Vishal Patil

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PROFILE SUMMARY

- **Salesforce Developer** with **2.8 years** of hands-on experience in customizing and implementing Salesforce solutions across **Sales Cloud** and **Service Cloud.**
- Proficiency in the areas of **Report, Dashboards, Custom objects, Page layouts, Approval process, Workflow rule,** and **Flow Builder**.
- Expert in user management, including the configuration of **Profiles, Roles, Permission sets,** and **Security rules** to meet business compliance requirements.
- Proficiency with **data analytics**, including creating **dashboards** and **reports** and SFDC data analysis.
- Adept at automating complex business processes using custom **Apex classes, Triggers, Lightning Web Components (LWC), Salesforce integration tools,** and **SOQL/SOSL queries.**
- Experienced in **Integrating Salesforce** with external systems through **REST and SOAP APIs,** enabling seamless data synchronization across platforms.
- Familiar with development tools like **Force.com IDE, Data Loader,** and **Visual Studio Code** to streamline coding and debugging processes.

TECHNICAL SKILLS

Web Technologies: HTML, CSS, JavaScript, Lightning Web Component
salesforce.com: Apex, SOQL, SOSL, Triggers, Workflows, Approval Processes, Asynchronous Apex, Flow Builder, Lightning Web Components, Salesforce Integration APIs (REST, SOAP)
Salesforce Clouds: Sales Cloud, Service Cloud

Database: SOQL, SOSL
Tools/IDE: Visual Studio Code, Notepad++, Data Loader, Workbench, Jira Software, GitHub

NON-TECHNICAL SKILLS

- *Documentation, Team Collaboration,*
- *Communication, Critical Thinking,*
- *Problem Solving, Interpersonal Skills*

WORK EXPERIENCE

Dexpert System Pvt Ltd **|** August 2022 - Present   2.8 Years
Pune, India

ROLES AND RESPONSIBILITIES

- Customized Salesforce applications to meet the functional and security needs of the business, improving overall system usage by 15%.
- Developed custom **Apex triggers, Lightning Web Components (LWC),** and **flows** to automate data processes, resulting in a 25% reduction in manual data entry.
- Optimized system security by configuring **Profiles, Roles,** and **Sharing rules**, enhancing data governance compliance by 20%.
- Automated **Approval processes**, **Flows** and **Workflow rules**, reducing process time by 30%.
- **Integrated** external systems with Salesforce using **REST** and **SOAP APIs**, improving data synchronization between platforms by 40%.
- Maintained documentation of processes, configurations, and customizations for reference and training purposes.

PROJECTS

- **Title:** Ciron drugs & Pharmaceuticals Pvt Ltd.

  Role: Salesforce Developer

  Technology and tool: salesforce.com Customization, Configuration, Declarative tools (Flows), Apex Triggers, Lightning Web Component, Salesforce Integration (REST), Data loader, Visual Studio Code.

  - Developed custom **Lightning Web Components** that enhanced user experience and improved data entry efficiency by 20%.
  - Implemented **Apex triggers** and **Lightning Flows** to automate key business workflows, reducing manual effort by 30%.
  - Designed a **security model** using **permission sets, roles,** and **profiles**, ensuring compliance with industry regulations, and reducing data security risks.
  - **Integrated** Salesforce with external systems using **REST APIs**, improving data synchronization between platforms by 40%, ensuring seamless communication between internal and external data sources.

- **Title**: SERUM Institute of India

  Role: Salesforce Developer

  Technology and tool: salesforce.com Customization, Configuration, Declarative tools (Flows), Apex Programming and Triggers, Data Loader.

  - Customized Salesforce applications to align with business requirements, improving system functionality by 15%.
  - Designed and implemented custom **Apex classes, triggers,** and **flows** to automate workflows, resulting in a 30% increase in process efficiency.
  - Secured sensitive data by configuring user **Roles, Profiles,** and **Permission sets**, ensuring compliance with data privacy standards.
  - Migrated critical data from Excel and .csv files into Salesforce using Data Loader, achieving a 99% data accuracy rate.

EDUCATIONAL DETAILS

- ❖ **Bachelor of Engineering in Computer Science** – August 2022

  SSBT College of Engineering and Technology | North Maharashtra University

CERTIFICATION

- Certified Salesforce Administrator
- Certified AI Associate

HOBIES

- ❖ Cricket
- ❖ Badminton
- ❖ Video Games

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