

END TERM EXAMINATION

SECOND SEMESTER [BCA] MAY-JUNE-2013

Paper Code: BCA104

Subject: Principles of Management

Time : 3 Hours

Maximum Marks :75

Note: Attempt all questions. Internal choice is indicated.

- Q1 Explain **any five** concepts of the following in short:- (5x5=25)
- (a) Mental Revolution
 - (b) Managerial Grid
 - (c) Planning Premises
 - (d) Halo effect
 - (e) Span of control
 - (f) Components of learning process
 - (g) Gang Plank
- Q2 Bring out the significance of the statement, "Effective management is always contingency or situational management". How does systems approach of management differ from contingency approach? (12.5)
- OR**
- In what respect have Fayol's principles of management resulted in contribution to management methods that are different from the techniques of Taylor's scientific management?
- Q3 "No delegation is complete without clear understanding of duties, authority and obligation" explain. What difficulties do frequently arise in delegation in actual practice? (12.5)
- OR**
- Do you agree with the view that there is no single one best way of departmentation applicable to all organizations or situations? Give reasons in support of your answer and explain what factors affect departmentation?
- Q4 What do you understand by leadership style? How can leadership styles be decided based on the use of power and authority? (12.5)
- OR**
- "Control is a fundamental function that ensures work accomplishment according to plan". Analyse the statement and explain various steps involved in control.
- Q5 Discuss various organizational behavior models and the situations under which each of these can be effective. (12.5)
- OR**
- Define Personality. What are the major factors which shape the personality of an individual?

END TERM EXAMINATION

SECOND SEMESTER [BCA] MAY-JUNE 2014

Paper Code: BCA-104

Subject: Principles of Management
(2011 Onwards)

Time: 3 Hours

Maximum Marks: 75

Note: Attempt all questions. Internal choice is indicated.

Q.1 Write short notes on any five of the following:

(5x5)

- (a) Management Process
- (b) Cognitive learning
- (c) Importance of staffing
- (d) Features of good control system
- (e) Delegation of Authority
- (f) Levels of management

Q.2 Explain the various roles of a manager as suggested by Henry Mintzberg. (12.5)

OR

Discuss the contribution of 'Hawthorne Experiments' in the development of managerial thinking.

Q.3 What are decisions? Explain the decision making process.

(12.5)

OR

Define decentralization. How decentralization can improve the decision making in organizations?

Q.4 Explain in brief the Maslow's and Herzberg's theories of motivation. (12.5)

OR

What do you understand by leadership? Examine different styles of leadership and their importance.

Q.5 It is believed that understanding human behaviour at work is the single most important requirement for managerial success. Do you agree with the statement. Why or why not? (12.5)

OR

Define attitudes and explain their characteristics. Suggest steps to develop the feeling of organizational commitment in employees.

(Please write your Exam Roll No.)

Exam Roll No. 303 21w2014

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SECOND SEMESTER [BCA] MAY- JUNE 2015

Paper Code: BCA-104

Subject: Principles of Management
(Batch: 2011 onwards)

Time: 3 Hours

Maximum Marks: 75

Note: Attempt all questions as directed. Internal choice is indicated

Q1 Explain **any five** of the following in not less than 50 Words:- (5x5=25)

- (a) Line and staff functions
- (b) Interpersonal roles of Managers.
- (c) Attitude and values
- (d) Departmentalization
- (e) Traits of a good leader.
- (f) Elements of staffing.

Q.2 "F.W.Taylor is said to be the father of Scientific Management and Henry Fayol, the Father of Principles of Management." Analyse this statement. (12.5)

OR

Hawthorne experiments have illuminated human side of work. Elucidate.

Q.3 Explain various decision making models. Give suitable examples for each model. (12.5)

OR

Differentiate between Mechanistic Structure and Organic Structure and explain their merits and demerits.

Q.4 Discuss the steps involved in the process of controlling. (12.5)

OR

Explain in brief Maslow theory and Herzberg theory of motivation.

Q.5 Examine the four conceptual models of organization behavior. (12.5)

OR

What is perception? Explain the factors which affect perception.

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SECOND SEMESTER [BCA] MAY-JUNE 2016

Paper Code: BCA-104

Subject: Principles of Management

Time: 3 Hours

Maximum Marks: 75

Note: Attempt five questions in all including Q no.1 which is compulsory.

- Q1 Write notes on the following:- (5x5=25)
- (a) Roles of a Manager
 - (b) Contingency theory of Management
 - (c) Models of O.B.
 - (d) Types of Planning
 - (e) Mc Gregor's theory X and Y
- Q2 Discuss the Scientific and Administrative school of thought of Management in detail. (12.5)
- Q3 Define Planning. Discuss the process of Planning in detail. (12.5)
- Q4 Discuss the different types of Organisational structures with the Merits and Demerits of each. (12.5)
- Q5 Explain the concept, nature and importance of Staffing. (12.5)
- Q6 (a) Define Controlling. Discuss the techniques of Controlling in detail. (6.5)
(b) Discuss the Bounded Rationality Model of decision-making. (6)
- Q7 Define Leadership style. Discuss the traits of a successful leader. (12.5)
- Q8 Differentiate between Maslow's and Herzberg's two-factor theory. (12.5)
- Q9 Write short notes on the following:- (2.5x5=12.5)
- (a) Personality
 - (b) Learning
 - (c) Perception
 - (d) Attitude Building
 - (e) Behaviour

END TERM EXAMINATION

SECOND SEMESTER [BCA] MAY-2017

Paper Code: BCA104

Subject: Principles of Management

Time : 3 Hours

Maximum Marks :75

Note: Attempt all questions as directed. Internal choice is indicated.

- Q1. Answer the following questions:- (5x5=25)
- ~~(a)~~ Taylorism and Theory X are consistent with each other. Comment.
 - ~~(b)~~ Real life decision making process is "satisfying" rather than "economizing". Analyze the statement.
 - ~~(c)~~ Management is about doing things right and leadership is about doing right things. Elucidate.
 - ~~(d)~~ Discuss A-B-C Model of Behaviour modification with examples.
 - ~~(e)~~ Briefly analyze Elton Mayo's contribution to management theory.

UNIT-I

- Q2 Explain Systems Theory of Management and discuss the context under which it emerged. (12.5)

OR

State Mintzberg's Classification of managerial roles and mention atleast one activity/task performed by a typical manager that corresponds with each role. (12.5)

UNIT-II

- Q3 Define Organization Structure and briefly discuss the features of bureaucratic and matrix type organization structures. (12.5)

OR

What do you understand by Staffing function? Discuss its significance for success of organizations. (12.5)

UNIT-III

- Q4 (a) Explain the process of motivation. (12.5)
- (b) According to Herzberg, Hygiene factors are extrinsic where as motivators are intrinsic. What does it imply for motivation of employees?

OR

Briefly discuss Situational leadership model and its limitations. (12.5)

UNIT-IV

- Q5 Referring to Holland's Six types of personality and congruent work environments suggest atleast two suitable occupations for each personality type. (12.5)

OR

How we perceive the world depends on how we define ourselves/in terms of our membership in various social groups. Analyze the statement in the context of the concepts of social identity and stereotyping referring to our personal experiences. (12.5)

(Please write your Exam Roll No.)

Exam Roll No.

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SECOND SEMESTER [BCA] MAY 2019

Paper Code: BCA 104

Subject: Principles of Management

Time : 3 Hours

Maximum Marks : 75

Note: Attempt five questions in all including Q.no. 1 which is compulsory.
Select one question from each Unit.

Q1. Write short notes on **any five** of the following: (5x5=25)

- a) Types of planning
- b) Management Vs Administration
- c) Leadership Styles
- d) Departmentation
- e) Leader Vs. Manager
- f) Authority & Responsibility
- g) Managerial Levels
- h) Process of Controlling

Unit-I

Q2. Briefly discuss the Scientific and Administrative school of thought of management. (12.5)

OR

Q3. Define management and outline its essential characteristics. Also state Mintzberg's classification of managerial roles. (12.5)

Unit-II

Q4. Define planning. Discuss the planning process. What is the necessity of planning in modern organizations? (12.5)

OR

Q5. Explain the process of decision making. Also discuss the concept of Bounded Rationality Model of Decision Making. (12.5)

Unit-III

Q6. Briefly explain and discuss the Maslow's and Herzberg's theory of motivation. (12.5)

OR

Q7. Define staffing? Discuss its nature and importance for success of organizations. (12.5)

Unit-IV

Q8. Examine the four conceptual models of organization behaviour. (12.5)

OR

Q9. What is Personality? Describe the Big five model of personality. (12.5)

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END TERM EXAMINATION

THIRD SEMESTER [BCA] JANUARY-FEBRUARY 2023

Paper Code: BCA 221

Subject: Principles of Management &
Organizational Behaviour

Time: 3 Hours

Maximum Marks: 75

Note: Attempt five questions in all including Q.No. 1 which is compulsory. Select one question from each unit.

- Q1. Write short notes of the following (Any Five): (5x5=25)
- (a) Define self-learning.
 - (b) Discuss different roles and function of a Manager.
 - (c) Differentiate between authority and responsibility.
 - (d) Stereotyping.
 - (e) Describe theory of cognitive dissonance.
 - (f) Halo effect.

UNIT-I

- Q2. (a) "Management is the art of getting things done". Do you agree? Give reasons. (6)
(b) Explain the Managerial Levels in an organization. (6.5)
- Q3. (a) How pertinent today is Taylor's assumption that management and labour had a common cause. Explain your view with justification. (7.5)
(b) Differentiate between Effectiveness Vs Efficiency. (5)

UNIT-II

- Q4. (a) 'Decision making is the essence of managing.' Comment and explain the features of a rational decision. (7)
(b) "Planning is mere ritual in the fast-changing environment." How far do you agree with this statement? Why? (5.5)
- Q5. (a) "Planning is nothing without control and control is aimless without planning". Explain the statement with examples. (6.5)
(b) Differentiate between Long term planning and short term planning. (6)

UNIT-III

- Q6. (a) "Organizational Behavior represents interactions among individuals, groups and the organization. Elucidate. (6)
(b) A large unit manufacturing goods which has been known for its HR policies and fringe benefits is facing the problem of low productivity and high absenteeism. How should the management improve the organizational climate? (6.5)
- Q7. (a) "Motivation is the core of management". What are the suggestion would you offer to the management to motivate its staff? (5.5)

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- (b) Distinction between Maslow and Herzberg theories of motivation. What is the role of money/monetary benefits in motivating the managers? (7)

UNIT-IV

- Q8. (a) Define Organizational Behavior and explain the need of understanding human behavior in organizations. (6)
- (b) Explain the concept of personality. Discuss personality traits that affect the human behavior. (6.5)
- Q9. (a) 'If organizational change is to be real change, it has to happen at the level of culture.' Elaborate this statement. (6.5)
- (b) "Perception is a process of input- throughput- output Analysis". Comment and examples of perceptual sets from work settings. (6)

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