

Monday ---

Time	Appointments	Things To Do	
7:00am	Breakfast	Check and respond to emails	
7:30am	Breakfast	Research MLS in farm area	
8:00am		Social media post	
8:30am		Quick text message and email	
9:00am		Cold Calling / Prospecting	
9:30am		Cold Calling / Prospecting	
10:00am		Cold Calling / Prospecting	
10:30am		Cold Calling / Prospecting	
11:00am		Cold Calling / Prospecting	
11:30am		Cold Calling / Prospecting	
12:00pm	Lunch	Prospecting	
12:30pm	Lunch	Prospecting	
1:00pm		View new listings, take pics	
1:30pm		View new listings, take pics	
2:00pm		View new listings, take pics	
2:30pm			
3:00pm		Social media activity	
3:30pm		Social media activity	
4:00pm			
4:30pm			
5:00pm			
5:30pm	Dinner	Prospecting	
6:00pm	Dinner	Prospecting	
6:30pm		Networking Event	
7:00pm		Networking Event	
7:30pm		Networking Event	
8:00pm		Work on your CRM	
8:30pm		Start planning for tomorrow	