



## Housing Selling Price Prediction



Submitted by:

Manoj.I.V

## ACKNOWLEDGMENT

This includes mentioning of all the references, research papers, data sources, professionals and other resources that helped you and guided you in completion of the project.



# INTRODUCTION

- Business Problem Framing

Describe the business problem and how this problem can be related to the real world.

Answer: The business problem is to predict the selling price of the houses. In real world many parameters like area, connectivity, quality of building materials etc. comes in to consideration. In the dataset the columns in train is Index(['Id', 'MSSubClass', 'MSZoning', 'LotFrontage', 'LotArea', 'Street', 'Alley', 'LotShape', 'LandContour', 'Utilities', 'LotConfig', 'LandSlope', 'Neighborhood', 'Condition1', 'Condition2', 'BldgType', 'HouseStyle', 'OverallQual', 'OverallCond', 'YearBuilt', 'YearRemodAdd', 'RoofStyle', 'RoofMatl', 'Exterior1st', 'Exterior2nd', 'MasVnrType', 'MasVnrArea', 'ExterQual', 'ExterCond', 'Foundation', 'BsmtQual', 'BsmtCond', 'BsmtExposure', 'BsmtFinType1', 'BsmtFinSF1', 'BsmtFinType2', 'BsmtFinSF2', 'BsmtUnfSF', 'TotalBsmtSF', 'Heating', 'HeatingQC', 'CentralAir', 'Electrical', '1stFlrSF', '2ndFlrSF', 'LowQualFinSF', 'GrLivArea', 'BsmtFullBath', 'BsmtHalfBath', 'FullBath', 'HalfBath', 'BedroomAbvGr', 'KitchenAbvGr', 'KitchenQual', 'TotRmsAbvGrd', 'Functional', 'Fireplaces', 'FireplaceQu', 'GarageType', 'GarageYrBlt', 'GarageFinish', 'GarageCars', 'GarageArea', 'GarageQual', 'GarageCond', 'PavedDrive', 'WoodDeckSF', 'OpenPorchSF', 'EnclosedPorch', '3SsnPorch', 'ScreenPorch', 'PoolArea', 'PoolQC', 'Fence', 'MiscFeature', 'MiscVal', 'MoSold', 'YrSold', 'SaleType', 'SaleCondition', 'SalePrice']. Every column is an accessory for the complete home. Each component has its own use.

- Conceptual Background of the Domain Problem

Describe the domain related concepts that you think will be useful for better understanding of the project.

Answer: Basically we should know the people requirements as requirement of different people are different. The design and comfort of the house is one part, next comes the location of the house, House Style, heating system, garage placement in the house,

number of rooms etc. There are many other accessories such as kitchen quality, Functional, Fireplaces, Fireplace, Quality etc.

- **Review of Literature**

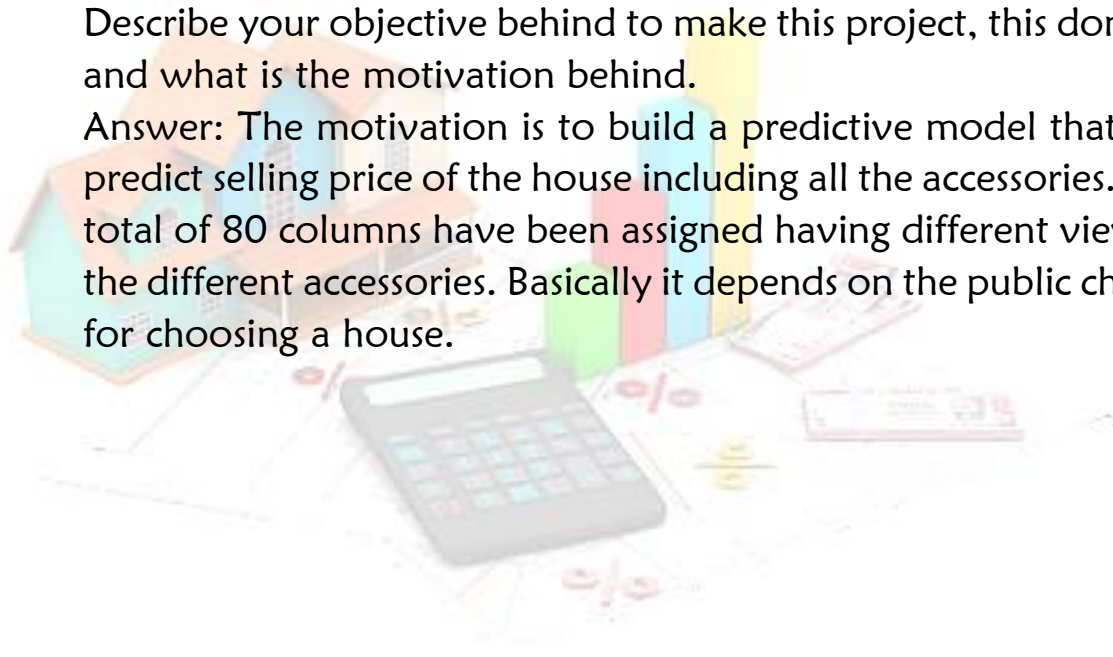
This is a comprehensive summary of the research done on the topic. The review should enumerate, describe, summarize, evaluate and clarify the research done.

Answer: As each column has a different accessory of the house it has to be analysed and prioritized based on the cost. This helps in the ordinal encoding of the machine learning model.

- **Motivation for the Problem Undertaken**

Describe your objective behind to make this project, this domain and what is the motivation behind.

Answer: The motivation is to build a predictive model that can predict selling price of the house including all the accessories. The total of 80 columns have been assigned having different view of the different accessories. Basically it depends on the public choice for choosing a house.



# Analytical Problem Framing

- Mathematical/ Analytical Modeling of the Problem

Describe the mathematical, statistical and analytics modelling done during this project along with the proper justification.

- Data Sources and their formats

What are the data sources, their origins, their formats and other details that you find necessary? They can be described here. Provide a proper data description. You can also add a snapshot of the data.

Answer: The data can be taken by a survey of Real Estate Company, open source websites like Kaggle etc. The data is in the form of .csv file it may also be in .json or Excel files. Currently the data was provided in terms of .csv files. There is training file with 1168 columns and 81 rows. There is a test file with 292 columns and 80 rows. The below shows the column list.

```
The columns in train is Index(['Id', 'MSSubClass', 'MSZoning', 'LotFrontage', 'LotArea', 'Street',
                             'Alley', 'LotShape', 'LandContour', 'Utilities', 'LotConfig',
                             'LandSlope', 'Neighborhood', 'Condition1', 'Condition2', 'BldgType',
                             'HouseStyle', 'OverallQual', 'OverallCond', 'YearBuilt', 'YearRemodAdd',
                             'RoofStyle', 'RoofMatl', 'Exterior1st', 'Exterior2nd', 'MasVnrType',
                             'MasVnrArea', 'ExterQual', 'ExterCond', 'Foundation', 'BsmtQual',
                             'BsmtCond', 'BsmtExposure', 'BsmtFinType1', 'BsmtFinSF1',
                             'BsmtFinType2', 'BsmtFinSF2', 'BsmtUnfSF', 'TotalBsmtSF', 'Heating',
                             'HeatingQC', 'CentralAir', 'Electrical', '1stFlrSF', '2ndFlrSF',
                             'LowQualFinSF', 'GrLivArea', 'BsmtFullBath', 'BsmtHalfBath', 'FullBath',
                             'HalfBath', 'BedroomAbvGr', 'KitchenAbvGr', 'KitchenQual',
                             'TotRmsAbvGrd', 'Functional', 'Fireplaces', 'FireplaceQu', 'GarageType',
                             'GarageYrBlt', 'GarageFinish', 'GarageCars', 'GarageArea', 'GarageQual',
                             'GarageCond', 'PavedDrive', 'WoodDeckSF', 'OpenPorchSF',
                             'EnclosedPorch', '3SsnPorch', 'ScreenPorch', 'PoolArea', 'PoolQC',
                             'Fence', 'MiscFeature', 'MiscVal', 'MoSold', 'YrSold', 'SaleType',
                             'SaleCondition', 'SalePrice'],
                             dtype='object')
*****
The columns in test is Index(['Id', 'MSSubClass', 'MSZoning', 'LotFrontage', 'LotArea', 'Street',
                             'Alley', 'LotShape', 'LandContour', 'Utilities', 'LotConfig',
                             'LandSlope', 'Neighborhood', 'Condition1', 'Condition2', 'BldgType',
                             'HouseStyle', 'OverallQual', 'OverallCond', 'YearBuilt', 'YearRemodAdd',
                             'RoofStyle', 'RoofMatl', 'Exterior1st', 'Exterior2nd', 'MasVnrType',
                             'MasVnrArea', 'ExterQual', 'ExterCond', 'Foundation', 'BsmtQual',
                             'BsmtCond', 'BsmtExposure', 'BsmtFinType1', 'BsmtFinSF1',
                             'BsmtFinType2', 'BsmtFinSF2', 'BsmtUnfSF', 'TotalBsmtSF', 'Heating',
                             'HeatingQC', 'CentralAir', 'Electrical', '1stFlrSF', '2ndFlrSF',
                             'LowQualFinSF', 'GrLivArea', 'BsmtFullBath', 'BsmtHalfBath', 'FullBath',
                             'HalfBath', 'BedroomAbvGr', 'KitchenAbvGr', 'KitchenQual',
                             'TotRmsAbvGrd', 'Functional', 'Fireplaces', 'FireplaceQu', 'GarageType',
                             'GarageYrBlt', 'GarageFinish', 'GarageCars', 'GarageArea', 'GarageQual',
                             'GarageCond', 'PavedDrive', 'WoodDeckSF', 'OpenPorchSF',
                             'EnclosedPorch', '3SsnPorch', 'ScreenPorch', 'PoolArea', 'PoolQC',
                             'Fence', 'MiscFeature', 'MiscVal', 'MoSold', 'YrSold', 'SaleType',
                             'SaleCondition'],
                             dtype='object')
```

## Finding type of the data:

```
In [14]: # Getting information on the dataset
print('The training dataset consists of', dt1.info())
print('*'*100)
print('The testing dataset consists of', dt.info())
```

<class 'pandas.core.frame.DataFrame'>

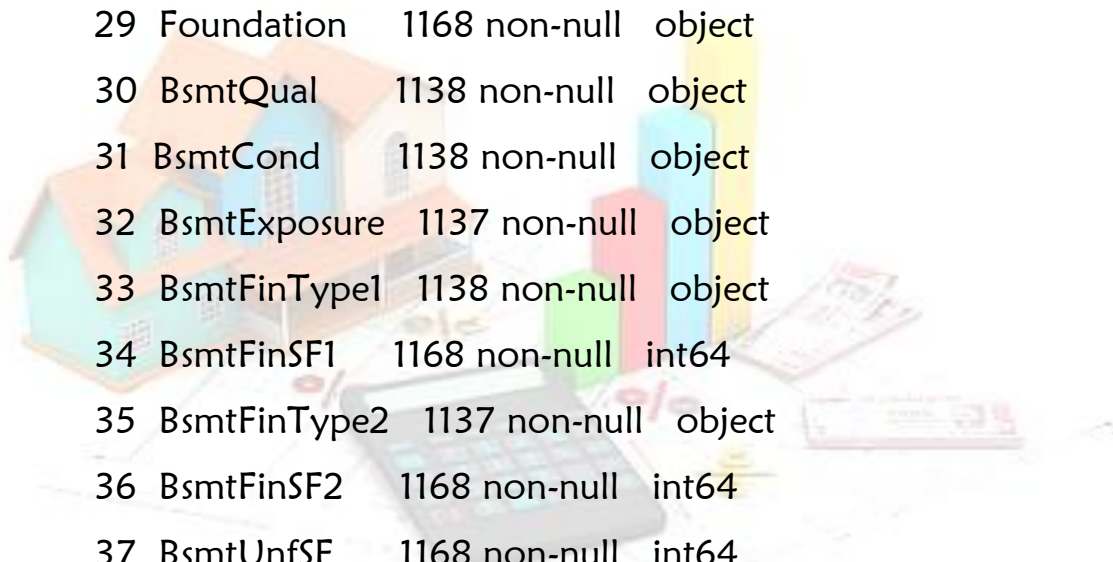
RangeIndex: 1168 entries, 0 to 1167

Data columns (total 81 columns):


#	Column	Non-Null Count	Dtype
---	--------	----------------	-------

---	-----	-----	-----
0	Id	1168 non-null	int64
1	MSSubClass	1168 non-null	int64
2	MSZoning	1168 non-null	object
3	LotFrontage	954 non-null	float64
4	LotArea	1168 non-null	int64
5	Street	1168 non-null	object
6	Alley	77 non-null	object
7	LotShape	1168 non-null	object
8	LandContour	1168 non-null	object
9	Utilities	1168 non-null	object
10	LotConfig	1168 non-null	object
11	LandSlope	1168 non-null	object
12	Neighborhood	1168 non-null	object
13	Condition1	1168 non-null	object
14	Condition2	1168 non-null	object
15	BldgType	1168 non-null	object
16	HouseStyle	1168 non-null	object
17	OverallQual	1168 non-null	int64
18	OverallCond	1168 non-null	int64
19	YearBuilt	1168 non-null	int64





20 YearRemodAdd 1168 non-null int64  
21 RoofStyle 1168 non-null object  
22 RoofMatl 1168 non-null object  
23 Exterior1st 1168 non-null object  
24 Exterior2nd 1168 non-null object  
25 MasVnrType 1161 non-null object  
26 MasVnrArea 1161 non-null float64  
27 ExterQual 1168 non-null object  
28 ExterCond 1168 non-null object  
29 Foundation 1168 non-null object  
30 BsmtQual 1138 non-null object  
31 BsmtCond 1138 non-null object  
32 BsmtExposure 1137 non-null object  
33 BsmtFinType1 1138 non-null object  
34 BsmtFinSF1 1168 non-null int64  
35 BsmtFinType2 1137 non-null object  
36 BsmtFinSF2 1168 non-null int64  
37 BsmtUnfSF 1168 non-null int64  
38 TotalBsmtSF 1168 non-null int64  
39 Heating 1168 non-null object  
40 HeatingQC 1168 non-null object  
41 CentralAir 1168 non-null object  
42 Electrical 1168 non-null object  
43 1stFlrSF 1168 non-null int64  
44 2ndFlrSF 1168 non-null int64  
45 LowQualFinSF 1168 non-null int64  
46 GrLivArea 1168 non-null int64  
47 BsmtFullBath 1168 non-null int64



48 BsmtHalfBath 1168 non-null int64  
49 FullBath 1168 non-null int64  
50 HalfBath 1168 non-null int64  
51 BedroomAbvGr 1168 non-null int64  
52 KitchenAbvGr 1168 non-null int64  
53 KitchenQual 1168 non-null object  
54 TotRmsAbvGrd 1168 non-null int64  
55 Functional 1168 non-null object  
56 Fireplaces 1168 non-null int64  
57 FireplaceQu 617 non-null object  
58 GarageType 1104 non-null object  
59 GarageYrBlt 1104 non-null float64  
60 GarageFinish 1104 non-null object  
61 GarageCars 1168 non-null int64  
62 GarageArea 1168 non-null int64  
63 GarageQual 1104 non-null object  
64 GarageCond 1104 non-null object  
65 PavedDrive 1168 non-null object  
66 WoodDeckSF 1168 non-null int64  
67 OpenPorchSF 1168 non-null int64  
68 EnclosedPorch 1168 non-null int64  
69 3SsnPorch 1168 non-null int64  
70 ScreenPorch 1168 non-null int64  
71 PoolArea 1168 non-null int64  
72 PoolQC 7 non-null object  
73 Fence 237 non-null object  
74 MiscFeature 44 non-null object  
75 MiscVal 1168 non-null int64



76 MoSold 1168 non-null int64  
77 YrSold 1168 non-null int64  
78 SaleType 1168 non-null object  
79 SaleCondition 1168 non-null object  
80 SalePrice 1168 non-null int64

dtypes: float64(3), int64(35), object(43)

memory usage: 739.2+ KB

The training dataset consists of None

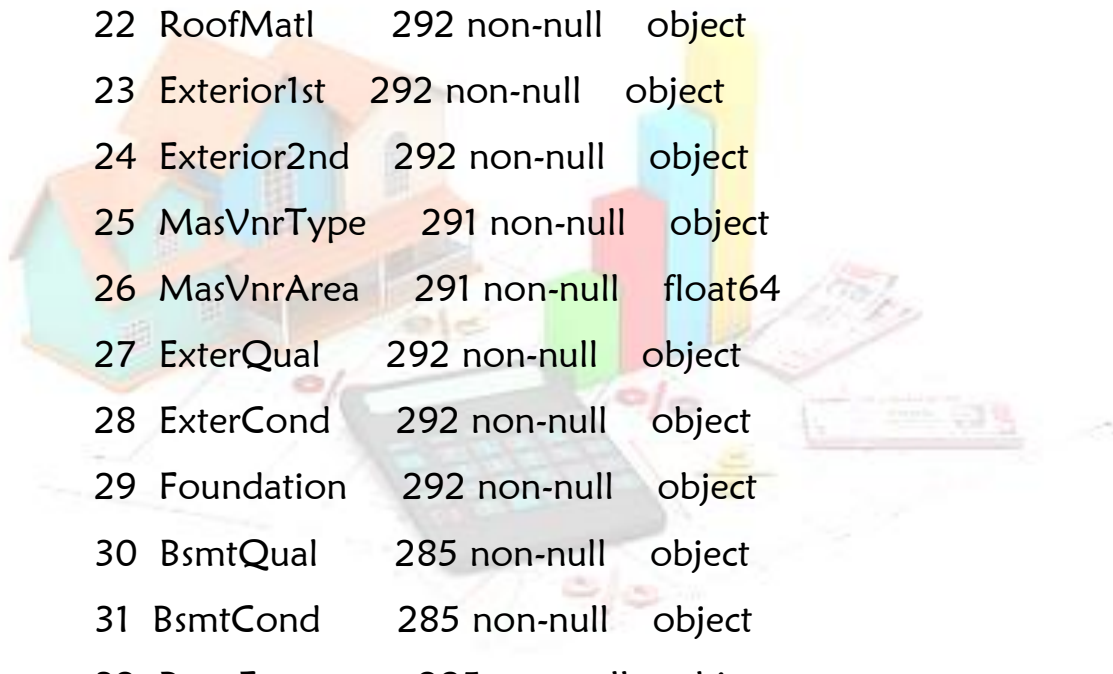
\*\*\*\*\*  
\*\*\*\*\*

<class 'pandas.core.frame.DataFrame'>

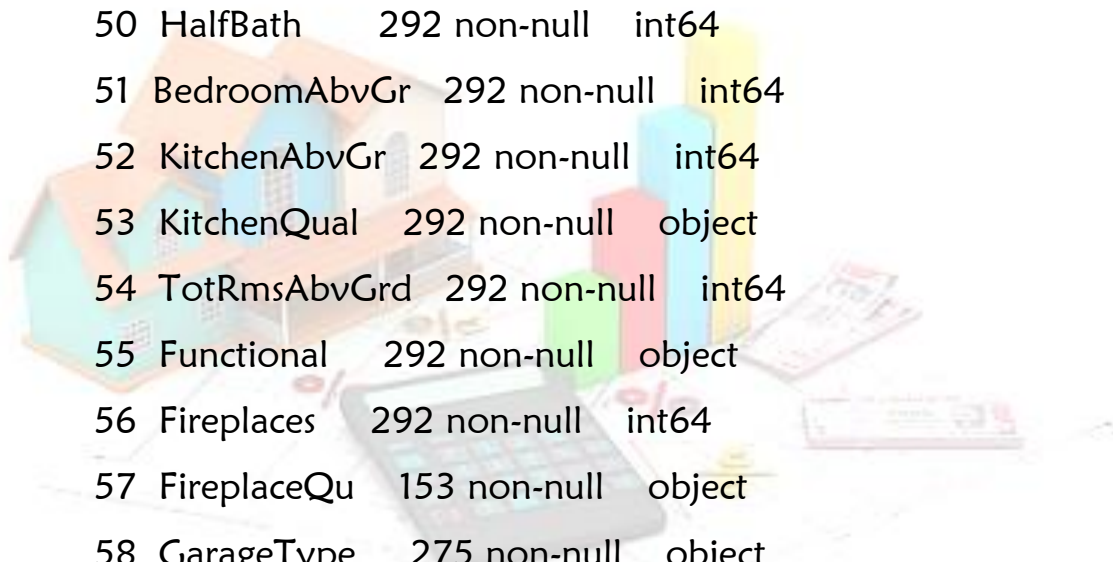
RangeIndex: 292 entries, 0 to 291

Data columns (total 80 columns):

#	Column	Non-Null Count	Dtype
0	Id	292 non-null	int64
1	MSSubClass	292 non-null	int64
2	MSZoning	292 non-null	object
3	LotFrontage	247 non-null	float64
4	LotArea	292 non-null	int64
5	Street	292 non-null	object
6	Alley	14 non-null	object
7	LotShape	292 non-null	object
8	LandContour	292 non-null	object
9	Utilities	292 non-null	object
10	LotConfig	292 non-null	object
11	LandSlope	292 non-null	object
12	Neighborhood	292 non-null	object



13 Condition1 292 non-null object  
14 Condition2 292 non-null object  
15 BldgType 292 non-null object  
16 HouseStyle 292 non-null object  
17 OverallQual 292 non-null int64  
18 OverallCond 292 non-null int64  
19 YearBuilt 292 non-null int64  
20 YearRemodAdd 292 non-null int64  
21 RoofStyle 292 non-null object  
22 RoofMatl 292 non-null object  
23 Exterior1st 292 non-null object  
24 Exterior2nd 292 non-null object  
25 MasVnrType 291 non-null object  
26 MasVnrArea 291 non-null float64  
27 ExterQual 292 non-null object  
28 ExterCond 292 non-null object  
29 Foundation 292 non-null object  
30 BsmtQual 285 non-null object  
31 BsmtCond 285 non-null object  
32 BsmtExposure 285 non-null object  
33 BsmtFinType1 285 non-null object  
34 BsmtFinSF1 292 non-null int64  
35 BsmtFinType2 285 non-null object  
36 BsmtFinSF2 292 non-null int64  
37 BsmtUnfSF 292 non-null int64  
38 TotalBsmtSF 292 non-null int64  
39 Heating 292 non-null object  
40 HeatingQC 292 non-null object



41 CentralAir 292 non-null object  
42 Electrical 291 non-null object  
43 1stFlrSF 292 non-null int64  
44 2ndFlrSF 292 non-null int64  
45 LowQualFinSF 292 non-null int64  
46 GrLivArea 292 non-null int64  
47 BsmtFullBath 292 non-null int64  
48 BsmtHalfBath 292 non-null int64  
49 FullBath 292 non-null int64  
50 HalfBath 292 non-null int64  
51 BedroomAbvGr 292 non-null int64  
52 KitchenAbvGr 292 non-null int64  
53 KitchenQual 292 non-null object  
54 TotRmsAbvGrd 292 non-null int64  
55 Functional 292 non-null object  
56 Fireplaces 292 non-null int64  
57 FireplaceQu 153 non-null object  
58 GarageType 275 non-null object  
59 GarageYrBlt 275 non-null float64  
60 GarageFinish 275 non-null object  
61 GarageCars 292 non-null int64  
62 GarageArea 292 non-null int64  
63 GarageQual 275 non-null object  
64 GarageCond 275 non-null object  
65 PavedDrive 292 non-null object  
66 WoodDeckSF 292 non-null int64  
67 OpenPorchSF 292 non-null int64  
68 EnclosedPorch 292 non-null int64

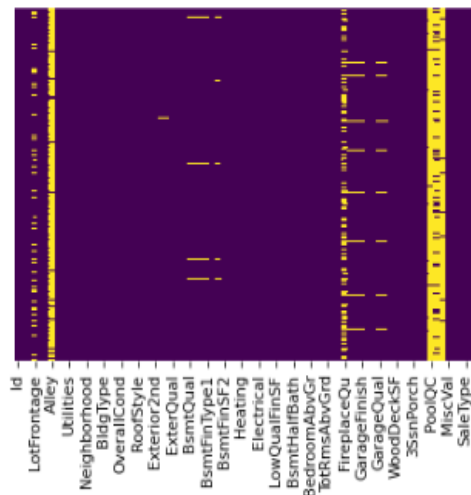
69	3SsnPorch	292 non-null	int64
70	ScreenPorch	292 non-null	int64
71	PoolArea	292 non-null	int64
72	PoolQC	0 non-null	float64
73	Fence	44 non-null	object
74	MiscFeature	10 non-null	object
75	MiscVal	292 non-null	int64
76	MoSold	292 non-null	int64
77	YrSold	292 non-null	int64
78	SaleType	292 non-null	object
79	SaleCondition	292 non-null	object

dtypes: float64(4), int64(34), object(42)

memory usage: 182.6+ KB

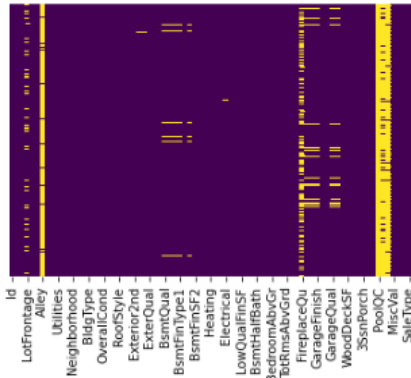
The testing dataset consists of NAN values:

```
In [12]: sns.heatmap(dt1.isnull(), yticklabels = False, cbar = False, cmap = 'viridis')
Out[12]: <AxesSubplot:>
```

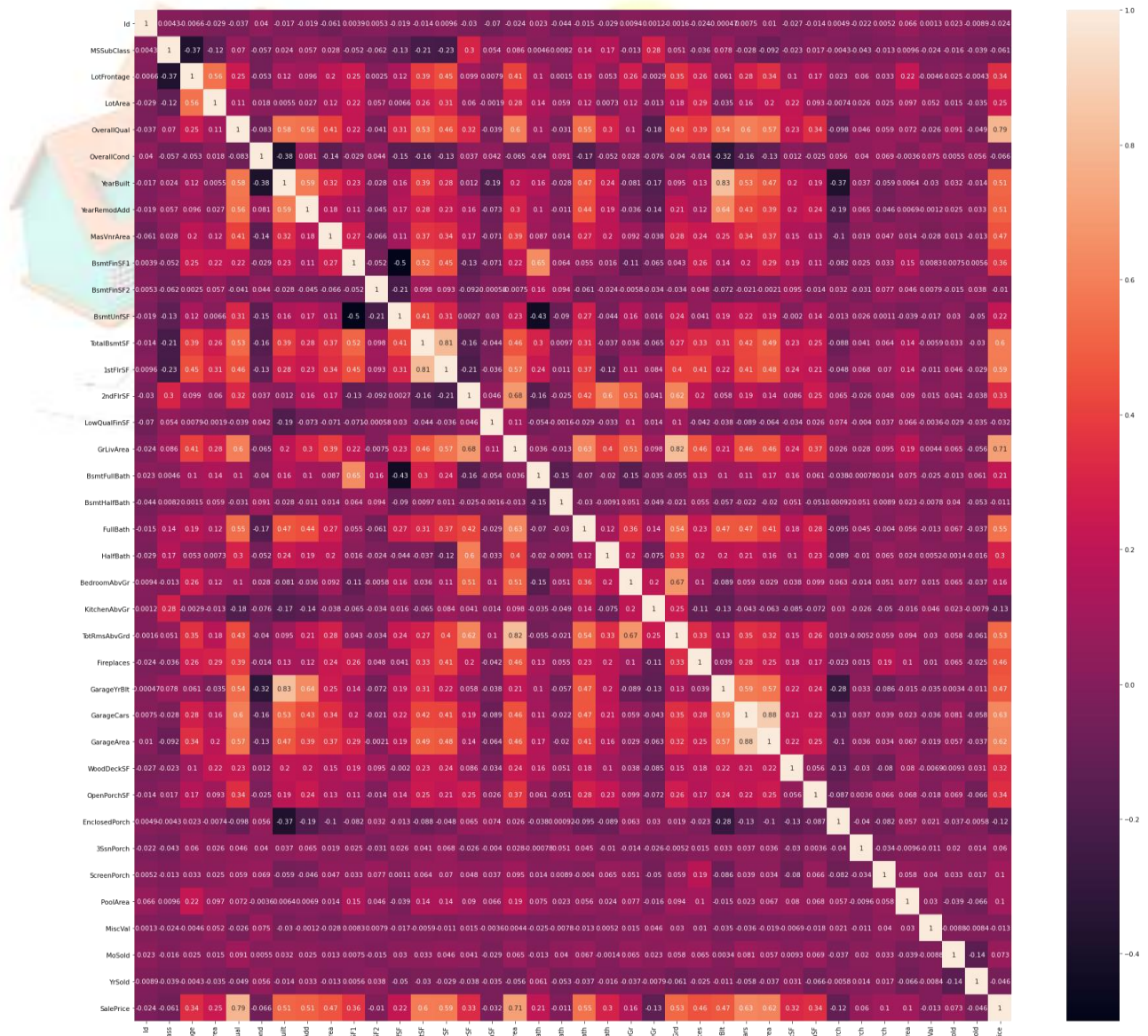


```
In [13]: sns.heatmap(dt.isnull(), yticklabels = False, cbar = False, cmap = 'viridis')
```

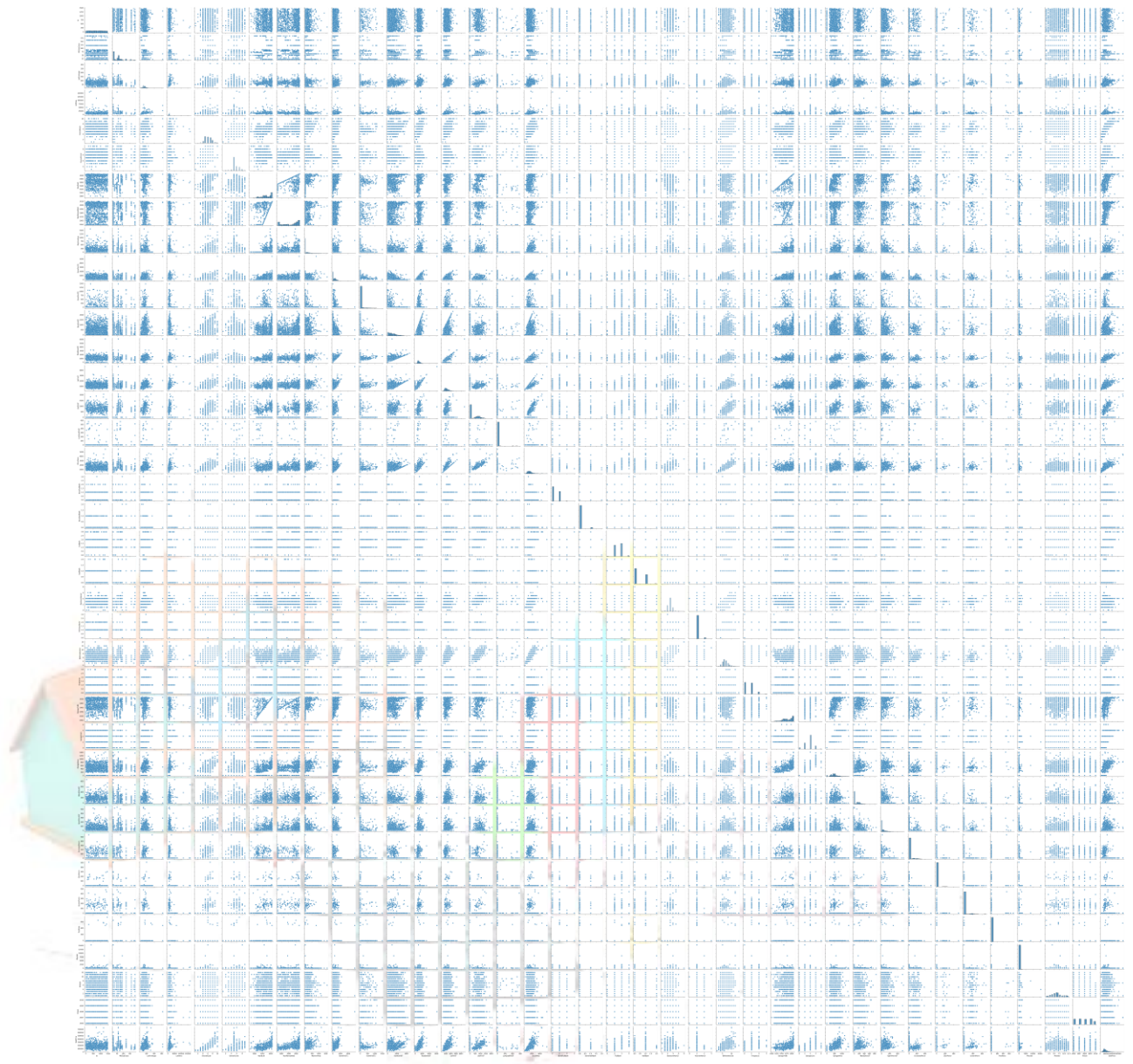
```
Out[13]: <AxesSubplot:>
```



The correlation of the dataset is as follows:







- Data Preprocessing Done

What were the steps followed for the cleaning of the data? What were the assumptions done and what were the next actions steps over that?

Answer: The BsmtQual, BsmtCond, BsmtExposure, BsmtFinType1, BsmtFinType2, FireplaceQu, GarageType, GarageFinish, GarageQual, GarageCond, Electricity have been replaced by the median. The following shows the different snapshots in the python.



```

In [1351]: dt1['BsmtQual']=dt1['BsmtQual'].fillna(dt1['BsmtQual'].mode()[0])
           dt['BsmtQual']=dt['BsmtQual'].fillna(dt['BsmtQual'].mode()[0])

In [1352]: dt1['BsmtCond']=dt1['BsmtCond'].fillna(dt1['BsmtCond'].mode()[0])
           dt['BsmtCond']=dt['BsmtCond'].fillna(dt['BsmtCond'].mode()[0])

In [1353]: dt1['BsmtExposure']=dt1['BsmtExposure'].fillna(dt1['BsmtExposure'].mode()[0])
           dt['BsmtExposure']=dt['BsmtExposure'].fillna(dt['BsmtExposure'].mode()[0])

In [1354]: dt1['BsmtFinType1']=dt1['BsmtFinType1'].fillna(dt1['BsmtFinType1'].mode()[0])
           dt['BsmtFinType1']=dt['BsmtFinType1'].fillna(dt['BsmtFinType1'].mode()[0])

In [1355]: dt1['BsmtFinType2']=dt1['BsmtFinType2'].fillna(dt1['BsmtFinType2'].mode()[0])
           dt['BsmtFinType2']=dt['BsmtFinType2'].fillna(dt['BsmtFinType2'].mode()[0])

In [1356]: dt1['FireplaceQu']=dt1['FireplaceQu'].fillna(dt1['FireplaceQu'].mode()[0])
           dt['FireplaceQu']=dt['FireplaceQu'].fillna(dt['FireplaceQu'].mode()[0])

In [1357]: dt1['GarageType']=dt1['GarageType'].fillna(dt1['GarageType'].mode()[0])
           dt['GarageType']=dt['GarageType'].fillna(dt['GarageType'].mode()[0])

In [1358]: dt1['GarageFinish']=dt1['GarageFinish'].fillna(dt1['GarageFinish'].mode()[0])
           dt['GarageFinish']=dt['GarageFinish'].fillna(dt['GarageFinish'].mode()[0])

In [1359]: dt1['GarageQual']=dt1['GarageQual'].fillna(dt1['GarageQual'].mode()[0])
           dt['GarageQual']=dt['GarageQual'].fillna(dt['GarageQual'].mode()[0])

In [1360]: dt1['GarageCond']=dt1['GarageCond'].fillna(dt1['GarageCond'].mode()[0])
           dt['GarageCond']=dt['GarageCond'].fillna(dt['GarageCond'].mode()[0])

In [1372]: dt1.shape
Out[1372]: (1168, 81)

As more than 50% have NAN values Alley, PoolQC, Fence, MiscFeature can be neglected

In [1373]: dt1.drop(columns=['Utilities', 'Alley', 'PoolQC', 'Fence', 'MiscFeature'], inplace=True)

In [1374]: dt.drop(columns=['Utilities', 'Alley', 'PoolQC', 'Fence', 'MiscFeature'], inplace=True)

In [1375]: dt['Electrical'].fillna(dt['Electrical'].mode()[0], inplace=True)

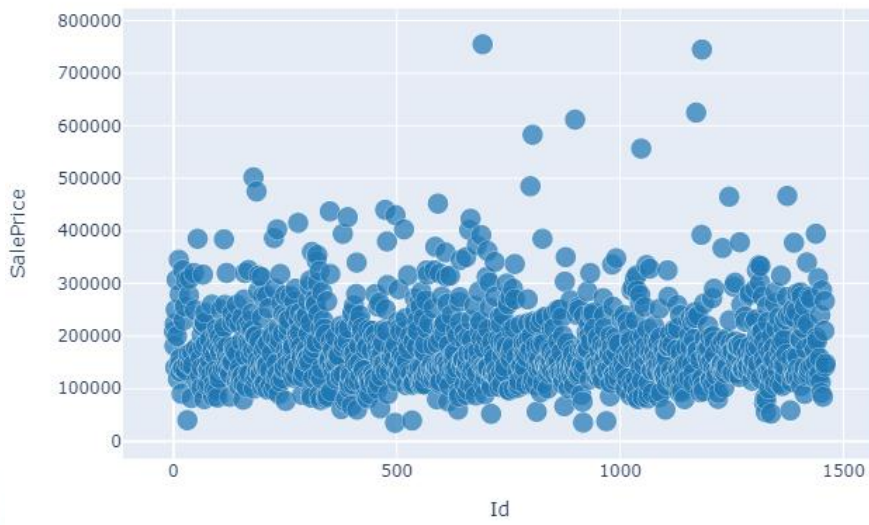
```

## • Data Inputs- Logic- Output Relationships

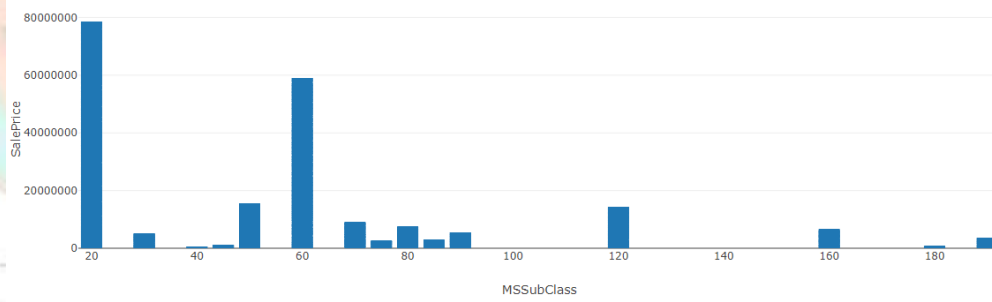
Describe the relationship behind the data input, its format, the logic in between and the output. Describe how the input affects the output.

Answer: For identifying the relationship between the input and output parameters bivariate analysis was performed where each column type is compared to the selling price of the house.

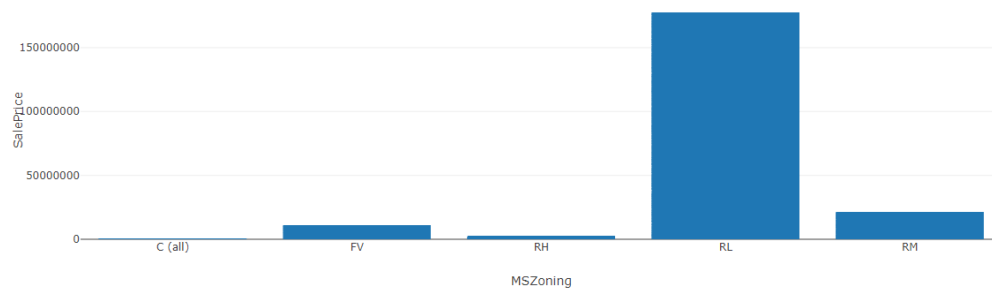
SalePrice by Id



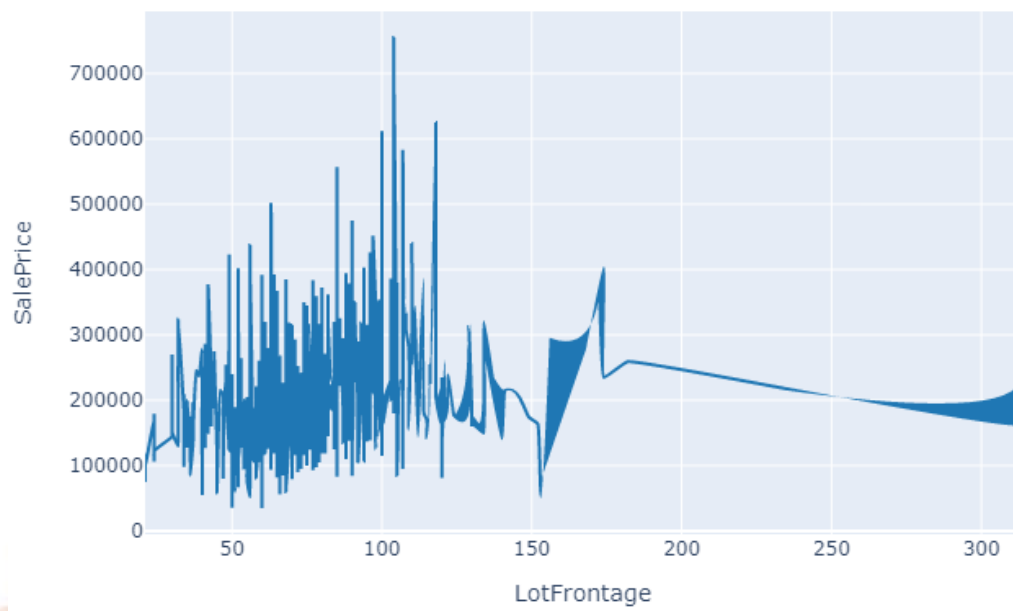
SalePrice by MSSubClass



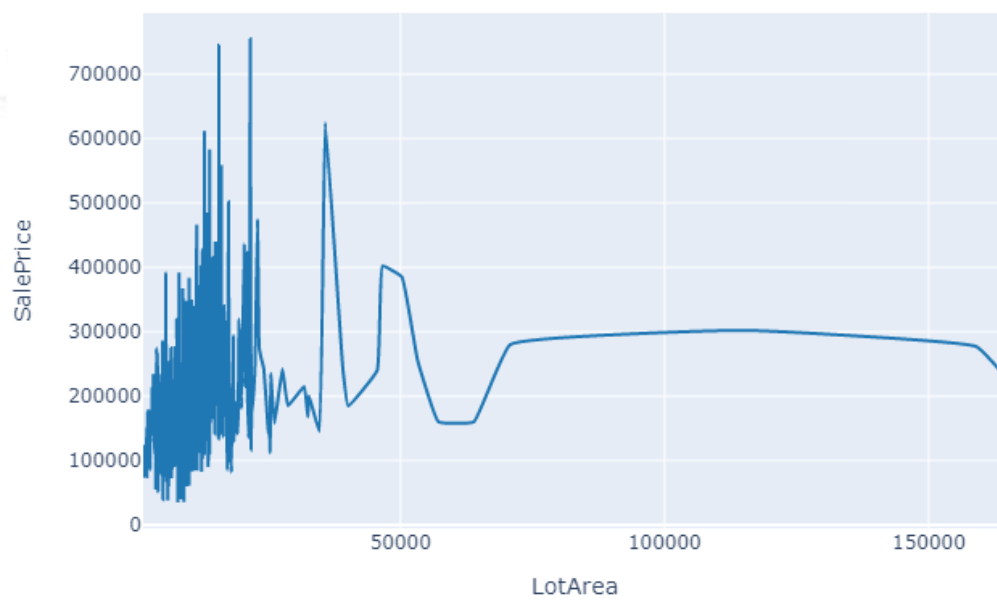
SalePrice by MSZoning

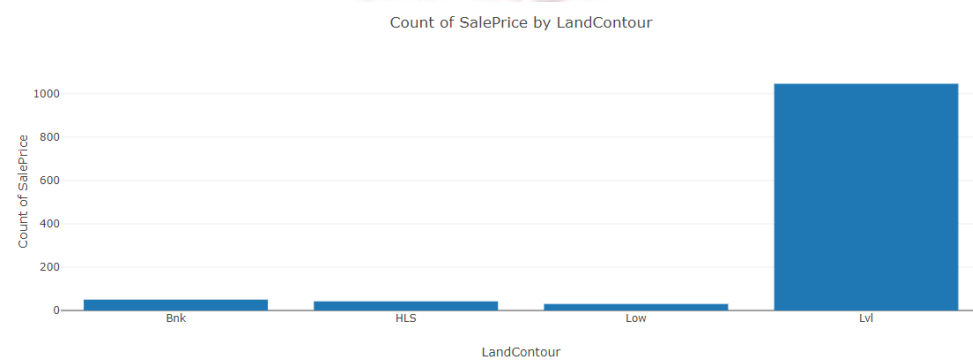
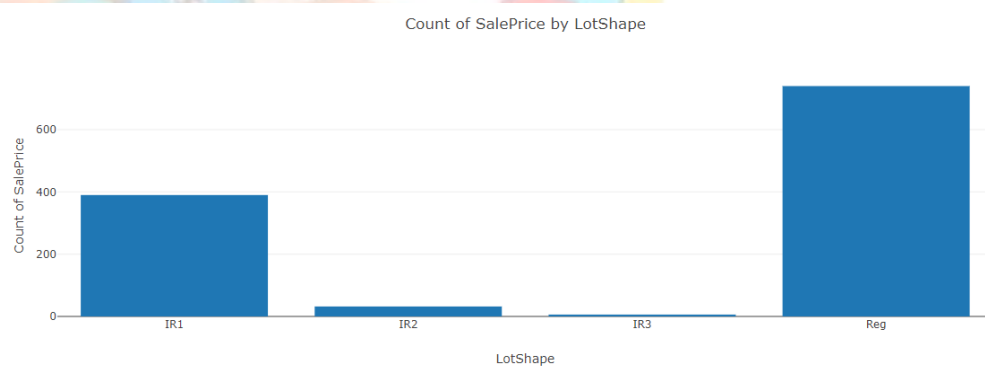
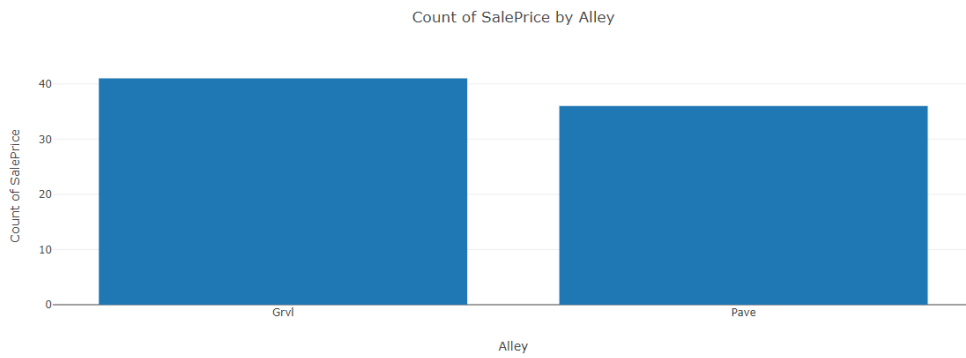
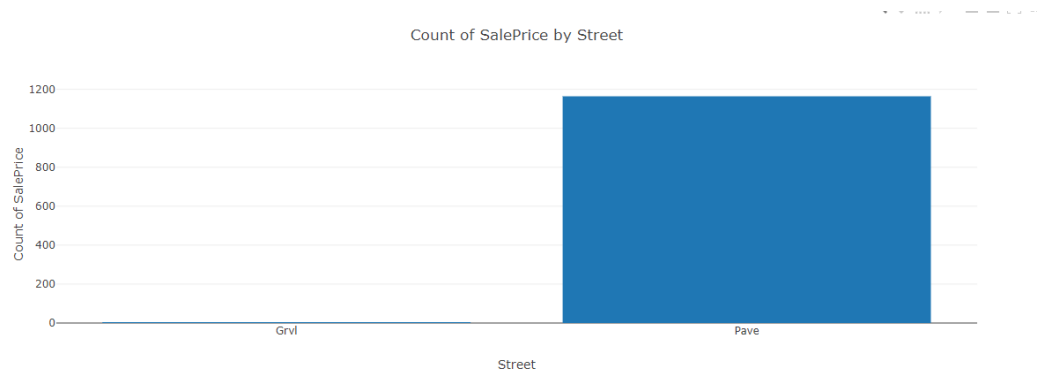


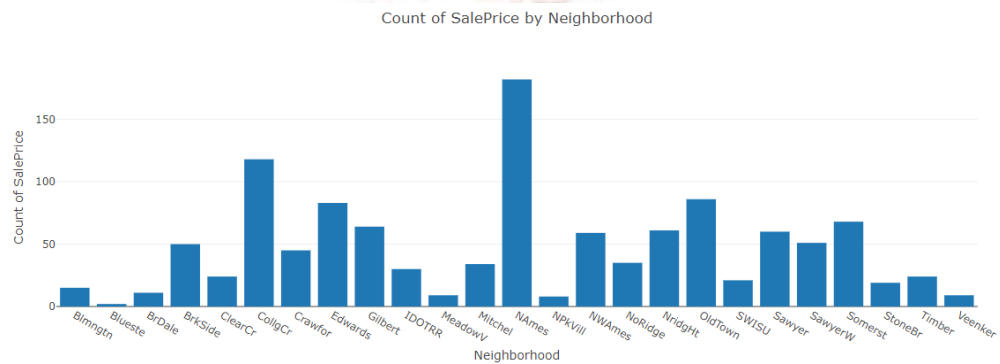
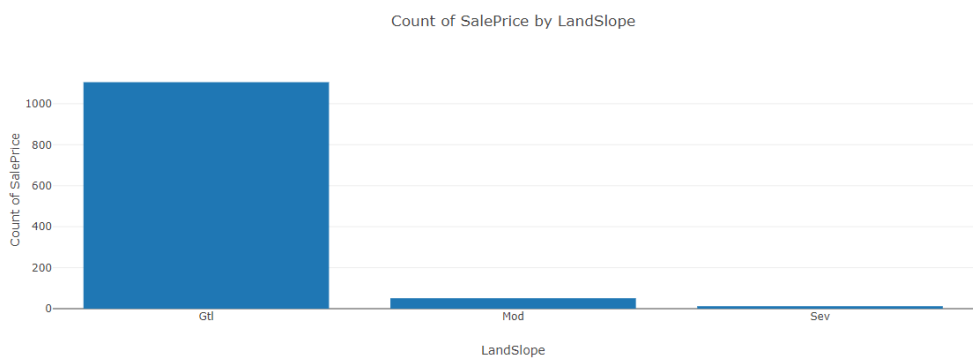
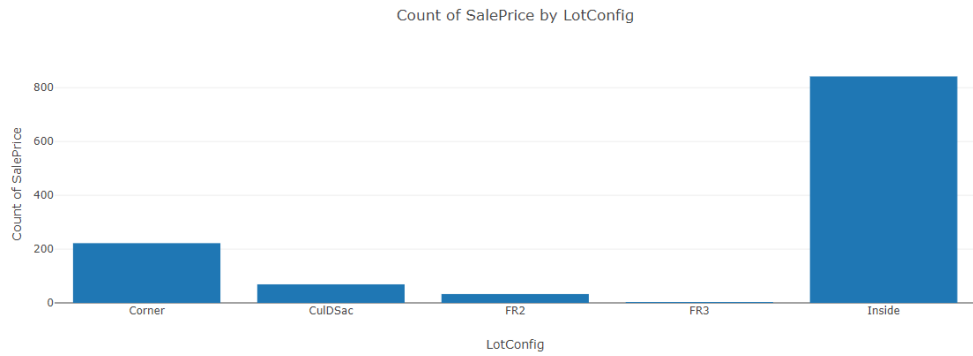
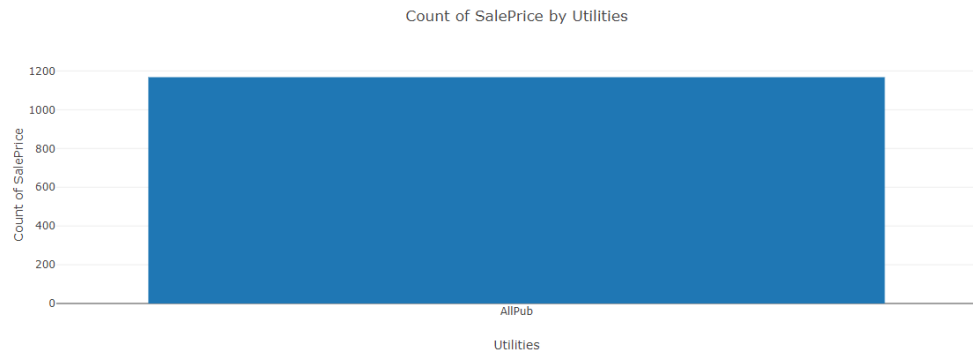
SalePrice by LotFrontage

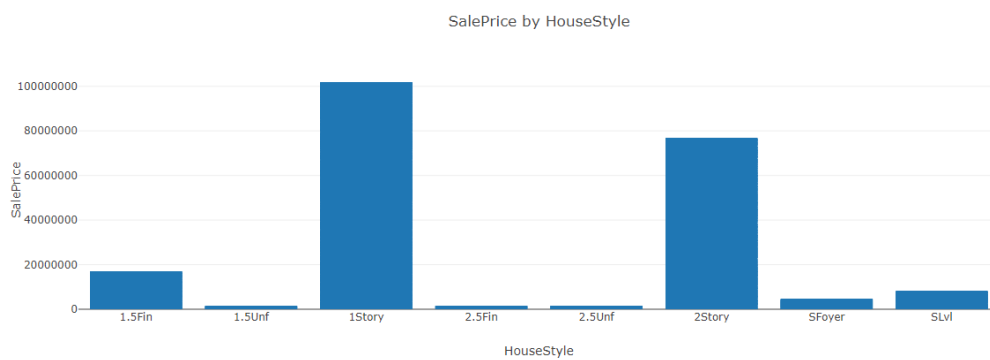
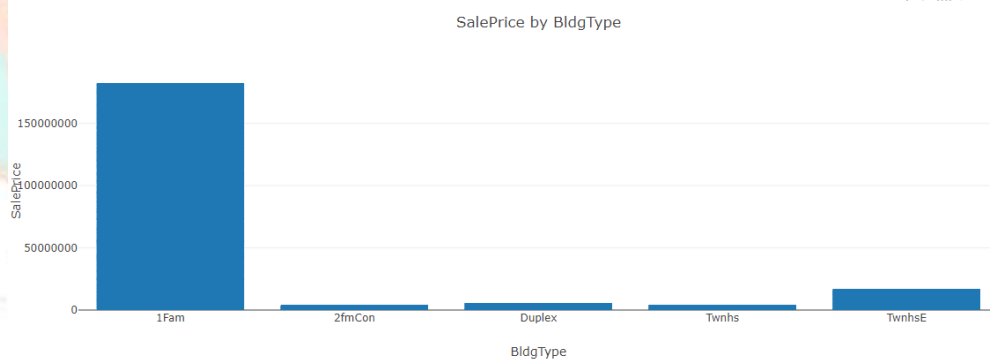
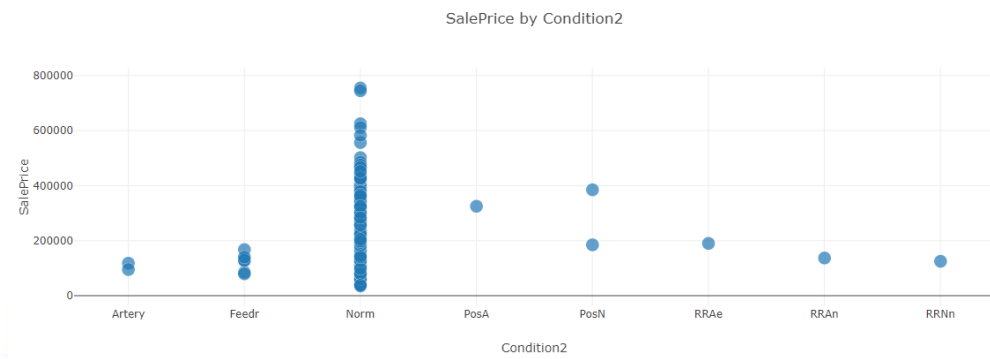
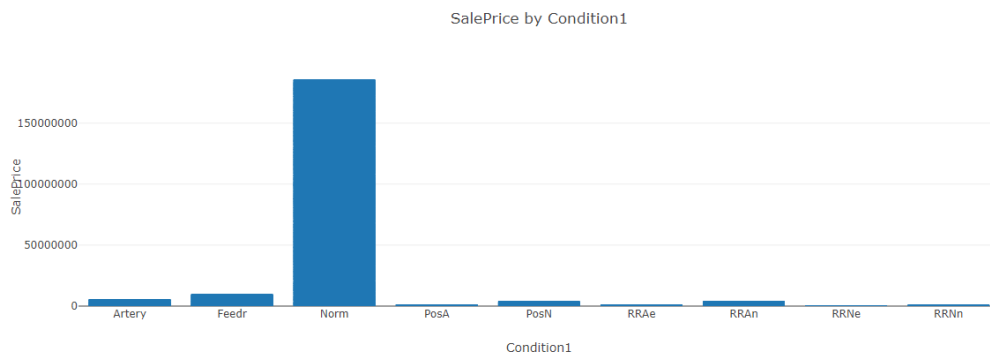


SalePrice by LotArea

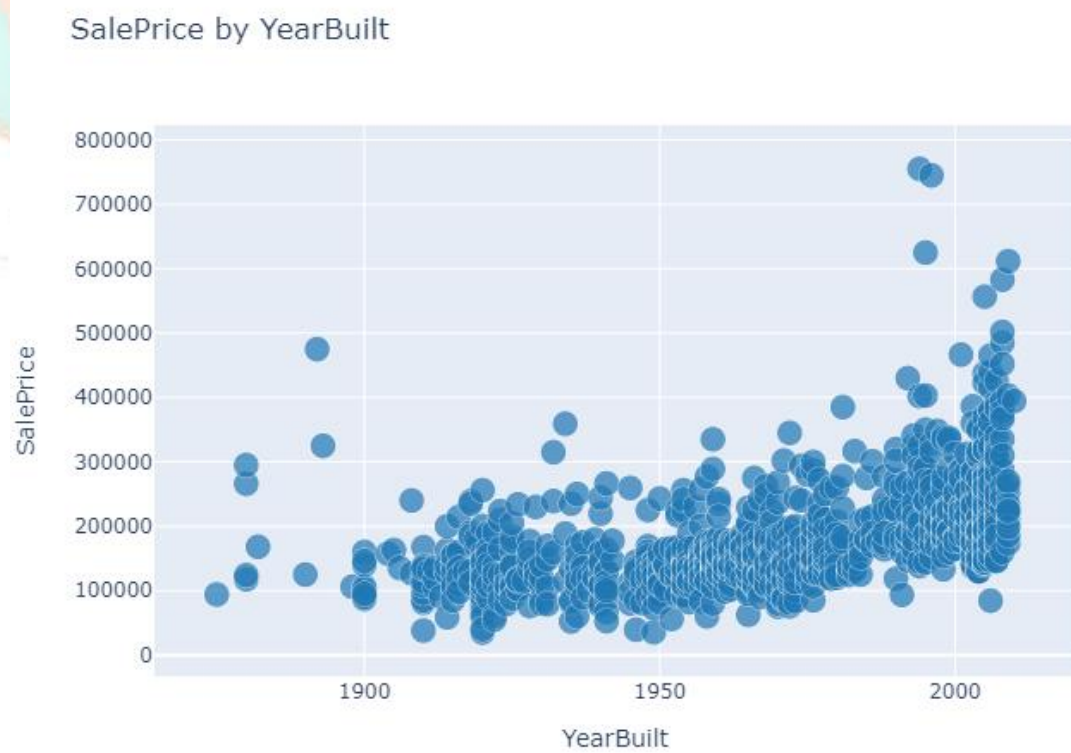
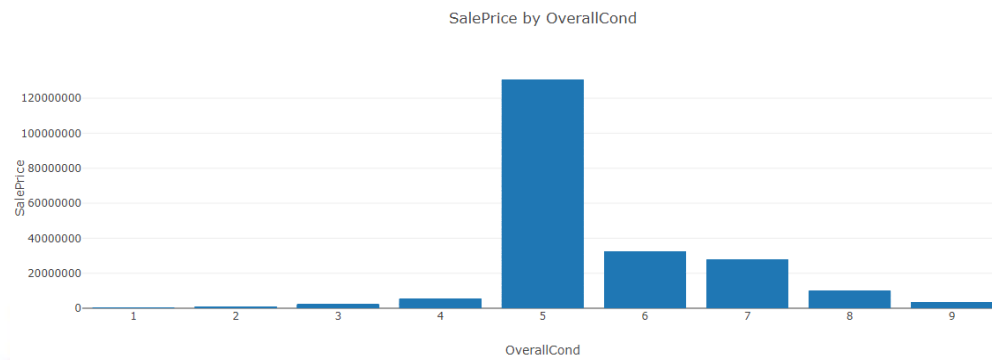


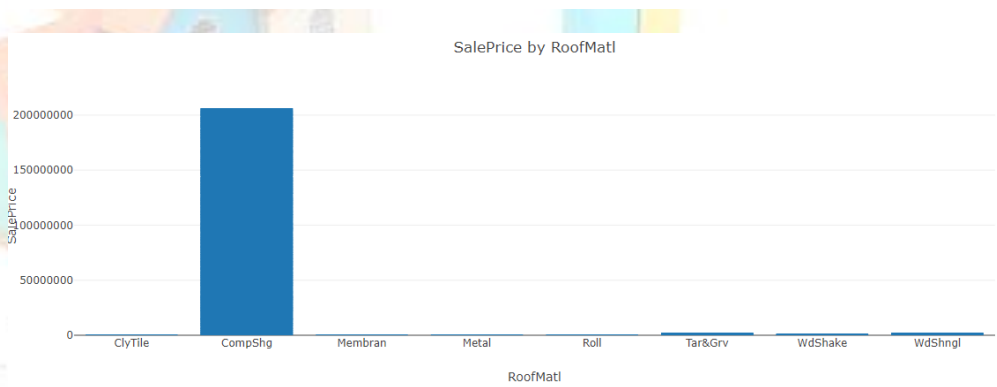
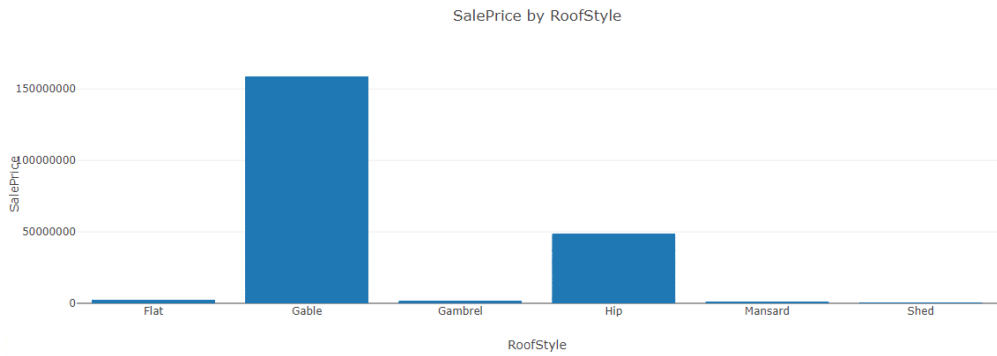
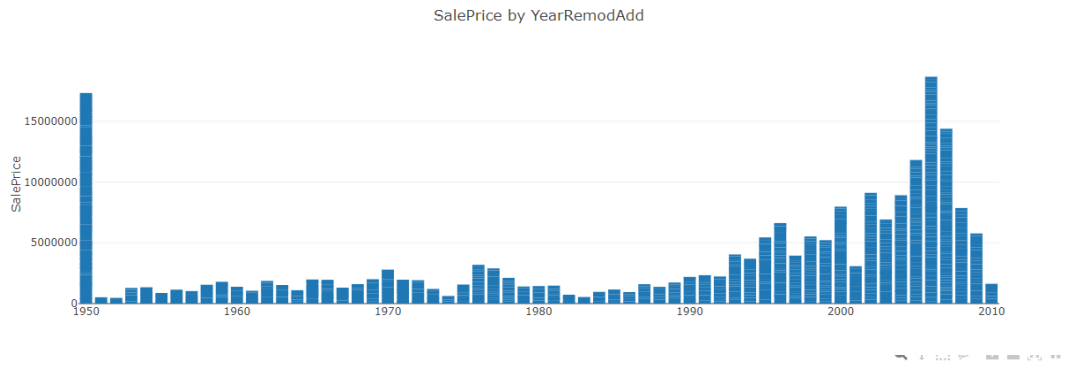


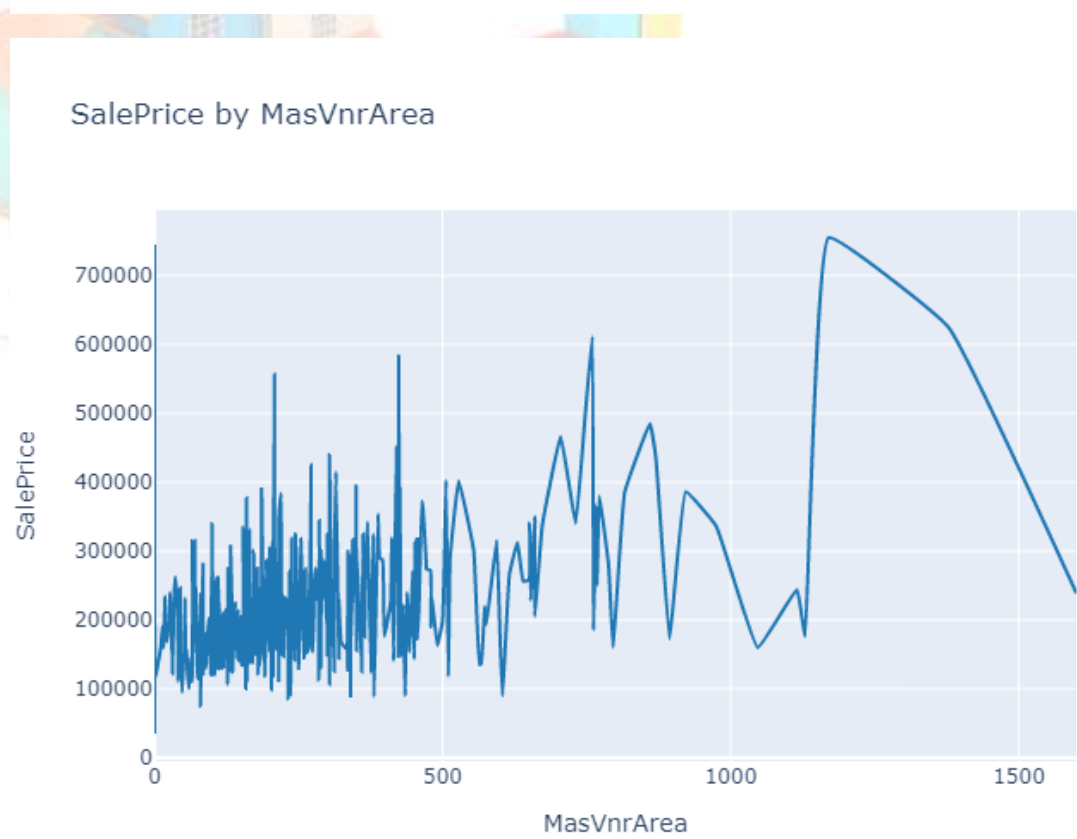
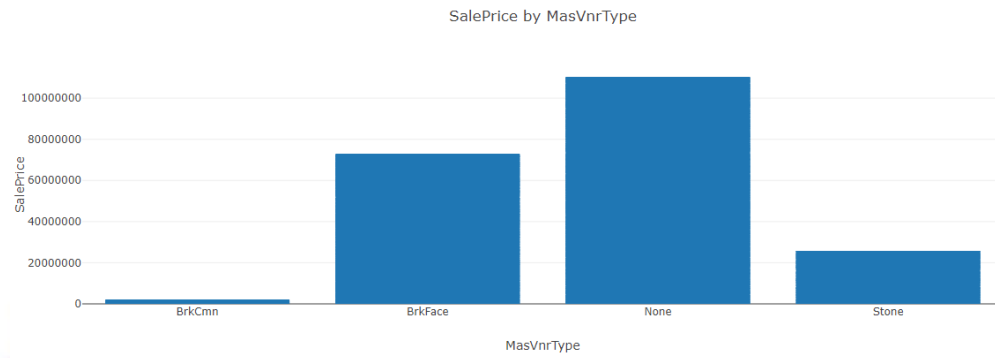
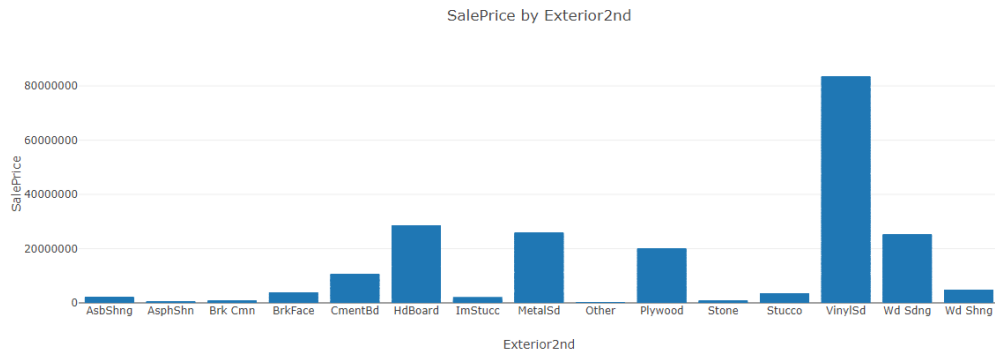


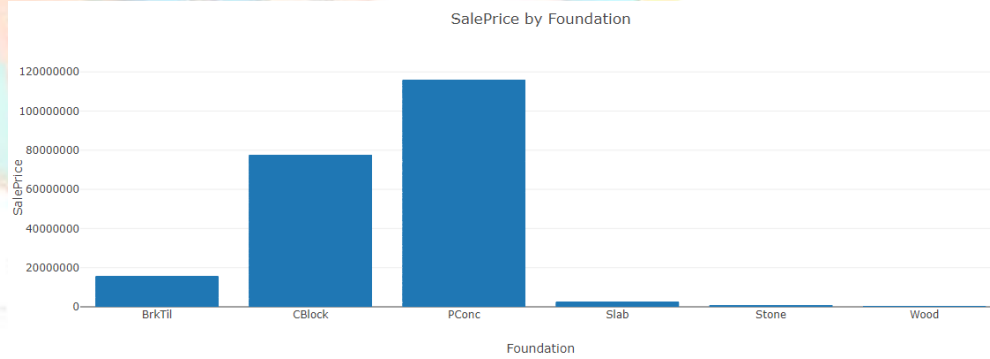
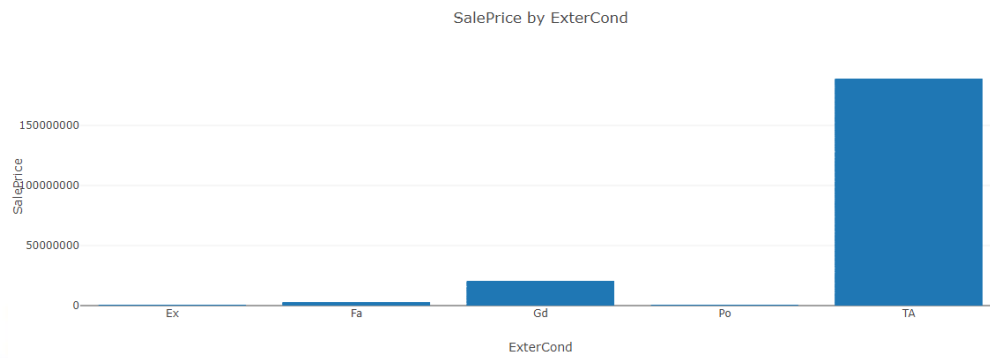
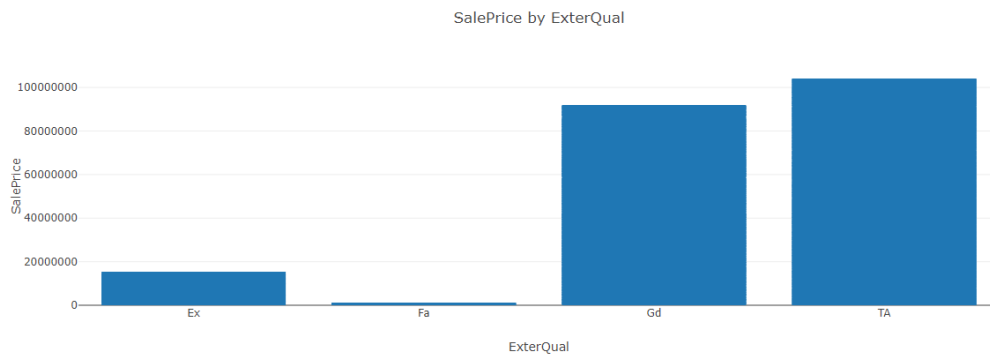


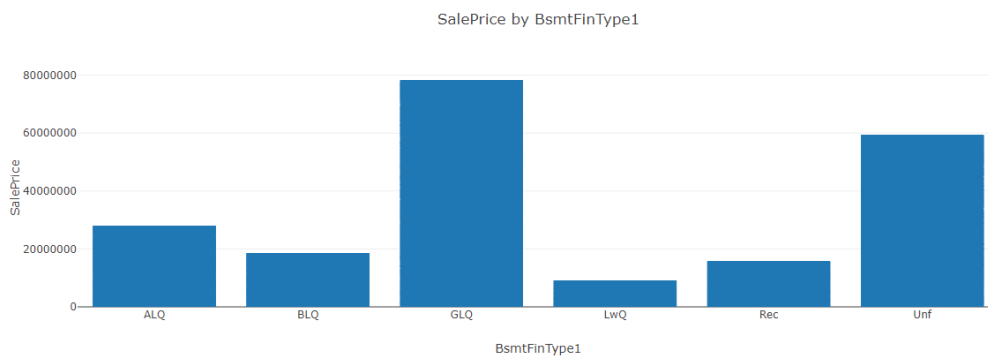
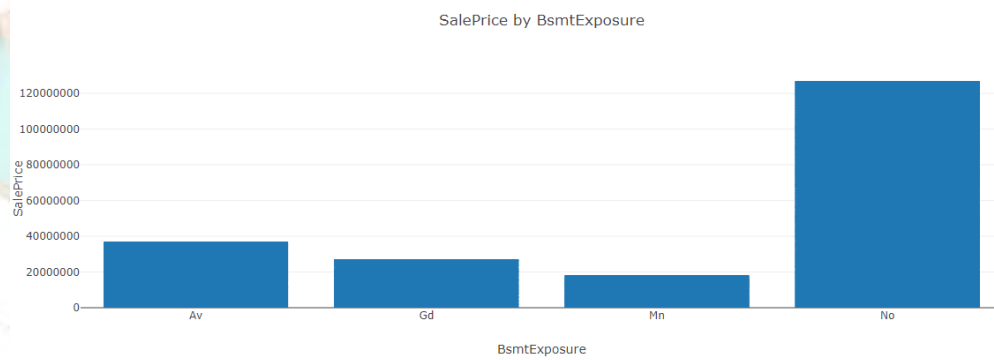
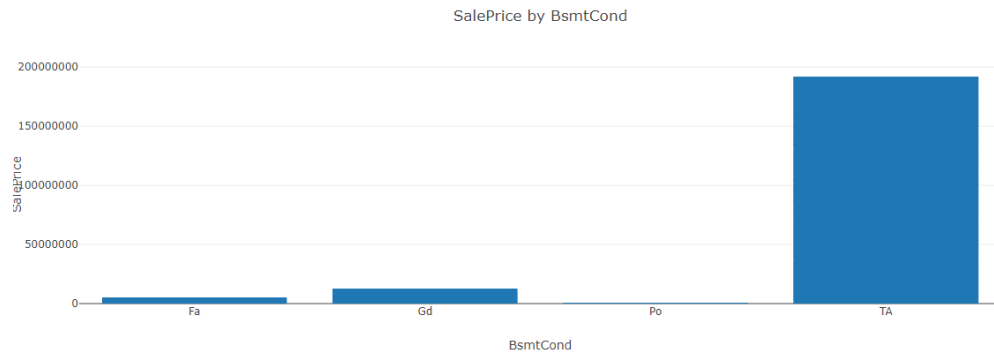
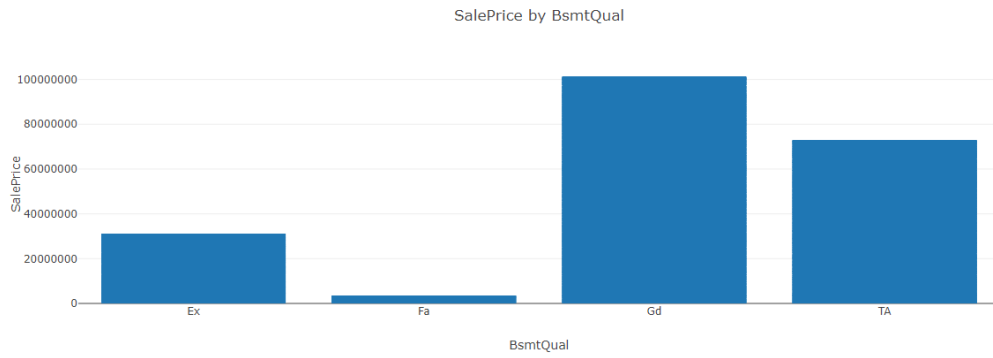


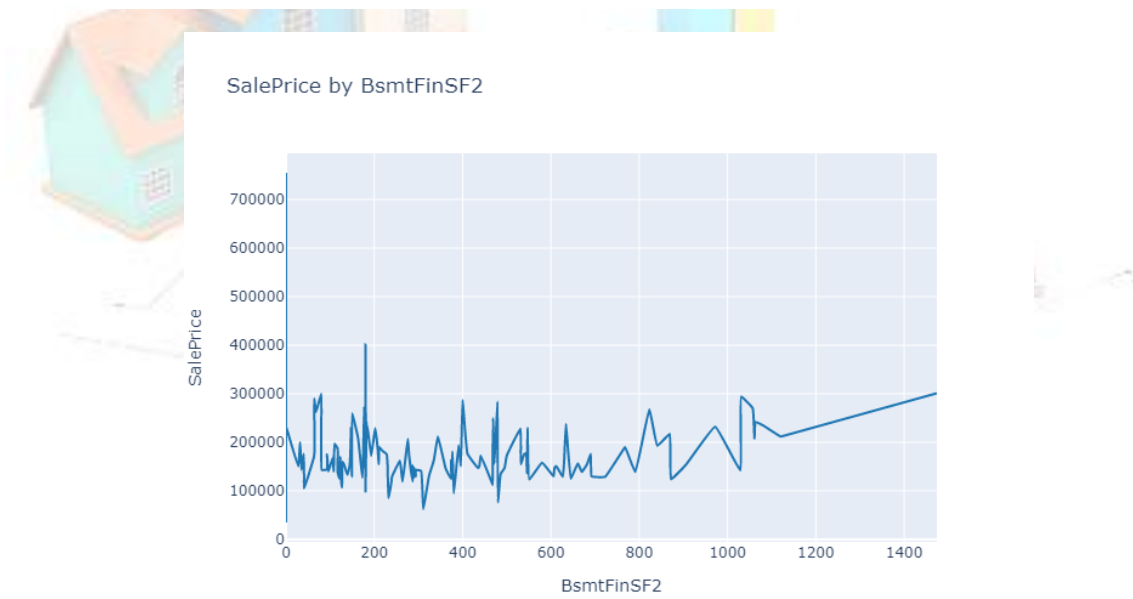
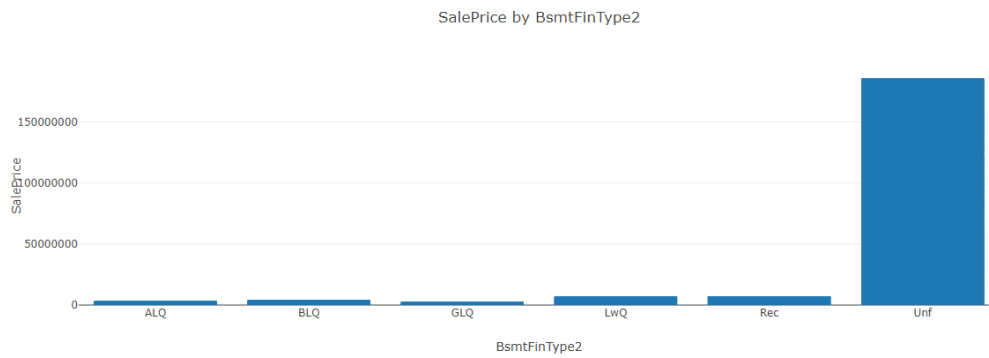
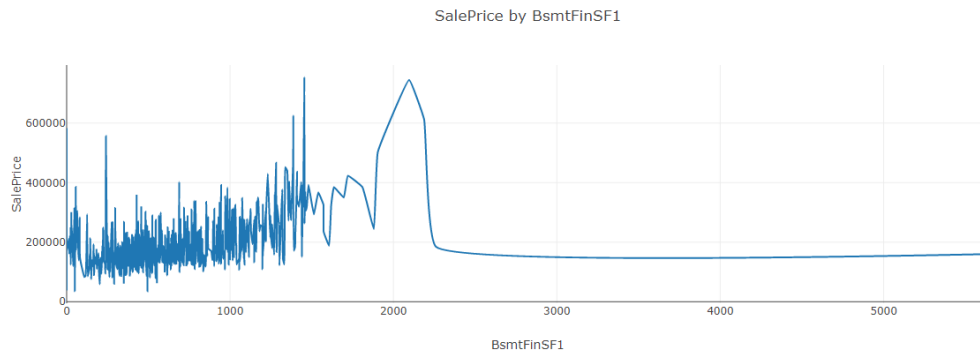






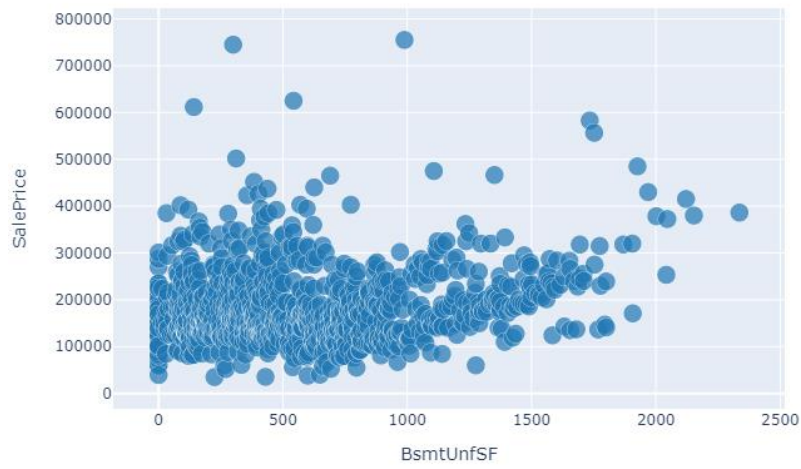




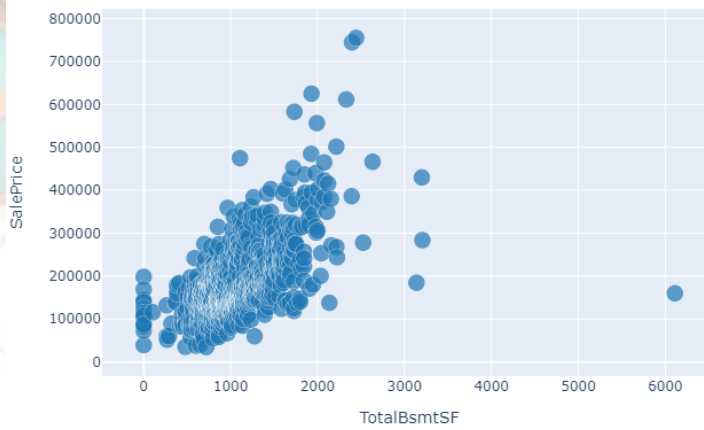




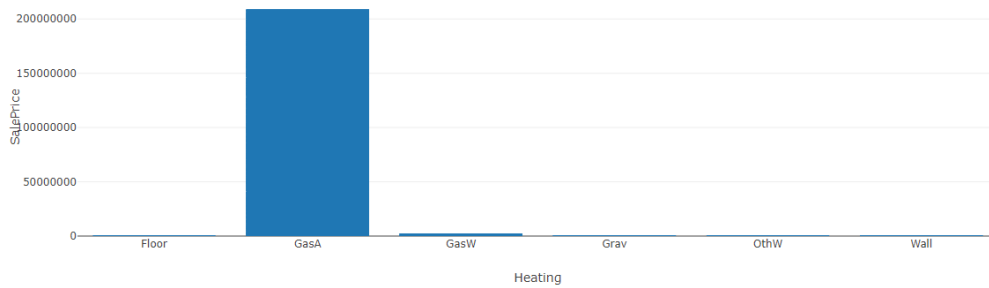
SalePrice by BsmtUnfSF

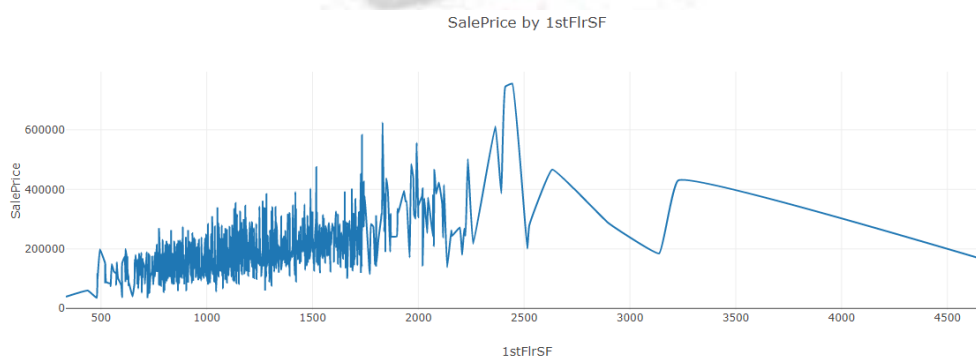
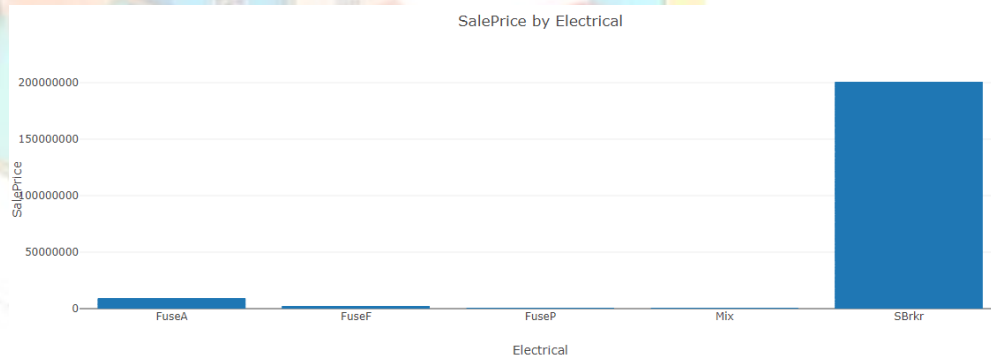
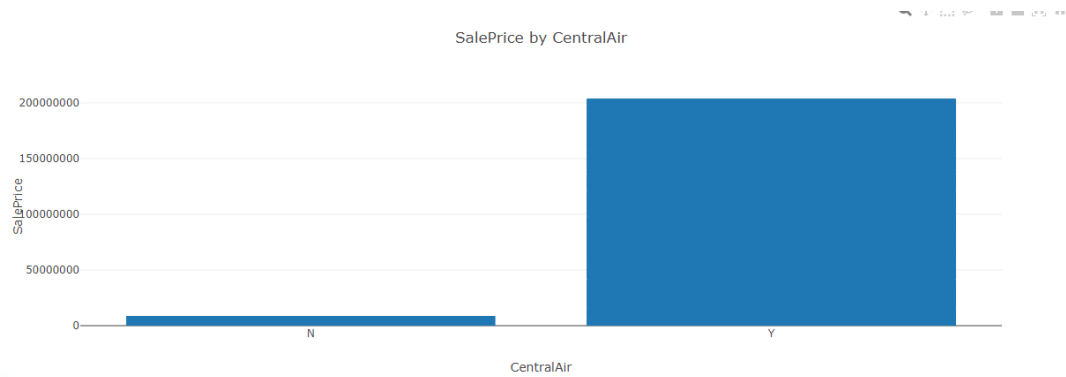
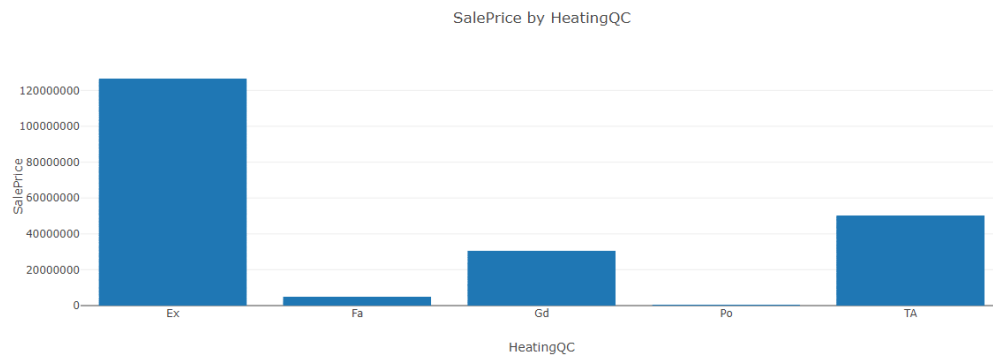


SalePrice by TotalBsmtSF

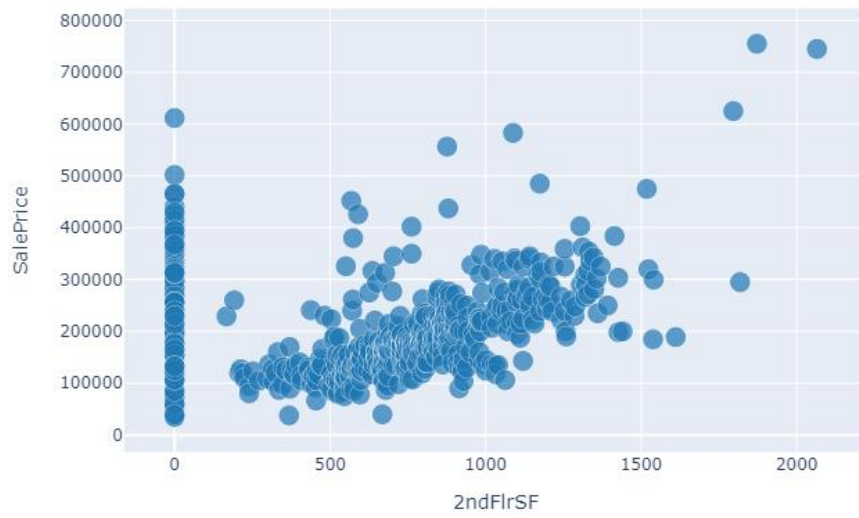


SalePrice by Heating

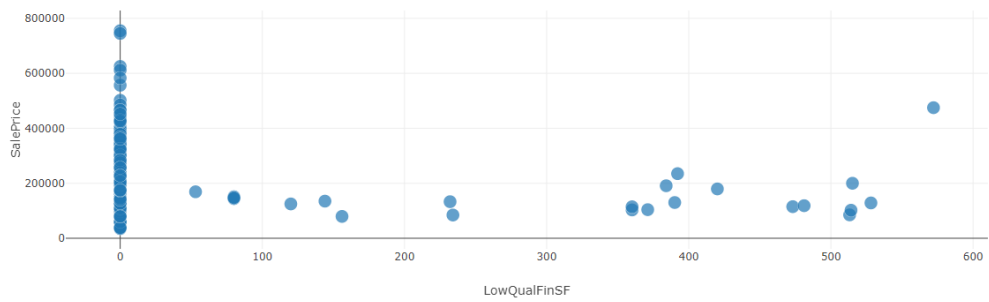




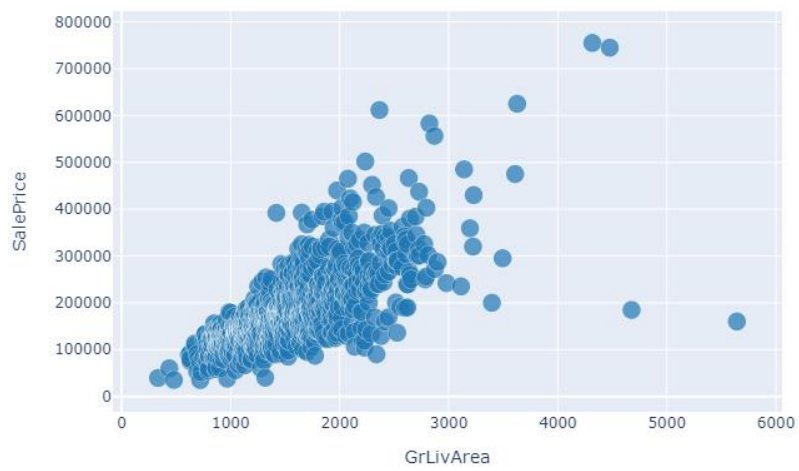
SalePrice by 2ndFlrSF

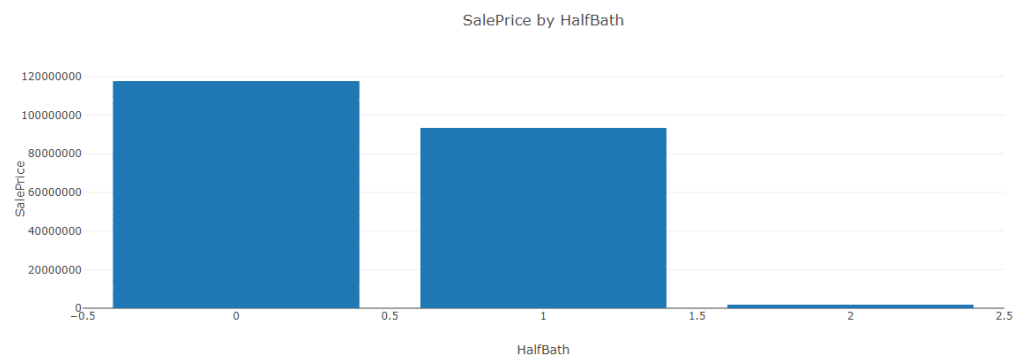
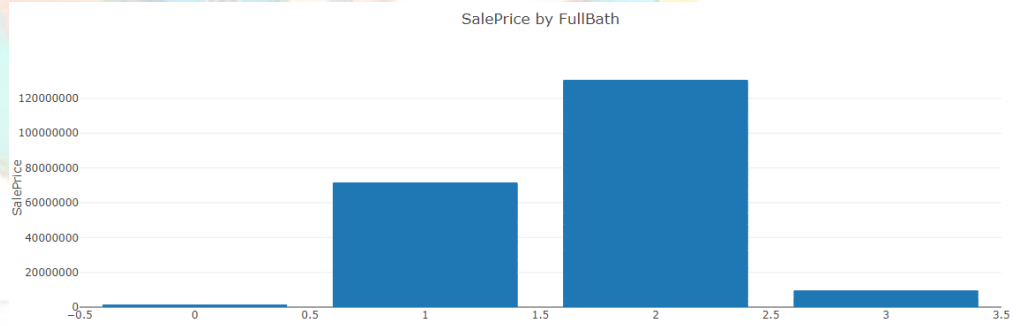
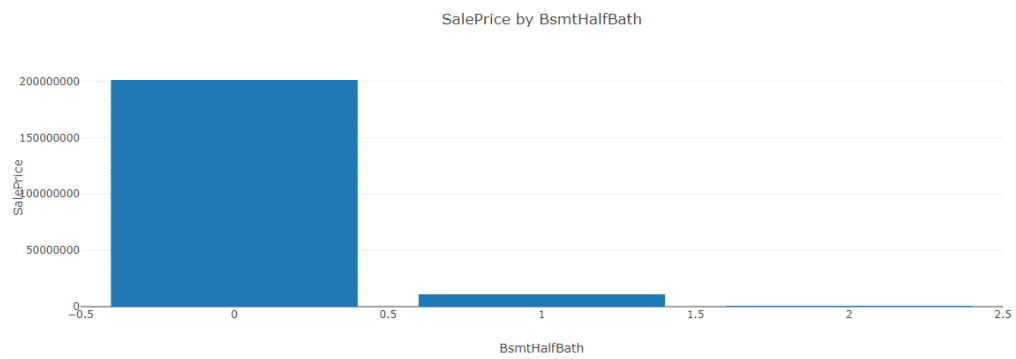
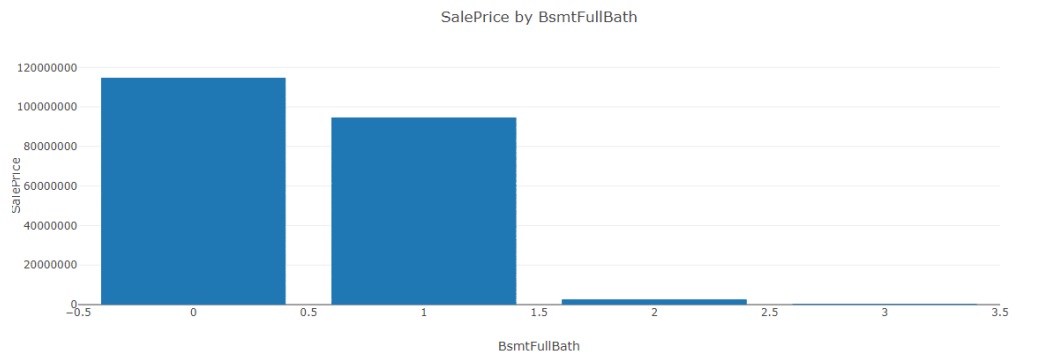


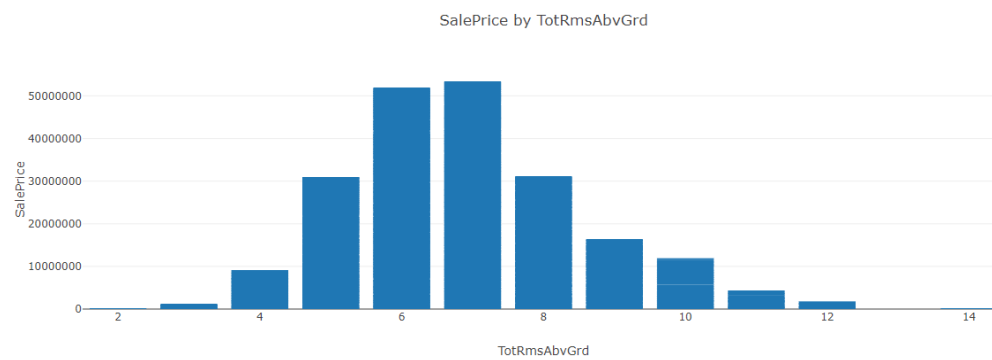
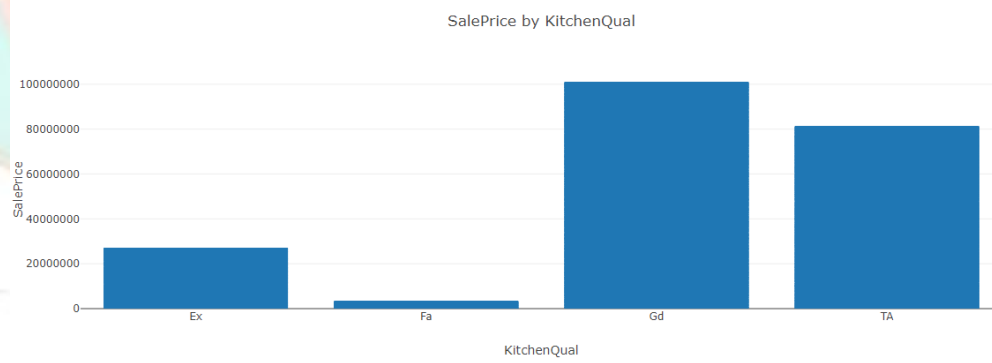
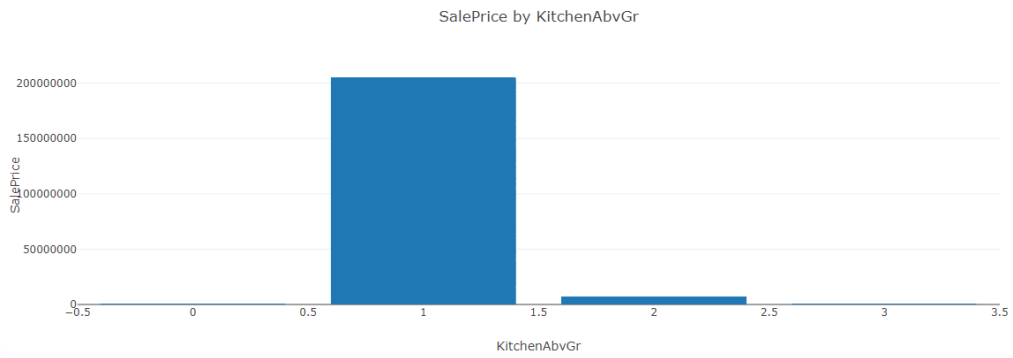
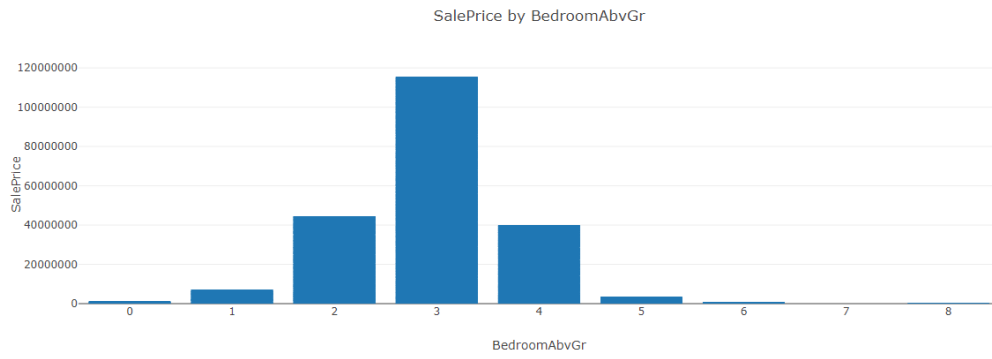
SalePrice by LowQualFinSF

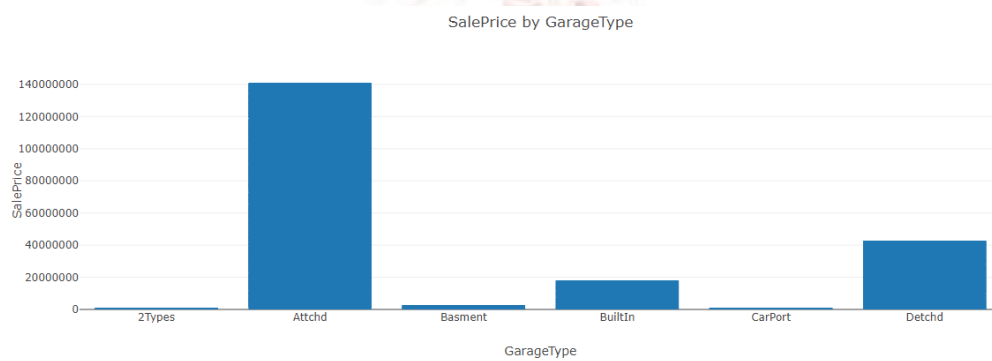
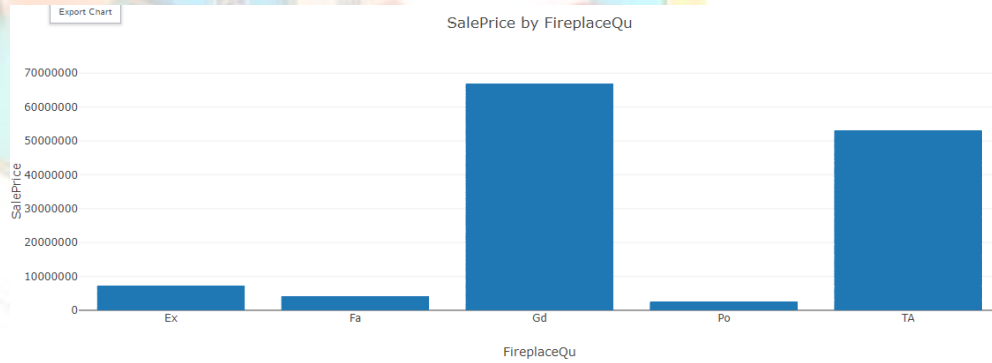


SalePrice by GrLivArea

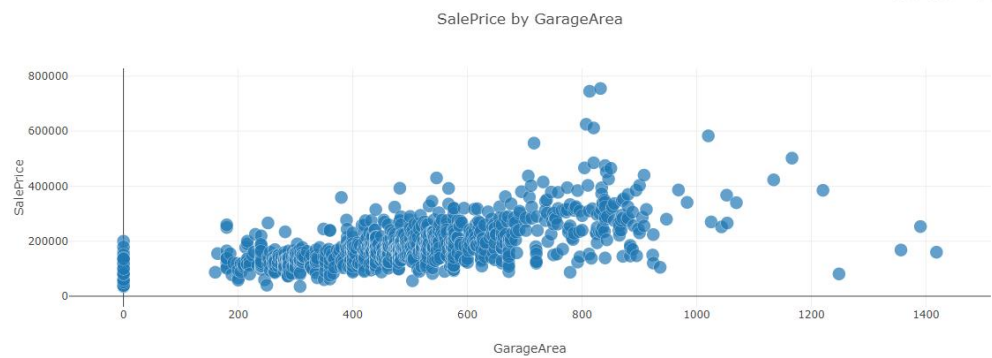
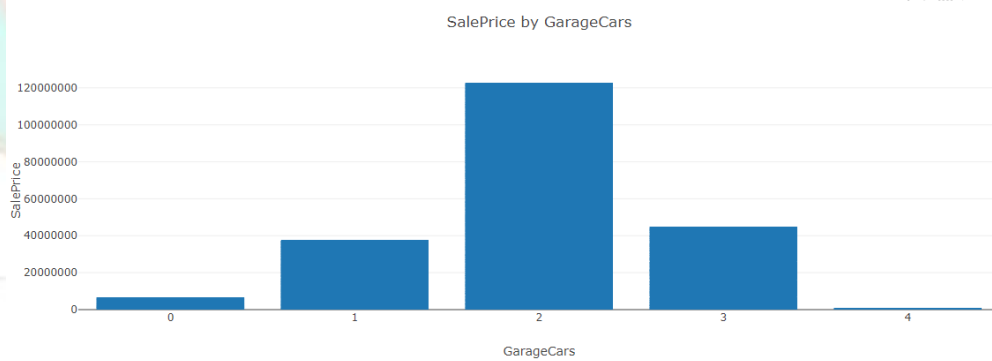
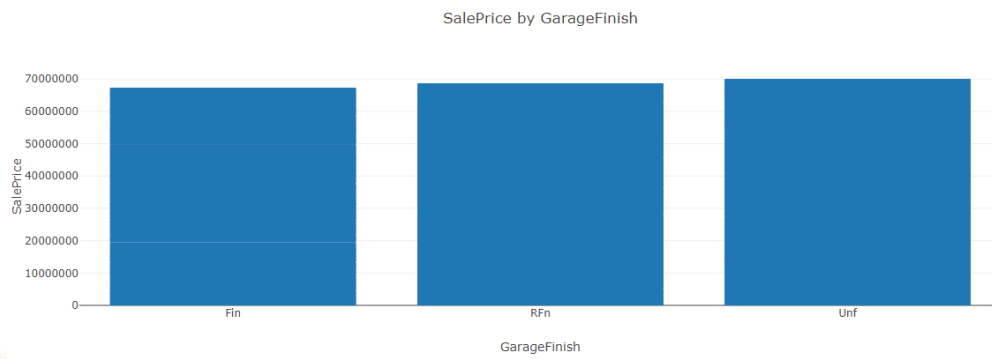
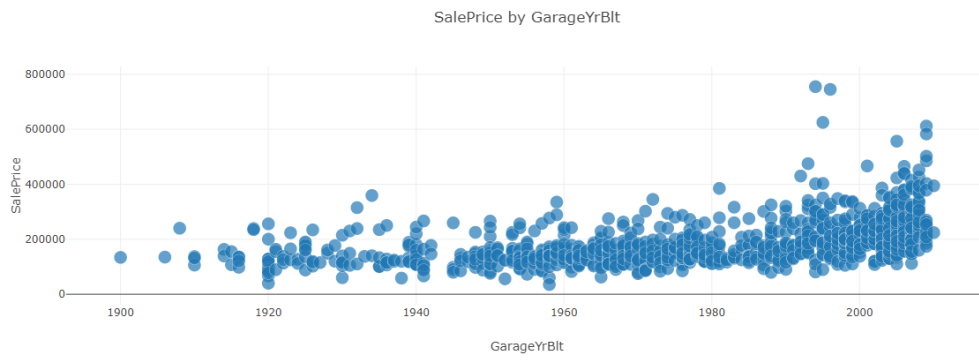


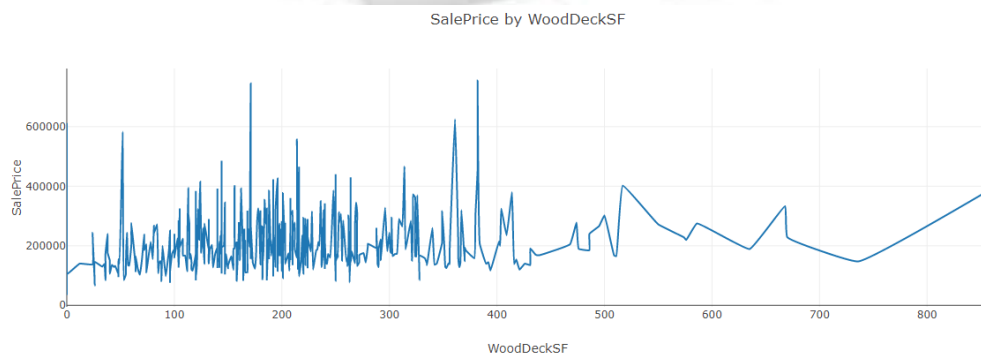
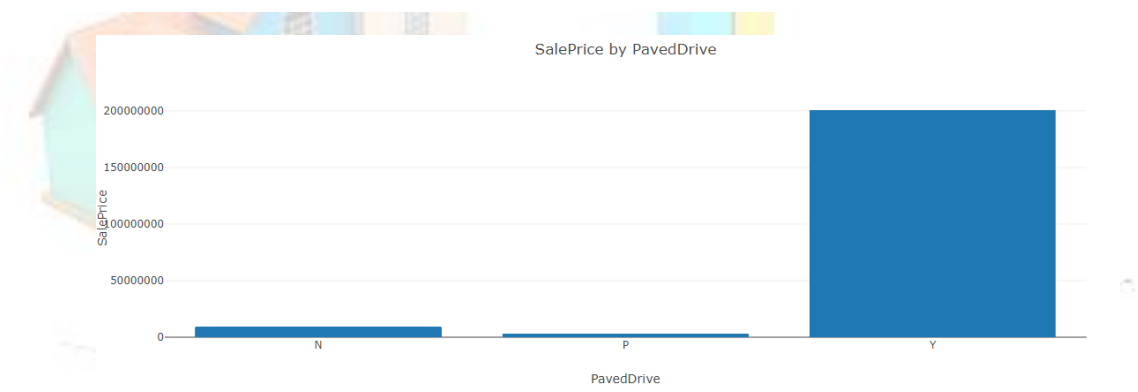
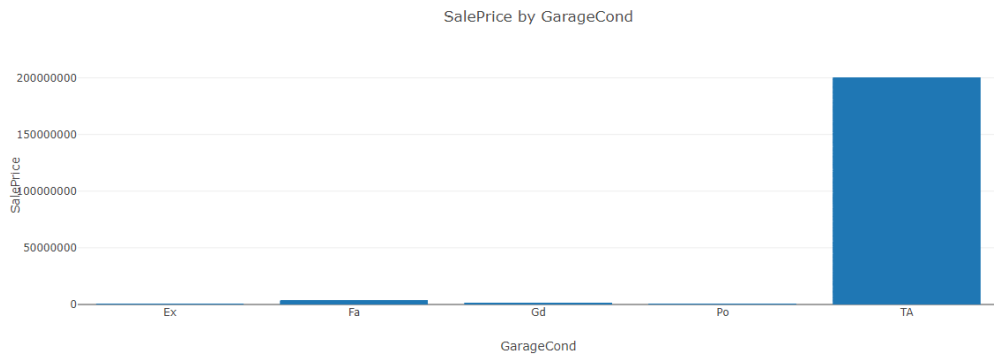
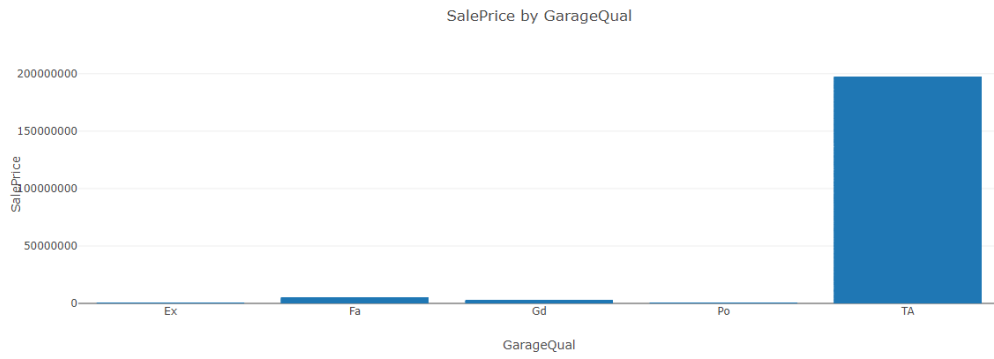


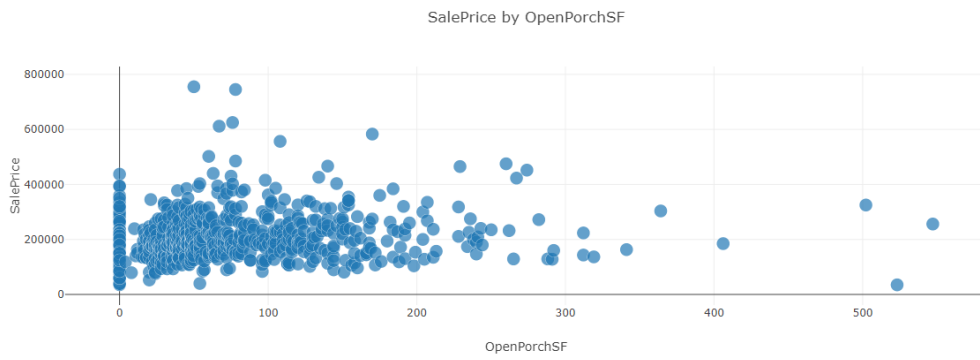




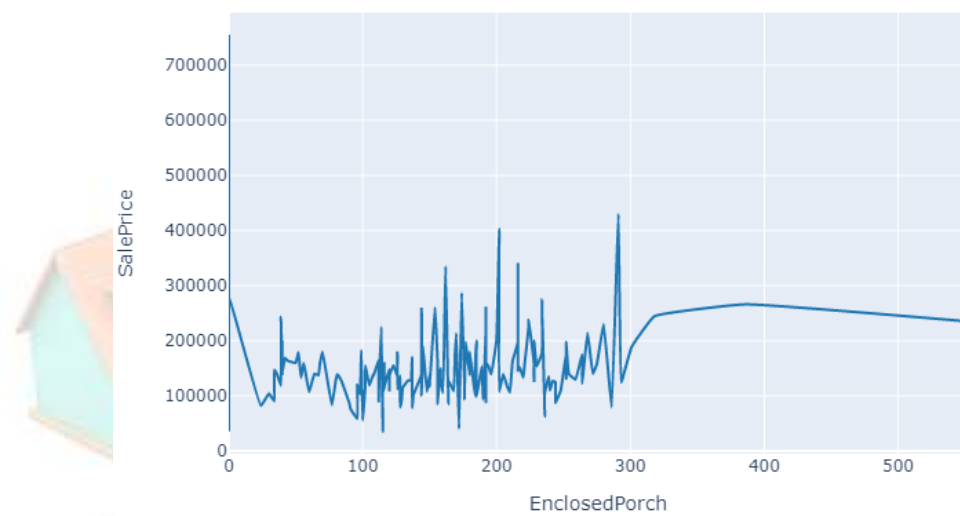




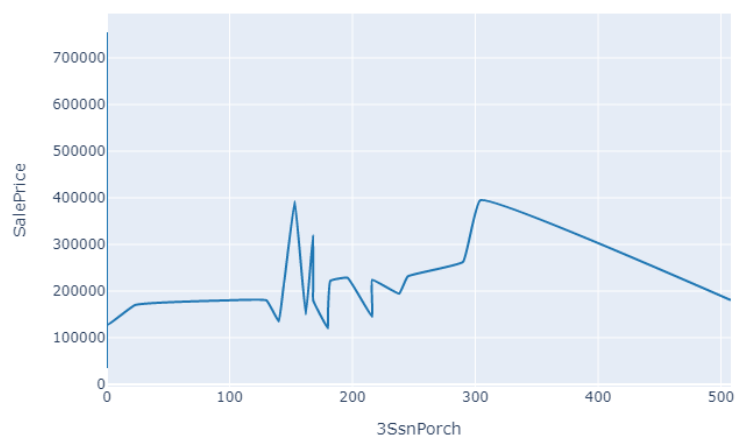




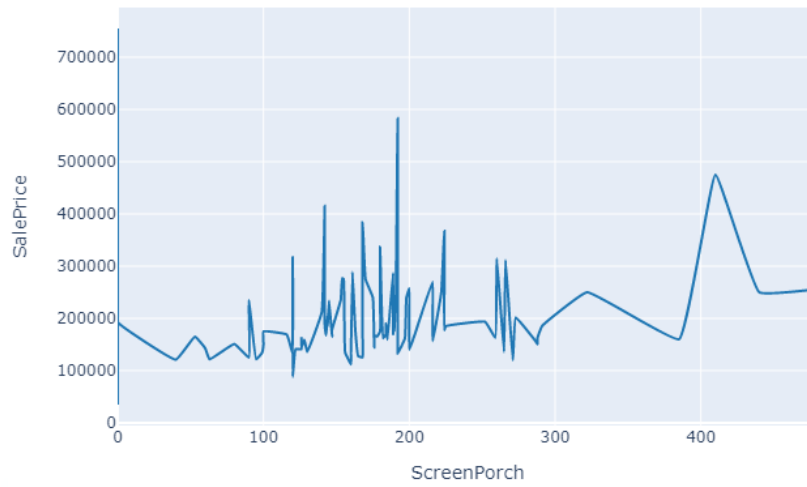
SalePrice by EnclosedPorch



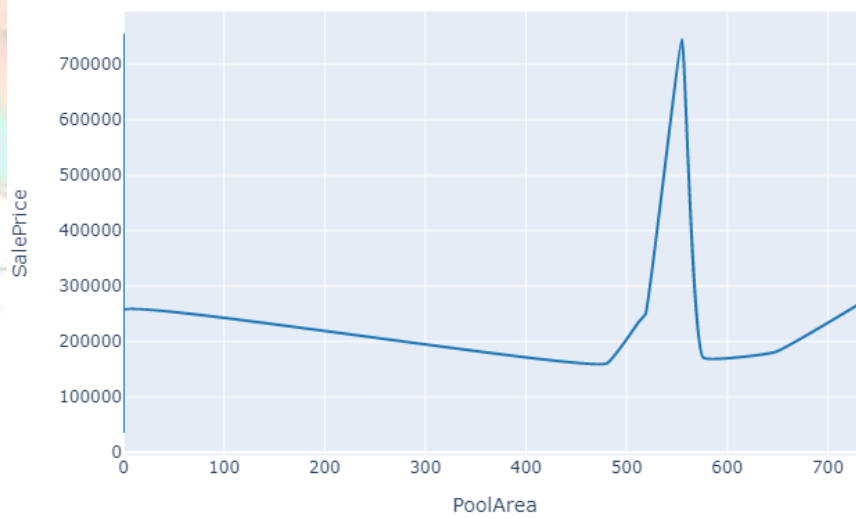
SalePrice by 3SsnPorch



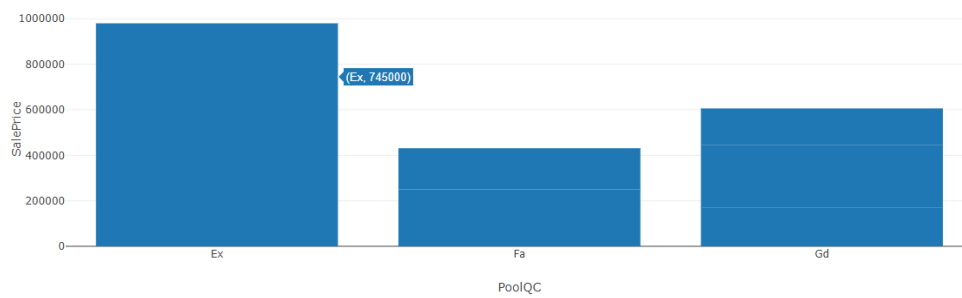
SalePrice by ScreenPorch

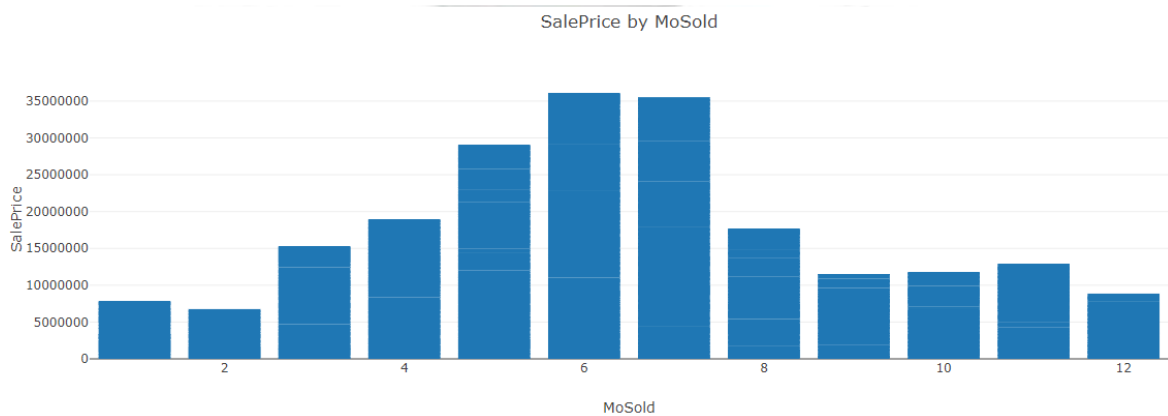
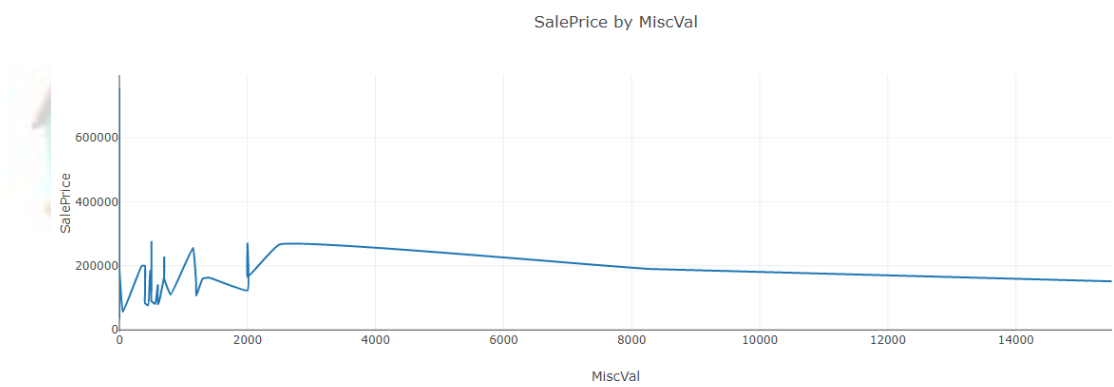
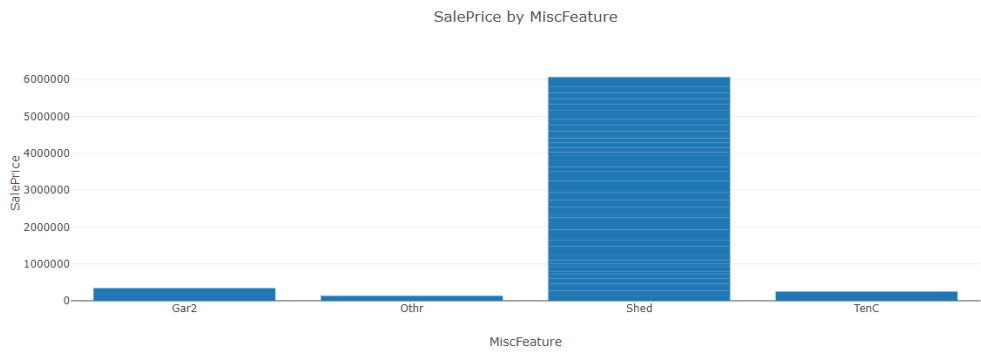
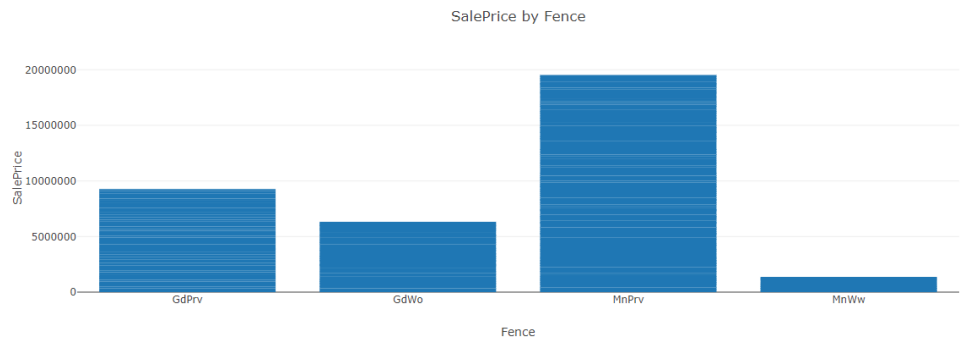


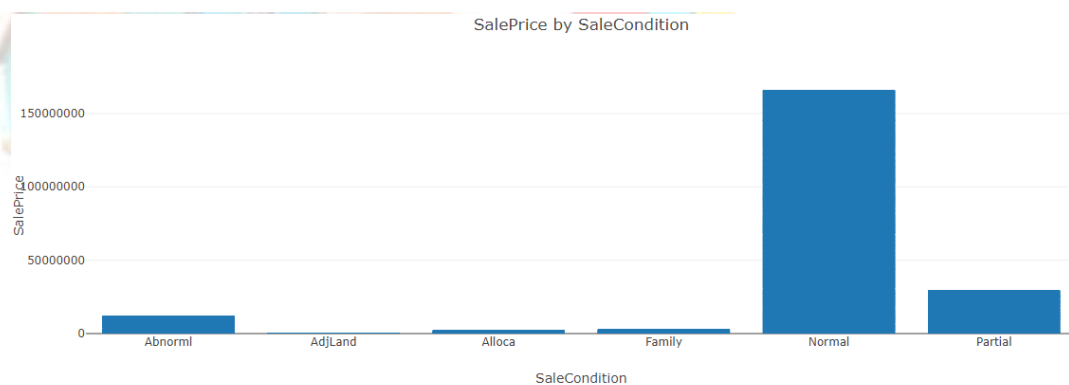
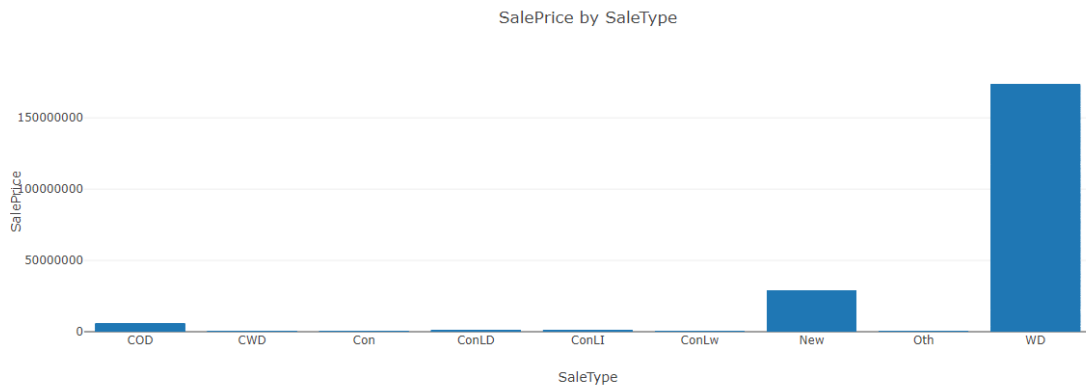
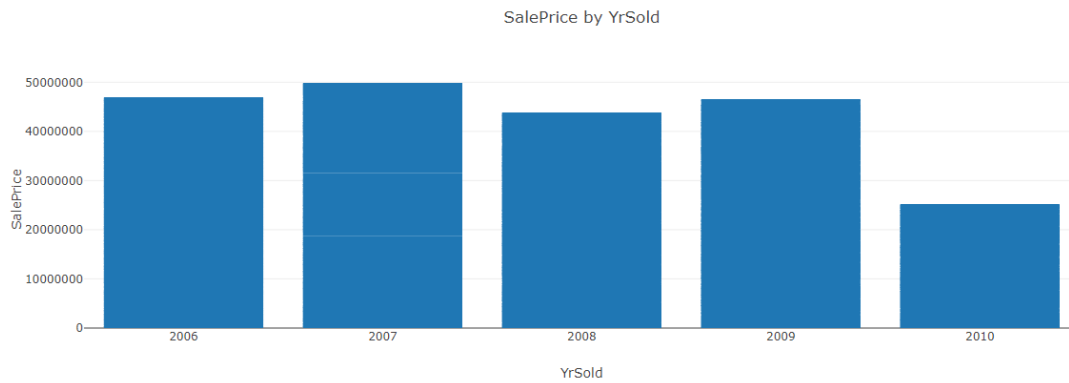
SalePrice by PoolArea



SalePrice by PoolQC







- State the set of assumptions (if any) related to the problem under consideration

Here, you can describe any presumptions taken by you.

Answer: The columns having more than 50% NAN values have been neglected.

```
In [1372]: dt1.shape
```

```
Out[1372]: (1168, 81)
```

As more than 50% have NAN values Alley, PoolQC, Fence, MiscFeature can be neglected

```
In [1373]: dt1.drop(columns=['Utilities', 'Alley', 'PoolQC', 'Fence', 'MiscFeature'], inplace=True)
```

```
In [1374]: dt.drop(columns=['Utilities', 'Alley', 'PoolQC', 'Fence', 'MiscFeature'], inplace=True)
```

```
In [1375]: dt['Electrical'].fillna(dt['Electrical'].mode()[0], inplace=True)
```

- **Hardware and Software Requirements and Tools Used**

Listing down the hardware and software requirements along with the tools, libraries and packages used. Describe all the software tools used along with a detailed description of tasks done with those tools.

The different libraries and packages used are:

1. Pandas, 2. Numpy, 3. Matplotlib, 4. Sklearn and 5. Dtale etc.

Pandas: for importing the dataset

Matplotlib and Dtale: For graphing

Sklearn: Modelling



## **Model/s Development and Evaluation**

- **Identification of possible problem-solving approaches (methods)**

Describe the approaches you followed, both statistical and analytical, for solving of this problem.

- **Testing of Identified Approaches (Algorithms)**

Listing down all the algorithms used for the training and testing.

- **Run and Evaluate selected models**

Describe all the algorithms used along with the snapshot of their code and what were the results observed over different evaluation metrics.

- **Key Metrics for success in solving problem under consideration**

What were the key metrics used along with justification for using it? You may also include statistical metrics used if any.



- **Visualizations**

Mention all the plots made along with their pictures and what were the inferences and observations obtained from those. Describe them in detail.

If different platforms were used, mention that as well.

- **Interpretation of the Results**

Give a summary of what results were interpreted from the visualizations, preprocessing and modelling.

## **CONCLUSION**

- **Key Findings and Conclusions of the Study**

Describe the key findings, inferences, observations from the whole problem.

Answer: From the visualization we can see that different groups having like RL, Pave, Gravel in alley, level of the land, location of the property, garage location etc. decides the price of the house.

- **Learning Outcomes of the Study in respect of Data Science**

List down your learnings obtained about the power of visualization, data cleaning and various algorithms used. You can describe which algorithm works best in which situation and what challenges you faced while working on this project and how did you overcome that.

Answer: The 80 columns are all important when purchasing a house. The visualization by bar and line graphs of bivariate analysis gives a clear picture of different types of accessories of house to the selling price. Data cleaning is very important as the data many contain NAN and junk entries which doesn't given any information. When 80 columns are provided the greatest

challenge is to understand the column which gives picture to provide an ordinal encoding in model selection. This was the greatest challenge.

- **Limitations of this work and Scope for Future Work**

What are the limitations of this solution provided, the future scope? What all steps/techniques can be followed to further extend this study and improve the results.

Answer: The solution provided only has the accuracy of 82 approximately by using neural networks this accuracy can be increased

