

## 1. Considering data after Jan 4 2023

### Aggregated User Level

```
WITH joined_tables AS (  
  SELECT s.user_id as u_id,  
    s.trip_id as trip_id_final,  
    *,  
    CASE  
      WHEN check_out_time::date - check_in_time::date < 1 THEN 1  
      ELSE check_out_time::date - check_in_time::date  
    END as nights_new,  
    CASE  
      when rooms = 0 THEN 1  
      ELSE rooms  
    END as new_rooms  
  FROM sessions s  
    LEFT JOIN users u ON s.user_id = u.user_id  
    LEFT JOIN hotels h ON s.trip_id = h.trip_id  
    LEFT JOIN flights f ON s.trip_id = f.trip_id  
  WHERE session_start >= '2023-01-04'  
)
```

## 2. user\_level - demographics

```
user_level AS (  
  SELECT u_id as ul_id,  
    EXTRACT(  
      year  
      from age('2023-07-28', birthdate)  
    ) AS user_age,  
    ---- Calculates the numerical age  
    CASE  
      WHEN EXTRACT(  
        year  
        from age('2023-07-28', birthdate)  
      ) < 18 THEN 'Under 18'  
      WHEN EXTRACT(  
        year  
        from age('2023-07-28', birthdate)  
      ) < 25 THEN '18-25'  
      WHEN EXTRACT(  
        year  
        from age('2023-07-28', birthdate)  
      ) < 35 THEN '25-35'
```

```

        WHEN EXTRACT(
            year
            from age('2023-07-28', birthdate)
        ) < 45 THEN '35-45'
        WHEN EXTRACT(
            year
            from age('2023-07-28', birthdate)
        ) < 55 THEN '45-55'
        WHEN EXTRACT(
            year
            from age('2023-07-28', birthdate)
        ) < 65 THEN '55-65'
        ELSE '65+'
    END as age_group
FROM joined_tables
GROUP BY u_id,
        birthdate
HAVING COUNT(session_id) > 7
),

```

### **3. session\_level\_base filtering Users with more than 7 Sessions in the selected time frame(2023-01-04)**

```

session_level_base AS (
    SELECT s.session_id,
        AVG(s.flight_discount_amount) AS avg_flight_discount,
        AVG(s.hotel_discount_amount) AS avg_hotel_discount
    FROM joined_tables jt
        JOIN user_level ul ON jt.u_id = ul.ul_id --joining users and sessions table to joined_table
        JOIN sessions s ON ul_id = s.user_id
    GROUP BY s.session_id
),

```

### **4. trip\_level\_metrics**

```

trip_metrics AS (
    SELECT u_id,
        AVG(nights_new) as avg_nights,
        AVG(checked_bags) as avg_bags,
        AVG(seats) as avg_seats,
        AVG(rooms) as avg_rooms,
        AVG(base_fare_usd) as avg_spend,
        COUNT(DISTINCT trip_id_final) as num_trips,
        SUM(

```

```

CASE
    WHEN flight_booked = TRUE
    and hotel_booked = FALSE
    and cancellation = FALSE THEN 1
END
) AS flights_booked_only, --
SUM(
CASE
    WHEN hotel_booked = TRUE
    and flight_booked = FALSE
    and cancellation = FALSE THEN 1
END
) AS hotel_booked_only
FROM joined_tables
GROUP BY u_id
),

```

## 5. session\_level\_metrics

```

session_metrics AS (
    SELECT u_id,
        COUNT(DISTINCT session_id),
        AVG(page_clicks) AS avg_page_clicks,
        AVG(flight_discount_amount) AS avg_flight_discount,
        AVG(hotel_discount_amount) AS avg_hotel_discount
    FROM joined_tables
    GROUP BY u_id
),

```

## 6. user metrics

```

user_metrics AS (
    SELECT u_id,
        SUM(
            CASE
                WHEN flight_booked = TRUE
                and hotel_booked = FALSE and cancellation = FALSE THEN jt.base_fare_usd
            END --calculating flight booked only without cancellations, hotel booked
        ) AS money_spent_flight,
        SUM(
            CASE
                WHEN hotel_booked = TRUE
                and flight_booked = FALSE and cancellation = FALSE THEN jt.hotel_per_room_usd
            END --calculating hotel booked only without cancellations, flight booked

```

```

) AS money_spent_hotel,
SUM(
  CASE
    WHEN hotel_booked = TRUE
    and flight_booked = FALSE
    and cancellation = FALSE THEN jt.hotel_per_room_usd
  END
) + SUM(
  CASE
    WHEN flight_booked = TRUE
    and hotel_booked = FALSE
    and cancellation = FALSE THEN jt.base_fare_usd
  END --calculating hotel + flight booked without cancellations
) AS money_spent_total,
AVG(
  haversine_distance(
    u.home_airport_lat,
    u.home_airport_lon,
    f.destination_airport_lat,
    f.destination_airport_lon
  )
) AS avg_distance_kms --calculating average distance in kms
FROM joined_tables jt
  LEFT JOIN users u ON u.user_id = jt.u_id --joining user table and joined tables
  LEFT JOIN flights f ON f.trip_id = jt.trip_id_final --joining flight
GROUP BY u_id
),

```

## 7. user\_summary

```

user_summary AS (
  SELECT u_id,
    SUM(jt.hotel_per_room_usd) AS total_money_spent_hotel,
    SUM(jt.base_fare_usd) AS total_money_spent_flight,
    COUNT(DISTINCT trip_id_final) as num_trips
  FROM joined_tables jt
  GROUP BY u_id
),
user_features AS (
  SELECT ul.ul_id,
    jt.sign_up_date,
    ul.user_age,
    jt.has_children,
    jt.home_country,

```

```

jt.home_city,
COUNT(DISTINCT session_id) AS sessions,
COUNT(jt.cancellation) as cancellations,
sm.avg_page_clicks,
tm.avg_spend,
tm.avg_nights,
tm.avg_rooms,
tm.avg_seats,
sm.avg_hotel_discount,
sm.avg_flight_discount,
um.avg_distance_kms,
um.money_spent_total,
um.money_spent_flight,
um.money_spent_hotel,
        us.total_money_spent_hotel,
        us.total_money_spent_flight,
ul.age_group,
us.num_trips
FROM joined_tables jt
JOIN user_level ul ON jt.u_id = ul.ul_id
LEFT JOIN trip_metrics tm ON tm.u_id = jt.u_id
LEFT JOIN session_metrics sm ON sm.u_id = jt.u_id
LEFT JOIN user_metrics um ON um.u_id = jt.u_id
LEFT JOIN user_summary us ON us.u_id = jt.u_id
GROUP BY ul.ul_id,
jt.sign_up_date,
jt.home_country,
jt.home_city,
sm.avg_page_clicks,
tm.avg_spend,
tm.avg_nights,
tm.avg_rooms,
tm.avg_seats,
sm.avg_hotel_discount,
sm.avg_flight_discount,
um.avg_distance_kms,
um.money_spent_total,
um.money_spent_flight,
um.money_spent_hotel,
        us.total_money_spent_hotel,
        us.total_money_spent_flight,
ul.user_age,
jt.has_children,
ul.age_group,

```

```
        us.num_trips
    )
SELECT *
    FROM user_features
ORDER BY ul_id;
```