

Virgilio A. Baez

Charlotte, NC 28217

(980) 833 - 0399

virgil17@live.com

<https://www.linkedin.com>

[/in/virgilio-baez/](#)

[Vbaez.com](#)

EDUCATION

UNC Charlotte, Charlotte, NC — Full-Stack Web Developer
Certification

August 2018

- Graduated from UNC Charlotte with a certification for web development.
- Fast paced, hands-on environment.
- Completed over 3 group projects.

EXPERIENCE

Red Ventures, Fort Mill, SC — *Sales Professional I*

January 2019 – PRESENT

- With our sales process, we convert interested clients into customers.
- Deliver maximum value when selling products and services such as Cable TV, Internet, and Phone.
- Our daily goal is to close the sale in just one call by using a consultative and customer-focused approach.

Centro Mobile, Charlotte, NC — *Sales Representative*

March 2015 – January 2019

- Tasked with the sales of mobile cell phones and monthly plans.
- Handling in-store customer service with up to 4 or more clients at a time.

SKILLS

– HTML5, CSS3,
Bootstrap

– Javascript, JQuery and
React JS

– Node JS, Express,
and Git

– Sales Representative

LANGUAGES

English and Spanish

