Association Analysis

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Course Outline

- 1. Introduction
- 2. The Data Science Process
- 3. Supervised Learning
- 4. Unsupervised Learning
- 5. The Grunt Work
- 6. Closing Thoughts



Association Analysis

Association Analysis

Also known as:

- 1. Association Rule Mining
- 2. Frequent Itemset Mining
- 3. Link Analysis
- 4. Market Basket Analysis

Product Associations

If someone did X, does that make the customer more likely to do Y?

Examples: Product bundle analysis, web log analysis, catalogue design, cross-sell, etc.

Basic Concept

Given a dataset of transactions,

where each transaction

is a list of items

purchased by a customer...

... find all rules

that correlate one item (or itemset)

with another item (or itemset).

ANTECEDENT CONSEQUENT {Coffee, ...} → {Bagels}

- O **Bagels as the consequent:** Can be used to determine what should be done to boost its sales
- O **Coffee as the antecedent:** Can be used to see which products would be affected if the store discontinues selling coffee
- O Antecedent + Consequent: Can be used to see which items can be bundled together to create a combo offer

Table 6.4. Association rules extracted from the 1984 United States Congressional Voting Records.

| Association Rule | Confidence |
|---|------------|
| {budget resolution = no, MX-missile=no, aid to El Salvador = yes } | 91.0% |
| \longrightarrow {Republican} | |
| {budget resolution = yes, MX-missile=yes, aid to El Salvador = no } | 97.5% |
| $\longrightarrow \{Democrat\}$ | |
| $\{\text{crime} = \text{yes}, \text{ right-to-sue} = \text{yes}, \text{ physician fee freeze} = \text{yes}\}$ | 93.5% |
| \longrightarrow {Republican} | |
| $\{\text{crime} = \text{no, right-to-sue} = \text{no, physician fee freeze} = \text{no}\}$ | 100% |
| $\longrightarrow \{ Democrat \}$ | |

Two Primary Measures

1 Support

2 Confidence

Support

$$support(A \rightarrow B) = support(A \cup B)$$

Proportion of transactions that contain the item or itemset

Typically, *support* is used to measure the abundance or frequency of an itemset.

An itemset is referred to as a "**frequent itemset**" if its *support* is larger than a specified minimum-*support* threshold.

Loosely answers the question: **Does the rule occur by chance?**

Confidence

$$confidence (A \rightarrow B) = \frac{support (A \cup B)}{support (A)}$$

The probability of seeing the consequent in a transaction given that it contains the antecedent.

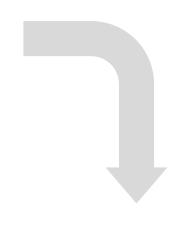
Notes: **(1)** The *confidence* for an itemset is equal to 1 if those items always occur together.

(2) confidence $(A \rightarrow B) \neq confidence (B \rightarrow A)$

Loosely answers the question: How strong is the association? Provides an estimate of $p(B \mid A)$.

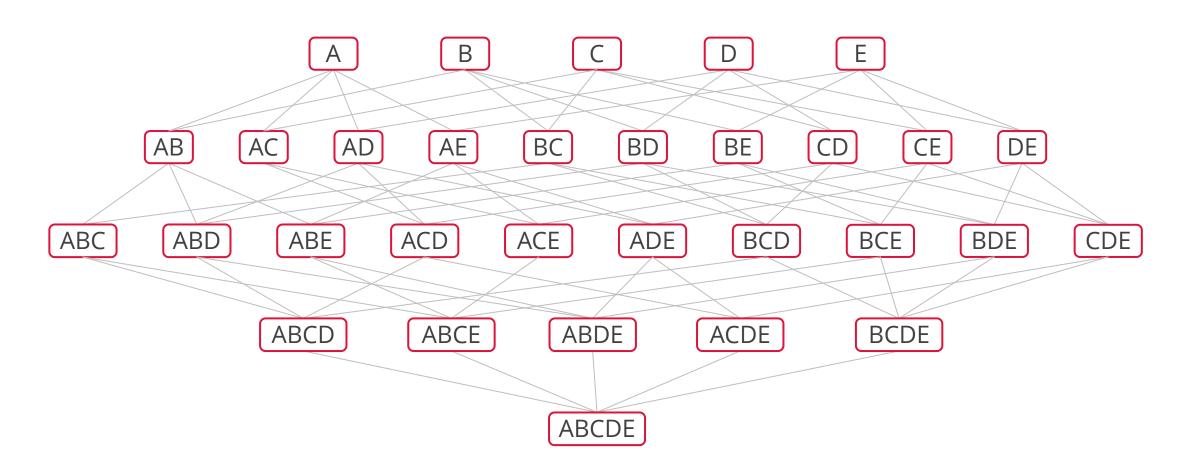
Binary Representation

| Order ID | Items Purchased |
|-------------|---|
| 1 | Milk, Onion, Nutmeg, Kidney Beans, Eggs, Yogurt |
| 2 | Dill, Onion, Nutmeg, Kidney Beans, Eggs, Yogurt |
| 3 | Milk, Apple, Kidney Beans, Eggs |
| 4 | Milk, Unicorn, Corn, Kidney Beans, Yogurt |
| 5 | Corn, Onion, Onion, Kidney Beans, Ice cream, Eggs |



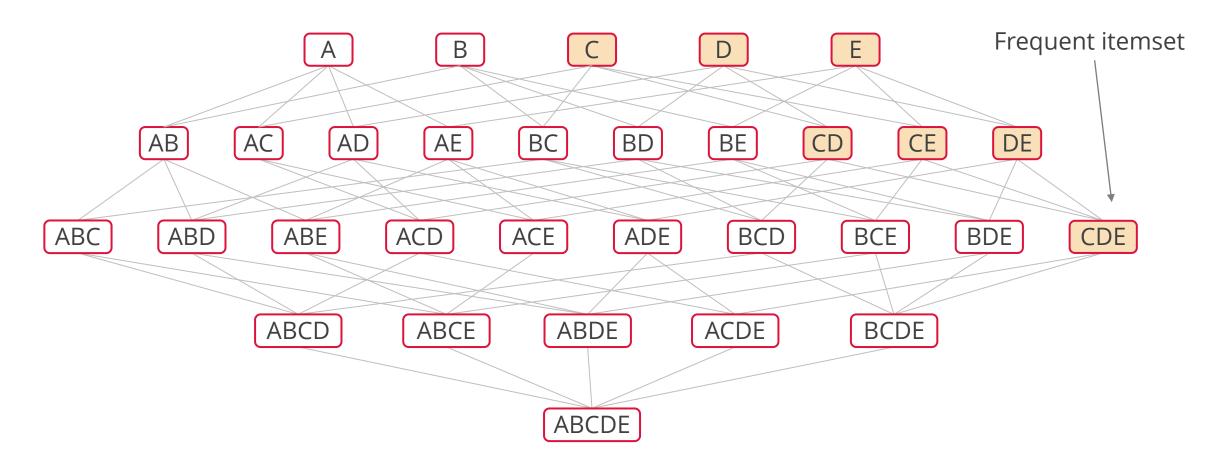
| Order ID | Apple | Corn | Dill | Eggs | lce Cream | Kidney Beans | Milk | Nutmeg | Onion | Unicorn | Yogurt |
|-------------|-------|------|------|------|--------------|-----------------|------|--------|-------|---------|--------|
| 1 | 0 | 0 | 0 | 1 | 0 | 1 | 1 | 1 | 1 | 0 | 1 |
| 2 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 1 | 1 | 0 | 1 |
| 3 | 1 | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 0 |
| 4 | 0 | 1 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 1 |
| 5 | 0 | 1 | 0 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 |

Brute-force Approach



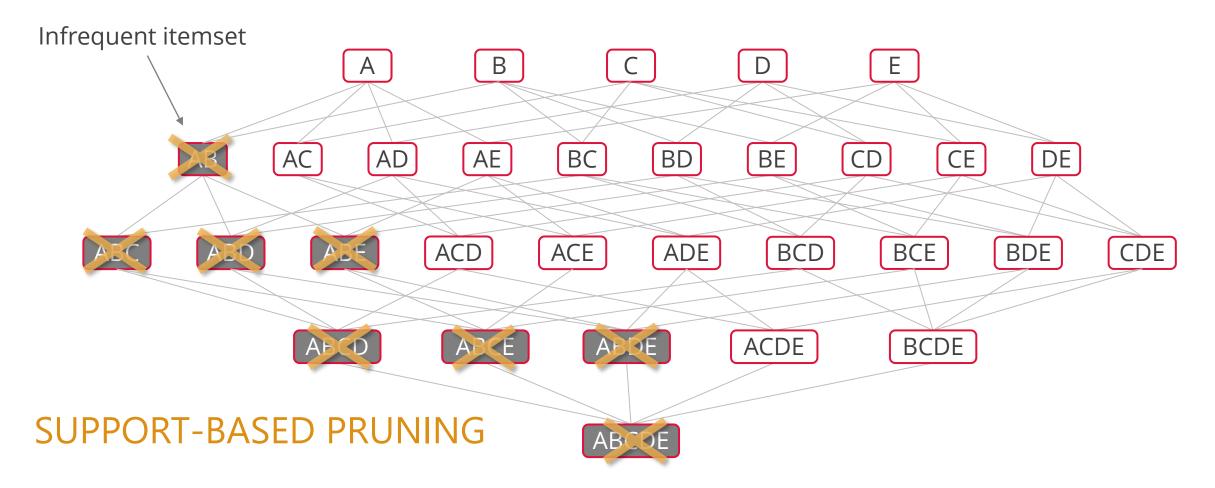
$$C(5,1) + C(5,2) + C(5,3) + C(5,4) + C(5,5) = 5 + 10 + 10 + 5 + 1 = 31$$

Apriori Principle #1



Apriori Principle #1: If an itemset is frequent (e.g., CDE), then all subsets of this itemset are also frequent.

Apriori Principle #2



Apriori Principle #2: If an itemset is infrequent (e.g., AB), then all subsets of this itemset are also infrequent.

| TID | ltems |
|-----|------------------------------|
| 1 | {Bread, Milk} |
| 2 | {Bread, Diapers, Beer, Eggs} |
| 3 | {Milk, Diapers, Beer, Soda} |
| 4 | {Bread, Milk, Diapers, Beer} |
| 5 | {Bread, Milk, Diapers, Soda} |

Minimum *support* = **60%** (i.e., count=3)

If every subset is considered: C(6,1) + C(6,2) + C(6,3) = 41

With *support*-based pruning: 6 + 6 + 1 = 13

Candidate 1-Itemsets

| | Item | Count |
|---|---------|-------|
| | Beer | 3 |
| | Bread | 4 |
| X | Soda | 2 |
| | Diapers | 4 |
| | Milk | 4 |
| X | Eggs | 1 |

Candidate 2-Itemsets

| | Item | Count |
|---|------------------|-------|
| X | {Beer, Bread} | 2 |
| | {Beer, Diapers} | 3 |
| X | {Beer, Milk} | 2 |
| | {Bread, Diapers} | 3 |
| | {Bread, Milk} | 3 |
| | {Diapers, Milk} | 3 |

Candidate 3-Itemsets

| | ltem | Count | | |
|---|------------------------|-------|--|--|
| × | {Bread, Diapers, Milk} | 2 | | |

Frequent itemset generation using the Apriori algorithm

Itemsets removed because of low *support*

Why Support and Confidence Are not Enough

$$support (\stackrel{\text{\tiny 15}}{\smile} \rightarrow \stackrel{\text{\tiny 15}}{\smile}) = \frac{15}{100} = 15\%$$

$$confidence (\stackrel{5}{\smile} \rightarrow \stackrel{5}{\smile}) = \frac{15}{20} = 75\%$$

If we know that someone drinks tea, then we have 75% confidence that she also drinks coffee.

However, 90% of all people drink coffee regardless of whether they drink tea of not!

Hence, knowing that someone drinks tea should *lower* our expectation that she also drinks coffee. This is why we need to calculate the **lift**.

| | \$\$\$ | 555 | Total |
|-------|------------|-----|-------|
| 555 | 15 | 5 | 20 |
| 555 | 75 | 5 | 80 |
| Total | 90 | 10 | 100 |

Evaluating Association Rules

$$lift(A \to B) = \frac{confidence (A \to B)}{support (B)}$$

The lift metric is commonly used to measure how much more often the antecedent and consequent of a rule occur together than we would expect if they were statistically independent.

| Lift | Interpretation |
|------|---|
| = 1 | The items are independent |
| < 1 | The items have an inverse relationship |
| > 1 | The items have a positive relationship |

Two Challenges

1 Computationally expensive

2 Potentially spurious patterns

Factors to Consider

- 1. Support threshold (support-based pruning): Lowering the support threshold results in more itemsets being declared as "frequent". Start with a higher support threshold and then lower if necessary.
- 2. Number of items (dimensionality): Number of total items under consideration directly impacts the computational requirement. Consider excluding some items that might be irrelevant. Also, consider **product hierarchies** to reduce the number of combinations.
- 3. **Number of transactions**: The Apriori algorithm makes repeated passes over the dataset. Consider dropping transactions either prior to the analysis or during the analysis based on initial results.
- **4. Transaction width (average basket size):** The maximum number of items in a transaction also impacts the computational complexity. Discarding some items or some transactions can help.

```
class mlxtend.frequent_patterns.
association_rules (
    df,
    metric='confidence',
    min_threshold=0.8,
    support_only=False)
```

Generates a DataFrame of
association rules
including the metrics
'score', 'confidence', and 'lift'

```
class mlxtend.frequent_patterns.
association_rules (
    df,
    metric='confidence',
    min_threshold=0.8,
    support_only=False)
```

Metric to evaluate if a rule is of interest.

Automatically set to 'support' if support_only=True.

Otherwise, supported metrics are 'support', 'confidence', 'lift', 'leverage', and 'conviction'.

```
class mlxtend.frequent_patterns.
association_rules (
    df,
    metric='confidence',
    min_threshold=0.8,
    support_only=False)
```

Minimal threshold for the evaluation metric, via the metric parameter, to decide whether a candidate rule is of interest.

```
class mlxtend.frequent_patterns.
association_rules (
    df,
    metric='confidence',
    min_threshold=0.8,
    support_only=False)
```

Only computes the rule support and fills the other metric columns with NaNs.

This is useful if:

a) the input DataFrame is incomplete, e.g., does not contain support values for all rule antecedents and consequents

b) you simply want to speed up the computation because you don't need the other metrics.

→ → Association Analysis Tutorial

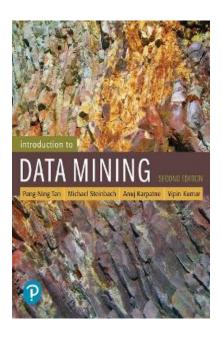
16_apriori.ipynb

Install mlxtend package first.

Installing Python Packages

- O Open Anaconda Prompt (or Power Prompt) and install a conda package using this command: conda install package-name
- O If needed, install a specific version of a conda package using this command: conda install package-name=2.3.4
- O For installing Python packages, conda and pip are considered nearly identical. (More on that here.)
- O To view all packages installed on your computer: conda list
- O To check the version of a specific package: pip show package-name. This will also display the location of that package on your computer.
- O To remove a previously installed package: conda remove package-name
- O To check Anaconda or Python version: python -V or conda -V.

Further Reading



Chapter 5. **Association Analysis**: Basic Concepts and Algorithms

mixtend Documentation:

http://rasbt.github.io/mlxtend/user_guide/frequent_patterns/association_rules/#overview

Recommender Systems

Recommender Systems: Applications

- 1. Movies
- 2. Videos
- 3. Music
- 4. Apps
- 5. News
- 6. Books
- 7. Friends
- 8. ...















Recommender Systems

The goal is to **generate**useful **recommendations** to
users for items
that might interest them.

"I don't know what I am looking for."

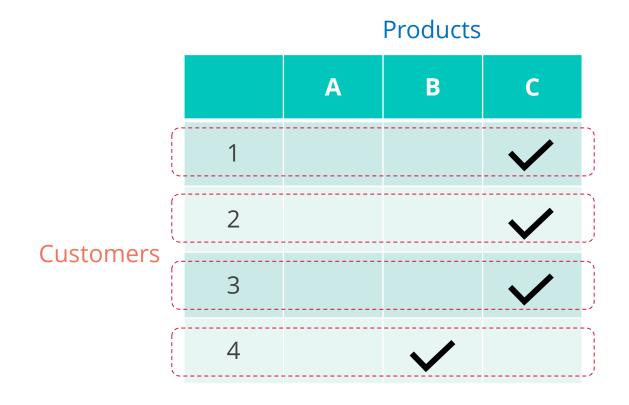
Information Retrieval

The goal is to **obtain**relevant **information** based on
the requirements (query)
described by users.

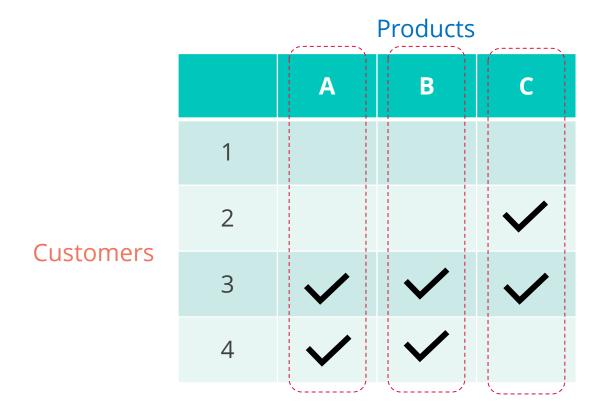
"I know what I am looking for."

The Goals of a Recommender System





Recommend the best product for each customer



Select the best customers for each product

Basic Models

1

Based on

user-item interactions

E.g., ratings or buying behavior

COLLABORATIVE FILTERING (CF)
METHODS

2

Based on

user and item attributes

E.g., textual profiles, keywords

CONTENT-BASED RECOMMENDER METHODS

Collaborative Filtering

- One of the most widely used techniques for recommender systems
- O Applicable across a wide range of industries
- O Does not require much domain knowledge
- O Recommender Systems rely on **user ratings**
- O Ratings are not always available
- O Ratings can be **explicit** (likes, star ratings) or **implicit** (clicks, views, spend)

1

User based

2

Item based

1

User based









Both have watched these movies



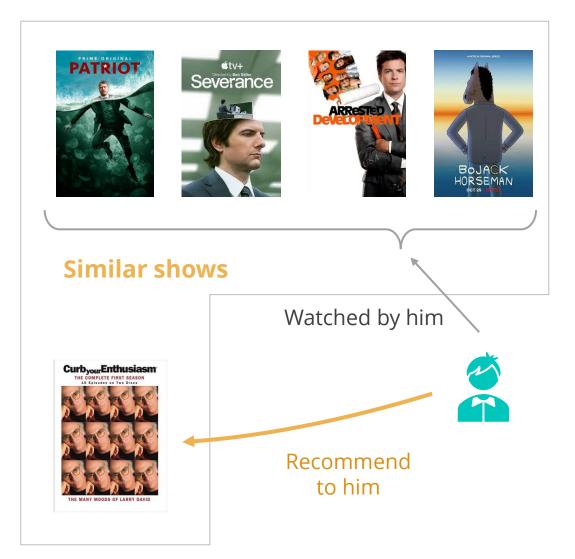
Similar users



Recommend to him

Watched by her





Item based

1

User based

Uses the similarity between target users and other users

2

Item based

Uses the similarity between the target items and other items

Collectively, these two approaches are known as memory-based methods.

User-based

Item Ratings

| | | A | В | С | D | E |
|-------|---|-----|---|---|---|---|
| Users | 1 | 5 | 3 | 4 | 4 | ? |
| | 2 | 3 | 1 | 2 | 3 | 3 |
| | 3 | 4 | 3 | 4 | 3 | 5 |
| | 4 | 3 | 3 | 1 | 5 | 4 |
| | 5 | [1 | 5 | 5 | 2 | 1 |

Let's use Pearson's correlation coefficient to measure *similarity*.

similarity(1,2) = 0.85

similarity(1,3) = 0.71

similarity(1,4) = 0.00

similarity(1,5) = -0.80

Naïve approach: Find k most similar users and use the average from their ratings.

User-based

Item Ratings

| | | A | В | С | D | E |
|-------|---|---|---|---|---|---|
| Users | 1 | 5 | 3 | 4 | 4 | ? |
| | 2 | 3 | 1 | 2 | 3 | 3 |
| | 3 | 4 | 3 | 4 | 3 | 5 |
| | 4 | 3 | 3 | 1 | 5 | 4 |
| | 5 | 1 | 5 | 5 | 2 | 1 |

$$\hat{r}(a,j) = \frac{\sum_{b \in N} r(b,i)}{|N|}$$

N = k most similar neighbors

r(a, i) = Rating for item i by user a

Naïve approach: Find k most similar users and use the average from their ratings.

User-based

Item Ratings

| | | A | B | С | D | E |
|-------|---|-----|---|---|---|---|
| Users | 1 | 5 | 3 | 4 | 4 | 4 |
| | 2 | 3 | 1 | 2 | 3 | 3 |
| | 3 | 4 | 3 | 4 | 3 | 5 |
| | 4 | 3 | 3 | 1 | 5 | 4 |
| | 5 | [1 | 5 | 5 | 2 | 1 |

$$\hat{r}(1,E) = \frac{3+5}{2} = 4$$

$$similarity(1, 2) = 0.85$$

$$similarity(1,3) = 0.71$$

$$similarity(1,4) = 0.00$$

$$similarity(1,5) = -0.80$$

Naïve approach: Find k most similar users and use the average from their ratings.

Improvements

- O Use weighted averages.
 - O Assign more weights to more similar neighbors.
- O Use other similarity measures, e.g., cosine similarity.
- O Consider the number of co-rated items.
- O Consider agreement on rare items as more important.
- O Etc.

Item-based

Item Ratings

| | | A | В | С | D | E |
|-------|---|---|---|---|---|-----|
| Users | 1 | 5 | 3 | 4 | 4 | 4.5 |
| | 2 | 3 | 1 | 2 | 3 | 3 |
| | 3 | 4 | 3 | 4 | 3 | 5 |
| | 4 | 3 | 3 | 1 | 5 | 4 |
| | 5 | 1 | 5 | 5 | 2 | 1 |

$$\hat{r}(1,E) = \frac{5+4}{2} = 4.5$$

Item-based approach is computationally more efficient because number of items << number of users

Naïve approach: Find k most similar **items** and use the average from their ratings.

Issues with user or item-based approaches

1 Scalability

2 Sparsity

Latent Factor Model

Singular Value Decomposition

Create latent factors of users and items and use those to predict ratings.

Other issues (with CF)

1 Cold Start

- O How to recommend new items?
- O What to recommend to new users?
- There needs to be a sufficient number of users to be able to make predictions based on similarity.

- **2** Popularity Bias
- O Collaborative Filtering (CF) tends to recommend popular items.

Alternatives to CF

Clustering

Cluster similar users
 Non-personalized
 predictions ("popularity")
 for each cluster

Association Rules

"Customers who bought *X* also bought..."

Classifiers

Multi-class / Multi-label classification models

→ → → Collaborative Filtering Tutorial

17_collab_filtering.ipynb