

VISHAL RANA

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Education

2022-2023	THE MASTERS' UNION Candidate for PGP in Technology & Business Management	Gurugram
2019-2022	COLLEGE OF VOCATIONAL STUDIES, UNIVERSITY OF DELHI Bachelor of Arts (Honours), Business Economics; GPA: 8.0/10.0(Top 10%ile) DU JAT 2019: 99+%ile	New Delhi
2017-2019	MACALESTER COLLEGE Bachelor of Arts (Honours), Applied Mathematics and Statistics; GPA: 3.5/4.0 SAT Subject Test: 2370/2400 ; US College Level Exams (APs): 5/5	Minnesota
2005-2017	HOPE HALL FOUNDATION Class 12 (CBSE): 85% ; Class 10 (CBSE): 8.8 CGPA JEE Mains 2017: Top 10%ile	New Delhi

Position of Responsibility

2020-2021	ASPIRE: THE PLACEMENT CELL, CVS Placement Coordinator <ul style="list-style-type: none">• 1/10 coordinators selected amongst 500+ applicants, overseeing placements and internships for 2000+ students• Proliferated the avg. CTC by ~20%; Roped in first-time recruiters Bain and Ritu Kumar along with 20+ companies	New Delhi
2021-2021	SOUTH DELHI MUNICIPAL CORPORATION Volunteer <ul style="list-style-type: none">• Administered over 50,000+ vaccines; coordinated between the CMO (Chief Medical Officer) and Nodal officer• Facilitated smooth operations on-site; Resolved queries regarding online registration and offline vaccination slots	New Delhi

Experience

2020-2021	THIRA (A hospitality management start-up) Operations Intern <ul style="list-style-type: none">• Liaised between the co-founder (stationed in New York) and the local operations staff regarding daily operations• Created and presented the exclusive membership plan for foreign travellers to access Thira properties across the country• Monitored the payments to keep a check on the daily financial statements to avoid any discrepancies and timely payments• Reduced the TAT by ~50% by integrating all the properties across India into the property management system	New Delhi
Summer 2018	YOURS EVENTFULLY Social Media and Operations Intern <ul style="list-style-type: none">• Collected the data from Facebook insights and analyzed it to improve the online footprint of the company among the target audience and submitted the report to the CEO of the company; Supervised the operations on-site at various venues across NCR• Scouted for the new upcoming artists, who were still under the radar, negotiated and signed exclusive deals with them	New Delhi
Summer 2018	ALIGHT SOLUTIONS Intern <ul style="list-style-type: none">• Formed questionnaire to collect compensation data for corporates & firms to help them benchmark with market• Assisted team in the daily task and formed ppt decks; created over 15+ JDs for clients in various sector	Gurugram
2017-2018	DIGITAL RESOURCE CENTRE-MACALESTER Front Desk Assistant <ul style="list-style-type: none">• Scheduled daily operations, noted messages and directed them to the head of DRC, and performed office-related errands• Assisted staff & students set up projectors in classrooms, operated video operating suites, and responded to equipment-related queries	Minnesota
2015-2017	ICAR - NATIONAL BUREAU OF PLANT GENETICS AND RESOURCES Research Assistant <ul style="list-style-type: none">• Collaborated with the Head of Division of Germplasm Evaluation to observe changes in nutritional deficiency levels across developing countries; Contributed to nutrient profiling of various crops and compiled the findings	New Delhi

Acad. Projects

July 2022	NAVA GHAR (A drop shipping website selling artisanal products from local flea markets) Co-founder <ul style="list-style-type: none">• Created the website, backend infrastructure, and social media content; Oversaw operations of marketing events within the college• Generated revenue of Rs. 35k+ rupees within 4 weeks; Procured, negotiated with the vendors, and finalized the product line• Received appreciation from Dukaan's co-founder, reshared our story, and reached out to us in order for further expansion	Gurugram
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Skills

MS Office, Python, R Studio, Java, Wolfram Mathematica, Microsoft Suite, Canva

Achievements

1/100 International students to receive a **Kofi Annan (Nobel Laureate)** scholarship of **\$180,000(₹1.3 Cr)** to attend Macalester College; Was awarded for **outperforming in US college-level courses** (AP Scholar with Honor)

Personal

Budding guitarist and a start-up enthusiast | Enjoy playing football and trekking