

## AtliQ Hardwares

### FILTERS

region All  
sub\_zone All  
FY 2021

### P & L for Markets

All Values are in USD

Market	Net Sales	COGS	G.M	G.M%
Australia	21.0M	14.1M	6.9M	32.92%
Austria	2.8M	2.0M	0.9M	30.11%
Bangladesh	7.0M	4.5M	2.4M	34.54%
Canada	35.1M	21.7M	13.4M	38.21%
China	22.9M	13.5M	9.4M	41.07%
France	25.9M	14.7M	11.2M	43.24%
Germany	12.0M	8.9M	3.1M	26.18%
India	161.3M	109.7M	51.6M	32.00%
Indonesia	18.4M	11.3M	7.1M	38.41%
Italy	11.7M	8.2M	3.5M	30.13%
Japan	7.9M	4.2M	3.7M	46.52%
Netherlands	8.0M	4.6M	3.4M	42.03%
Newzealand	11.4M	5.9M	5.5M	48.23%
Norway	13.7M	9.6M	4.0M	29.48%
Pakistan	5.7M	3.6M	2.0M	36.18%
Philippines	31.9M	19.4M	12.5M	39.09%
Poland	5.2M	3.0M	2.2M	42.56%
Portugal	11.8M	6.8M	5.0M	42.13%
South Korea	49.0M	31.4M	17.6M	35.92%
Spain	12.6M	8.4M	4.2M	33.13%
Sweden	1.8M	1.1M	0.7M	40.22%
United Kingdom	34.2M	18.7M	15.4M	45.13%
USA	87.8M	55.3M	32.5M	36.99%

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### GM% by Quarters(sub\_zone)

#### Filters

FY 2019

G.M% Sub_zone	Quarters				Grand Total
	Qtr1	Qtr2	Qtr3	Qtr4	
ANZ	42.93%	42.38%	42.56%	42.46%	43%
India	42.43%	42.35%	41.97%	42.54%	42%
NA	35.10%	35.12%	35.36%	35.77%	35%
NE	36.72%	37.02%	36.37%	36.68%	37%
ROA	44.34%	44.44%	44.22%	44.39%	44%
SE	44.49%	44.18%	44.02%	44.15%	44%

FY 2020

G.M% Sub_zone	Quarters				Grand Total
	Qtr1	Qtr2	Qtr3	Qtr4	
ANZ	43.99%	42.73%	42.44%	42.55%	43%
India	32.29%	32.37%	31.98%	32.24%	32%
NA	39.59%	39.05%	39.69%	40.31%	40%
NE	37.83%	38.02%	38.10%	37.55%	38%
ROA	39.62%	39.54%	37.85%	37.47%	38%
SE	38.31%	38.35%	37.55%	37.75%	38%

FY 2021

G.M% Sub_zone	Quarters				Grand Total
	Qtr1	Qtr2	Qtr3	Qtr4	
ANZ	39.29%	38.00%	38.11%	37.99%	38%
India	32.26%	31.93%	31.87%	31.97%	32%
NA	37.11%	37.22%	37.51%	37.44%	37%
NE	37.90%	38.60%	38.26%	38.35%	38%
ROA	38.65%	38.67%	38.13%	38.01%	38%
SE	38.67%	38.43%	38.63%	38.35%	39%