



FILTERS

region All
sub_zone All
FY FY 2021

P & L For Market

All Values in USD

Country	NetSales	COGS	Gross Margin	GM %
Australia	20.99M	14.08M	6.91M	32.9%
Austria	2.84M	1.98M	0.86M	30.1%
Bangladesh	6.95M	4.55M	2.40M	34.5%
Canada	35.06M	21.66M	13.39M	38.2%
China	22.89M	13.49M	9.40M	41.1%
France	25.94M	14.73M	11.22M	43.2%
Germany	12.01M	8.86M	3.14M	26.2%
India	161.26M	109.65M	51.61M	32.0%
Indonesia	18.41M	11.34M	7.07M	38.4%
Italy	11.72M	8.19M	3.53M	30.1%
Japan	7.92M	4.24M	3.69M	46.5%
Netherlands	7.98M	4.63M	3.36M	42.0%
Newzealand	11.40M	5.90M	5.50M	48.2%
Norway	13.68M	9.65M	4.03M	29.5%
Pakistan	5.66M	3.61M	2.05M	36.2%
Philippines	31.86M	19.40M	12.45M	39.1%
Poland	5.19M	2.98M	2.21M	42.6%
Portugal	11.83M	6.85M	4.98M	42.1%
South Korea	48.97M	31.38M	17.59M	35.9%
Spain	12.62M	8.44M	4.18M	33.1%
Sweden	1.77M	1.06M	0.71M	40.2%
United Kingdom	34.15M	18.74M	15.41M	45.1%
USA	87.78M	55.31M	32.47M	37.0%



FILTERS

market All
region All
customer All

P & L by Fiscal Years for Divisions

All Values in USD

Note : 21 vs 20 is not a part of pivote table

	Fiscal Year				
Values	FY 2019	FY 2020	FY 2021	21 vs 20 %Growth	
N & S					
NetSales	29.98M	51.38M	94.73M	<div></div>	84.4%
COGS	17.77M	32.46M	59.95M	<div></div>	84.7%
Gross Margin	12.21M	18.93M	34.79M	<div></div>	83.8%
GM %	40.7%	36.8%	36.7%		-0.3%
P & A					
NetSales	40.14M	105.24M	338.38M	<div></div>	221.5%
COGS	23.31M	65.85M	215.16M	<div></div>	226.7%
Gross Margin	16.82M	39.39M	123.22M	<div></div>	212.8%
GM %	41.9%	37.4%	36.4%		-2.7%
PC					
NetSales	17.36M	40.07M	165.76M	<div></div>	313.7%
COGS	10.16M	25.06M	105.61M	<div></div>	321.4%
Gross Margin	7.20M	15.01M	60.15M	<div></div>	300.9%
GM %	41.5%	37.4%	36.3%		-3.1%
Total NetSales	87.48M	196.69M	598.88M	<div></div>	204.5%
Total COGS	51.24M	123.37M	380.71M	<div></div>	208.6%
Total Gross Margin	36.24M	73.32M	218.16M	<div></div>	197.6%
Total GM %	41.4%	37.3%	36.4%		-2.3%



FILTERS

region	All
market	All
division	All
customer	All
FY	FY 2019

P & L by Fiscal Months

All Values in USD

Note : Do not modify the pivot table

	Quarter Q1				Q2				Q3				Q4				Grand Total
Values	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug					
NetSales	6.46M	8.04M	10.74M	11.44M	6.52M	6.08M	6.41M	6.32M	6.49M	6.18M	6.48M	6.31M					87.48M
COGS	3.82M	4.66M	6.28M	6.70M	3.86M	3.53M	3.75M	3.71M	3.84M	3.59M	3.79M	3.70M					51.24M
Gross Margin	2.64M	3.37M	4.45M	4.73M	2.67M	2.55M	2.66M	2.62M	2.65M	2.60M	2.69M	2.61M					36.24M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%					41.4%

region	All
market	All
division	All
customer	All
FY	FY 2020

P & L by Fiscal Months

All Values in USD

	Quarter Q1				Q2				Q3				Q4				Grand Total
Values	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug					
NetSales	17.10M	20.63M	28.69M	29.90M	17.13M	15.93M	2.11M	7.76M	9.93M	14.88M	16.08M	16.54M					196.69M
COGS	10.64M	12.83M	18.07M	18.89M	10.67M	9.92M	1.34M	4.83M	6.21M	9.34M	10.18M	10.45M					123.37M
Gross Margin	6.46M	7.79M	10.63M	11.01M	6.47M	6.01M	0.77M	2.93M	3.72M	5.55M	5.90M	6.08M					73.32M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%					37.3%

region	All
market	All
division	All
customer	All
FY	FY 2021

P & L by Fiscal Months

All Values in USD

	Quarter Q1				Q2				Q3				Q4				Grand Total
Values	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug					
NetSales	44.82M	54.59M	74.34M	78.06M	44.79M	41.82M	43.95M	43.54M	44.40M	41.47M	44.05M	43.05M					598.88M
COGS	28.39M	34.65M	47.36M	49.76M	28.36M	26.54M	27.97M	27.72M	28.13M	26.35M	28.03M	27.44M					380.71M
Gross Margin	16.43M	19.94M	26.98M	28.30M	16.43M	15.28M	15.98M	15.82M	16.27M	15.11M	16.02M	15.61M					218.16M
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%					36.4%

Net Sales

Comparision

21 VS 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
20 VS 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%