

Virgilio Maldonado Jr.

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Objective

Acquire a position as a front-end web developer

Summary of Qualifications

- Proficient in HTML5, CSS, Java, JavaScript
- Proficient in Bootstrap, Wordpress, Adobe Illustrator
- Management experience
- Bilingual, fluent in both English and Spanish
- Excellent problem solving and communication skills

Professional Experience

Blue Arrow Realty LLC, South Milwaukee, Wisconsin

August 2017 – Present

Broker Owner

- Organized and established real estate firm
- Implemented HTML5 and CSS to develop business website
- Used Adobe Illustrator to design and implement marketing material including flyers, and website graphics

Shorewest Realtors, Brookfield, Wisconsin

May 2016 – August 2017

Real Estate Associate

- Million Dollar Club
- Closed half million-dollar commercial deal in 2016
- Successfully closed 11 residential deals in 2016

Coldwell Banker HomeSale Realty, Franklin, Wisconsin

May 2014 – May 2016

Broker Associate

- Successfully reentered the real estate industry
- Successfully reestablished myself as the primary point of contact regarding real estate needs with my sphere of influence
- Help buyers and sellers achieve their real estate goals

Coca-Cola Refreshments, Brown Deer, Wisconsin

June 2011 – September 2014

Market Development Manager

- Promoted to Boost Zone (specialized market located in downtown Milwaukee, encompassing high exposure accounts) within 5 months of employment
- Aided in executing exclusivity contracts, including, The Riverside Theater, Pabst Theater, Turner Hall, The Safe House and AJ Bombers
- Made initial contact with Bon Ton Store which led to a national account being established
- Managed current accounts, obtained new accounts, executed and maintained Coca-Cola look of success and grew beverage foot print
- Helped train and mentor 5 new Market Development Managers

Priority Realty LLC, South Milwaukee, Wisconsin
Broker Owner

March 2005 – June 2011

- Learned to organize and run a real estate firm
- Led 3 real estate sales agents and 1 real estate assistant
- Million Dollar Club every year since 2005
- 7 million in sales in 2006
- Implemented HTML to develop business website
- Used Adobe Illustrator to design and implement marketing material including flyers, and website graphics

Catholic Knights, Milwaukee, Wisconsin
Financial Services Representative (Part Time)

January 2007 – March 2010

- Sold a 6-million-dollar life insurance policy within 48 hours of employment
- Helped clients protect and grow their investments

Shorewest Realtors, Brookfield, Wisconsin
Real Estate Associate

August 2003 – March 2005

- Successfully organized and managed real estate team consisting of 2 agents and 1 assistant
- 2.4 Million in sales during rookie year
- Million Dollar Club each subsequent year

Spin City Enterprises, Milwaukee, Wisconsin
Store Manager

March 1999 – August 2003

- Successfully planned and executed grand opening
- Oversaw day to day operations
- Managed 4 employees
- Used Adobe Illustrator to design marketing material, including flyers, posters, and web graphics
- Implemented HTML to develop store website
- Established marketing campaign
- Maintained inventory and provided customer service

Bell Ambulance, Milwaukee, Wisconsin
Emergency Medical Technician - Basic

January 1997 – March 1999

- Treated and transported patients
- Learned to work well under pressure
- Learned how to function in a team setting

Education

University of Phoenix, Milwaukee, Wisconsin
Associate of Arts in Information Technology with Programming Certificate 4.0 GPA

Graduated October 2016

- Course work completed in, Information System Fundamentals, Information Systems (IS) Security Concepts, Fundamentals of System Security Certified Practitioner (SSCP), Algorithms and Logic for Computer Programming, JAVA Programming, Introduction to C/C++, Programming in HTML5 with JavaScript, Windows Application Development using HTML5 and JavaScript

Kaplan Financial, Milwaukee, Wisconsin

November 2007

- Certificate in Wisconsin insurance license

The American Home Inspectors Training Institute Ltd, Milwaukee, Wisconsin

December 2006

- Certificate in inspection master course

Milwaukee Area Technical College, Milwaukee, Wisconsin

June 2003 – August 2003

- Certificate in real estate salespersons license

Current Projects

Blue Arrow Realty LLC, Milwaukee, Wisconsin

August 2017

Website Design and Development | bluearrowrealty.com

- Implemented WordPress
- Implemented HTML5 and CSS to customize template
- Created design elements with Adobe Illustrator

Shorty's Hall and Catering, Milwaukee, Wisconsin

June 2017

Website Design and Development / shortyshall.com

- Developed a responsive, mobile first website using Bootstrap framework
- Implemented HTML5 and CSS
- Created design elements with Adobe Illustrator