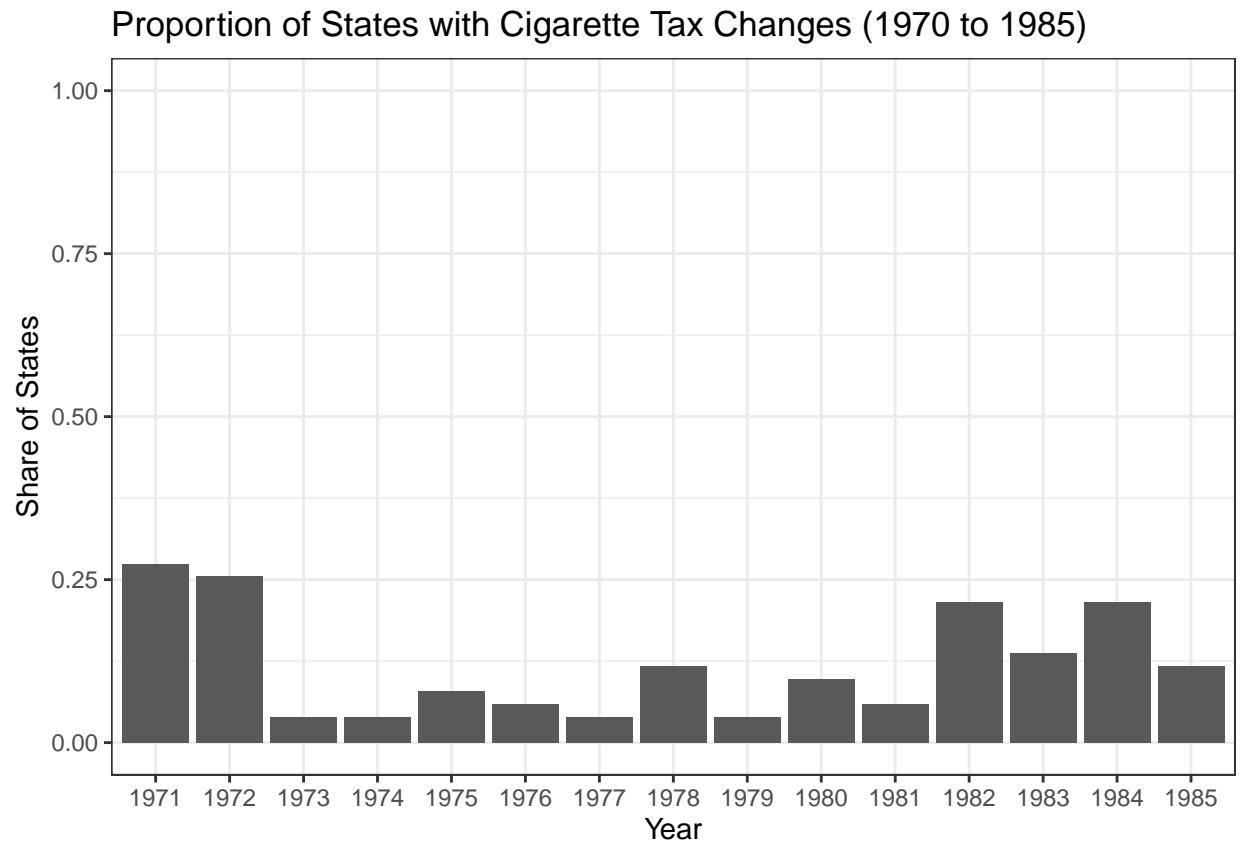


Homework 3

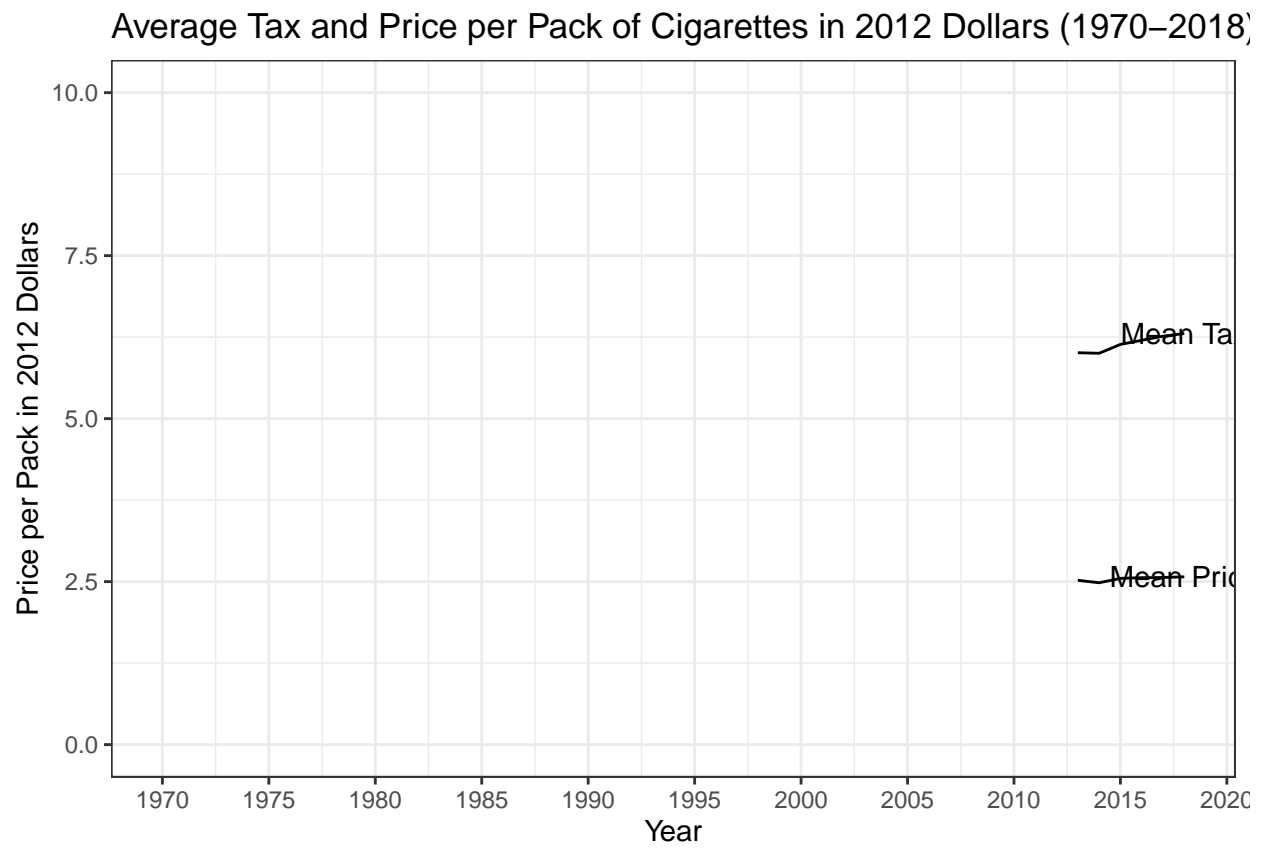
Virginia Sanson

19 March 2023

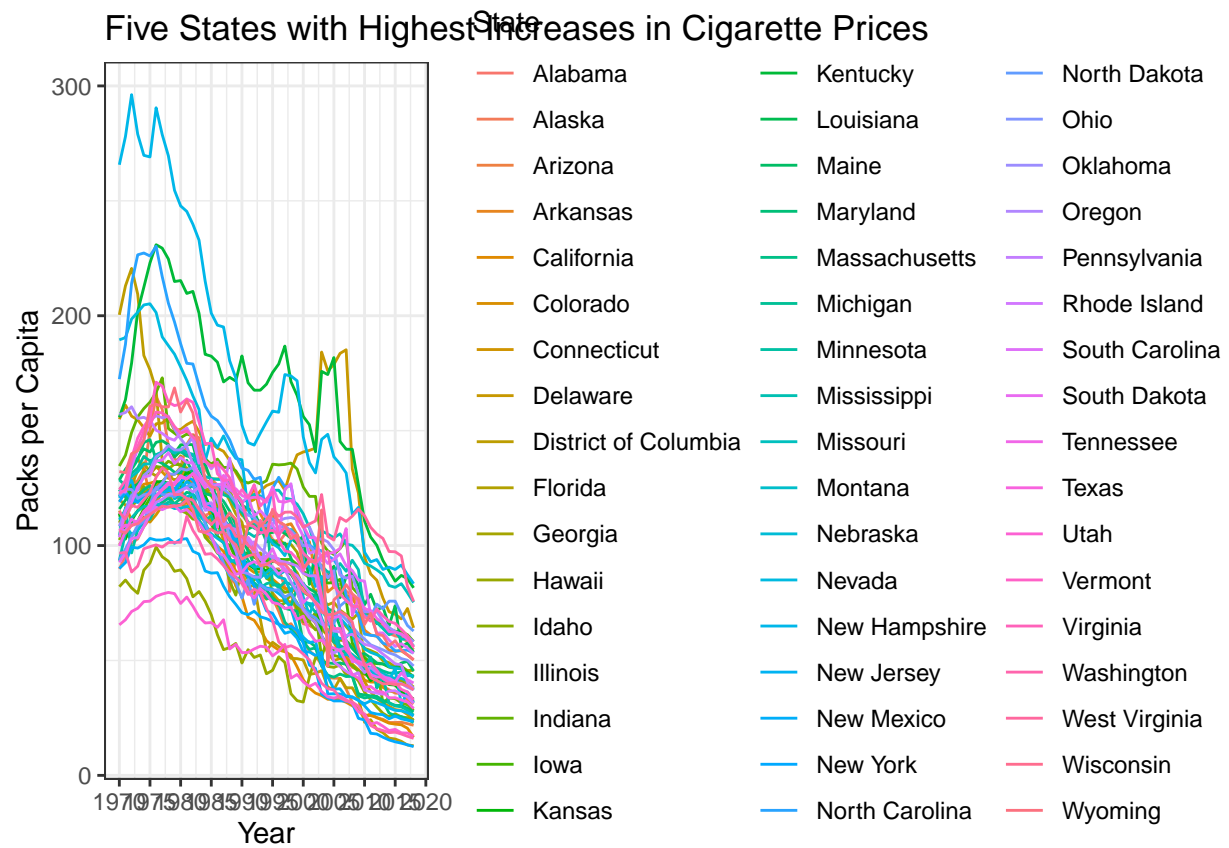
Part 1 Question 1



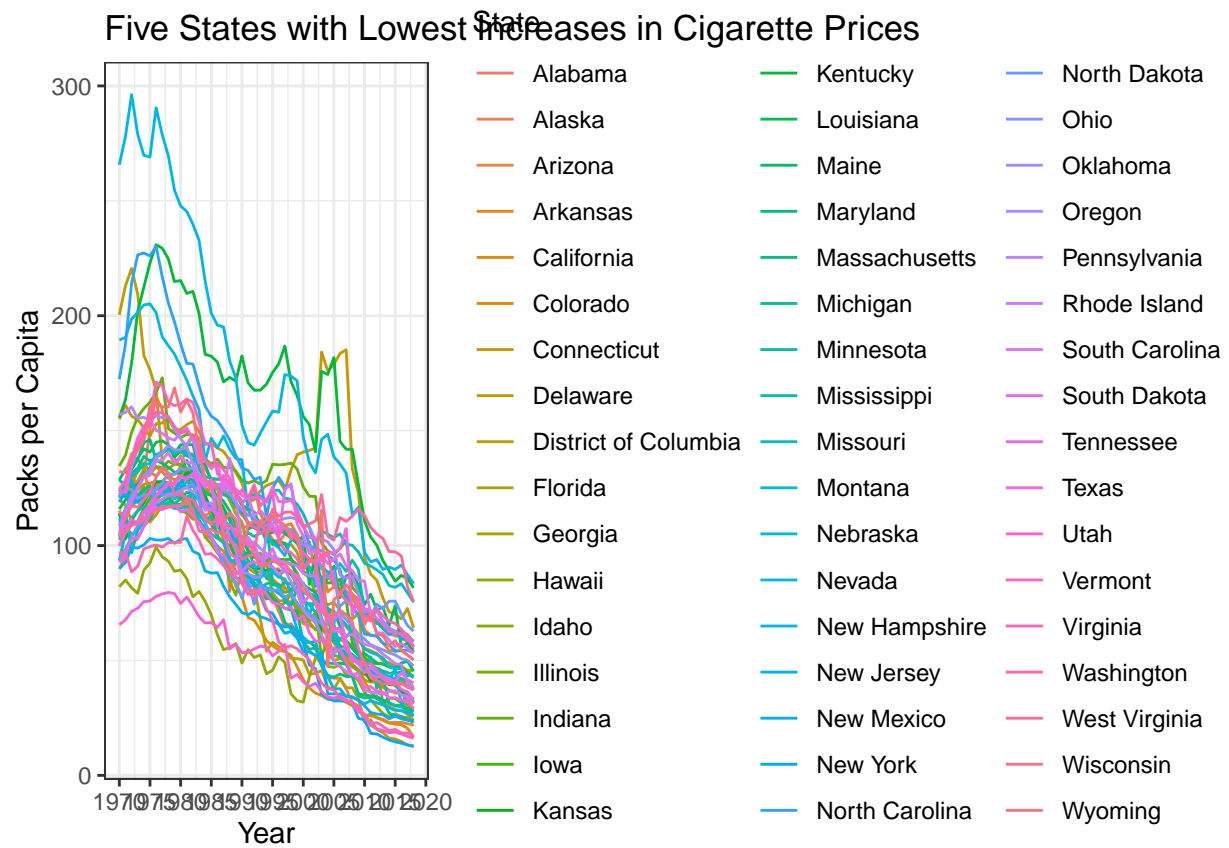
Question 2



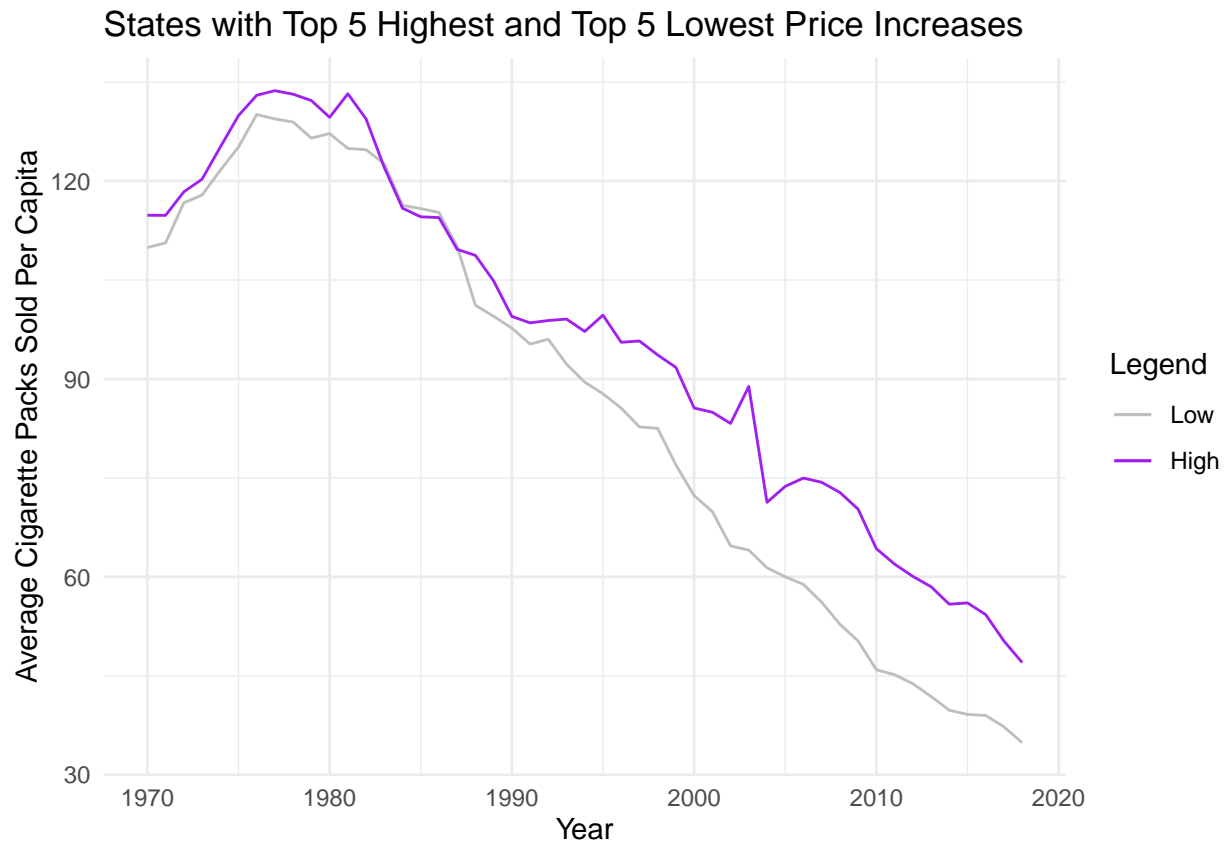
Question 3



Question 4



Question 5



Both groups of states had deep and gradual declines in their average sales per capita trends. They began with overall increasing sales until ~1976, and the states with the lowest price increases resulted to be the ones with the lower cigarette packs sold per capita, on average.

Part 2

Question 1

A 1% increase in cost per cigarette pack is estimated to decrease the sales per capita by 0.17% (on average).

Question 2

A 1% increase in cost per cigarette pack is estimated to decrease the sales per capita by 0.28% (on average). The instrumental variables changed the estimates in that a change in cost has a greater effect on sales than before, as we are now including total federal and state tax on the cost of cigarettes. Cigarettes seem more of an elastic good.

Question 3

Question 4

Table 1: Price Elasticity of Demand (1991-2015)

	OLS	IV
Log Price	-1.530 (0.125)	-1.545 (0.130)
Num.Obs.	153	153
R2	0.496	0.496

A 1% increase in cost per cigarette pack is estimated to decrease the sales per capita by 0.17% (on average).

Table 2: Point Estimates (1991-2015)

	First Stage	Reduced Form
Cigarette Tax	0.193 (0.004)	-0.299 (0.026)
Num.Obs.	153	153
R2	0.926	0.468

A 1% increase in cost per cigarette pack is estimated to decrease the sales per capita by 0.76% (on average). The change in cost has an even greater effect on sales in this time period, which suggests cigarettes are an extremely elastic good. This can be explained by increasing evidence by the CDC suggesting the ill health effects cigarettes have, which makes people more sensitive to increased taxes/price.

Question 5

The elasticity estimations were higher in 1991-2015 versus 1970-1990. Taxes on cigarette packs increased, and coupled with information about the detrimental health effects about smoking cigarettes beginning in 1990, led to increased sensitivity from people about purchasing cigarettes.