

Sales Manager

**Shusil Singh**

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### *Professional Summary*

Driven Sales Manager with 10+ years of experience in B2B sales, team leadership, and revenue growth. Skilled in developing sales strategies and managing high-performance teams.

### *Work Experience*

**Sales Manager** – Global Tech Solutions, Dallas, TX | Apr 2019 – Present

- Led a team of 12 sales representatives, increasing annual revenue by 35%
- Developed sales strategies that expanded market share in new regions

**Sales Representative** – ABC Corp, Houston, TX | Jan 2013 – Mar 2019

- Consistently exceeded sales targets and won “Top Salesperson” award in 2017

### *Education*

**Bachelor's in Business Administration** – Texas A&M University, 2012

### *Skills*

- Sales Strategy & Business Development
- CRM Software & Data Analytics
- Python
- Javascript
- 3+ years experience
- Team player
- AWS
- MBA
- Diploma
- English
- React

### *Certifications*

- Certified Sales Professional (CSP), 2021
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