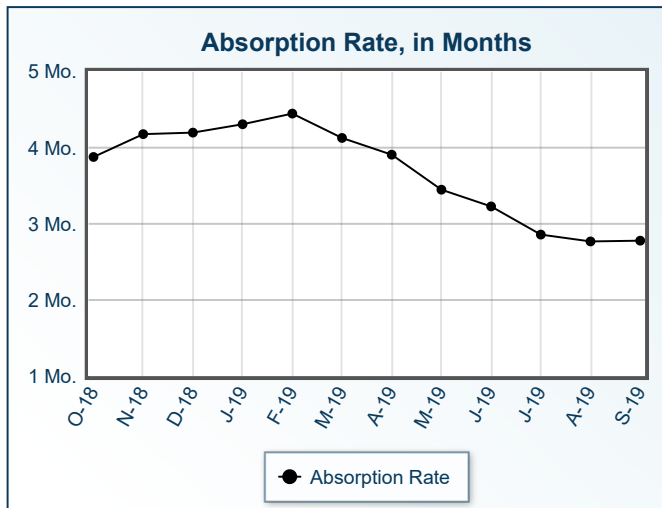
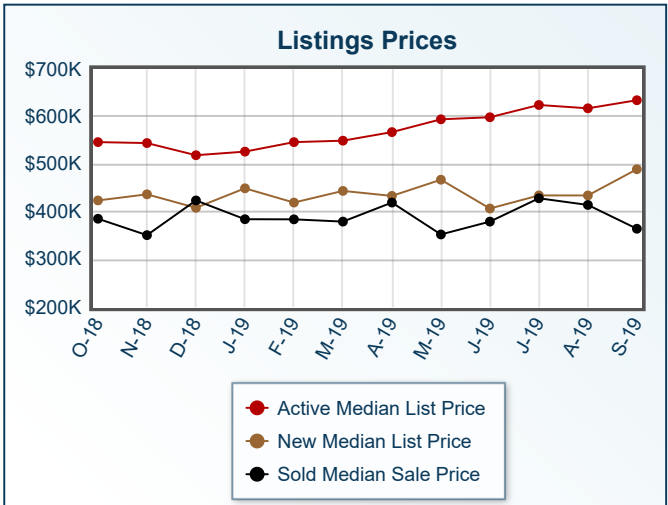
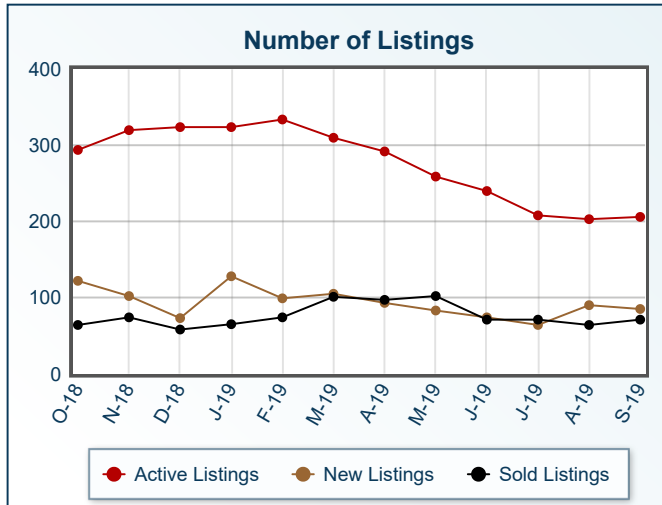


# Market Summary

Fountain Hills Residential, September 2019



Summary Statistics						
	Sep-19	Sep-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	2.78	3.62	-23.20	3.54	4.14	-14.49
Average List Price	\$883,830	\$775,148	14.02	\$626,009	\$610,238	2.58
Median List Price	\$635,000	\$545,000	16.51	\$452,000	\$449,000	0.67
Average Sale Price	\$482,916	\$487,204	-0.88	\$482,381	\$453,559	6.35
Median Sale Price	\$365,000	\$372,500	-2.01	\$397,500	\$378,000	5.16
Average CDOM	122	92	32.61	86	95	-9.47
Median CDOM	51	50	2.00	54	67	-19.40

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	0	0.0	1	1	0.0	90,000-99,999	0	0	0.0	1	1	0.0
100,000-119,999	1	0	N/A	7	17	-58.8	100,000-119,999	0	4	-100.0	6	19	-68.4
120,000-139,999	2	2	0.0	17	15	13.3	120,000-139,999	1	2	-50.0	18	14	28.6
140,000-159,999	2	0	N/A	20	18	11.1	140,000-159,999	0	1	-100.0	16	20	-20.0
160,000-179,999	1	1	0.0	15	28	-46.4	160,000-179,999	0	0	0.0	13	20	-35.0
180,000-199,999	4	4	0.0	22	28	-21.4	180,000-199,999	3	2	50.0	20	32	-37.5
200,000-249,999	9	4	125.0	67	69	-2.9	200,000-249,999	4	0	N/A	68	54	25.9
250,000-299,999	3	6	-50.0	54	67	-19.4	250,000-299,999	3	6	-50.0	54	67	-19.4
300,000-399,999	14	10	40.0	160	142	12.7	300,000-399,999	13	17	-23.5	149	154	-3.2
400,000-499,999	11	5	120.0	127	106	19.8	400,000-499,999	12	7	71.4	133	104	27.9
500,000-549,999	6	2	200.0	50	43	16.3	500,000-549,999	5	3	66.7	48	38	26.3
550,000-749,999	8	9	-11.1	85	86	-1.2	550,000-749,999	13	5	160.0	97	87	11.5
750,000-999,999	5	3	66.7	38	50	-24.0	750,000-999,999	2	3	-33.3	41	53	-22.6
1,000,000-1,249,999	1	1	0.0	22	14	57.1	1,000,000-1,249,999	0	2	-100.0	14	15	-6.7
1,250,000-1,499,999	1	0	N/A	16	7	128.6	1,250,000-1,499,999	0	1	-100.0	16	11	45.5
1,500,000-1,999,999	2	0	N/A	10	13	-23.1	1,500,000-1,999,999	0	0	0.0	10	9	11.1
2,000,000-2,999,999	1	0	N/A	3	1	200.0	2,000,000-2,999,999	0	0	0.0	6	3	100.0
3,000,000+	0	1	-100.0	2	1	100.0	3,000,000+	0	0	0.0	2	2	0.0
Totals	71	48	47.9	716	707	1.3	Totals	56	53	5.7	712	704	1.1

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	1	-100.0	80,000-89,999	0	0	0.0	0	1	-100.0
90,000-99,999	0	0	0.0	1	1	0.0	90,000-99,999	0	0	0.0	1	0	N/A
100,000-119,999	1	5	-80.0	7	23	-69.6	100,000-119,999	0	0	0.0	4	18	-77.8
120,000-139,999	0	4	-100.0	18	20	-10.0	120,000-139,999	1	2	-50.0	14	18	-22.2
140,000-159,999	1	0	N/A	19	23	-17.4	140,000-159,999	1	2	-50.0	16	17	-5.9
160,000-179,999	1	3	-66.7	16	26	-38.5	160,000-179,999	2	1	100.0	13	16	-18.7
180,000-199,999	5	8	-37.5	29	46	-37.0	180,000-199,999	1	3	-66.7	25	34	-26.5
200,000-249,999	9	7	28.6	87	71	22.5	200,000-249,999	5	2	150.0	70	55	27.3
250,000-299,999	5	11	-54.5	66	88	-25.0	250,000-299,999	6	11	-45.5	49	65	-24.6
300,000-399,999	26	47	-44.7	208	237	-12.2	300,000-399,999	17	19	-10.5	161	183	-12.0
400,000-499,999	26	42	-38.1	190	179	6.1	400,000-499,999	11	9	22.2	138	126	9.5
500,000-549,999	12	16	-25.0	75	70	7.1	500,000-549,999	6	4	50.0	56	48	16.7
550,000-749,999	32	38	-15.8	163	163	0.0	550,000-749,999	14	10	40.0	122	115	6.1
750,000-999,999	27	33	-18.2	96	119	-19.3	750,000-999,999	11	9	22.2	58	69	-15.9
1,000,000-1,249,999	14	13	7.7	38	42	-9.5	1,000,000-1,249,999	0	4	-100.0	25	26	-3.8
1,250,000-1,499,999	13	16	-18.7	43	45	-4.4	1,250,000-1,499,999	3	5	-40.0	24	23	4.3
1,500,000-1,999,999	22	24	-8.3	53	52	1.9	1,500,000-1,999,999	3	6	-50.0	32	29	10.3
2,000,000-2,999,999	11	11	0.0	23	27	-14.8	2,000,000-2,999,999	2	1	100.0	8	16	-50.0
3,000,000+	1	1	0.0	6	4	50.0	3,000,000+	2	0	N/A	5	1	400.0
Totals	206	279	-26.2	1138	1237	-8.0	Totals	85	88	-3.4	821	860	-4.5

Prepared by Kalim Qamar, The  
Realtor of Choice

*All information should be verified by the recipient and none is guaranteed as accurate by ARMLS.  
DND2 (Do Not Display or Disclose) - the data in fields marked with DND2 is confidential, for agent use only, and may not be shared  
with customers or clients in any manner whatsoever.*

10/31/2019  
5:03 PM

© 2019 ARMLS  
and FBS.  
DMCA