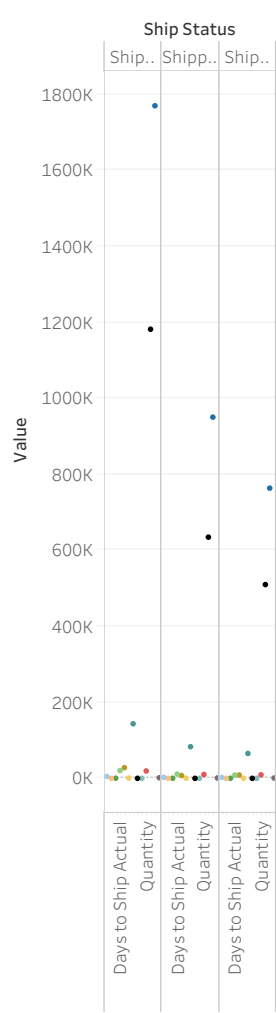


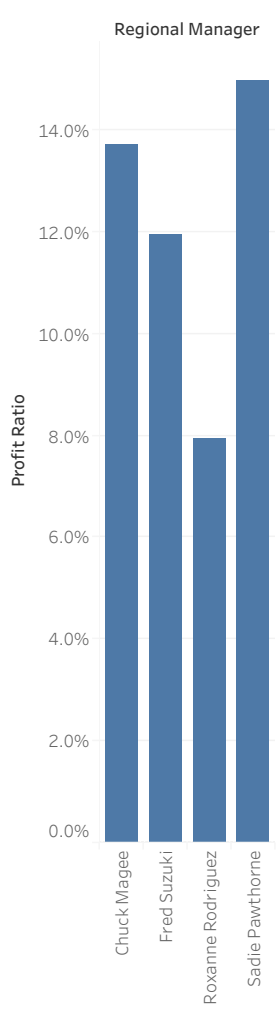
Story 1

Inverstment is an action economic activ..	History repeats	Value and Price are different	Interest Rates
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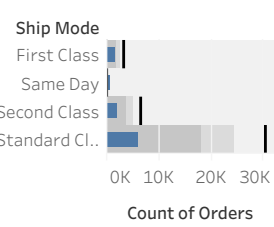
Ship status vs Measure value



Regional manager vs Profit ratio



Orders vs ShipMode



Churn rate vs Sales per customer

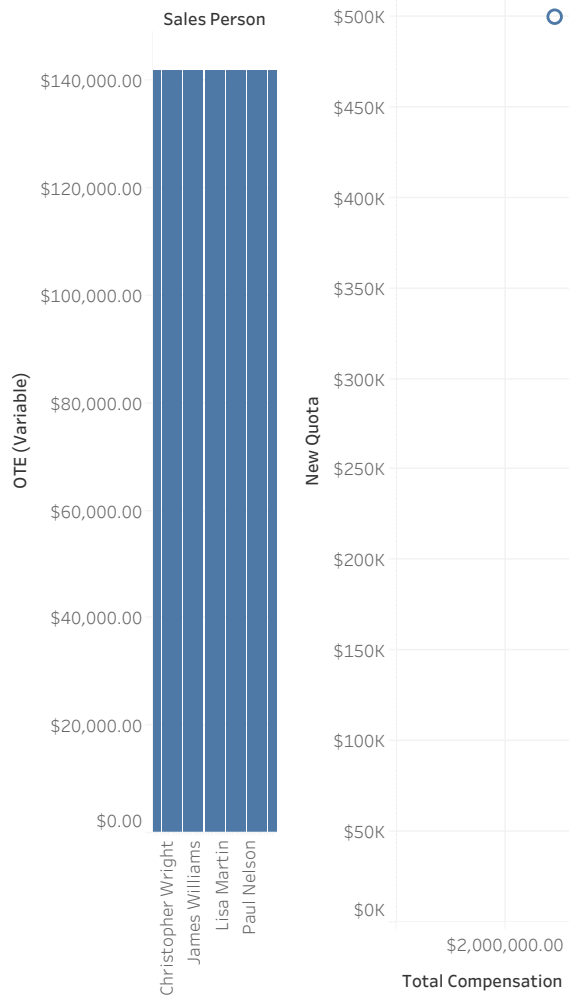


- Measure Names
- Count of Orders
 - Count of People
 - Count of Returns
 - Days to Ship Actual
 - Days to Ship Schedul..
 - Discount
 - Profit
 - Profit Ratio
 - Profit per Order
 - Quantity
 - Sales
 - Sales Forecast
 - Sales per Customer

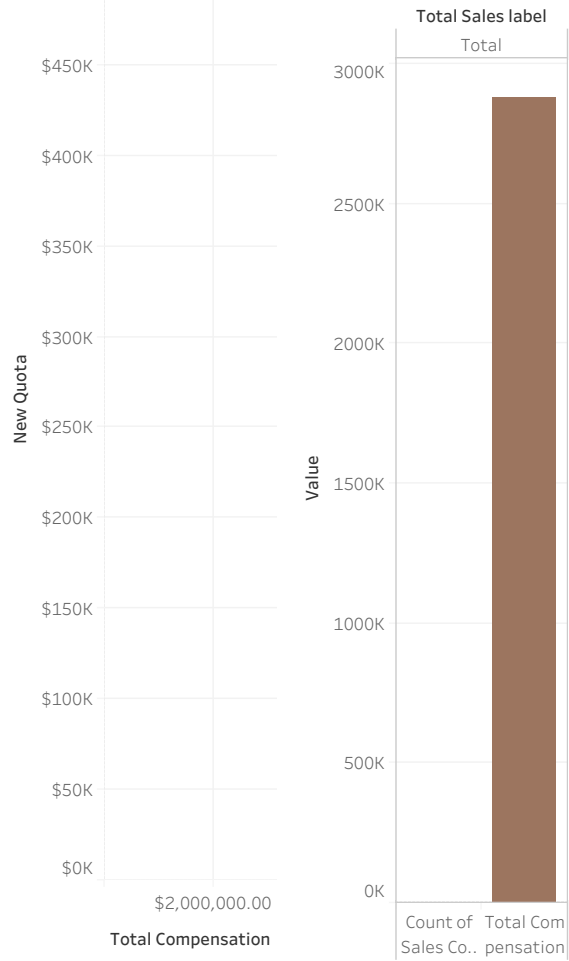
Story 1

Inverstment is an action economic activ..	History repeats	Value and Price are different	Interest Rates
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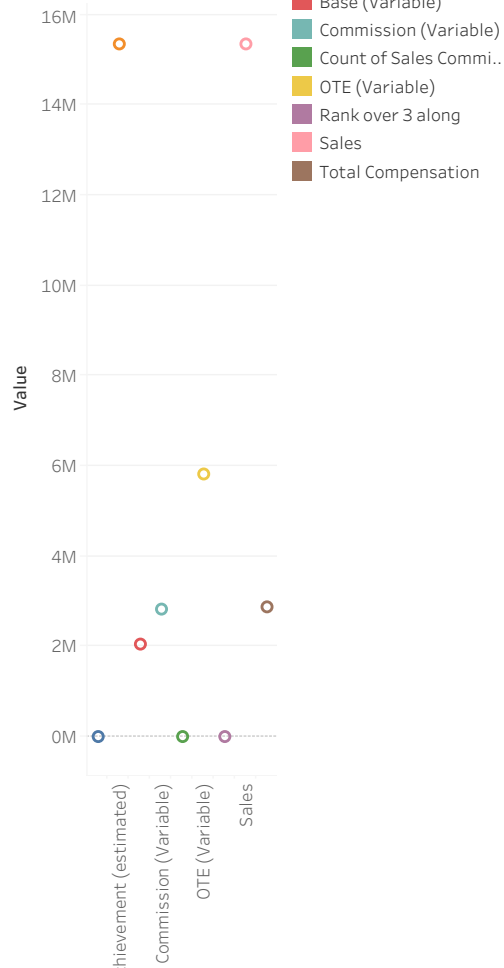
sales person vs OTE variable



Sheet 7 sales commission vs total compeations



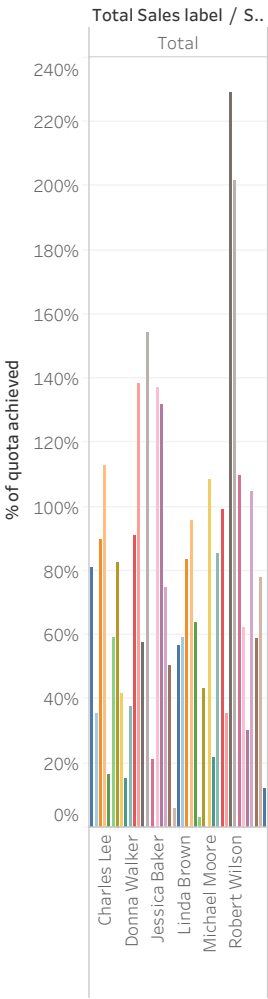
Rank over 3 vs commission rate



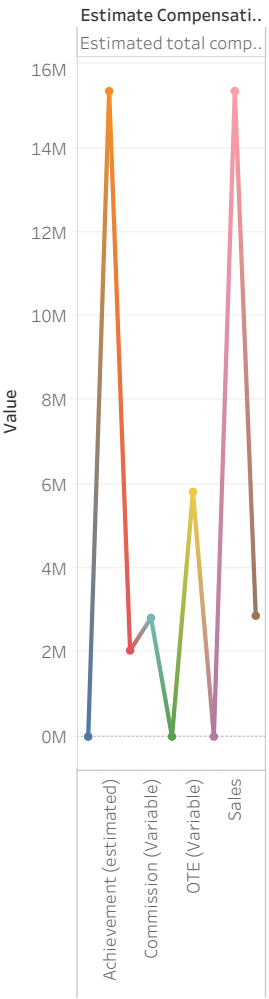
Story 1

Inverstment is an action economic activ..	History repeats	Value and Price are different	Interest Rates
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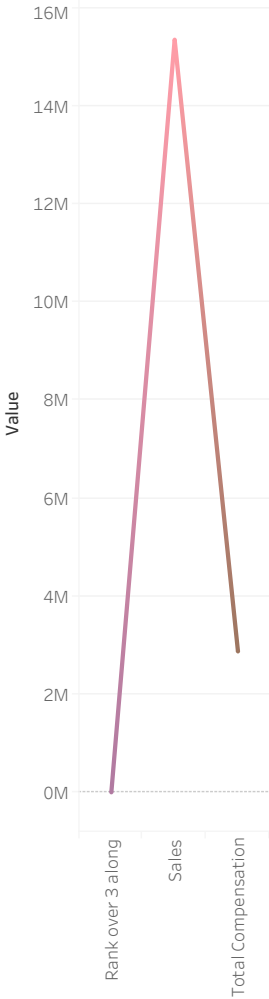
% of quota achieved
vs sales person



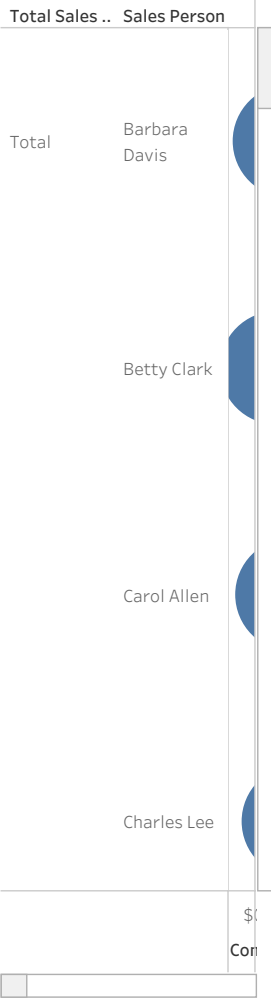
measure names vs
measure values



Achieved quota vs
sales



Total sales label
vs sales person



Measure Names

- % of quota achieved
- Achievement (estima..
- Base (Variable)
- Commission (Variable)
- Count of Sales Commi..
- OTE (Variable)
- Rank over 3 along Est..
- Sales
- Total Compensation

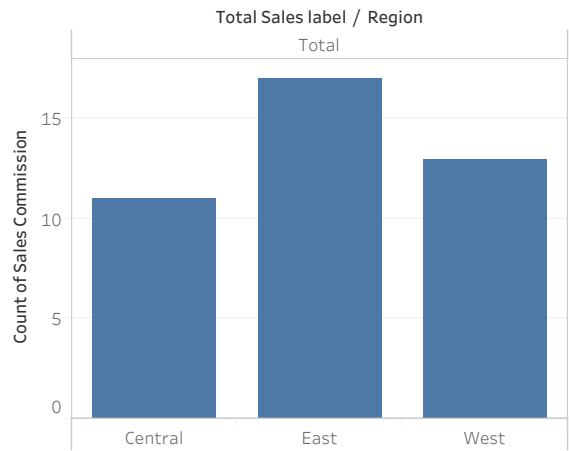
Sales Person

- Barbara Davis
- Betty Clark
- Carol Allen
- Charles Lee
- Christopher Wright
- Daniel Gonzalez
- David Thompson
- Deborah Adams
- Donald Mitchell
- Donna Walker
- Dorothy Harris
- Elizabeth Miller
- Helen Rodriguez
- James Williams
- Jennifer Anderson
- Jessica Baker
- John Jones
- Joseph Hall
- Karen Robinson
- Kimberly Green
- Laura Hill
- Linda Brown
- Lisa Martin
- Margaret White
- Maria Thomas
- Mark Carter
- Mary Smith
- Michael Moore

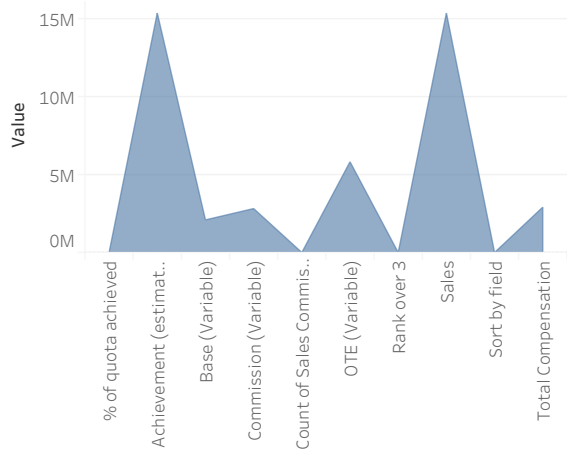
Story 1

Inverstment is an action economic activ..	History repeats	Value and Price are different	Interest Rates
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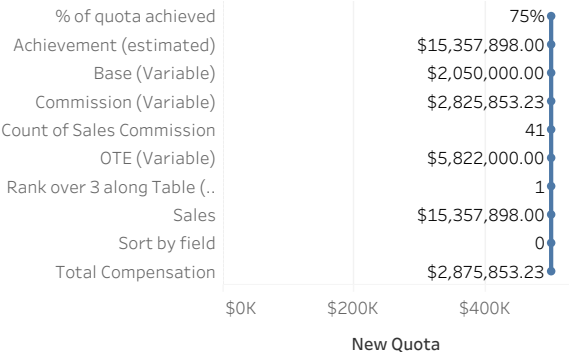
Region vs Total sales label



Measure names vs Measure value



Newquota vs measure name



profit rate vs return

