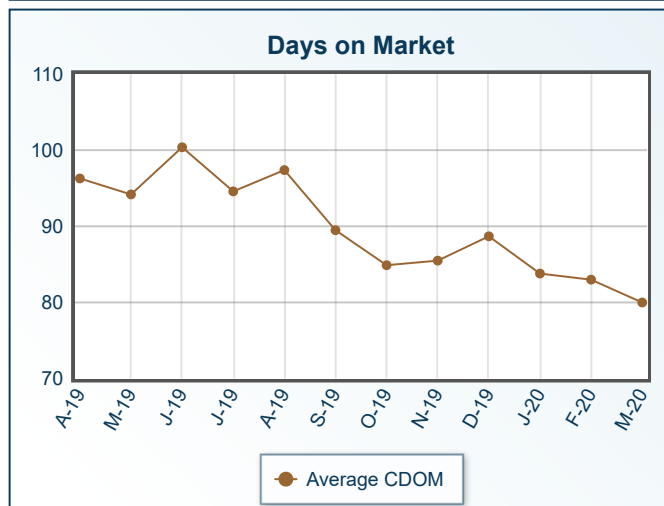
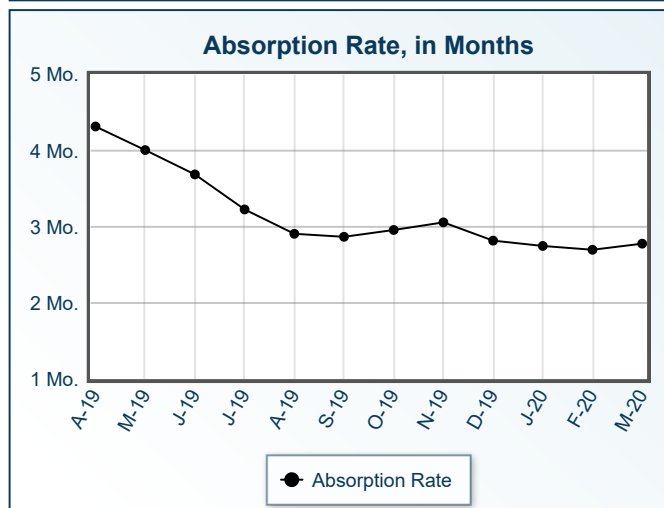
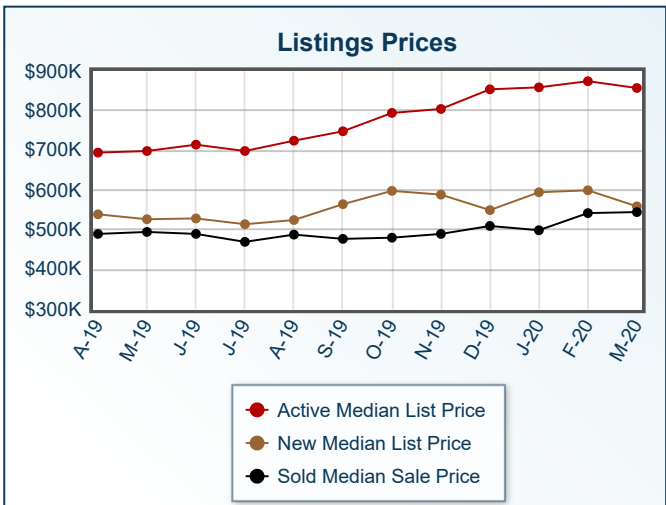
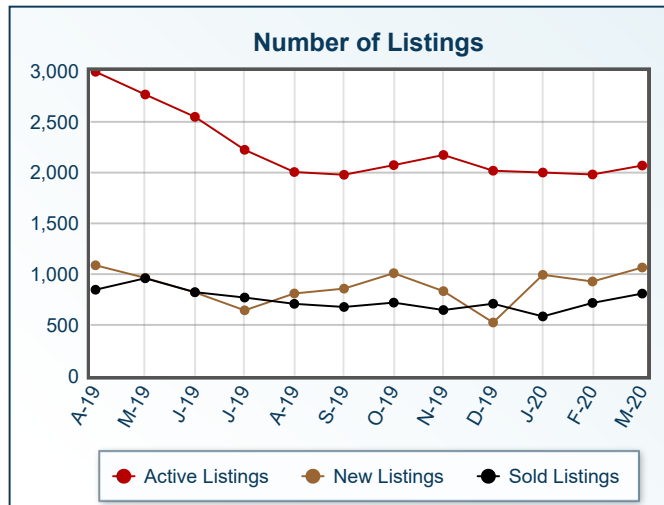


Market Summary

Scottsdale Residential, March 2020



Summary Statistics						
	Mar-20	Mar-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	2.78	4.31	-35.50	2.74	4.14	-33.82
Average List Price	\$1,303,703	\$1,072,494	21.56	\$993,358	\$897,504	10.68
Median List Price	\$857,900	\$699,900	22.57	\$665,000	\$590,000	12.71
Average Sale Price	\$706,099	\$608,206	16.10	\$691,787	\$604,253	14.49
Median Sale Price	\$545,000	\$455,000	19.78	\$533,950	\$460,000	16.08
Average CDOM	80	97	-17.53	75	86	-12.79
Median CDOM	41	54	-24.07	47	58	-18.97

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	1	0	N/A	3	0	N/A	0-29,999	0	2	-100.0	3	2	50.0
30,000-39,999	1	0	N/A	1	0	N/A	30,000-39,999	0	0	0.0	1	0	N/A
40,000-49,999	2	0	N/A	2	0	N/A	40,000-49,999	0	0	0.0	2	0	N/A
50,000-59,999	0	1	-100.0	0	1	-100.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	2	0	N/A	2	0	N/A	60,000-69,999	0	1	-100.0	2	1	100.0
70,000-79,999	0	0	0.0	0	1	-100.0	70,000-79,999	1	0	N/A	2	0	N/A
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	2	0	N/A	2	1	100.0
90,000-99,999	0	0	0.0	1	1	0.0	90,000-99,999	0	1	-100.0	0	1	-100.0
100,000-119,999	2	1	100.0	5	5	0.0	100,000-119,999	0	1	-100.0	2	3	-33.3
120,000-139,999	4	7	-42.9	8	20	-60.0	120,000-139,999	3	6	-50.0	8	17	-52.9
140,000-159,999	2	14	-85.7	14	35	-60.0	140,000-159,999	1	18	-94.4	10	42	-76.2
160,000-179,999	9	17	-47.1	39	40	-2.5	160,000-179,999	8	19	-57.9	38	47	-19.1
180,000-199,999	17	27	-37.0	48	60	-20.0	180,000-199,999	14	17	-17.6	48	64	-25.0
200,000-249,999	38	59	-35.6	118	148	-20.3	200,000-249,999	33	56	-41.1	120	157	-23.6
250,000-299,999	48	53	-9.4	113	122	-7.4	250,000-299,999	30	58	-48.3	115	158	-27.2
300,000-399,999	108	126	-14.3	284	309	-8.1	300,000-399,999	84	135	-37.8	274	375	-26.9
400,000-499,999	121	125	-3.2	325	304	6.9	400,000-499,999	69	137	-49.6	321	364	-11.8
500,000-549,999	55	49	12.2	133	103	29.1	500,000-549,999	18	48	-62.5	128	128	0.0
550,000-749,999	162	131	23.7	424	345	22.9	550,000-749,999	87	155	-43.9	388	426	-8.9
750,000-999,999	103	73	41.1	262	177	48.0	750,000-999,999	70	111	-36.9	301	254	18.5
1,000,000-1,249,999	49	24	104.2	105	67	56.7	1,000,000-1,249,999	20	31	-35.5	98	80	22.5
1,250,000-1,499,999	25	10	150.0	63	34	85.3	1,250,000-1,499,999	17	34	-50.0	83	72	15.3
1,500,000-1,999,999	31	22	40.9	80	52	53.8	1,500,000-1,999,999	19	34	-44.1	88	77	14.3
2,000,000-2,999,999	20	20	0.0	55	38	44.7	2,000,000-2,999,999	9	14	-35.7	51	42	21.4
3,000,000+	9	8	12.5	25	18	38.9	3,000,000+	7	10	-30.0	26	29	-10.3
Totals	809	767	5.5	2110	1880	12.2	Totals	492	888	-44.6	2111	2340	-9.8

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	0	3	-100.0	6	3	100.0	0-29,999	0	2	-100.0	3	3	0.0
30,000-39,999	0	0	0.0	2	0	N/A	30,000-39,999	1	0	N/A	2	0	N/A
40,000-49,999	0	1	-100.0	3	1	200.0	40,000-49,999	0	0	0.0	2	0	N/A
50,000-59,999	1	1	0.0	1	1	0.0	50,000-59,999	0	0	0.0	1	1	0.0
60,000-69,999	5	2	150.0	7	3	133.3	60,000-69,999	2	1	100.0	6	3	100.0
70,000-79,999	2	3	-33.3	9	3	200.0	70,000-79,999	2	0	N/A	5	1	400.0
80,000-89,999	1	2	-50.0	3	3	0.0	80,000-89,999	0	0	0.0	2	0	N/A
90,000-99,999	0	1	-100.0	1	2	-50.0	90,000-99,999	0	1	-100.0	0	2	-100.0
100,000-119,999	3	4	-25.0	8	6	33.3	100,000-119,999	2	0	N/A	5	1	400.0
120,000-139,999	6	7	-14.3	16	27	-40.7	120,000-139,999	5	3	66.7	12	19	-36.8
140,000-159,999	4	28	-85.7	20	68	-70.6	140,000-159,999	7	16	-56.2	16	49	-67.3
160,000-179,999	11	31	-64.5	53	79	-32.9	160,000-179,999	16	27	-40.7	34	56	-39.3
180,000-199,999	21	30	-30.0	79	99	-20.2	180,000-199,999	27	22	22.7	63	65	-3.1
200,000-249,999	63	108	-41.7	216	298	-27.5	200,000-249,999	80	73	9.6	177	188	-5.9
250,000-299,999	59	104	-43.3	204	274	-25.5	250,000-299,999	63	58	8.6	164	176	-6.8
300,000-399,999	118	290	-59.3	457	711	-35.7	300,000-399,999	138	143	-3.5	332	430	-22.8
400,000-499,999	167	363	-54.0	564	805	-29.9	400,000-499,999	123	171	-28.1	396	517	-23.4
500,000-549,999	86	141	-39.0	263	334	-21.3	500,000-549,999	59	83	-28.9	174	212	-17.9
550,000-749,999	331	508	-34.8	854	1056	-19.1	550,000-749,999	223	209	6.7	573	640	-10.5
750,000-999,999	327	466	-29.8	752	809	-7.0	750,000-999,999	141	133	6.0	437	417	4.8
1,000,000-1,249,999	142	157	-9.6	285	273	4.4	1,000,000-1,249,999	50	41	22.0	154	132	16.7
1,250,000-1,499,999	181	189	-4.2	309	295	4.7	1,250,000-1,499,999	45	41	9.8	141	128	10.2
1,500,000-1,999,999	204	251	-18.7	326	360	-9.4	1,500,000-1,999,999	35	40	-12.5	137	148	-7.4
2,000,000-2,999,999	173	178	-2.8	267	249	7.2	2,000,000-2,999,999	33	40	-17.5	96	119	-19.3
3,000,000+	166	160	3.8	213	213	0.0	3,000,000+	14	22	-36.4	56	71	-21.1
Totals	2071	3028	-31.6	4918	5972	-17.6	Totals	1066	1126	-5.3	2988	3378	-11.5

Prepared by Kalim Qamar, The
Realtor of Choice

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