Vishal Narsinghani

30 years

vishal.s.narsinghani@gmail.com| 8779506293

Mumbai

Summary

Approx. 6.5 years of total work experience. PGDM [MBA] from IIM Trichy, 2015-17.
Working at Deloitte Consulting with experience in process transformation and intelligent automation.

Certifications

- Lean Six Sigma Green Belt certified by KPMG.
- Certified by EduPristine on Financial Modelling using Excel.

Skills

- Process transformation
- Robotics process automation (RPA)
- Data Analytics
- Information Management
- Business Intelligence
- Automation Anywhere

- Macro/Excel-VBA
- Data-warehousing
- R/RStudio, Minitab
- Transition Management
- Process Transformation
- UiPath

- Cost Reduction
- Program Management
- Change Management
- Financial Modelling
- Blue Prism

Work Experience   *Apr 2017 – Till Date*

Deloitte Consulting LLP, Consultant

Key Responsibility Areas

- Business/Process analysis in a sector agnostic role.
- Defining requirements and scope, working with engineering organizations to identify high impact deliverable, prioritize and deliver to clients.
- Conduct requirements elicitation sessions from clients (leadership, C-suite and SMEs). Analyze, review and ensure the completeness of the business requirements.
- Facilitate proof-of-concept, respond to RFPs and RFIs.

Projects Undertaken

Leisure Industry – Process Transformation & Intelligent Automation – Current project since December 2019

- Prioritized and mobilized multiple AI processes (automation/virtual assistant/AI) with client teams; performed suitability checks to identify candidates for RPA automation (Blue Prism).
- Drove 6 RPA processes to completion with a team of 6 developers and 2 QAs. Our team automated processes related IT-Compliance, Finance and Operations.
- Lead processes (BPR and automation) for a leisure company post M&A to integrate of user accounts to the parent firm. Streamlined reporting of final reservations; and booking vs. reservation gap to leadership. Discovered AI opportunities and drove processes end-to-end for IT compliance, internal finance processes.

Power Client, USA - Financial transformation – 4 months

- Transformed an R2R subprocess by re-engineering consolidation of journal entries from 39 ERPs of a power conglomerates. The updated process combined with automation eliminated coordination between multiple teams (each team handled an ERP), saved 2 FTE, improved quality by 6x, enabled structured provision for review of incorrect entries, decreased processing time from 4 days to 30 minutes.
- Acted as business analyst for an automation (RPA - UIPath) by re-engineering and documenting a process of topside entry reconciliation with sub-ledger.
- Managed and implemented automation of booking of freight invoices; validating various details to detect inaccuracies vis-à-vis multiple master reports; and clearing payments for valid invoices.

Waste Management Company – Change Management – 4 months

- Working on transformation of traditional CRM processes to technology driven enterprise approach with an objective to resolve customer experience issues arising due to lack of data management; lack of data governance and standardization through business process management (BPM).
- Performing stakeholder analysis, impact analysis, and readiness assessment to drive Training and Communications campaign for client organization.

HealthCare client, USA – Cost transformation – 5 months
- This engagement aimed to achieve cost reduction by business process optimization: simplifying, standardising, re-engineering and automating processes (procure-to-pay/P2P) with Blue Prism.
- Vishal worked end-to-end (developing business case to delivery) for subprocess like purchase requisition to purchase order, payment validation process, vendor payment approval process.

Pharma Conglomerate, Japan – Information Management for Clinical Trials – 14 months
- Worked as business analyst for Pharmaceutical client to provide Information-management solutions. Implemented data streamlining and analytics in alignment with CDISC standards as directed by FDA regulations.
- Lead analytics driven assignment to identify exceptional respondents of clinical therapies and develop insights using non-therapeutic factors.

Internal Assignments
- Other assignments: Go-to-Market strategy for Deloitte USI in blockchain sector.
- Learning resource development for Revenue Recognition standards IFRS 15.
- Facilitate proof-of-concept for automation of P2P sub-process for a Manufacturing client.

Work Experience	Oct 2011 – June 2015 (45 Months)

Accenture Services Pvt. Ltd., Software Engineering Analyst & Tata Consultancy Services, Systems Engineer

Key Responsibility Areas
- To deliver technology solutions as a part of Business Intelligence team for insurance client by building data-warehouse, developing data flow procedures and designing reports [BO].
- Work in Agile environment to deliver high quality codes.

Projects Undertaken
Zurich Financial Services & EMC – Information management
- Involved in digital transformation by implementation of global claims processing system transformation resulting in enhanced customer experience through faster turnaround time. Primary technologies used for building data warehouse: Informatica Powercenter, SQL Server, Tableau.
- Conceptualize and implement various Enhancements and Continuous Improvements involving Informatica tool and Oracle Database and scheduling tool development. Supporting error free processing for invoice data and accounting data from multiple servers/dbs to OBIEE platform (reporting).

Summer Internship – Flextronics Pvt. Ltd.	Mar 2016 – June 2016 (2 Months)

- Worked on Torque Analysis - a *Predictive Analytics* project to predict erroneous fitting of a screw on a device. Samples of torque, time & angle data, recorded from each fitting of screws utilized to generate a model that improved assembly efficiency leading to cost savings of 1.31%.

Academic Qualifications

Degree	Year	Institute, University/ Board
PGPM	2017	Indian Institute of Management (**IIM**), Tiruchirappalli
B. E *(ECE)*	2011	Thadomal Shahani Engg. College, Mumbai
H.S.C	2007	R. D. National College, Mumbai
S.S.C	2005	Dr. S. R. Vidyalaya, Mumbai