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FACULTY OF ENGINEERING
BE VII Semester (CBCS) (Mech.) (Main) Examination, December 2019

Code No: 2741/CBCS

Time: 3 Hours

Subject: Entrepreneurship (Elective – II)

Max. Marks: 70

Note: Answer All Questions From Part – A, & Any Five Questions from Part – B.
PART – A (10 x 2 = 20 Marks)

1. Define Entrepreneurship.
2. What is Ancillary Industry.
3. Define Sole Proprietorship form of Business.
4. List out the Sources of Ideas.
5. Differences between CPM & PERT.
6. Recall the concepts of Project Formulation.
7. Write a short note on Time Management.
8. Define Personality.
9. Discuss on Tax Holiday.
10. Define Leadership.

PART – B (5 x 10 = 50 Marks)

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|---|---|
| 11 a) Explain the role of Entrepreneur for the economic growth of the country? | 6 |
| b) Explain the Linkage among Small, Medium and Heavy Industry? | 4 |
| 12 a) Explain the types and forms of Business Ownership? | 6 |
| b) Explain the Characteristics of an Entrepreneur? | 4 |
| 13 a) How do you identify the Market Demand for Project Formulation? | 6 |
| b) List out the Sources of Ideas of establishing a Business? | 4 |
| 14 a) Explain the concept of Financial and Technical Analysis in Project formation? | 6 |
| b) Discuss briefly about the Environmental Influence? | 4 |
| 15 a) Explain the procedure of Project Management? | 6 |
| b) Define Network Analysis? | 4 |
| 16 a) Briefly discuss the Behavioural aspects of an Entrepreneur? | 5 |
| b) Explain Time Management Matrix? Mention various approaches to Time Management? | 5 |
| 17 a) Explain how an entrepreneur should be motivated for high performance? | 5 |
| b) Explain the Leadership Models? | 5 |
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Subject : Entrepreneurship Development (Elective – IV)

Max. Marks: 70

Time: 2 hours

PART – A

(5x2 = 10 Marks)

Note: Answer any five questions.

1. Who is an Intrapreneur?
2. Mention the advantages of Small scale Industries.
3. List out the reasons for the Industrial sickness.
4. What are the major problems faced by the women entrepreneurs?
5. Explain the significance of Techno-economic analysis in project formulation.
6. Briefly discuss about Human aspects in project management.
7. What are the opportunities available for entrepreneurs in India?
8. Differentiate between SME and MSME.
9. Define activity and critical path.
10. Write the major motives influencing entrepreneurs.

PART – B

Note: Answer any four questions.

(4x15 = 60 Marks)

11. "Entrepreneurs are made or born"? Give your views. Explain and outline the development of an entrepreneur.
12. (a) Describe the objectives of SSI in India.
(b) What is District industrial centre? How it supports Small scale industries?
13. (a) Explain the various factors affecting entrepreneurial growth with suitable examples.
(b) What is project formulation? Explain the following terms in project formulation – financial analysis and Social cost-benefit analysis.
14. (a) Discuss the various steps involved in the PERT analysis.
(b) Mention the differences between PERT and CPM.
15. (a) Define a project. Explain various aspects of a project.
(b) What is demand analysis? Explain the significance of demand analysis for an entrepreneur.
16. (a) What is personality? How personality affects the behavior of an entrepreneur.
(b) Define Time management. What are the benefits of Time management?
17. Write short notes on:
 - (a) Tiny industries
 - (b) Choice of technology
 - (c) Personality attributes

FACULTY OF ENGINEERING / INFORMATICS**B.E. 4/4 (ECE / AE / CSE / IT) II – Semester (Main & Backlog) Examination, May 2017****Subject: Entrepreneurship
(Elective – II , III, & V)****Time: 3 Hours****Max.Marks: 75****Note: Answer all questions from Part – A and any five questions from Part – B.****PART – A (25 Marks)**

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|----|--|---|
| 1 | Mention the objectives of small scale industry. | 2 |
| 2 | Mention the different forms of enterprises. | 3 |
| 3 | What are the attributes for personality development? | 2 |
| 4 | What do you mean by first generation entrepreneur? | 2 |
| 5 | What is the environmental influence on entrepreneur? | 2 |
| 6 | What is profitability analysis? | 2 |
| 7 | How do you analyse the market for project formulation. | 3 |
| 8 | Explain Float in the project network calculation. | 3 |
| 9 | What are the limitations of bar chart? | 3 |
| 10 | What is the difference between value and attitude? | 3 |

PART – B (5x10 = 50 Marks)

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|-------|---|----|
| 11 | What are the major trends effecting the direction of economic growth?
How entrepreneurship influences economic growth? | 10 |
| 12 a) | Describe about the status of woman entrepreneurs in India and mention favourable conditions that they have to become entrepreneurs. | 5 |
| b) | Explain about first generation entrepreneurs along with their opportunities and challenges. | 5 |
| 13 | Explain various project financing institutions in India. | 10 |
| 14 | What is meant by Project network analysis? Explain the procedural steps for CPM techniques of network analysis. | 10 |
| 15 | What is urgency addiction? Is it good for an entrepreneur? How it influences the market? | 10 |
| 16 | What is motivation? Explain the various models to motivation. | 10 |
| 17 | Describe the Time Management Matrix. | 10 |

FACULTY OF ENGINEERING
B.E. 4/4 (ECE/CSE) II - Semester (Main) Examination, May 2016

Subject : Entrepreneurship
(Elective-II)

Time : 3 Hours

Max. Marks: 75

Note: Answer all questions from Part-A and answer any five questions from Part-B.

PART – A (25 Marks)

- 1 Who is an entrepreneur? (2)
- 2 List out the linkages is required between small and large scale industries. (2)
- 3 Write briefly about First generation entrepreneurs. (3)
- 4 What is the necessity for incorporating profitability analysis in project formulation (2)
- 5 Define the terms Project Management and Critical Path. (2)
- 6 Briefly explain Technical Analysis in project management. (2)
- 7 Write about feasibility analysis of a project. (3)
- 8 Explain briefly about assessment of tax burden. (3)
- 9 Define 3 time estimates t_o , t_m , t_p . (3)
- 10 Briefly explain change behavior. (3)

PART-B (5X10=50 Marks)

- 11 a) Define Economy of a nation and explain different factors which influence the economical status of a country.
 b) Discuss about sole proprietorship and partnership enterprises.
- 12 a) Explain in detail about opportunities and challenges of women entrepreneurs in Indian context.
 b) Define idea and also explain various sources of Ideas.
- 13 a) What are the various rules to be observed in constructing network diagrams.
 b) Draw the network diagram and find the critical path for the following problem.

ACTIVITY	T_o	T_m	T_p
1-2	9	12	21
1-3	6	12	18
2-4	1	1.5	5
3-4	4	8.5	10
2-5	10	14	24
4-5	1	2	3

- 14a) Prepare a detailed project report for any product of your choice by highlighting marketing and technical analysis.
 b) Explain various sources for raising finance in Indian context.
- 15 a) Explain about the influence of CPM and PERT techniques in successful planning and Execution of a project.
 b) Explain in brief various elements to be considered in project formulation.

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- 16 a) "Motivation and behavior of a person goes together." Give your comments with justification.
 b) Write about time management matrix with a neat sketch and examples.
- 17 Write short notes on any three of the following.
 - i) Float and dummy activity
 - ii) Forms of enterprises
 - iii) Project report
 - iv) Human aspects of project management
 - v) Urgency addiction

FACULTY OF ENGINEERING**B.E. 4/4 (ECE / CSE) II – Semester (Main) Examination, May / June 2015****Subject : Entrepreneurship (Elective – II)****Time : 3 hours****Max. Marks : 75****Note: Answer all questions from Part-A. Answer any FIVE questions from Part-B.****PART – A (25 Marks)**

- 1 What are basic characteristics of entrepreneur? 3
- 2 What are qualities of successful entrepreneur? 2
- 3 State the features of PERT network management. 3
- 4 State the features of CPM network in project management. 3
- 5 Given the project activities – construct the network. 3

Activity	A	B	C	D	E	F	G	H
Predecessor	–	A	A	B	B,C	E	D, F	G

- 6 What is break-even point in production planning? 2
- 7 What are the attributes of entrepreneur? 2
- 8 Explain the role of time in entrepreneurial activities. 2
- 9 What are simple forecasting techniques for product? 3
- 10 What are different agencies help in export promotion of SSI products? 2

PART – B (50 Marks)

- 11 a) Explain the Government policy towards entrepreneurship of skilled manpower. 5
- b) Explain of role of entrepreneurs in economic growth of economy with respect of social empowerment. 5
- 12 a) What are the techniques of evaluation of new product ideas for entrepreneurs? 5
- b) Explain the choice of technology selection with respect to today entrepreneurs 5
- 13 a) How entrepreneurs should do market analysis and its demand for a new product or innovated product for project formulation? 5
- b) Explain the institutions for project financing in India for small and medium scale entrepreneurs. 5
- 14 Find the critical path of the network and find total slack activities. 10

Activity	A	B			E	F	G	H	I	J	K
Duration	13	8			11	10	8	6	7	14	18
Immediate Predecessor	--	A			B	E	D,F	E	H	G,I	J

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- 15 a) Explain how a entrepreneur should be motivated for high performance. 5
- b) Explain the time management matrix of entrepreneur. 5
- 16 a) Find the critical path of the network and find total slack activities. 5

Activity	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
Duration	2	2	4	6	1	1	3	5	10	7	6	2	2	1	2
Immediate Predecessor	--	--	--	B	B	A,E	C,D	G	H	I	C,D	C,D	C,D	J	M

- b) Explain various aspects of projection formulation. 5
- 17 a) Explain now a entrepreneur faces competition and challenges. 5
- b) Find the critical path of the network and find total slack activities. 5

Activity	A	B	C	D	E	F	G	H
Duration	4	5	6	3	2	4	1	2
Immediate Predecessor	--	--	--	A	B	C	D,E	F,G

FACULTY OF ENGINEERING
B.E. 4/4 (CSE) II – Semester (Old) Examination, May 2014

Subject : Entrepreneurship (Elective – II)

Time : 3 hours

Max. Marks : 75

Note: Answer all questions from Part-A. Answer any FIVE questions from Part-B.

PART – A (25 Marks)

- 1 Who is an Entrepreneur? (2)
- 2 Define Economy of a Nation and list out various factors which influence economical growth. (3)
- 3 Briefly describe about women entrepreneurs. (3)
- 4 What is collaborative interaction? Also mention its salient features. (3)
- 5 Explain about technical analysis of project formulation. (3)
- 6 What are the various sources of finance in India? (2)
- 7 Differentiate between CPM and PERT techniques. (3)
- 8 Define the terms critical path and network diagrams. (2)
- 9 Define personality and mention its determinants. (2)
- 10 Describe briefly about urgency addition and its consequences. (2)

PART – B (50 Marks)

- 11 a) Explain in detail about small scale industries and its significant features. (5)
b) Discuss about the linkage required between small and large scale industries. (5)
- 12 a) List out and explain qualities of entrepreneurs. (5)
b) Define Idea and explain about idea generation and screening of ideas. (5)
- 13 a) Explain about project financing in India. (5)
b) Discuss about the necessity for incorporating marketing analysis in project formulation. (5)
- 14 Define project and explain the concept and role of CPM and PERT techniques in an effective planning and successful execution of a project. (10)
- 15 a) Define leadership and explain how entrepreneurs acquire leadership qualities. (5)
b) List out various approaches of Time Management and explain any two of them. (5)
- 16 a) "Entrepreneurs are made not born" – Give your views with proper justification. (5)
b) Discuss in detail about human aspects of project management. (5)
- 17 Write short notes on any **three** of the following : (10)
 - a) First generation entrepreneurs
 - b) Tax Assessment
 - c) Values and Attitudes
 - d) Sole proprietorship

FACULTY OF ENGINEERING & INFORMATICS
B.E. 4/4 (ECE / CSE / IT) II – Semester (Main) Examination, April / May 2013
Subject: Entrepreneurship (Elective – II & V)

Time: 3 Hours

Max.Marks: 75

Note: Answer all questions from Part – A and any five questions from Part – B.

PART – A (25 Marks)

1. What do you mean by economic growth for entrepreneur? (2)
2. Mention the different types of enterprises. (2)
3. What are the characteristics for entrepreneurs? (2)
4. What are the sources of ideas in technology development? (2)
5. What is slack? (2)
6. What is technical analysis in project formulation? (3)
7. How do you analyze the market for demand? (3)
8. Define three time estimates. (3)
9. What are the determinants in the behaviour aspects of entrepreneurs? (3)
10. Mention the various approaches of time management. (3)

PART – B (5x10 = 50 Marks)

- 11.(a) Enumerate the opportunities and challenges in Indian Industrial Environment.
 (b) Mention the objectives of small scale industry.
- 12.(a) Explain the characteristics of women entrepreneurs.
 (b) What are the difficulties to be faced by the first generation entrepreneurs?
13. The three time estimates of each activity together with predecessors of a building project are given below:

Activity	Three time estimates		
	t_o	t_m	t_p
A-B	2	6	10
A-C	4	8	122
B-C	2	4	6
C-D	0	0	0
B-D	2	3	4
C-E	3	6	9
D-F	6	10	14
E-F	1	3	5

- i) Draw the network and identify the critical path
- ii) Identify the float for each activity and slack for each event.
- iii) Develop the time scale for the network.
- 14.(a) How do you identify the market demand for project formulation?
 (b) What is the difference between critical path and non critical path?
- 15.(a) Briefly discuss on the behaviour aspects of entrepreneurs.
 (b) What is time management matrix?
- 16.(a) Discuss the limitations of bar chart.
 (b) Enumerate the behaviour aspects of entrepreneurs.
17. Write short notes on any three of the following:
 - i) Forms of enterprises
 - ii) Float and dummy activity
 - iii) Sources of ideas
 - iv) Collaborative interaction for technology development
 - v) Leadership concept and models.



Code No. : 5166/M

FACULTY OF ENGINEERING AND INFORMATICS
B.E. 4/4 (ECE/CSE/IT) (Main) II Semester Examination, May/June 2012
ENTREPRENEURSHIP (Elective – II)

Time: 3 Hours]

[Max. Marks : 75

Note : Answer **all** questions from Part A, Answer **any five** questions from Part B.

PART – A

(25 Marks)

1. How does an Entrepreneur creates an entrepreneurial culture ?
2. How is the Entrepreneur responsible for the economic progress of an area or a region ?
3. What is a 'TAX HOLIDAY' for a small scale industry ?
4. What is a 'single-window-clearance' ?
5. How does an Entrepreneur select the 'best-suited business-opportunity' for him ?
6. How do you differentiate opportunity and possibility ?
7. "Marketing is the need of buyers", Explain.
8. How does production planning and control reduces-idleness ?
9. From the given information findout sales volume in units if the company wants a profit of Rs. 1,50,000.
Total fixed cost = Rs. 20,00,000
Selling price per unit = Rs. 50
Marginal cost per unit = Rs. 15
10. What financial decisions are taken by the finance department ?

PART – B

(50 Marks)

11. a) Entrepreneurship is the combination of an Entrepreneur and an Enterprise. Explain.
b) What is the role of an Entrepreneur in industrial development ?

(This paper contains 2 pages)

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Code No. : 5166/M

12. a) What is a small scale industry ? How does it differ from an ancillary industry ?
b) What is an ancillary industry ? How are they helpful to the big industries ?
13. a) How does an Entrepreneur make decisions about a product ? Explain.
b) How does the nature of technology influences the selection of a business opportunity ?
14. a) What is a joint-stock company ? Describe the features of a joint-stock company.
b) What are the differences between sole-proprietorship and partnership form of business organisation ?
15. a) What is a Balance Sheet ? What are the different components in it ?
b) Explain different types of Cash books.
16. Calculate the Break-Even-Point graphically and describe how to arrive at the BEP ? Give an example.
17. What is production planning and control ? What are the steps involved in it ? Explain.